



More Than Productivity



Tool Care

Our commitment  
to your success



[www.desouttertools.com](http://www.desouttertools.com)

English  
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More Than Productivity



# Desoutter Tool Care

## Maintenance Solutions

Focus on tools reliability

 <b>Basic Care</b> Increase your tools performance	 <b>Smart Care</b> Streamline your repair process	 <b>Peace Of Mind</b> Focus on your core business
Preventive Maintenance labour <input checked="" type="checkbox"/>	Preventive Maintenance labour <input checked="" type="checkbox"/>	Preventive Maintenance labour <input checked="" type="checkbox"/>
Preventive Maintenance wear out spare parts included <input checked="" type="checkbox"/>	Preventive Maintenance wear out spare parts included <input checked="" type="checkbox"/>	Preventive Maintenance wear out spare parts included <input checked="" type="checkbox"/>
Calibration <input checked="" type="checkbox"/>	Calibration <input checked="" type="checkbox"/>	Calibration <input checked="" type="checkbox"/>
Repair at Desoutter workshop —	Repair at Desoutter workshop <input checked="" type="checkbox"/>	Repair at Desoutter workshop <input checked="" type="checkbox"/>
Repair spare parts included* —	Repair spare parts included* <input checked="" type="checkbox"/>	Repair spare parts included* <input checked="" type="checkbox"/>
Phone support —	Phone support <input checked="" type="checkbox"/>	Phone support <input checked="" type="checkbox"/>
On-site Repairs —	On-site Repairs —	On-site Repairs <input checked="" type="checkbox"/>
Maintenance KPIs —	Maintenance KPIs —	Maintenance KPIs <input checked="" type="checkbox"/>
On-site production support —	On-site production support —	On-site production support <input checked="" type="checkbox"/>

### BENEFITS

Fixed Price

- Ensures tools reliability and assembly quality
- Reduces tools breakdown (higher availability)
- Minimises production stoppage risk
- Longer tool life cycle at lower repair costs
- Reduces the Total Cost of Ownership

### BENEFITS

Fixed Price

- + **Basic Care** benefits
- Predictable maintenance budget
- Complete equipment care
- Streamlined repair flow

### BENEFITS

Fixed Price




- + **Smart Care** benefits
- Uptime optimisation
- Shorter repair Turn Around Time
- Quick on-site support (problem solving)
- Customer focus on core business

\*All spare parts included (except in case of tool abuse or misuse)



## Production Support

Increases assembly process performance

 <b>On-site Technicians</b> Our certified field technicians are at your disposal to support you with solving on-site issues or assist in identifying process improvement opportunities	 <b>Performance Validation (PV)</b> Aims to identify improvements opportunities and predict eventual issues, ensuring the assembly system performance at full production conditions	 <b>Certification Training</b> Develop your technicians knowledge on troubleshooting and assembly techniques and improve the interaction with our technicians when using the remote service
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### BENEFITS

- Quick response time for technical support
- Solves problems on-site (minimises tools transfers)
- Increases equipment uptime
- Reduces Total Cost of Ownership
- Identifies process improvement opportunities

### BENEFITS

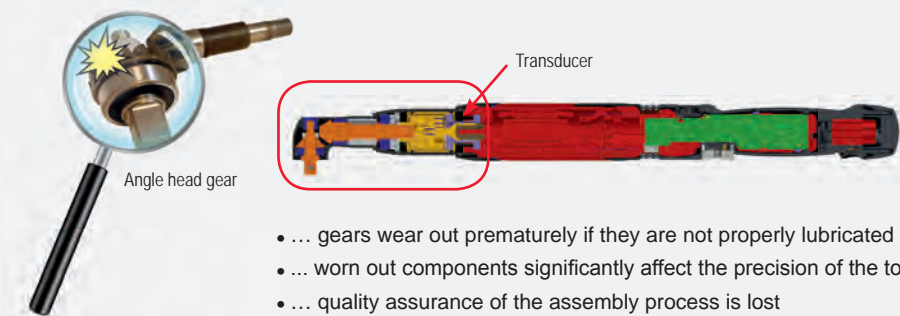
- Optimises programming (higher productivity)
- Implements Predictive Maintenance
- Supports the root cause analysis
- Identifies competence gaps

### BENEFITS

- Enhances customer's knowledge on troubleshooting
- Autonomy to solve less complex technical issues
- Faster production recovery (increase uptime)
- Validates any remote solution prior to implementation
- Better technical communication with our technicians

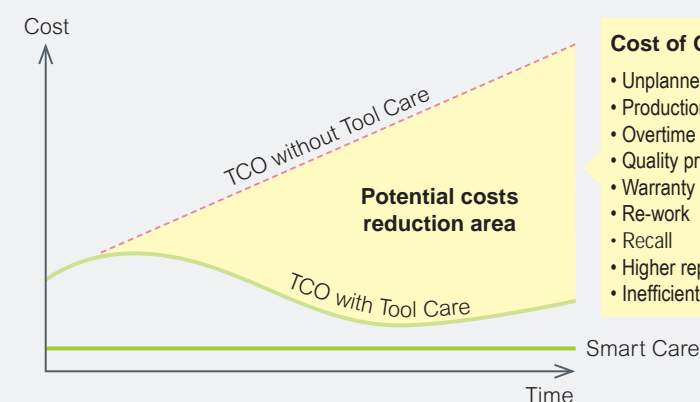
Contact your local sales representative for more information

### Without a Maintenance Solution...



- ... gears wear out prematurely if they are not properly lubricated
- ... worn out components significantly affect the precision of the tool
- ... quality assurance of the assembly process is lost
- ... choosing to invest in highest tightening technology becomes an ineffective choice

### Total Cost of Ownership (TCO)



#### Cost of Ownership

- Unplanned downtime
- Production loss
- Overtime
- Quality problems
- Warranty
- Re-work
- Recall
- Higher repair costs
- Inefficient repair flow

### Service driven by KPIs



### Remote Service



Desoutter remote service (via phone or CVI3 controller connection) allows faster diagnosis of problems and more efficient support