



India

Salary Guide 2022



PERSOL**KELLY**

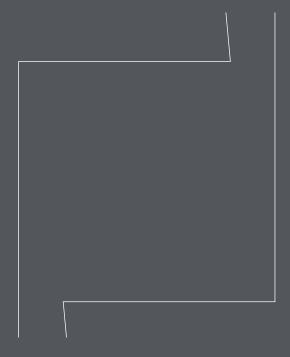
PERSOLKELLY is a joint venture established in 2016 between PERSOL HOLDINGS (previously Temp Holdings) and Kelly Services to cater to the rising workforce employment needs of the emerging Asia Pacific market. We are one of the largest workforce solutions providers in the region, spanning over 45 offices across 13 markets including Australia, China, Hong Kong, India, Indonesia, Malaysia, New Zealand, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam.

Our reach, scope, and scale of operations have set the industry standard for cross-border recruitment and holistic workforce solutions. Since inception, PERSOLKELLY has placed over 59,000 positions across the region and works together with 98% of Fortune 100™ companies for their workforce solution needs.

In Australia and New Zealand, the PERSOLKELLY brand is owned and operated by Programmed after they acquired Kelly Services in April 2020.

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SALARY GUIDE

Methodology: Salary figures included in the 2022 India Salary Guide are derived by combining the expert market knowledge of senior recruitment professionals within the PERSOLKELLY India network, as well as job placement data recorded on the PERSOLKELLY India database.

Hiring trend in India for 2022

The year 2021 was one that saw adoption, transformation, and revival for many industries. It also offered us a solid foundation to conduct new-age businesses that will define the next decade, or even the next century.

he push on digital way of doing everything continues to be the core of every business decision. Hiring, which is fundamentally dependent on business goals, has been evolving at many different levels. Tech jobs have gained serious focus and attention from across the sectors. Therefore, the demand for tech experts ranging from fresh grads to experienced professionals has seen a steep upward growth. After experiencing massive shifts in hiring trends during the COVID-19 pandemic, it is expected that the majority of hiring priorities will be settled in 2022.

The greatest gift we received during the pandemic was our staff's acceptance and readiness for change. With the rays of new opportunities shining brightly on the Indian job market, we can already see the positive developments on the horizon.

Let us delve into the hiring trends that will rule the Indian job market in 2022.



Hiring trend in India for 2022

GIG ECONOMY

Task-based work engagements are gaining popularity in the Indian job market. Even though people in India had always preferred secure employment with guaranteed income, COVID-19 exposed many talented professionals to the path of self-employment. The pandemic is the second massive event after The Great Financial Depression 2008 (in the last few decades) that shook the job stability.

Today, project-based work has garnered a significant place in the renewed growth road map for companies across the globe. The corporate world is more open to accept contract-based or project-based associations. Consultation and freelance services are filling the necessary gaps within the corporate setup.

This sustainable and flexible way of employment has emerged to help corporates in achieving two pressing requirements:

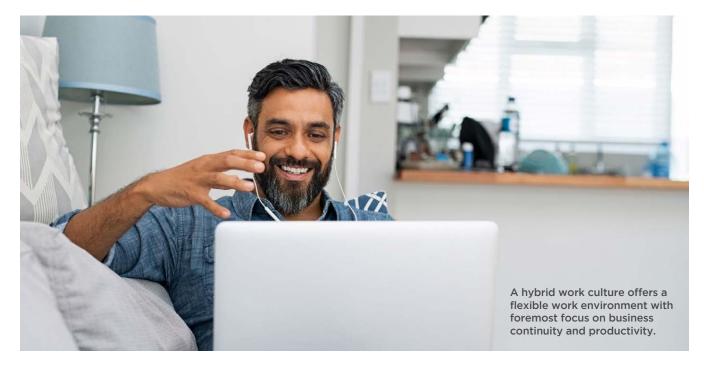


To fill the immediate need of skill gaps, especially in areas such as technical support, digital marketing, graphic designing and communication, supply chain, logistics, and



To achieve project goals in a costeffective manner.

Eminent industry players predict bright future developments for the gig economy. The Boston Consulting Group (BCG) report highlights a significant contribution from the gig economy towards the country's GDP. The report states that the said economy could serve up to



90 million jobs and offer 1.25 % growth to GDP. The facts and numbers have validated our understanding with regards to the change in the wind for the gig economy, which was captured by PERSOLKELLY's report back in 2018. The APAC focused report found that 47% of Indian respondents were open to embracing project-based work nature. Hong Kong and Vietnam job markets were the most accepting of the trend with 55% and 50% of participants responding positively to the change, respectively. Gig economy allows companies to work on a frugal model that has proven most profit-friendly throughout the history of the corporate world.

HYBRID WORKFORCE

Both employees and employers across the world agree with the hybrid work model as it allows elevated levels of flexibility and productivity. A hybrid work culture offers a flexible work environment with foremost focus on business continuity and productivity. It includes employees working on-site and off-site as per the demand of the work and other privileges such as flexible log-in-log-out times, and more. Since every business is unique, organisations are still laying a foundation for the hybrid work environment. A PERSOLKELLY report discovered that 75-100% of service firms continue to work remotely and 25-50% of the manufacturing units

Hiring trend in India for 2022

have embraced the hybrid work model. The report further suggests that the service sector is expected to adopt a hybrid work model and catch up with its counterpart soon.

CROSS BORDER HIRING & DIVERSE WORK CULTURE

Diversity and inclusion have been a priority for business leaders and organisations around the globe. However, the recent digital rush is expected to further accelerate the process with this specific goal. The virtual workplace naturally becomes accessible to everyone, and companies are leaning towards location-agnostic hiring. This simplifies the onboarding process for underrated groups as well as cross border talent. Here, technology outshines homo sapiens in inching closer to inclusivity, for humans.

As easy as it sounds, cross-border hiring comes with its own challenges. Hence, it is never recommended for a company to make a solo attempt expansion into virgin lands with non-familiar or even familiar cultures to the company. We at PERSOLKELLY have launched our Regional Talent Solution (RTS) to help companies have access to skilled talent by being location-agnostic. The RTS comprises of Borderless Hiring, Flexible Workforce Solutions (FWS), Global Professional Employer Organisation (GPEO) and HR Advisory services that will help clients to leverage on PERSOLKELLY capabilities as the regional specialist in end-to-end hr solutions.

BIG SALARY JUMPS FOR LEADERSHIP AND TECHNOLOGY ROLES

From start-ups to large companies, the major focus has shifted to hiring people for leadership



roles. However, the motives of hiring such roles have transformed. Business continuity, talent retention, the ability to create an inclusive work environment, and more similar aspects have become central to leadership roles. Interestingly, a small section of the corporate world has also opened doors for gig CXO profiles. As the nature of the workplace is changing and shaping frequently, leadership roles have evolved to a great extent. Therefore, companies are warming up to the idea of investing more funds to attract desired leader profiles.

CONCLUSION

A notable growth is witnessed in techforward companies, hence, sectors such as e-commerce, EdTech, health-tech, fintech, app development and more have secured explosive growth. This growth momentum will continue in 2022 and beyond. A new wave of growth will be witnessed soon, while more sectors integrate technology at a deeper level to become future-proof. Inevitably, the hiring trends will be led by the influence of technology on the firms. The future looks more promising as workplace is expected to become more flexible wherein offices are going to be hubs of innovation and social interaction.

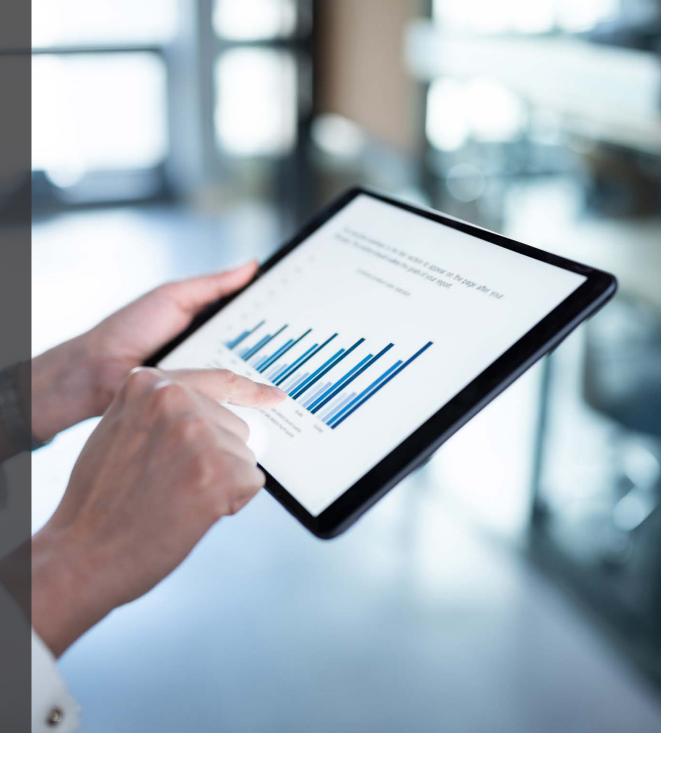
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Thammaiah BNManaging Director, PERSOLKELLY India

Banking, Financial Services and Insurance

he pandemic has pushed sectors within banking and financial industry to adopt and innovate. The Indian financial industry is expected to evolve rapidly in 2022, aided by the financial innovation and the talents required for this evolving industry with many sub sectors will be in demand.

A study conducted by the Boston Consulting Group (BCG) in association with the Federation of Indian Chambers of Commerce and Industry (FICCI) stated that India's fintech industry is estimated to reach \$150-160 billion by 2025. The Indian banking system has transformed from a physical to a digital banking model to cater to the customer demand, and build a wider customer base. Companies are looking at Artificial Intelligence (AI), Machine Learning and a lot other technological advancement to generate revenue.



Banking, Financial Services and Insurance

| | | | Salary Range | e (per annum) Unit: INR |
|-------------------------|--------------------|------------------|--------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| Banking Operations | 1 - 3 | Any Graduate | 2.4 Lacs | 7 Lacs |
| Corporate Banking | 1 - 3 | МВА | 4.5 Lacs | 11 Lacs |
| HNI Banking | 1 - 3 | МВА | 6.5 Lacs | 13 Lacs |
| Risk Advisory | A 1 - 3 | MBA / CA | 14 Lacs | 20 Lacs |
| Compliance | 1 - 3 | Graduates / PG | 3.5 Lacs | 10 Lacs |
| Mergers & Acquisitions | 1 - 3 | MBA / CA | 13 Lacs | 22 Lacs |
| Fund Management | n 1 - 3 | MBA / CA | 10 Lacs | 15 Lacs |
| Treasury Operations | 1 - 3 | MBA / CA (Inter) | 4.5 Lacs | 10 Lacs |
| Relationship Management | 1 - 3 | МВА | 13 Lacs | 19 Lacs |
| Human Resources | 1 - 3 | МВА | 9 Lacs | 12 Lacs |
| Sales | <u>n</u> 1 - 3 | Any Graduate | 3 Lacs | 6.5 Lacs |
| MIDDLE LEVEL | | | | |
| Sales | 5 - 12 | MBA | 14 Lacs | 27 Lacs |
| Banking Operations | 5 - 12 | MBA | 10 Lacs | 15 Lacs |
| Corporate Banking | 5 - 12 | МВА | 14 Lacs | 27 Lacs |
| HNI Banking | 5 - 12 | МВА | 14 Lacs | 27 Lacs |
| Risk Advisory | 5 - 12 | MBA | 15 Lacs | 30 Lacs |
| Compliance | S - 12 | MBA | 20 Lacs | 32 Lacs |

Banking, Financial Services and Insurance

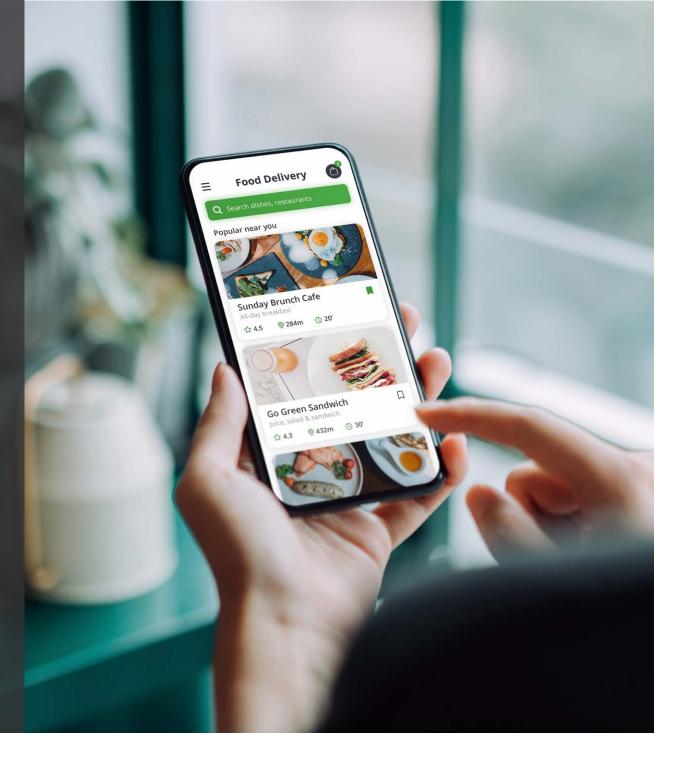
| | | | | Salary Range (| per annum) Unit: INR |
|--------------|-------------------------|--------------------|-----------------------|----------------|-------------------------|
| | SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| MIDDLE LEVEL | | | | | |
| | Fund Management | 5 - 12 | MBA | 21 Lacs | 40 Lacs |
| | Treasury Operations | 5 - 12 | MBA | 17 Lacs | 48 Lacs |
| | Relationship Management | 5 - 12 | MBA | 17 Lacs | 38 Lacs |
| | Training | 5 - 12 | MBA | 20 Lacs | 38 Lacs |
| | Human Resources | 5 - 12 | MBA | 20 Lacs | 40 Lacs |
| SENIOR LEVEL | | | | | |
| | Sales | 12 - 25 | MBA / PGDM | 32 Lacs | 2 Cr |
| | Banking Operations | 12 - 25 | MBA/PGDM/CFA/CA | 23 Lacs | 1.4 Cr |
| | Corporate Banking | 12 - 25 | MBA/PGDM/CFA/CA | 28 Lacs | 1.6 Cr |
| | HNI Banking | 12 - 25 | MBA/PGDM/CFA/CA | 40 Lacs | 1.4 Cr |
| | Risk Advisory | A 12 - 25 | MBA/PGDM/CFA/CA | 35 Lacs | 2 Cr |
| | Compliance | A 12 - 25 | MBA / PGDM / CFA / CA | 35 Lacs | 1 Cr |
| | Mergers & Acquisitions | 12 - 25 | MBA / CA | 33 Lacs | 90 Lacs |
| | Fund Management | 12 - 25 | MBA / PGDM / CFA / CA | 40 Lacs | 85 Lacs |
| | Treasury Operations | 12 - 25 | MBA / PGDM / CFA / CA | 48 Lacs | 1.2 Cr |
| | Relationship Management | 12 - 25 | MBA / PGDM / CFA / CA | 37 Lacs | 90 Lacs |
| | Training | 12 - 25 | MBA / PGDM / CFA / CA | 40 Lacs | 70 Lacs |
| | Human Resources | 12 - 25 | MBA/PGDM/CFA/CA | 40 Lacs | 1.2 Cr |
| | | | | | |

E-commerce

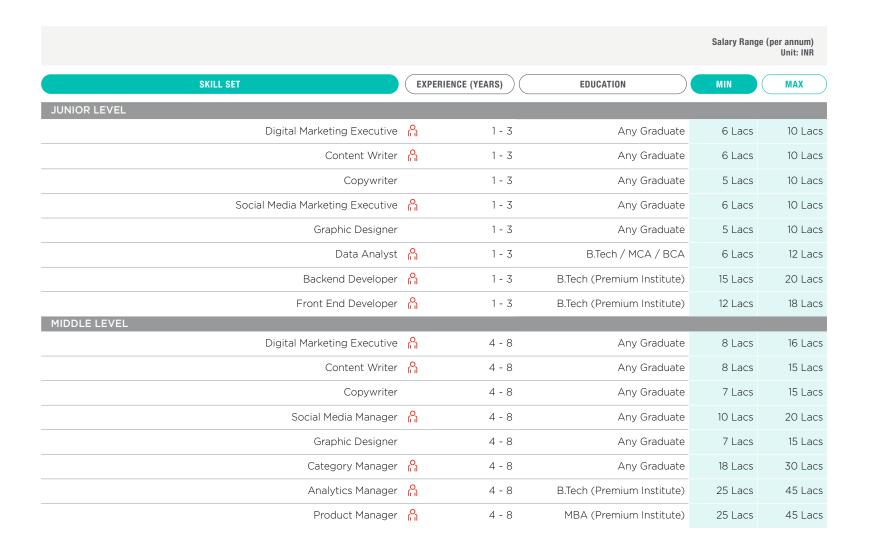
-commerce sector has witnessed a surge over the last 2 years, penetrating even into the Tier II and Tier III cities with addition of millions of new users on board.

As per mentioned by the IBEF, Indian e-commerce industry is expected to surpass the US to become the second largest e-commerce market in the world by 2034, with grocery and fashion/apparel likely to be the key drivers of incremental growth. With the increased of e-commerce sales, there is expectation for 24/7 access to Customer Service.

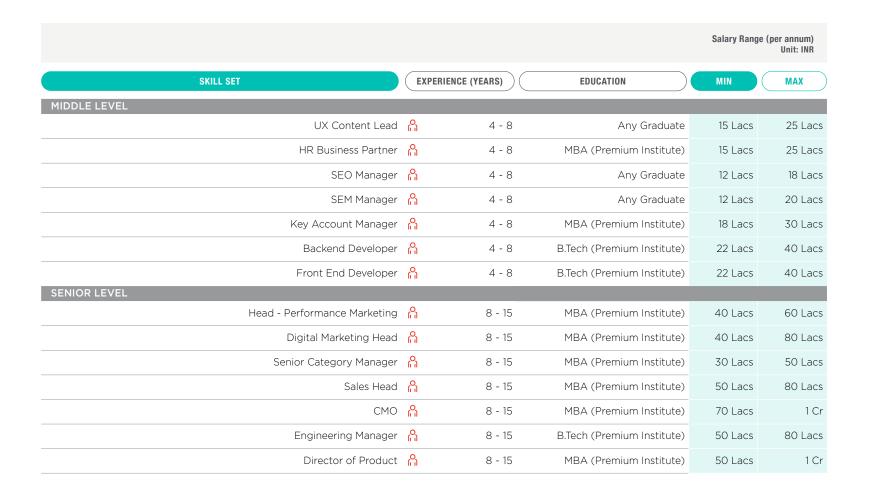
Automation and bots require Customer Service, hence, the demand for Customer Service professionals will continue to gain momentum in 2022. The industry is bound to add many more job opportunities in 2022 and beyond while expanding aggressively.

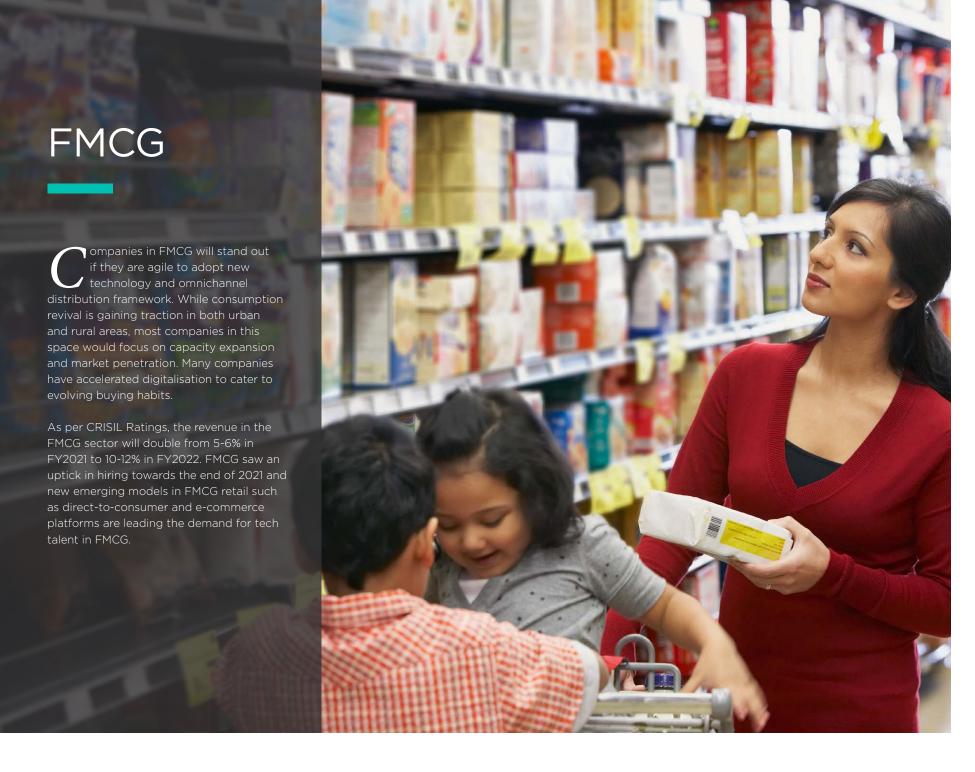


E-commerce



E-commerce

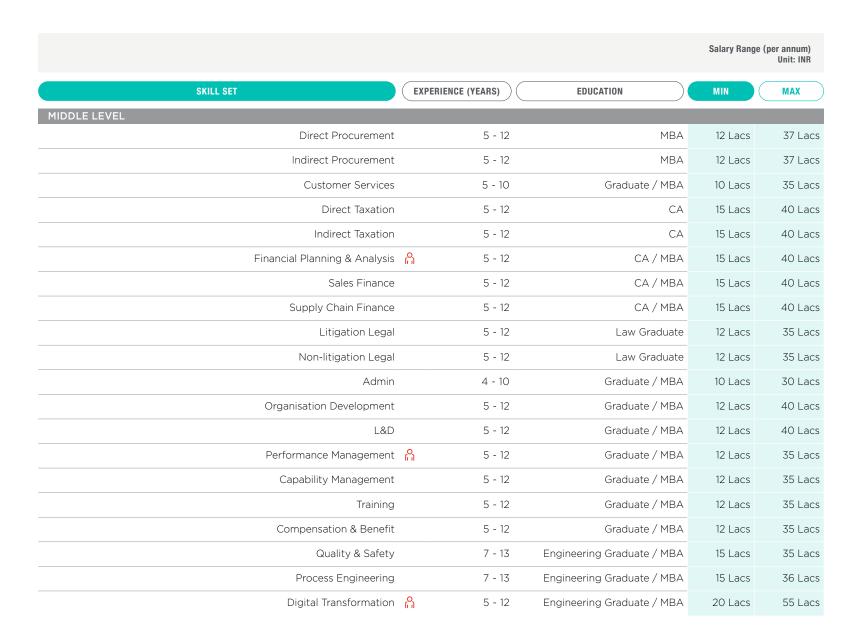




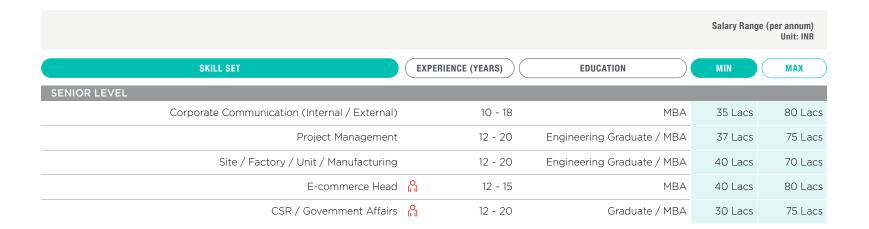
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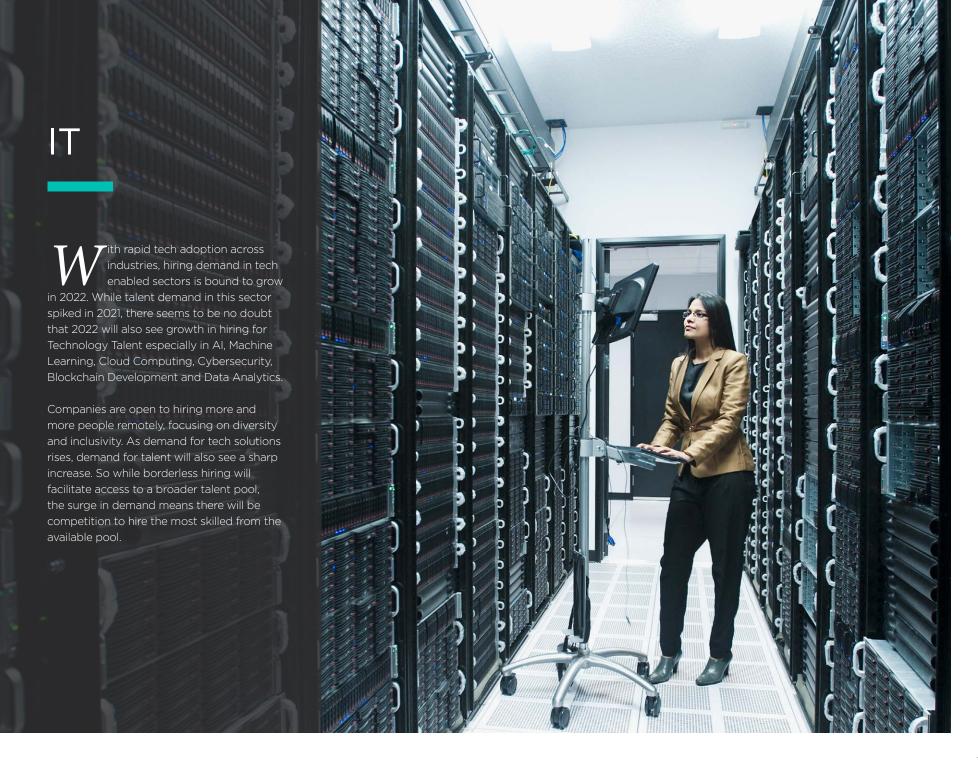
| | | | Salary Range (per annum) Unit: INR | |
|--|--------------------|----------------------|---------------------------------------|---------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| Sales Executive / Territory / Area Manager Sales - General Trade / Modern Trade / Institutional | 1 - 6 | Graduate / MBA | 5 Lacs | 23 Lacs |
| Trade Marketing | 2 - 7 | Graduate / MBA | 5 Lacs | 22 Lacs |
| ATL / BTL / Campaign | A 1 - 5 | Graduate / MBA | 5 Lacs | 20 Lacs |
| Marketing Research & Analytics | A 1 - 5 | Graduate / MBA | 4 Lacs | 17 Lacs |
| Logistic transportation & distribution | 1 - 5 | Graduate / MBA | 4 Lacs | 22 Lacs |
| Warehouse | 1 - 5 | Graduate / MBA | 5 Lacs | 15 Lacs |
| MIS reporting | 1 - 5 | Graduate / MBA | 5 Lacs | 19 Lacs |
| Talent Acquisition | 1 - 6 | Graduate / MBA | 4 Lacs | 15 Lacs |
| Executive Assistant | 1 - 7 | Graduate | 5 Lacs | 20 Lacs |
| Payroll | 1 - 7 | Graduate | 4 Lacs | 13 Lacs |
| Production | 2 - 7 | Engineering Graduate | 5 Lacs | 19 Lacs |
| Supply Chain / Logistics | 1 - 5 | Graduate / MBA | 5 Lacs | 19 Lacs |
| Maintenance & Utility | 2 - 7 | Engineering Graduate | 5 Lacs | 18 Lacs |
| MIDDLE LEVEL | | | | |
| Regional Sales Manager - General Trade / Modern Trade / Institutional | 5 - 15 | Graduate / MBA | 17 Lacs | 50 Lacs |
| Key Accounts Manager | 5 - 12 | Graduate / MBA | 10 Lacs | 50 Lacs |
| Brand Management | 5 - 12 | MBA | 10 Lacs | 40 Lacs |
| Digital / Online Management | 5 - 12 | MBA | 12 Lacs | 40 Lacs |
| Customer Marketing | S - 12 | MBA | 10 Lacs | 30 Lacs |
| Category Management | 5 - 12 | МВА | 10 Lacs | 35 Lacs |
| Logistics Planning | 5 - 12 | МВА | 12 Lacs | 35 Lacs |

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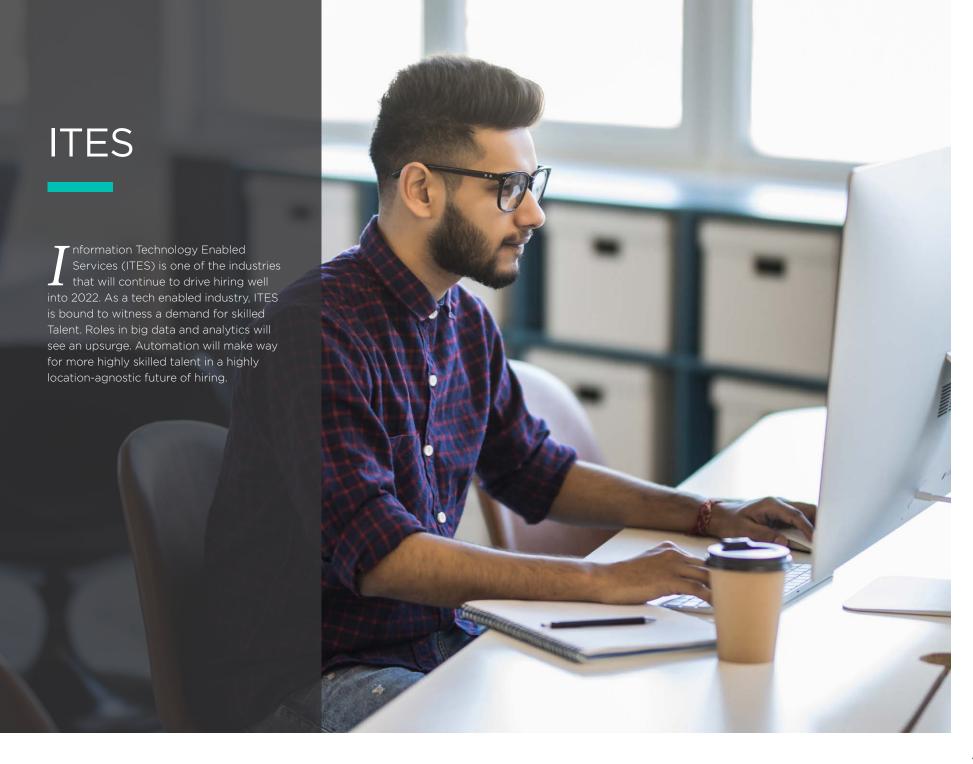
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| | | | Salary Range (per annum) Unit: INR | |
|----------------------------|--------------------|-----------------------|---------------------------------------|-----------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| RPA Developer | 2 - 5 | B.E / B.Tech / M.Tech | 9 Lacs | 12.5 Lacs |
| DevOps Engineer | 2 - 5 | B.E / B.Tech / M.Tech | 8 Lacs | 11 Lacs |
| Test Automation Engineer | 2 - 5 | B.E / B.Tech / M.Tech | 7 Lacs | 10 Lacs |
| Cyber Security Analyst | <u>^</u> 2 - 5 | B.E / B.Tech / M.Tech | 6.5 Lacs | 10 Lacs |
| Bigdata Engineer | 3 - 6 | B.E / B.Tech / M.Tech | 8 Lacs | 14 Lacs |
| Data Scientist | 3 - 6 | B.E / B.Tech / M.Tech | 10 Lacs | 16 Lacs |
| Web Developer | 3 - 6 | B.E / B.Tech / M.Tech | 6 Lacs | 12 Lacs |
| MIDDLE LEVEL | | | | |
| Java Architect | 8 - 11 | B.Tech / M.Tech | 24 Lacs | 35 Lacs |
| Java Tech Lead | 8 - 11 | B.Tech / M.Tech | 20 Lacs | 30 Lacs |
| Product Owner | 8 - 11 | B.Tech / M.Tech | 24 Lacs | 30 Lacs |
| QA Tech Lead | 8 - 11 | B.Tech / M.Tech | 17 Lacs | 28 Lacs |
| Scrum Master | 8 - 11 | B.Tech / M.Tech | 23 Lacs | 30 Lacs |
| Technical Architect-dotnet | 8 - 11 | B.Tech / M.Tech | 22 Lacs | 37 Lacs |
| UI Architect | A 8 - 11 | B.Tech / M.Tech | 25 Lacs | 37 Lacs |
| UI Tech Lead | 8 - 11 | B.Tech / M.Tech | 21 Lacs | 32 Lacs |

| | | | | Sala | | per annum) Unit: INR |
|--------------|---------------------------|-----|--------------------|-----------------|---------|-------------------------|
| SKILL SET | | | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| MIDDLE LEVEL | | | | | | |
| | AWS Architect | ارا | 8 - 11 | B.Tech / M.Tech | 25 Lacs | 35 Lacs |
| | Data Architect | | 8 - 11 | B.Tech / M.Tech | 28 Lacs | 35 Lacs |
| | Product Manager | | 8 - 11 | B.Tech / M.Tech | 25 Lacs | 35 Lacs |
| | Project Manager | ارا | 8 - 11 | B.Tech / M.Tech | 20 Lacs | 28 Lacs |
| | Senior Data Scientist | | 6 - 10 | B.Tech / M.Tech | 17 Lacs | 25 Lacs |
| | Senior DeVops Engineer | انا | 6 - 10 | B.Tech / M.Tech | 15 Lacs | 22 Lacs |
| SENIOR LEVEL | | | | | | |
| | Technology Director | انا | 15 - 20 | B.Tech / M.Tech | 50 Lacs | 70 Lacs |
| S | enior Engineering Manager | | 12 - 18 | B.Tech / M.Tech | 40 Lacs | 60 Lacs |

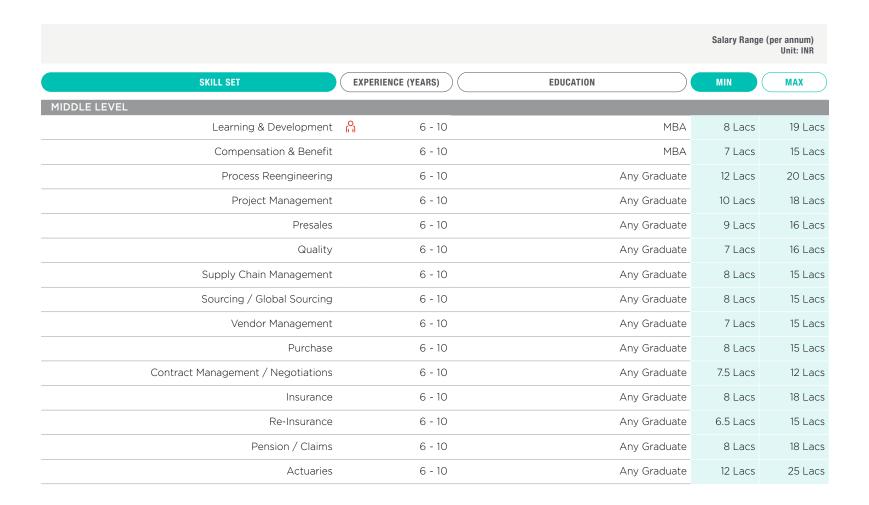


| | | | Salary Range | (per annum) Unit: INR |
|--------------------------------------|----------------------|------------------------------------|--------------|--------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| Accounts Payable | 1 - 5 | B.Com, CA, CPA, CFA, M.Com, MBA | 2.5 Lacs | 6.5 Lacs |
| Accounts Receivable | 1 - 5 | B.Com, CA, CPA, CFA, M.Com, MBA | 2.5 Lacs | 6.5 Lacs |
| Actuaries | 1 - 5 | Any Graduate | 3.5 Lacs | 8.5 Lacs |
| Analytics | <mark>ሰ</mark> 1 - 5 | BE, B.Tech, B.Sc (Stats) | 4 Lacs | 9 Lacs |
| Annuities | 1 - 5 | Any Graduate | 2.5 Lacs | 6.5 Lacs |
| Audit | 1 - 5 | CA, CPA, CFA, MBA | 4.5 Lacs | 11 Lacs |
| Business Development | 1 - 5 | Any Graduate, PG | 4 Lacs | 8.5 Lacs |
| Business Finance / Corporate Finance | 1 - 5 | B.Com, CA, CPA, CFA, M.Com, MBA | 5 Lacs | 12 Lacs |
| Collections | 1 - 5 | Any Graduate, PG | 2.5 Lacs | 6.5 Lacs |
| Compensation & Benefit | 1 - 5 | B.Com, B.Sc, BA, MBA | 2 Lacs | 4 Lacs |
| Contract Management / Negotiations | 1 - 5 | Any Graduate, PG | 2.2 Lacs | 5 Lacs |
| Core Finance | 1 - 5 | B.Com, CA, CPA, CFA, M.Com, MBA | 2.5 Lacs | 6 Lacs |
| Customer Service | 1 - 5 | Any Graduate | 1.8 Lacs | 6 Lacs |
| Data Analytics | 1 - 5 | BE, B.Tech, B.Sc (Stats) | 3 Lacs | 14 Lacs |
| Financial Planning & Analysis | 1 - 5 | B.Com, CA, CPA, CFA, M.Com, MBA | 3 Lacs | 9 Lacs |
| General Accounting / Ledger | 1 - 5 | B.Com, CA, CPA, CFA, M.Com, MBA | 3 Lacs | 7 Lacs |
| HR Analytics | 1 - 5 | МВА | 7 Lacs | 15 Lacs |

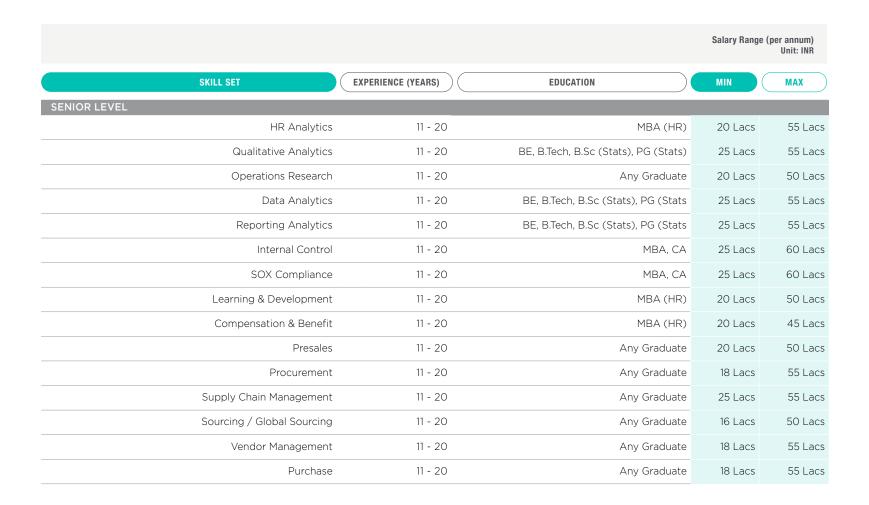
| | | | Salary Range | (per annum) Unit: INR |
|--|--------------------|------------------------------------|--------------|--------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| HR Business Partner | n 1 - 5 | B.Com, B.Sc, BA, MBA | 2.5 Lacs | 11 Lacs |
| HR Operations | 1 - 5 | B.Com, B.Sc, BA, MBA | 2 Lacs | 7 Lacs |
| Human Resources & Admin | 1 - 5 | B.Com, B.Sc, BA, MBA | 2.8 Lacs | 7 Lacs |
| Incident Management / Problem Management / Change Management / ITIL Certification | 1 - 5 | BE, B.Sc (IT/Comp), BCA | 4.5 Lacs | 9 Lacs |
| Infrastructure / Service Desk / IT Help Desk | n 1 - 5 | BE, B.Sc (IT/Comp), BCA | 2.5 Lacs | 4.5 Lacs |
| Insurance | 1 - 5 | Any Graduate | 2 Lacs | 5 Lacs |
| Internal Audit | 1 - 5 | CA, MBA | 3 Lacs | 10 Lacs |
| Internal Control | 1 - 5 | CA, MBA | 3 Lacs | 9 Lacs |
| Investment Banking Operations | 1 - 5 | B.Com, M.Com, MBA, B.Sc, BFT | 2.5 Lacs | 6.5 Lacs |
| ISP | 1 - 5 | BE, B.Sc (IT/Comp), BCA | 2.2 Lacs | 5 Lacs |
| Learning & Development | 1 - 5 | B.Com, B.Sc, BA, MBA | 3 Lacs | 9 Lacs |
| Life Insurance / General Insurance | 1 - 5 | B.Com | 2 Lacs | 5 Lacs |
| Management Reporting | 1 - 5 | B.Com, CA, CPA, CFA, M.Com, MBA | 3 Lacs | 7 Lacs |
| Operations Research | 1 - 5 | Any Graduate | 4 Lacs | 6.5 Lacs |
| Pension / Claims | 1 - 5 | Any Graduate | 2 Lacs | 5 Lacs |
| Presales | 1 - 5 | Any Graduate, PG | 2.5 Lacs | 4.7 Lacs |
| Procurement | 1 - 5 | Any Graduate, PG | 2.5 Lacs | 7.5 Lacs |
| Purchase | 1 - 5 | Any Graduate, PG | 2.5 Lacs | 7.5 Lacs |

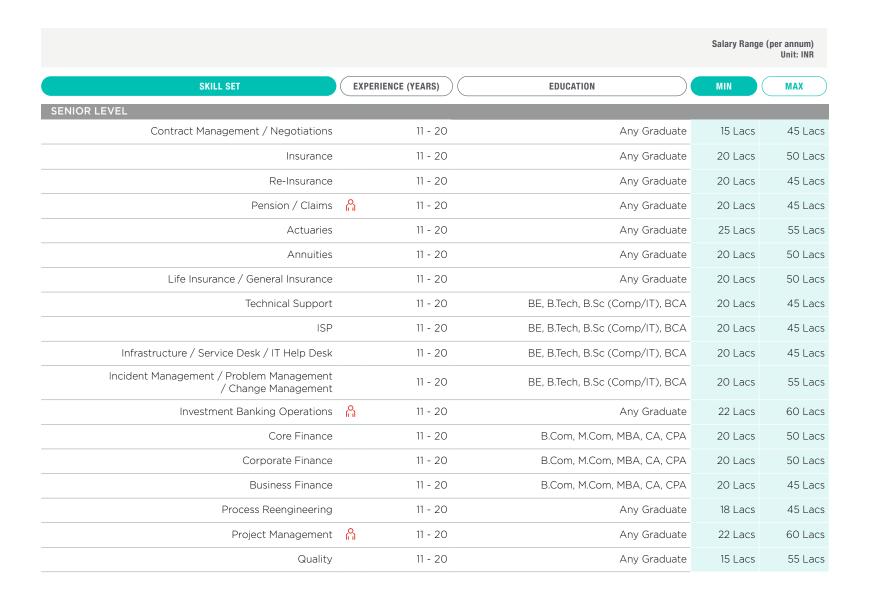


| | | | Salary Range | (per annum) Unit: INR |
|--|--------------------|--------------|--------------|--------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| MIDDLE LEVEL | | | | |
| Voice Process / Non Voice Process | 6 - 10 | Any Graduate | 6 Lacs | 13 Lacs |
| Collections | 6 - 10 | Any Graduate | 6 Lacs | 14 Lacs |
| Annuities | 6 - 10 | Any Graduate | 8 Lacs | 18 Lacs |
| Technical Support | 6 - 10 | BE, B.Tech | 8 Lacs | 14 Lacs |
| Life Insurance / General Insurance | 6 - 10 | Any Graduate | 8 Lacs | 18 Lacs |
| ISP | 6 - 10 | BE, B.Tech | 7.5 Lacs | 13.5 Lacs |
| Internal Audit | 6 - 10 | CA, MBA | 10 Lacs | 20 Lacs |
| Infrastructure / Service Desk / IT Help Desk | 6 - 10 | BE, B.Tech | 7.5 Lacs | 17 Lacs |
| Internal Control | 6 - 10 | CA, MBA | 10 Lacs | 22 Lacs |
| Incident Management / Problem Management / Change Management | 6 - 10 | BE, B.Tech | 9 Lacs | 20 Lacs |
| SOX Compliance | 6 - 10 | CA, MBA | 10 Lacs | 22 Lacs |
| Investment Banking Operations | 6 - 10 | Any Graduate | 7.5 Lacs | 19 Lacs |
| Core Finance | 6 - 10 | CA, MBA | 15 Lacs | 30 Lacs |
| Corporate Finance | 6 - 10 | CA, MBA | 12 Lacs | 25 Lacs |
| Business Finance | 6 - 10 | CA, MBA | 12 Lacs | 25 Lacs |
| Human Resources & Admin | 6 - 10 | МВА | 7 Lacs | 15 Lacs |
| HR Business Partner | 6 - 10 | MBA | 9 Lacs | 22 Lacs |
| HR Operations | 6 - 10 | MBA | 7 Lacs | 15 Lacs |
| Recruitment / Talent Acquisition | 6 - 10 | МВА | 8 Lacs | 20 Lacs |



| | | | Salary Range | (per annum) Unit: INR |
|--|--------------------|--------------------------------------|--------------|--------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| SENIOR LEVEL | | | | |
| Finance & Accounts | 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 22 Lacs | 60 Lacs |
| HR Business Partner | 11 - 20 | MBA (HR) | 23 Lacs | 45 Lacs |
| Recruitment / Talent Acquisition | 11 - 20 | MBA (HR) | 20 Lacs | 40 Lacs |
| General Accounting | 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 22 Lacs | 60 Lacs |
| General Ledger | 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 22 Lacs | 60 Lacs |
| Human Resources & Admin | 11 - 20 | MBA (HR) | 20 Lacs | 35 Lacs |
| Accounts Payable | 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 18 Lacs | 45 Lacs |
| HR Operations | 11 - 20 | MBA (HR) | 18 Lacs | 45 Lacs |
| Accounts Receivable | 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 18 Lacs | 40 Lacs |
| Financial Planning & Analysis | ក្ខា 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 25 Lacs | 60 Lacs |
| Management Reporting | 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 25 Lacs | 55 Lacs |
| Business Finance / Corporate Finance | 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 20 Lacs | 60 Lacs |
| Taxation | 11 - 20 | B.Com, M.Com, MBA, CA, CPA | 25 Lacs | 65 Lacs |
| Customer Service | 11 - 20 | Any Graduate | 18 Lacs | 40 Lacs |
| Voice Process / Non Voice Process | 11 - 20 | Any Graduate | 18 Lacs | 45 Lacs |
| Collections | 11 - 20 | Any Graduate | 18 Lacs | 40 Lacs |
| Internal Audit | 11 - 20 | MBA, CA | 25 Lacs | 60 Lacs |
| Analytics | 11 - 20 | BE, B.Tech, B.Sc (Stats), PG (Stats) | 25 Lacs | 55 Lacs |
| Risk Analytics / Credit Risk Analytics | 11 - 20 | BE, B.Tech, B.Sc (Stats), PG (Stats) | 25 Lacs | 70 Lacs |





he oil and gas industry continues to confront multiple problems that influence how many firms strive to maintain operations and manage their employees. The pandemic has considerably affected this sector wherein according to the fifth annual Global Energy Talent Index (GETI), 78% of oil and gas workers are less confident in their employment than they were a year ago.

Despite significant pay reductions last year, employees and recruiting managers are optimistic that salaries will not fall further. The GETI report also reveals 50% of oil and gas employees who are hired become permanent employees. COVID-19 has taken a toll over almost all sectors and oil and gas is no stranger to the disruptive economic cycle.

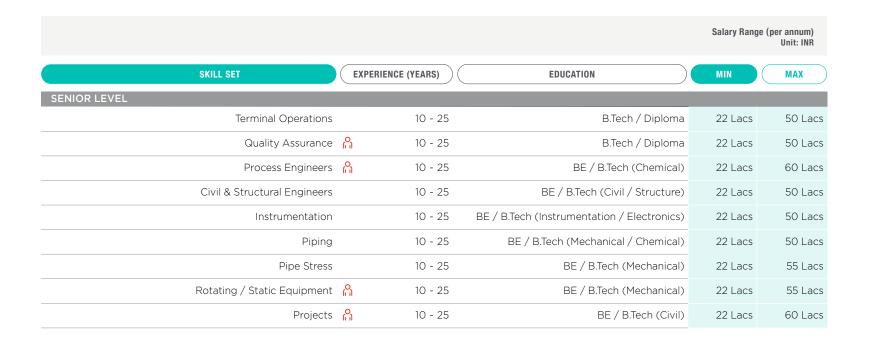


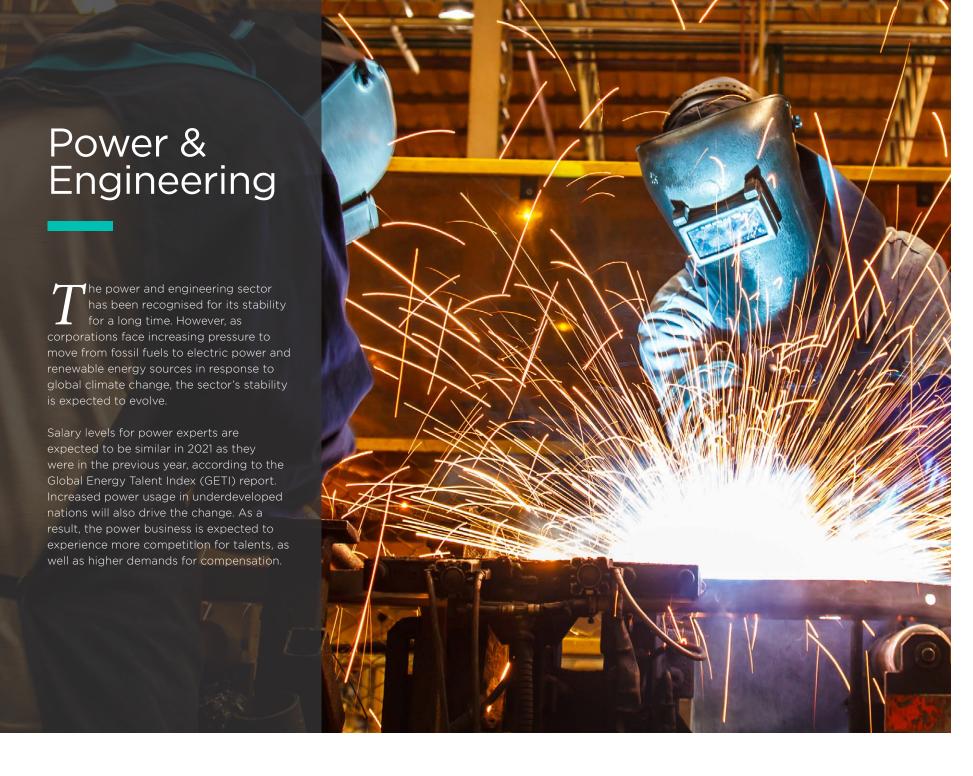
| | | | Salary Range | e (per annum) Unit: INR |
|---|--------------------|--|--------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| Drillers | 1 - 3 | B.Tech / Diploma | 5 Lacs | 12 Lacs |
| Tool Pushers | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |
| Mud Loggers | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |
| Wire Line Logging | 1 - 3 | B.Tech / M.Tech / M.Sc. | 4 Lacs | 10 Lacs |
| MWD / LWD | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |
| Coil Tubing | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |
| Sales & Application | 1 - 3 | B.Tech / M.Tech / M.Sc. | 5 Lacs | 10 Lacs |
| Tech Support Real Time Operation | 1 - 3 | B.Tech / M.Tech / M.Sc. | 4 Lacs | 10 Lacs |
| Testing & Subsea (Drill Stem Test) | 1 - 3 | B.Tech / M.Tech / M.Sc. | 4 Lacs | 11 Lacs |
| Well Completion | 1 - 3 | B.Tech / Diploma | 6 Lacs | 10 Lacs |
| Geophysicist | 1 - 3 | M.Tech / M.Sc Petrophysics / Physics | 10 Lacs | 20 Lacs |
| Geologists | 1 - 3 | M.Tech / M.Sc Geology / Petroleum Tech | 10 Lacs | 20 Lacs |
| Petro Physicist | 1 - 3 | M.Tech / M.Sc Petrophysics / Physics | 10 Lacs | 20 Lacs |
| Drilling Engineer | 1 - 3 | B.Tech / M.Tech- Petroleum / Mechanical / Bachelors / Masters - Geology | 10 Lacs | 20 Lacs |
| Reservoir Engineer 🥻 | 1 - 3 | M.SC - M.Tech | 10 Lacs | 20 Lacs |
| Surveyors | 1 - 3 | B.Tech / Diploma | 7 Lacs | 14 Lacs |
| Production Engineers | 1 - 3 | B.Tech / Diploma | 8 Lacs | 12 Lacs |
| Mechanical / Electrical / Instrumentation / Civil 🧍 | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |
| HSE | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |
| Fire & Safety | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |

| | | | Salary Range (per annum Unit: INI | |
|---|--------------------|---|--------------------------------------|---------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| Terminal Operations | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |
| Quality Assurance | 1 - 3 | B.Tech / Diploma | 4 Lacs | 10 Lacs |
| Process Engineers | 1 - 3 | BE / B.Tech (Chemical) | 4 Lacs | 10 Lacs |
| Civil & Structural Engineers | 1 - 3 | BE / B.Tech (Civil / Structure) | 4 Lacs | 10 Lacs |
| Instrumentation | 1 - 3 | BE / B.Tech (Instrumentation / Electronics) | 4 Lacs | 10 Lacs |
| Piping | 1 - 3 | BE / B.Tech (Mechanical / Chemical) | 4 Lacs | 10 Lacs |
| Pipe Stress | 1 - 3 | BE / B.Tech (Mechanical) | 4 Lacs | 10 Lacs |
| Rotating / Static Equipment | 1 - 3 | BE / B.Tech (Mechanical) | 4 Lacs | 10 Lacs |
| Projects | 1 - 3 | BE / B.Tech (Mechanical / Civil / Chemical) | 4 Lacs | 10 Lacs |
| MIDDLE LEVEL | | | | |
| Drillers | 4 - 10 | B.Tech / Diploma | 10 Lacs | 22 Lacs |
| Tool Pushers | 4 - 10 | B.Tech / Diploma | 10 Lacs | 22 Lacs |
| Mud Loggers | 4 - 10 | B.Tech / Diploma | 10 Lacs | 22 Lacs |
| Wire Line Logging Engineer | 4 - 10 | B.Tech / M.Tech / M.Sc. | 10 Lacs | 22 Lacs |
| MWD / LWD Engineer | 4 - 10 | B.Tech / Diploma | 10 Lacs | 22 Lacs |
| Mud Engineer | 4 - 10 | B.Tech / Diploma | 12 Lacs | 25 Lacs |
| Offshore Installation | 4 - 10 | B.Tech / Diploma | 13 Lacs | 25 Lacs |
| Coil Tubing | 4 - 10 | B.Tech / Diploma | 10 Lacs | 22 Lacs |
| Sales & Application Engineer | 4 - 10 | B.Tech / M.Tech / M.Sc. | 10 Lacs | 22 Lacs |
| Tech Support Real Time Operation | 4 - 10 | B.Tech / M.Tech / M.Sc. | 10 Lacs | 22 Lacs |
| Testing & Subsea Engineer (Drill Stem Test) | 4 - 10 | B.Tech / M.Tech / M.Sc. | 10 Lacs | 25 Lacs |

| | | | Salary Range | e (per annum) Unit: INR |
|---|--------------------|--|--------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| MIDDLE LEVEL | | | | |
| Well Completion Engineer | 4 - 10 | B.Tech / Diploma | 10 Lacs | 25 Lacs |
| Geophysicist | 4 - 10 | M.Tech / M.Sc Petrophysics / Physics | 20 Lacs | 50 Lacs |
| Geologists | 4 - 10 | M.Tech / M.Sc Geology / Petroleum Tech | 20 Lacs | 50 Lacs |
| Petro Physicist | 4 - 10 | M.Tech / M.Sc Petrophysics / Physics | 20 Lacs | 50 Lacs |
| Drilling Engineer | 4 - 10 | B.Tech / M.Tech- Petroleum / Mechanical Bachelors / Masters - Geology | 20 Lacs | 50 Lacs |
| Reservoir Engineer | 4 - 10 | M.SC-M.Tech | 20 Lacs | 50 Lacs |
| Surveyors | 4 - 10 | B.Tech / Diploma | 15 Lacs | 30 Lacs |
| Mechanical / Electrical / Instrumentation / Civil | 4 - 10 | B.Tech / Diploma | 10 Lacs | 30 Lacs |
| Production Engineers | 4 - 10 | B.Tech / Diploma | 10 Lacs | 30 Lacs |
| HSE | 4 - 10 | B.Tech / Diploma | 10 Lacs | 30 Lacs |
| Fire & Safety | 4 - 10 | B.Tech / Diploma | 10 Lacs | 30 Lacs |
| Terminal Operations | 4 - 10 | BE / B.Tech (Chemical) | 10 Lacs | 28 Lacs |
| Quality Assurance | 4 - 10 | BE / B.Tech (Civil) | 10 Lacs | 30 Lacs |
| Process Engineers | 4 - 10 | BE / B.Tech (Instrumentation) | 10 Lacs | 30 Lacs |
| Civil & Structural Engineers | 4 - 10 | BE / B.Tech (Mechanical) | 10 Lacs | 30 Lacs |
| Instrumentation Engineers | 4 - 10 | BE / B.Tech (Mechanical) | 10 Lacs | 30 Lacs |
| Piping Engineers | 4 - 10 | BE / B.Tech (Mechanical) | 10 Lacs | 30 Lacs |
| Pipe Stress / Piping Layout / Piping Material | 4 - 10 | BE / B.Tech (Mechanical) | 10 Lacs | 30 Lacs |
| Rotating / Static Equipment Engineers | 4 - 10 | BE / B. ech (Mechanical) | 10 Lacs | 30 Lacs |
| Projects | 4 - 10 | BE / B.Tech (Mechanical / Instrumentation / Civil / Chemical) | 10 Lacs | 30 Lacs |

| | | | Salary Range (per annum) Unit: INR | |
|---|--------------------|---|---------------------------------------|----------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| SENIOR LEVEL | | | | |
| Drillers | 10 - 25 | B.Tech / Diploma | 21 Lacs | 45 Lacs |
| Tool Pushers | 10 - 25 | B.Tech / Diploma | 21 Lacs | 45 Lacs |
| Mud Loggers | 10 - 25 | B.Tech / Diploma | 21 Lacs | 45 Lacs |
| Wire Line Logging Engineer | 10 - 25 | B.Tech / M.Tech / M.Sc. | 18 Lacs | 40 Lacs |
| MWD / LWD Engineer | 10 - 25 | B.Tech / Diploma | 18 Lacs | 40 Lacs |
| Mud Engineer | 10 - 25 | B.Tech / Diploma | 18 Lacs | 40 Lacs |
| Offshore Installation | 10 - 25 | B.Tech / Diploma | 26 Lacs | 60 Lacs |
| Coil Tubing | 10 - 25 | B.Tech / Diploma | 22 Lacs | 45 Lacs |
| Sales & Application Engineer | 10 - 25 | B.Tech / M.Tech / M.Sc. | 20 Lacs | 50 Lacs |
| Tech Support Real Time Operation | 10 - 25 | B.Tech / M.Tech / M.Sc. | 18 Lacs | 40 Lacs |
| Testing & Subsea Engineer (Drill Stem Test) | 10 - 25 | B.Tech / M.Tech / M.Sc | 22 Lacs | 48 Lacs |
| Well Completion Engineer | 10 - 25 | B.Tech / Diploma | 22 Lacs | 60 Lacs |
| Geophysicist | 10 - 25 | M.Tech / M.Sc Petrophysics /Physics | 35 Lacs | 99 Lacs+ |
| Geologists | 10 - 25 | M.Tech / M.Sc Geology / Petroleum Tech | 35 Lacs | 99 Lacs+ |
| Petro Physicist | 10 - 25 | M.Tech / M.Sc Petrophysics /Physics | 35 Lacs | 99 Lacs+ |
| Drilling Engineer | 10 - 25 | B.Tech / M.Tech - Petroleum / Mechanical / Bachelors / Masters - Geology | 35 Lacs | 99 Lacs+ |
| Reservoir Engineer | 10 - 25 | B.Tech / M.Tech - Petroleum / Gas | 35 Lacs | 99 Lacs+ |
| Surveyors | 10 - 25 | B.Tech / Diploma | 22 Lacs | 48 Lacs |
| HSE | 10 - 25 | B.Tech / Diploma | 20 Lacs | 45 Lacs |
| Fire & Safety | 10 - 25 | B.Tech / Diploma | 22 Lacs | 50 Lacs |





Power & Engineering



| | | | Salary Range | e (per annum) Unit: INR |
|------------------------------------|--------------------|---------------------------------------|--------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| Installation | 1 - 3 | BE / Tech / Electrical / Mechanical | 2 Lacs | 6 Lacs |
| Procurement | 1 - 3 | BE / Tech / Electrical / Mechanical | 2.5 Lacs | 7 Lacs |
| Supply Chain / Logistics | 1 - 3 | BE / Tech / Electrical / Mechanical | 2.5 Lacs | 7.5 Lacs |
| Quality | 1 - 3 | BE / Tech / Electrical / Mechanical | 2 Lacs | 7 Lacs |
| STG | 1 - 3 | BE / Tech / Mechanical | 3 Lacs | 6 Lacs |
| Systems Designer | 1 - 3 | BE / Tech / Diploma | 2.5 Lacs | 5 Lacs |
| Project | 1 - 3 | BE / Tech / Mechanical | 3 Lacs | 6 Lacs |
| MIDDLE LEVEL | | | | |
| Maintenance | 4 - 10 | BE Mechanical / Electrical | 7 Lacs | 15 Lacs |
| Automation | 4 - 10 | BE Mechanical / Automation | 7 Lacs | 15 Lacs |
| Project | 4 - 10 | BE Mechanical / Electrical / Chemical | 7 Lacs | 15 Lacs |
| Materials | 4 - 10 | BE Mechanical | 7 Lacs | 15 Lacs |
| Purchase | 4 - 10 | BE Mechanical | 5.5 Lacs | 14.5 Lacs |
| Instrumentation Engineer | 4 - 10 | BE Instrumentation | 5.5 Lacs | 14.5 Lacs |
| Electrical Engineer | 4 - 10 | BE Electrical | 5.5 Lacs | 14.5 Lacs |
| Mechanical Engineer | A - 10 | BE Mechanical | 5.5 Lacs | 14.5 Lacs |
| Civil Engineer | 4 - 10 | BE Civil | 5.5 Lacs | 14.5 Lacs |
| Welding | 4 - 10 | BE Mechanical / Electrical | 5.5 Lacs | 11 Lacs |
| Plant Inspection | 4 - 10 | BE Mechanical | 5.5 Lacs | 11 Lacs |
| Paint Shop | 4 - 10 | BE Mechanical | 5.5 Lacs | 11 Lacs |
| Fire & Safety | 4 - 10 | BE Environmental | 5.5 Lacs | 11 Lacs |
| Shift Supervisor Plant Engineering | 4 - 10 | BE Mechanical | 5.5 Lacs | 11 Lacs |

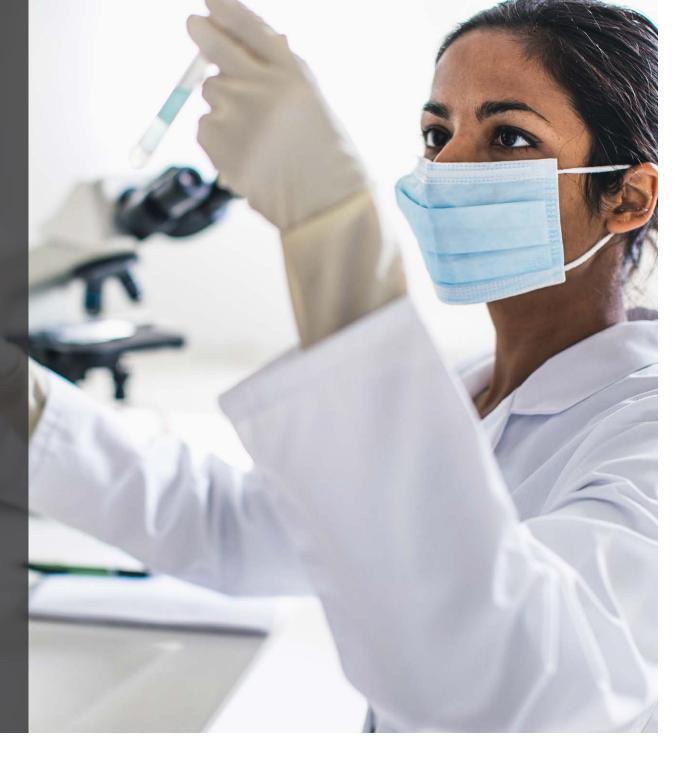
| | | | Salary Range | e (per annum) Unit: INR |
|---|--------------------|--|--------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| SENIOR LEVEL | | | | |
| Design | 10 - 25 | BE / Tech Electrical / Mechanical | 20 Lacs | 60 Lacs |
| Instrumentation & Control | 10 - 25 | BE / Tech Instrumentation | 14 Lacs | 44 Lacs |
| HSE | 10 - 25 | BE / Tech Electrical / Mechanical | 12 Lacs | 45 Lacs |
| ВОР | 10 - 25 | BE / Tech Mechanical | 12 Lacs | 50 Lacs |
| Principle Engineer Civil | 10 - 25 | BE / Tech Civil | 15 Lacs | 38.5 Lacs |
| Transmission | 10 - 25 | BE / Tech Electrical | 18 Lacs | 80 Lacs |
| R&D Director - New Product Development (Project Lead) | 10 - 25 | BE / Tech Electronics | 18 Lacs | 38.5 Lacs |
| DGM / GM - System Engineering | 10 - 25 | BE / Tech Mechanical | 15 Lacs | 38.5 Lacs |
| DGM / GM - Plant Operations | 10 - 25 | BE / Tech Mechanical | 14 Lacs | 50 Lacs |
| Procurement | 10 - 25 | BE / Tech Electrical / Mechanical | 15.5 Lacs | 50 Lacs |
| VP Projects | 10 - 25 | BE / Tech Mechanical | 22.5 Lacs | 55 Lacs |
| Quality | 10 - 25 | BE / Tech Electrical / Mechanical | 15 Lacs | 66 Lacs |
| Principle Engineer STG | 10 - 25 | BE / Tech Mechanical | 18 Lacs | 38.5 Lacs |
| Manufacturing | 10 - 25 | BE Mechanical | 9 Lacs | 14.5 Lacs |
| Production | 10 - 25 | BE / ME Production / Mechanical | 12.5 Lacs | 22 Lacs |
| Quality | 10 - 25 | BE Mechanical / Electrical | 8 Lacs | 16 Lacs |
| Process | 10 - 25 | BE Mechanical / Chemical | 8 Lacs | 16 Lacs |
| Automation | 10 - 25 | BE / ME Mechanical / Automation | 14.5 Lacs | 22 Lacs |
| Design | 10 - 25 | BE Mechanical / Electrical | 9 Lacs | 22 Lacs |
| Project | 10 - 25 | BE / ME Mechanical / Electrical / Chemical | 14.5 Lacs | 30 Lacs |

| | | | Salary Rang | e (per annum) Unit: INR |
|--------------------------|--------------------|----------------------------|-------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| SENIOR LEVEL | | | | |
| Purchase | 10 - 25 | BE / ME Mechanical | 8 Lacs | 17 Lacs |
| Validation | 10 - 25 | BE Chemical / Mechanical | 8 Lacs | 14 Lacs |
| Instrumentation | 10 - 25 | BE / ME Instrumentation | 10 Lacs | 18.5 Lacs |
| Electrical Engineer | 10 - 25 | BE / ME Electrical | 9 Lacs | 18.5 Lacs |
| Manufacturing | 10 - 25 | BE / ME Mechanical | 12 Lacs | 30 Lacs |
| Mechanical Engineer | 10 - 25 | BE / ME Mechanical | 9 Lacs | 22 Lacs |
| Civil Engineer | 10 - 25 | BE / ME Civil | 9 Lacs | 22 Lacs |
| Plant Engineering | 10 - 25 | BE Mechanical / Electrical | 8 Lacs | 18 Lacs |
| Logistics | 10 - 25 | BE Mechanical | 9 Lacs | 14 Lacs |
| SCM | 10 - 25 | BE Mechanical | 8 Lacs | 14 Lacs |
| Business Development | 10 - 25 | BE Mechanical | 8 Lacs | 18 Lacs |
| Sales | 10 - 25 | BE Mechanical | 8 Lacs | 18 Lacs |
| Design & Engineering | 10 - 25 | BE Mechanical / Electrical | 9 Lacs | 13 Lacs |
| New Product Introduction | 10 - 25 | BE Mechanical | 10 Lacs | 20 Lacs |
| Paint Shop | 10 - 25 | BE / ME Mechanical | 10 Lacs | 14 Lacs |
| Piping | 10 - 25 | BE / ME Mechanical | 12 Lacs | 25 Lacs |
| Supplier Quality | 10 - 25 | BE / ME Mechanical | 12 Lacs | 22 Lacs |
| HSE | 10 - 25 | BE / ME Environmental | 12 Lacs | 25 Lacs |
| Fire & Safety | 10 - 25 | BE / ME Environmental | 10 Lacs | 22 Lacs |
| Plant Inspection | 10 - 25 | BE / ME Mechanical | 12 Lacs | 25 Lacs |

| | | | Salary Range | e (per annum) Unit: INR |
|--------------------------|--------------------|---------------------------------|--------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| SENIOR LEVEL | | | | |
| Technical | 10 - 25 | BE / ME Mechanical | 10 Lacs | 19 Lacs |
| Marketing | 10 - 25 | BE / ME Mechanical | 10 Lacs | 40 Lacs |
| PPC | 10 - 25 | BE / ME Mechanical | 18 Lacs | 26 Lacs |
| Design | 10 - 25 | BE / ME Mechanical / Electrical | 12.5 Lacs | 30 Lacs |
| Process | 10 - 25 | BE / ME Mechanical / Chemical | 10 Lacs | 22 Lacs |
| Validation | 10 - 25 | BE / ME Chemical / Mechanical | 11 Lacs | 17 Lacs |
| Maintenance | 10 - 25 | BE / ME Mechanical / Electrical | 16.5 Lacs | 22 Lacs |
| Materials | 10 - 25 | BE / ME Mechanical | 11 Lacs | 15 Lacs |
| New Product Introduction | 10 - 25 | BE / ME Mechanical | 11 Lacs | 15 Lacs |
| Piping | 10 - 25 | BE Mechanical | 8 Lacs | 30 Lacs |
| Welding | 10 - 25 | BE / ME Mechanical / Electrical | 9 Lacs | 22 Lacs |
| Supplier Quality | 10 - 25 | BE Mechanical | 7.5 Lacs | 10 Lacs |
| Plant Engineering | 10 - 25 | BE Mechanical / Electrical | 14 Lacs | 30 Lacs |
| Logistics | 10 - 25 | BE / ME Mechanical | 8 Lacs | 20 Lacs |
| SCM | 10 - 25 | BE / ME Mechanical | 11 Lacs | 20 Lacs |
| Planning | 10 - 25 | BE / ME Mechanical / Electrical | 10 Lacs | 18 Lacs |
| Sales | 10 - 25 | BE / ME Mechanical | 10 Lacs | 40 Lacs |
| Technical | 10 - 25 | BE Mechanical | 9 Lacs | 18 Lacs |
| Design & Engineering | 10 - 25 | BE / ME Mechanical / Electrical | 14 Lacs | 40 Lacs |
| Marketing | 10 - 25 | BE Mechanical | 8 Lacs | 25 Lacs |

he life sciences business is a consistent economic growth driver, strengthening the state, regional, and national economies even during tough times. As the pandemic emerges, healthcare has seen increasing remote job opportunities.

By 2021, hiring within the pharma industry rose around 30%. The sector is demanding more talent recourses, especially in the coming year. According to a survey, Drugs & Pharmaceuticals has been one of the most demanding subsectors with job openings around 35%, while other sectors in the list are Medical Devices & Equipment, Research, Testing & Medical Labs, Bioscience-Related Distribution and Agricultural Feedstock & Industrial Biosciences.



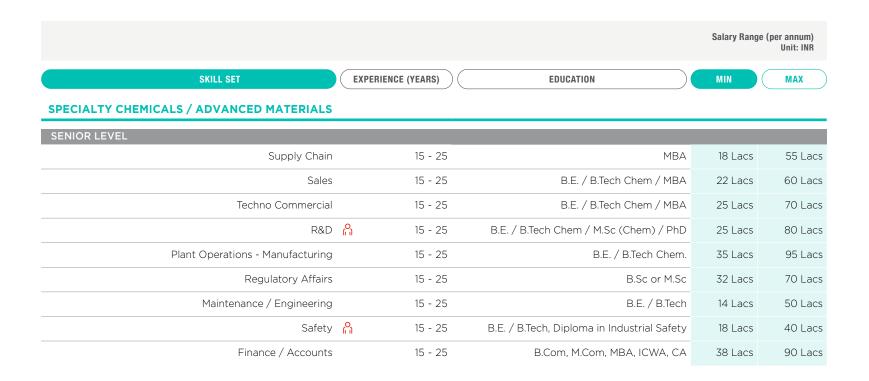
| | | | Salary Range | e (per annum) Unit: INR |
|-------------------------------|--------------------|---|--------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| PHARMA FORMULATIONS | | | | |
| JUNIOR LEVEL | | | | |
| Marketing / Brand Management | 1 - 5 | MBA Marketing / Pharmaceutical Management | 4 Lacs | 15 Lacs |
| Therapy / Strategy Management | 1 - 5 | MBA Marketing / Pharmaceutical Management | 7 Lacs | 30 Lacs |
| Medical Services | 1 - 5 | MD, MBBS, DNB, BDS, MDS, PharmD | 12 Lacs | 30 Lacs |
| Regulatory Affairs | 1 - 5 | B.Sc, M.Sc, M. Pharm, B. Pharm | 3 Lacs | 15 Lacs |
| Corporate Quality Assurance | 1 - 5 | B.Sc, M.Sc, M. Pharm, B. Pharm | 3 Lacs | 12 Lacs |
| MIDDLE LEVEL | | | | |
| Marketing / Brand Management | 5 - 15 | MBA Marketing / Pharmaceutical Management | 15 Lacs | 50 Lacs |
| Therapy / Strategy Management | 5 - 15 | MBA Marketing / Pharmaceutical Management | 20 Lacs | 45 Lacs |
| Corporate Quality Assurance | 5 - 15 | MD, MBBS, DNB, BDS, MDS, PharmD | 20 Lacs | 45 Lacs |
| Medical Services | 5 - 15 | B.Sc, M.Sc, M. Pharm, B. Pharm | 15 Lacs | 40 Lacs |
| Regulatory Affairs | 5 - 15 | B.Sc, M.Sc, M. Pharm, B. Pharm + MBA | 10 Lacs | 40 Lacs |
| SENIOR LEVEL | | | | |
| Therapy / Strategy Management | 15 - 25 | МВА | 50 Lacs | 1 Cr+ |
| Medical Services | 15 - 25 | Medical Degree + MD | 40 Lacs | 1 Cr+ |
| Regulatory Affairs | 15 - 25 | M.Sc | 40 Lacs | 80 Lacs |

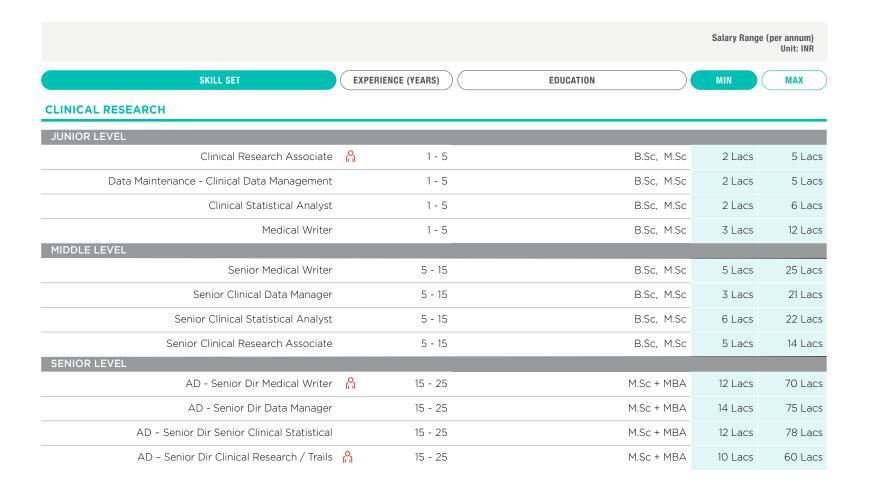
| | | | Salary Rang | e (per annum) Unit: INR |
|--------------------|----------------------|---|-------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| PHARMA APIS | | | | |
| JUNIOR LEVEL | | | | |
| Quality Assurance | 1 - 5 | M.Sc, M. Pharm | 5 Lacs | 12 Lacs |
| Regulatory Affairs | 1 - 5 | M.Sc, M. Pharm, PG Diploma | 4 Lacs | 12 Lacs |
| Safety | 1 - 5 | M.Sc, M. Pharm, PG Diploma / MBA | 3 Lacs | 10 Lacs |
| Finance / Accounts | 1 - 5 | CA, ICWA | 5 Lacs | 25 Lacs |
| EHS - Plant | 1 - 5 | M.Sc / B. Pharm / M. Pharm / Fire & Safety Engineer with Diploma in Industrial Safety | 3 Lacs | 12 Lacs |
| R&D | 1 - 5 | B.Sc, M.Sc, PhD | 5 Lacs | 20 Lacs |
| MIDDLE LEVEL | | | | |
| Quality Assurance | 5 - 15 | M.Sc, M. Pharm, PG Quality Systems | 10 Lacs | 25 Lacs |
| Regulatory Affairs | 5 - 15 | M.Sc, M. Pharm, PhD / PG Diploma | 8 Lacs | 45 Lacs |
| Safety | 5 - 15 | M.Sc, M. Pharm, PG Diploma / MBA | 8 Lacs | 35 Lacs |
| EHS-Plant | 5 - 15 | M.Sc. / B. Pharm / M. Pharm / Fire & Safety Engineer with Diploma in Industrial Safety | 9 Lacs | 35 Lacs |
| Finance / Accounts | 5 - 15 | CA, ICWA | 8 Lacs | 40 Lacs |
| R&D | 5 - 15 | B.Sc, M.Sc , PhD | 10 Lacs | 60 Lacs |
| SENIOR LEVEL | | | | |
| Quality Assurance | n 15 - 25 | M.Sc, M. Pharm | 8 Lacs | 25 Lacs |
| Regulatory Affairs | 15 - 25 | M.Sc, M. Pharm, PhD / PG Diploma | 14 Lacs | 50 Lacs |
| Safety | 15 - 25 | M.Sc, M. Pharm, PG Diploma / MBA | 10 Lacs | 45 Lacs |
| EHS - Plant | \(\) 15 - 25 | M.Sc. / B.Pharm / M. Pharm / Fire & Safety Engineer with Diploma in Industrial Safety | 10 Lacs | 90 Lacs |
| Finance / Accounts | 15 - 25 | CA, ICWA | 10 Lacs | 1.2 Cr |
| R&D | 15 - 25 | B.Sc, M.Sc , PhD | 20 Lacs | 1 Cr |



| | | | Salary Range | e (per annum) Unit: INR |
|---|--------------------|---|--------------|----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| DIAGNOSTIC INSTRUMENTS /CONSUMABLES /PHA | RMA OPERATIONS | | | |
| SENIOR LEVEL | | | | |
| Production | 15 - 25 | B.Sc, Master / Diploma | 10 Lacs | 80 Lacs |
| Quality Assurance / Quality Control - Plant | 15 - 25 | B.Sc / M.Sc | 10 Lacs | 80 Lacs |
| Projects | 15 - 25 | B.Sc or M.Sc + MBA | 15 Lacs | 80 Lacs |
| Sales | 13 - 20 | Science Graduate / B. Pharm / MBA | 10 Lacs | 40 Lacs |
| Marketing | 13 - 20 | Graduate Life Science / Electronic Engineering Graduate, MBA | 15 Lacs | 80 Lacs |
| Service / Application | 13 - 20 | Biomedical Engineer / Science Graduate | 20 Lacs | 60 Lacs |
| Supply Chain | 15 - 20 | Graduate, MBA | 20 Lacs | 45 Lacs |
| RESEARCH & DEVELOPMENT | | | | |
| JUNIOR LEVEL | | | | |
| Formulation Development | 3 - 5 | B.Sc , M.Sc, PhD | 4 Lacs | 20 Lacs |
| MIDDLE LEVEL | | | | |
| Formulation Development | S - 15 | M.Sc, PhD | 8 Lacs | 50 Lacs |
| SENIOR LEVEL Formulation Development | 15 - 25 | M.Sc PhD | 20 Lacs | 1.2 Cr |
| Formulation Development | 15 - 25 | M.SC PND | ZU LaCS | 1.2 Cr |

| | | | Salary Range | (per annum) Unit: INR |
|--|--------------------|---|--------------|--------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| SPECIALTY CHEMICALS / ADVANCED MATERIALS | | | | |
| JUNIOR LEVEL | | | | |
| Supply Chain | 1 - 5 | МВА | 4 Lacs | 18 Lacs |
| Sales | 1 - 5 | Graduate or MBA | 4 Lacs | 15 Lacs |
| Techno Commercial | 1 - 5 | B.E. / B.Tech Chem. | 4 Lacs | 15 Lacs |
| R&D | 1 - 5 | B.E. / B.Tech Chem. / MSc (Chem) | 3 Lacs | 15 Lacs |
| Plant Operations - Manufacturing | 1 - 5 | B.E. / B.Tech Chem. | 3 Lacs | 15 Lacs |
| Regulatory Affairs | 1 - 5 | B.Sc or M.Sc | 4 Lacs | 15 Lacs |
| Maintenance / Engineering | 1 - 5 | B.E. / B.Tech | 3 Lacs | 15 Lacs |
| Safety | 1 - 5 | B.E. / B.Tech, Diploma in Industrial Safety | 5 Lacs | 15 Lacs |
| Finance / Accounts | 1 - 5 | B.Com, M.Com, MBA, ICWA, CA | 3 Lacs | 15 Lacs |
| MIDDLE LEVEL | | | | |
| Supply Chain | 5 - 15 | МВА | 15 Lacs | 40 Lacs |
| Sales | 5 - 15 | Any Graduate or MBA | 15 Lacs | 50 Lacs |
| Techno Commercial | 5 - 15 | B.E. / B.Tech Chem | 15 Lacs | 45 Lacs |
| R&D | 5 - 15 | B.E / B.Tech Chem. / M.Sc (Chem) | 15 Lacs | 50 Lacs |
| Plant Operations - Manufacturing | 5 - 15 | B.E. / B.Tech Chem. | 15 Lacs | 45 Lacs |
| Regulatory Affairs | 5 - 15 | B.Sc or M.Sc | 15 Lacs | 35 Lacs |
| Maintenance / Engineering | 5 - 15 | B.E. / B.Tech | 15 Lacs | 40 Lacs |
| Safety | 5 - 15 | B.E. / B.Tech, Diploma in Industrial Safety | 8 Lacs | 20 Lacs |
| Finance / Accounts | 5 - 15 | B.Com, M.Com, MBA, ICWA, CA | 10 Lacs | 40 Lacs |

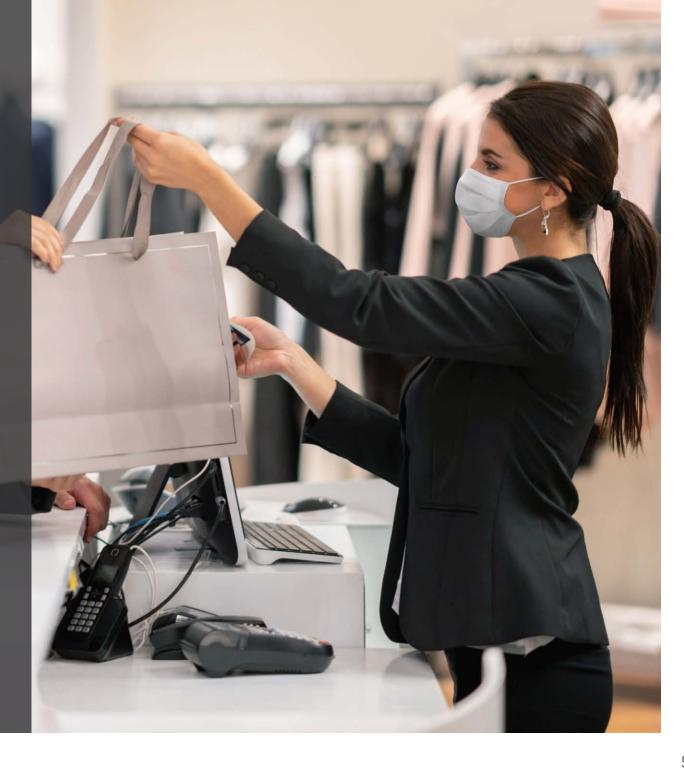




| | | | Salary Range (| per annum) Unit: INR |
|--|----------------------|-----------------|----------------|-------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| DICAL DEVICES / SURGICALS / HOSPITAL EQUIP | MENTS | | | |
| NIOR LEVEL | 1.5 | DC MC | 5.1 | 15 L ac |
| Marketing / Sales / Product Management | 1 - 5 | B.Sc, M.Sc | 5 Lacs | |
| Service | 1 - 5 | B.Tech | 5 Lacs | 15 Lac |
| Application Specialist | 1 - 5 | B.Sc, M.Sc, PhD | 4 Lacs | 15 Lac |
| Regulatory Affairs | 1 - 5 | M.Sc | 5 Lacs | 15 Lac |
| Product R&D | 1 - 5 | M.Sc, PhD | 5 Lacs | 20 Lac |
| Supply Chain | 1 - 5 | Graduate + MBA | 8 Lacs | 20 Lac |
| Finance / Accounts | 1 - 5 | B.Com, MBA, CA | 4 Lacs | 15 Lac |
| DDLE LEVEL | 0 | | | |
| Marketing / Sales / Product Management | A 5 - 15 | B.Sc, M.Sc | 10 Lacs | 30 Lac |
| Service | 5 - 15 | B.Tech | 15 Lacs | 30 Lac |
| Application Specialist | 5 - 15 | B.Sc, M.Sc, PhD | 15 Lacs | 30 Lac |
| Regulatory Affairs | 5 - 15 | M.Sc | 15 Lacs | 30 Lac |
| Product R&D | 5 - 15 | M.Sc, PhD | 15 Lacs | 30 Lac |
| Supply Chain | 5 - 15 | Graduate + MBA | 15 Lacs | 30 Lac |
| Finance / Accounts | 5 - 15 | B.Com, MBA, CA | 15 Lacs | 30 Lac |
| NIOR LEVEL | | | | |
| Marketing / Sales / Product Management | 15 - 25 | B.Sc, M.Sc | 30 Lacs | 10 |
| Service | 15 - 25 | B.Tech Diploma | 30 Lacs | 70 Lac |
| Application Specialist | 15 - 25 | B.Sc, M.Sc, PhD | 30 Lacs | 50 Lac |
| Regulatory Affairs | \(\) 15 - 25 | M.Sc | 30 Lacs | 60 Lac |
| Product R&D | 15 - 25 | M.Sc, PhD | 30 Lacs | 80 Lac |
| Supply Chain | 15 - 25 | Graduate + MBA | 30 Lacs | 80 Lac |
| Finance / Accounts | 15 - 25 | B.Com, MBA, CA | 30 Lacs | 1 C |

Retail

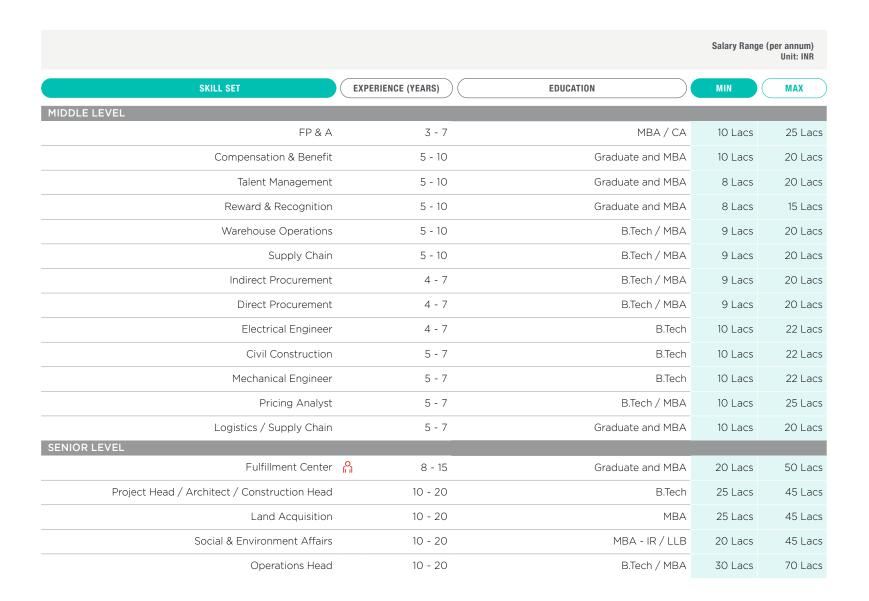
he Indian retail industry has undergone major shifts followed by uncertainties imposed by the pandemic. Frequent lockdowns and qualms around future course gave rise to a drastic and sudden change in consumer/ purchase behaviour. More number of customers are now accustomed to bulk and online purchases. In this light, a greater push was seen in redesigning supply chain, logistics and digitisation. Despite challenges, the retail sector was quick to embrace the shifts. As per various industry reports, hiring in the Indian retail industry showcased massive growth. Observing the tech-focused industry growth, NASSCOM highlights that, the industry will further create 25 million new jobs by 2030.



Retail



Retail

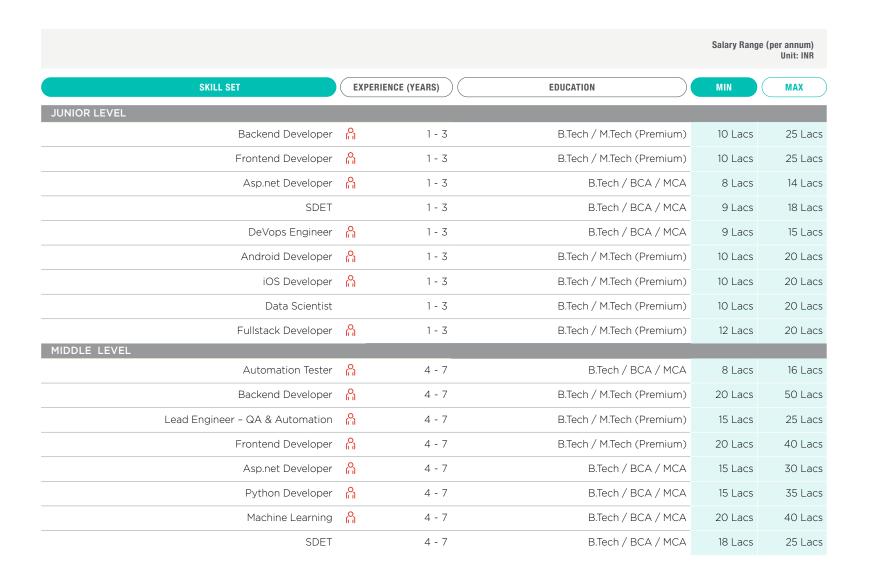


Start-Ups - IT

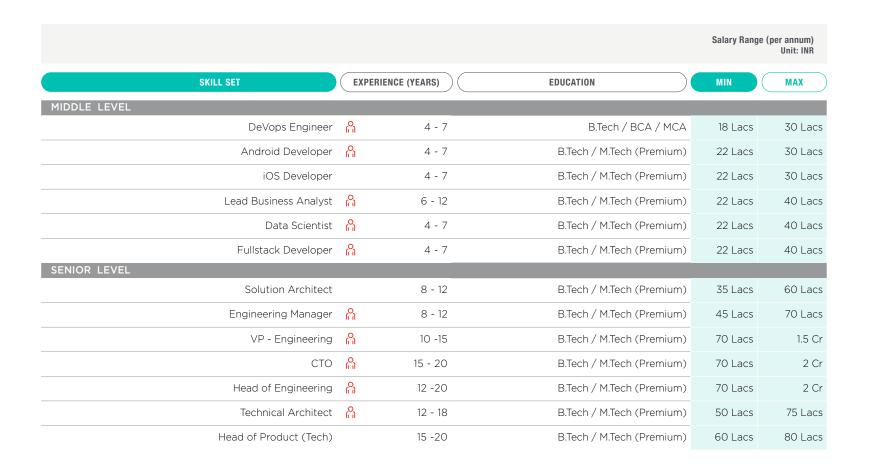
he start-up landscape plays a vital role in job creation in the domestic market. However, start-ups, too, traversed the jagged path after COVID-19 became ubiquitous in India. Technology adoption became inevitable for business continuity. Therefore, the hiring skewed towards technology and digital roles. A whopping 127% salary hikes were witnessed in IT roles in the start-up segment, making digital roles more lucrative. Start-ups are also popular for introducing unique frugal work arrangements and it becomes more visible with hiring of gig workers across positions.



Start-Ups - IT



Start-Ups - IT

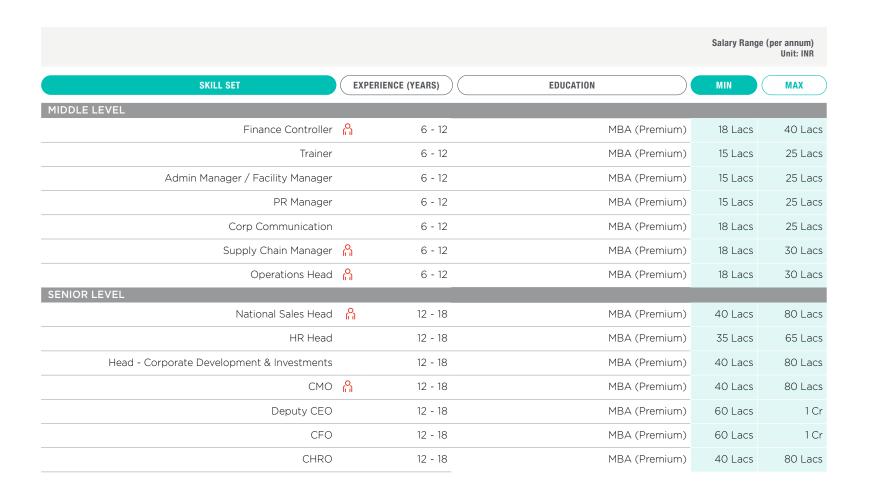


Start-Ups – Non IT

Start-Ups - Non IT

| | | | Salary Rang | ge (per annum) Unit: INR |
|--|--------------------|----------------|-------------|-----------------------------|
| SKILL SET | EXPERIENCE (YEARS) | EDUCATION | MIN | MAX |
| JUNIOR LEVEL | | | | |
| Business Development Manager / Sales Manager | 1 - 3 | Graduate / MBA | 6 Lac | 9 Lac |
| Inside Sales Manager | <u>^</u> 1 - 3 | Graduate / MBA | 6 Lac | 9 Lac |
| Key Account Manager | <u>^</u> 1 - 3 | Graduate / MBA | 8 Lac | 12 Lac |
| Digital Marketing Manager | <u>^</u> 1 - 3 | Any Graduate | 8 Lac | 12 Lac |
| SEO Manager | <u>^</u> 1 - 3 | Any Graduate | 8 Lac | 12 Lac |
| Content Writer | 1 - 3 | Any Graduate | 6 Lac | 10 Lac |
| Copywriter | 1 - 3 | Any Graduate | 6 Lac | 10 Lac |
| Graphic Designer | 1 - 3 | Any Graduate | 6 Lac | 10 Lac |
| UX Designer | 1 - 3 | Any Graduate | 8 Lac | 12 Lac |
| Talent Acquisition Specialist | <u>^</u> 1 - 3 | Graduate / MBA | 6 Lac | 9 Lac |
| MIDDLE LEVEL | | | | |
| Zonal / Regional Sales Head | 6 - 12 | MBA (Premium) | 15 Lacs | 40 Lacs |
| Social Media Manager | 5-10 | МВА | 12 Lacs | 30 Lacs |
| Executive Assistant to the CEO | 6 - 12 | MBA | 12 Lacs | 20 Lacs |
| Process Excellence Manager | 6 - 12 | MBA | 15 Lacs | 30 Lacs |
| Mobile Marketing Manager | 6 5-10 | MBA | 12 Lacs | 25 Lacs |
| Lead Financial Analyst | 6 - 12 | MBA | 20 Lacs | 40 Lacs |
| Brand Manager | 6 - 12 | MBA (Premium) | 18 Lacs | 40 Lacs |
| HR Manager | 6 - 12 | MBA (Premium) | 18 Lacs | 30 Lacs |

Start-Ups - Non IT





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