PERSOLKELLY



PERSOL**KELLY**

PERSOLKELLY is a joint venture established in 2016 between PERSOL HOLDINGS (previously Temp Holdings) and Kelly Services to cater to the rising workforce employment needs of the emerging Asia Pacific market. We are one of the largest workforce solutions providers in the region, spanning over 45 offices across 13 markets, including Australia, China, Hong Kong, India, Indonesia, Malaysia, New Zealand, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam.

Our reach, scope, and scale of operations have set the industry standard for cross-border recruitment and holistic workforce solutions. Since its inception, PERSOLKELLY has placed over 59,000 positions across the region and works together with 98% of Fortune 100^{TM} companies for their workforce solution needs.

In Australia and New Zealand, the PERSOLKELLY brand is owned and operated by Programmed after they acquired Kelly Services in April 2020.

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Work, and Smile

Working life is a journey of growth and creation.

We all have big dreams, and there are many different paths to success.

Thus, we need to make our own choices
from a range of diversified work opportunities.

Our vision is to enrich society so that all work leads to lives of happiness.



CONTENTS

SALARIES

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Executive Overview

As Indonesia looks beyond COVID-19, synergy and innovation have been called out as key to the country's economic resilience and revival.⁸ Accelerating digital transformation will be critical for Indonesia's long-term development and ability to reach its potential in global competitiveness.⁹

To drive inclusive and sustainable economic transformation in Indonesia, the National Development Planning Ministry has unveiled the Indonesia Digital Industry Development Master Plan for 2023 to 2045.10

As part of this plan, the government is expected to embark on initiatives that will strengthen the support system for the digital industry's development, expand digital products and services in priority sectors, and bolster the digital industry's contribution to economic growth.¹¹

Given that infrastructure is the foundation of inclusive digital transformation, the government is furthermore expediting the development of information and communication technology infrastructure.¹² This move is expected to bring affordable and quality Internet connectivity to all regions in Indonesia.¹³



With these developments, Indonesia's workforce can look forward to fully benefiting from the digital economy, and gaining access to new job opportunities that emerge.

At PERSOLKELLY, our team takes pride in being a strategic recruitment partner to companies in Indonesia, both large and small.

In the coming year, employers and HR leaders will need to navigate a rapidly changing employment landscape and uncertain macroeconomic conditions. We hope that this guide will serve as a valuable resource to help companies adapt their approach to talent attraction, retention, and development, and build a future-proof workforce.

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Sonny SubhanDirector, PERSOLKELLY Indonesia



We are well-equipped to respond to your staffing needs.

With our extensive experience and innovative staffing solutions, we will prepare your business for tomorrow's workforce, today.

Reach out to us with your specific workforce needs on the right, or find out more about our areas of expertise.



Temporary Staffing

Whether you are looking for temporary manpower to cope with seasonal demand or employee shortages, you can count on us to provide only the highest quality temp staff in the quickest, most efficient manner.



Permanent Recruitment

Looking for talent to take your business to the next level? With our fully integrated recruitment and selection process, you can rely on us to source and shortlist candidates of the highest calibre for your organisation.



Contract Administration

Whether you are facing an increased workload or require more headcount for a major project, you can rely on us to manage and administer projects on your behalf, recruit staff on short-term contracts and oversee the admin and logistics throughout the agreed term, freeing you to focus on your core business.



HR Advisory

We help you craft a better experience, customise your approach and coach your team through change through our HR advisory and learning academy services.



Regional Talent Solutions

In meeting the Future of Work, we offer borderless solutions, leveraging our capabilities as Regional Specialist in End-to-End HR Solutions. We want to partner with you in your journey to build a workforce solution to meet your business needs.



As part of government efforts to unlock Industry 4.0 growth, Indonesia's medical equipment and pharmaceutical industries have been designated priority sectors. The government seeks to increase these sectors' competitiveness by encouraging digital transformation.

ue to Indonesia's high population density and increasing demand for pharmaceutical products, the pharmaceutical industry shows strong signs of promise. ¹⁶ Today, there are already as many as 220 pharmaceutical companies in the country, majority of which are focused on the downstream production of medicine. ¹⁷ The government's emphasis on reducing pharmaceutical imports will also bolster the standing of Indonesia's pharmaceutical industry products on the international market. ¹⁸

Medical equipment production facilities are also on the rise in Indonesia, growing from 193 to 891 companies between 2015 to 2021. This burgeoning demand for advanced medical equipment can be attributed to heightened public awareness of the importance of healthcare, the expansion of hospitals, and the implementation of Indonesia's public health insurance system in 2014.

Life Science

► Salary Range (per month) | Unit: IDR

QUALIFICATION EXPERIENCE (YEARS) MIN MAX

► Salary Range (per month) | Unit: IDR

QUALIFICATION EXPERIENCE (YEARS) MIN MAX

PHARMACEUTICAL

| Automation Engineer | S1 | 2-4 | 10,000,000 | 15,000,000 |
|--|----|-----|------------|------------|
| Clinical Specialist | S1 | 0-2 | 6,000,000 | 10,000,000 |
| Documentation Officer | S1 | 0-2 | 5,000,000 | 7,000,000 |
| Environmental Health & Safety Staff | S1 | 2-4 | 7,000,000 | 14,000,000 |
| Environmental, Health, Safety & Sustainability Admin | S1 | 0-2 | 5,000,000 | 7,000,000 |
| Equipment Qualification Coordinator | S1 | 2-6 | 10,000,000 | 23,000,000 |
| Halal Quality Specialist | S1 | 0-2 | 6,000,000 | 10,000,000 |
| IPV Case Management Specialist - Vaccine Vendor Oversight | S1 | 0-2 | 6,000,000 | 10,000,000 |
| IPV Cross Sector Safety Associate | S1 | 0-2 | 6,000,000 | 10,000,000 |
| Lab Support Specialist | S1 | 2-4 | 8,000,000 | 11,000,000 |
| Lab Support Technician | S1 | 0-2 | 5,000,000 | 8,000,000 |
| Packaging Engineer | S1 | 2-4 | 7,000,000 | 14,000,000 |

PHARMACEUTICAL

| PHARMACEUTICAL | | | | |
|---|----|-----|------------|------------|
| Packaging Specialist | S1 | 2-4 | 7,000,000 | 14,000,000 |
| Partner Manager | S1 | 13 | 30,000,000 | 45,000,000 |
| Private Health Insurance Project Officer | S1 | 4-6 | 10,000,000 | 15,000,000 |
| Purchasing Managaer | S1 | 11 | 18,000,000 | 20,000,000 |
| QA Admin | S1 | 0-2 | 5,000,000 | 8,000,000 |
| QC Analyst | S1 | 0-2 | 5,000,000 | 8,000,000 |
| Qualification Officer | S1 | 2-4 | 7,000,000 | 14,000,000 |
| Quality Administration System Staff | S1 | 0-2 | 5,000,000 | 8,000,000 |
| Quality Assurance Associate | S1 | 4-6 | 15,000,000 | 23,000,000 |
| Quality System Officer | S1 | 0-2 | 5,000,000 | 8,000,000 |
| Regulatory Affairs Associate | S1 | 0-2 | 6,000,000 | 10,000,000 |
| Regulatory Affairs Officer | S1 | 0-2 | 6,000,000 | 10,000,000 |

Life Science

► Salary Range (per month) | Unit: IDR

EXPERIENCE (YEARS)

MIN MAX

QUALIFICATION EXPERIENCE (YEARS) MIN MAX

► Salary Range (per month) | Unit: IDR

PHARMACEUTICAL

| Regulatory Affairs Specialist | S1 | 2-4 | 10,000,000 | 15,000,000 |
|---|----|------|------------|------------|
| Regulatory Officer | S1 | 0-2 | 6,000,000 | 10,000,000 |
| Sales Manager | S1 | 10 | 10,000,000 | 18,000,000 |
| Senior Project Manager | S1 | 8-10 | 35,000,000 | 65,000,000 |
| Supplier Quality Specialist | S1 | 2-6 | 10,000,000 | 23,000,000 |
| TB Programme Officer | S1 | 2-4 | 7,000,000 | 10,000,000 |
| TB Programme Officer Coordinator | S1 | 4-6 | 10,000,000 | 15,000,000 |
| Technical Sales - Cosmetic Ingredients | S1 | 1 | 6,500,000 | 7,000,000 |

QUALIFICATION

| MEDICAL DEVICES | | | | |
|----------------------------------|----|---|------------|------------|
| Material Delivery Control Staff | S1 | 2 | 5,000,000 | 7,000,000 |
| Senior Product Specialist | S1 | 5 | 20,000,000 | 25,000,000 |
| Technical in Charge Staff - PJT | S1 | 3 | 10,000,000 | 15,000,000 |
| HOSPITAL & HEALTHCARE | | | | |
| Digital Marketing Manager | S1 | 3 | 25,000,000 | 30,000,000 |
| Marketing Manager | S1 | 3 | 20,000,000 | 25,000,000 |
| Medical Coordinator | S1 | 3 | 10,000,000 | 15,000,000 |
| Medical Rehabilitation Unit Head | S1 | 3 | 10,000,000 | 15,000,000 |
| Recruitment Coordinator | S1 | 5 | 15,000,000 | 25,000,000 |



Following Indonesia's post-pandemic recovery in 2022, the construction industry is expected to record an annual average growth of 5.8% until 2026, driven by the government's commitment to public infrastructure development and work on its Electricity Supply Business Plan.²¹

ndonesia's carbon neutrality ambitions are also expected to have a significant influence on sectors including oil and gas industry, energy, and more.

To realise Indonesia's key climate target of achieving net-zero emissions by 2060, 32 older-generation coal-fired power plants have been identified for possible closure. 22 Indonesia also plans to establish a nuclear power plant in 2039 to provide new and renewable energy, and is seeking investors to finance the plant's construction. 23 Furthermore, Indonesia is building lithium and anode production facilities as it looks to become an Electric Vehicle production hub. 24

As oil companies seek to incorporate carbon reduction and renewable energy into their strategies, oil and gas investment is also set to increase.²⁵ An estimated US\$179 billion investment will be needed to meet the high demand for new and renewable energy.²⁶

Engineering

▶ Salary Range (per month) | **Unit: IDR**

QUALIFICATION EXPERIENCE (YEARS) MIN

► Salary Range (per month) | Unit: IDR

EXPERIENCE (YEARS) MIN MAX

BUILDING, CONSTRUCTION & EPC

| Accounting & Tax Staff | S1 | 2 | 5,000,000 | 7,000,000 |
|-------------------------------------|----|-----|------------|-------------|
| Accounting Manager | S1 | 10 | 12,000,000 | 15,000,000 |
| Area Sales Manager | S1 | 3 | 8,000,000 | 15,000,000 |
| Business Analyst | S1 | 4 | 10,000,000 | 12,000,000 |
| Business Development Manager | S1 | 5 | 30,000,000 | 70,000,000 |
| Chief Operating Officer | S1 | 10 | 90,000,000 | 110,000,000 |
| Civil Engineer - Project Supervisor | S1 | 3-5 | 15,000,000 | 25,000,000 |
| Corporate Tax Manager | S1 | 5 | 20,000,000 | 30,000,000 |
| Data Support Senior Staff | S1 | 6 | 10,000,000 | 13,000,000 |
| Digital Marketing Manager | S1 | 5 | 20,000,000 | 30,000,000 |
| Electrical Engineer | S1 | 2 | 7,500,000 | 10,000,000 |
| Finance Manager | S1 | 5 | 20,000,000 | 25,000,000 |

BUILDING, CONSTRUCTION & EPC

| Financial Analyst | S1 | 2 | 10,000,000 | 15,000,000 |
|----------------------------|----|-----|-------------|-------------|
| Former Engineer | S1 | 6 | 15,000,000 | 25,000,000 |
| HR & Admin Manager | S1 | 5 | 20,000,000 | 23,000,000 |
| HRGA Staff | S1 | 3 | 8,000,000 | 8,500,000 |
| Investor Relation Manager | S1 | 5 | 30,000,000 | 70,000,000 |
| IOS Developer | S1 | 1-3 | 9,000,000 | 12,000,000 |
| Key Account Manager | S1 | 5 | 15,000,000 | 20,000,000 |
| Legal Assistant | S1 | 3 | 8,500,000 | 9,000,000 |
| Marketing Manager | S1 | 5 | 30,000,000 | 35,000,000 |
| Mine Dispatch Foreman | S1 | 3 | 6,500,000 | 13,000,000 |
| Personal Assistant for BoD | S1 | 5 | 20,000,000 | 25,000,000 |
| President Director | S1 | 10 | 150,000,000 | 200,000,000 |

QUALIFICATION

Engineering

► Salary Range (per month) | Unit: IDR

QUALIFICATION EXPERIENCE (YEARS) MIN

► Salary Range (per month) | Unit: IDR

QUALIFICATION

EXPERIENCE (YEARS)

MIN

MAX

BUILDING, CONSTRUCTION & EPC

| Project General Manager | S1 | 10 | 30,000,000 | 35,000,000 |
|---|----|-----|------------|------------|
| Project Manager | S1 | 10 | 40,000,000 | 45,000,000 |
| Civil Engineer Supervisor | S1 | 5 | 13,000,000 | 25,000,000 |
| Sales Engineer - Japanese Speaker | S1 | 3-5 | 7,500,000 | 15,000,000 |
| Sales Manager | S1 | 5 | 15,000,000 | 20,000,000 |
| Sales Promotion Section Head | S1 | 3 | 10,000,000 | 15,000,000 |
| Sales Trading | S1 | 5 | 7,500,000 | 8,000,000 |
| Secretary to President Director - Japanese Speaker | S1 | 3-5 | 10,000,000 | 15,000,000 |
| Site Inspector | D3 | 3 | 5,000,000 | 7,000,000 |
| Site Manager | S1 | 3 | 9,000,000 | 11,000,000 |
| Sr. Business Development Manager | S1 | 15 | 35,000,000 | 40,000,000 |
| Web Developer | S1 | 1 | 9,000,000 | 12,000,000 |
| | | | | |

POWER PLANT

| Accounting & Tax Staff | S1 | 3 | 6,000,000 | 8,000,000 |
|--------------------------------|----|-----|------------|------------|
| Business Development Manager | S1 | 10 | 30,000,000 | 40,000,000 |
| Contract Manager | S1 | 5 | 40,000,000 | 60,000,000 |
| Electrical Instrument Engineer | S1 | 10 | 25,000,000 | 30,000,000 |
| Field Calibration Engineer | S1 | 5 | 15,000,000 | 20,000,000 |
| HSE Supervisor | S1 | 5 | 25,000,000 | 30,000,000 |
| PPIC Engineer | S1 | 3 | 6,000,000 | 7,500,000 |
| Process Engineer | S1 | 5 | 15,000,000 | 20,000,000 |
| Project Control Manager | S1 | 15 | 45,000,000 | 55,000,000 |
| QA / QC Supervisor | S1 | 5 | 25,000,000 | 30,000,000 |
| Sr. Contract Engineer | S1 | 5-7 | 60,000,000 | 80,000,000 |
| Sr. Mechanical Engineer | S1 | 5 | 25,000,000 | 30,000,000 |

Engineering

► Salary Range (per month) | Unit: IDR ► Salary Range (per month) | Unit: IDR EXPERIENCE QUALIFICATION MIN MAX QUALIFICATION MIN MAX (YEARS) **PETROCHEMICAL** MINING HSE Permit Engineer S1 10 15,000,000 20,000,000 Assistant VP S1 15-20 100,000,000 150,000,000 Industrial Engineer S1 2 8,000,000 12,000,000 Business Development Section Head S1 2 17,000,000 22,000,000 Process Engineer S1 10 15,000,000 20,000,000 Finance Consultant S1 5 18,000,000 20,000,000 Head of Internal Audit Procurement Lead S1 10 25,000,000 30,000,000 S1 15 30,000,000 40,000,000 Safety Engineer S1 10 15,000,000 20,000,000 **HSE Manager** S1 10 30,000,000 35,000,000 Tax Specialist S1 5 17.000.000 25.000.000 Instrument Manager S1 5 25.000.000 30.000.000 Technical Service Specialist S1 5 Personal Assistant S1 5 20.000.000 25.000.000 20.000.000 25,000,000 Process Manager S1 5 20,000,000 25,000,000 OIL & GAS Finance & Accounting Staff S1 4 8,000,000 12,000,000 Production -D3 2-3 7,000,000 10,000,000 Group Leader Foreman Financial Controller S1 5 15,000,000 35,000,000 Project Lead -S1 7 35,000,000 30,000,000 Professional Steel Structure Power Plant Specialist S1 15 45.000.000 50.000.000 Quarry Manager S1 5 35,000,000 45,000,000 Production Buying Staff S1 3 6,000,000 7,000,000 Recruitment Specialist S1 3 10,000,000 15,000,000 Project Administrator S1 15 15.000.000 25.000.000 Regional Head of Specialist Process Control Engineer S1 7 25,000,000 34,000,000 S1 20 30.000.000 40,000,000 Plant & Maintenance Warehouse Supervisor S1 3 6,000,000 7,000,000 Site Project Manager S1 10 35,000,000 45,000,000

Sr. HRBP

55.000.000

50.000.000

S1

10



Disruption has created opportunities and challenges for Indonesia's banking and finance players.²⁷ Although traditional banks remain consumers' preferred primary financial relationship, new digital banks are quickly gaining ground, driven by the fast-evolving financial services landscape.²⁸

he digital payment landscape is also becoming increasingly fragmented, with more than 48 licensed e-wallet platforms led by domestic players.²⁹

Over the past few years, Indonesia has seen double-digit growth in digital banking transactions.³⁰ In 2022, these transactions are set to grow 30% to 53,144 trillion rupiah.³¹ Bank Indonesia has also announced plans to introduce a digital rupiah currency that will use blockchain technology.³²

As new fintech and challenger players enter the market, consumers will benefit from new lending, investments and insurance products.³³ Neobanks may also become the primary financial relationship of previously underserved and unserved groups.³⁴

To grow sustainably into the future, traditional banking institutions will be expected to evolve to meet heightened customer and investor expectations, and reshape their operational and business models.³⁵

Banking & Finance

► Salary Range (per month) | Unit: IDR

QUALIFICATION

QUALIFICATION

► Salary Range (per month) | Unit: IDR

RETAIL & CORPORATE BANKING

| LENDING | | | | |
|--|----|----|------------|------------|
| Relationship Manager | S1 | 5 | 25,000,000 | 30,000,000 |
| ІТ | | | | |
| Product Division Head | S1 | 20 | 40,000,000 | 60,000,000 |
| FINTECH | | | | |
| Head of HR | S1 | 12 | 30,000,000 | 40,000,000 |
| Lead Software Quality Assurance | S1 | 7 | 15,000,000 | 25,000,000 |
| Recruiter | S1 | 2 | 12,000,000 | 20,000,000 |
| Recruitment Manager | S1 | 5 | 20,000,000 | 30,000,000 |
| Risk Analyst Manager | S1 | 5 | 10,000,000 | 14,000,000 |
| Senior Banking Business Development Manager | S1 | 10 | 25,000,000 | 40,000,000 |
| Senior Product Owner | S1 | 7 | 15,000,000 | 25,000,000 |
| UI / UX Designer | S1 | 7 | 10,000,000 | 15,000,000 |
| INVESTMENT BANKING | | | | |
| Investment Analyst | S1 | 4 | 20,000,000 | 37,750,000 |

| INSURANCE | | | | |
|----------------------------|----|-----|------------|------------|
| Digital Sales Strategy | S1 | 3 | 10,000,000 | 15,000,000 |
| Head of HR | S1 | 10 | 30,000,000 | 50,000,000 |
| Head of Marketing Planning | S1 | 10 | 30,000,000 | 50,000,000 |
| CREDIT AGENCY - LEASING | | | | |
| Head of Fixed Income | S1 | 8 | 40,000,000 | 50,000,000 |
| HR Manager | S1 | 12 | 30,000,000 | 40,000,000 |
| HR Manager | S1 | 3 | 10,000,000 | 16,000,000 |
| HR / GA Manager | S1 | 5 | 20,000,000 | 25,000,000 |
| Japanese Interpreter | S1 | 2-3 | 10,000,000 | 25,000,000 |
| Korean Interpreter | S1 | 2 | 9,000,000 | 16,000,000 |
| Officer | S1 | 2 | 5,000,000 | 7,000,000 |



Indonesia's fast moving consumer goods (FMCG) industry is exhibiting signs of optimism.³⁶ Today, FMCG sales have recovered above pre-pandemic levels.³⁷

hile rising prices haven't heavily impacted consumer confidence yet, the majority of consumers are being cautious when it comes to spending – in terms of FMCG category growth, the value-for-money segment is growing faster than mainstream and premium segments.³⁸

Indonesia continues to see growth in e-commerce too, particularly due to upper and middle class consumers turning to online shopping to seek better value in their purchases.³⁹ More and more consumers are also displaying omnichannel shopping behaviours; as such, having a strong presence across both online and offline stores is now non-negotiable for FMCG companies.⁴⁰

In 2023, inflationary pressures may lead to further price increases, and Indonesian consumers' consumption habits and priorities will continue to evolve.⁴¹ It will be imperative for companies to fully understand these shifts in the retail landscape, and adapt their strategies to target and continuously drive value for consumers.⁴²

► Salary Range (per month) | Unit: IDR

| OUALIFICATION | EXPERIENCE | |
|---------------|------------|--|
| QUALITIOATION | (YEARS) | |
| | | |

► Salary Range (per month) | Unit: IDR

SERVICES

| Productivity Business Development Manager | S1 | 10 | 85,000,000 | 100,000,000 |
|--|----|----|------------|-------------|
| Business Development Manager | S1 | 10 | 40,000,000 | 45,000,000 |
| Commercial Legal Head | S1 | 10 | 30,000,000 | 35,000,000 |
| IM Operation & Security Governance | S1 | 10 | 25,000,000 | 35,000,000 |
| IT Digital & Enterprise Services | S1 | 10 | 20,000,000 | 25,000,000 |
| Project Manager | S1 | 15 | 30,000,000 | 35,000,000 |
| RPO Accreditation Manager | S1 | 10 | 20,000,000 | 30,000,000 |
| Senior Sales | S1 | 5 | 15,000,000 | 20,000,000 |

QUALIFICATION

LOGISTIC & WAREHOUSE

| Area Sales Manager | S1 | 3 | 5,000,000 | 6,500,000 |
|------------------------------------|----|----|------------|------------|
| Branch Manager | S1 | 5 | 15,000,000 | 25,000,000 |
| Commercial Analyst | S1 | 10 | 15,000,000 | 20,000,000 |
| Export Documents Staff | S1 | 2 | 5,000,000 | 8,000,000 |
| Export Import Staff - PIB PEB | S1 | 3 | 5,500,000 | 6,000,000 |
| FCL Operations Manager | S1 | 5 | 15,000,000 | 25,000,000 |
| Key Account Manager | S1 | 5 | 15,000,000 | 25,000,000 |
| LCL Export & Document Staff | S1 | 2 | 5,000,000 | 8,000,000 |
| LCL Sales Manager | S1 | 5 | 12,000,000 | 18,000,000 |
| Project Investigator | S1 | 20 | 30,000,000 | 47,000,000 |
| Sales FCL Executive | S1 | 2 | 8,000,000 | 15,000,000 |
| Sales Manager - Contract Logistics | S1 | 7 | 30,000,000 | 40,000,000 |
| Sales Manager - Freight Forwarding | S1 | 5 | 30,000,000 | 40,000,000 |
| Senior Sales Executive | S1 | 2 | 8,000,000 | 15,000,000 |
| Supply Chain Manager | S2 | 20 | 30,000,000 | 45,000,000 |
| Warehouse Manager | S1 | 10 | 18,000,000 | 25,000,000 |
| Warehouse Operation Manager | S1 | 5 | 30,000,000 | 47,000,000 |
| | | | | |

Salary Range (per month) | Unit: IDR

QUALIFICATION EXPERIENCE (YEARS) MIN MAX

► Salary Range (per month) | Unit: IDR

OUALIFICATION EXPERIENCE (YEARS) MIN MAX

TRADING

| Account Manager | D3/S1 | 3-5 | 18,000,000 | 20,000,000 |
|--|-------|-------|------------|------------|
| Accounting & Admin Staff | S1 | 2-3 | 6,000,000 | 8,000,000 |
| Accounting Supervisor | S1 | 3 | 7,000,000 | 9,000,000 |
| Admin Finance | S1 | 2 | 10,000,000 | 15,000,000 |
| Area Sales Engineer | S1 | 10 | 25,000,000 | 32,000,000 |
| Area Sales Manager | S1 | 10-15 | 25,000,000 | 50,000,000 |
| Business Development Manager | S1 | 3-5 | 11,000,000 | 20,000,000 |
| Business Development Supervisor | S1 | 3 | 15,000,000 | 20,000,000 |
| Chief Credit Control | S1 | 3-5 | 9,000,000 | 15,000,000 |
| Chief Property Supervisor | S1 | 3-5 | 9,000,000 | 15,000,000 |
| Engineer - Japanese Speaker | S1 | 2 | 8,000,000 | 10,000,000 |
| GA & Legal Staff | S1 | 3 | 5,000,000 | 7,000,000 |
| General Affair Staff - Japanese Speaker | S1 | 3-5 | 7,500,000 | 10,000,000 |

TRADING

| Heavy Equipment Sales Manager | S1 | 7 | 18,000,000 | 25,000,000 |
|------------------------------------|----|-----|------------|------------|
| HR Manager | S1 | 5-7 | 25,000,000 | 30,000,000 |
| Legal Supervisor | S1 | 4 | 7,000,000 | 10,000,000 |
| Marketing Staff | S1 | 1 | 4,900,000 | 5,000,000 |
| Sales - Coal | S1 | 2-4 | 10,000,000 | 15,000,000 |
| Sales Admin | S1 | 2 | 5,000,000 | 6,000,000 |
| Sales Engineer - Japanese Speaker | S1 | 3-5 | 10,000,000 | 17,000,000 |
| Sales Engineer Staff | S1 | 2 | 5,000,000 | 7,000,000 |
| Sales Staff | S1 | 2 | 5,000,000 | 7,000,000 |
| Staff of Mineral Resources - Admin | S1 | 3-5 | 6,000,000 | 8,000,000 |
| Technical Manager | S1 | 7 | 12,000,000 | 20,000,000 |
| Warehouse Staff | S1 | 2 | 8,000,000 | 9,000,000 |

► Salary Range (per month) | Unit: IDR

QUALIFICATION

EXPERIENCE (YEARS)

MAX

► Salary Range (per month) | Unit: IDR EXPERIENCE (YEARS) QUALIFICATION MAX

ENGINEERING & TECHNICAL (MANUFACTURING)

| Accounting Asst. Manager | S1 | 5 | 18,000,000 | 20,000,000 |
|---|----|-----|------------|------------|
| Android Developer | S1 | 3 | 7,000,000 | 12,000,000 |
| Area Sales Manager | S1 | 3 | 8,000,000 | 15,000,000 |
| Area Sales Manager - Project | S1 | 3 | 8,500,000 | 15,000,000 |
| Automation Mechanical Engineer - APAC | S1 | 3 | 12,000,000 | 15,000,000 |
| Brand & Communication Marketing | S1 | 3 | 10,000,000 | 15,000,000 |
| Brand Activation Senior Staff | S1 | 3-5 | 10,000,000 | 15,000,000 |
| Brand Manager | S1 | 5 | 27,000,000 | 30,000,000 |
| Business Analyst | S1 | 4 | 10,000,000 | 12,000,000 |
| Coorporate People Development Dept. Head | S1 | 5 | 25,000,000 | 30,000,000 |
| Costing Engineer | S1 | 3 | 6,000,000 | 15,000,000 |

| Data Analyst | S1 | 3 | 10,000,000 | 13,000,000 |
|-------------------------------|----|-------|-------------|-------------|
| Demand Planning Dept. Head | S1 | 10 | 25,000,000 | 30,000,000 |
| Demand Planning Manager | S1 | 5 | 22,000,000 | 30,000,000 |
| Digital Marketing Manager | S1 | 7 | 15,000,000 | 20,000,000 |
| Finance Controller | S1 | 5-7 | 30,000,000 | 40,000,000 |
| Finance Manager | S1 | 5-11 | 21,000,000 | 35,000,000 |
| Fitting Maintenance Dept Head | S1 | 5 | 25,000,000 | 30,000,000 |
| General Manager - Expatriate | S1 | 10-15 | 150,000,000 | 250,000,000 |
| General Manger Manufacturing | S1 | 15 | 35,000,000 | 40,000,000 |
| Head of Finance | S1 | 12 | 20,000,000 | 25,000,000 |
| HR Manager | S1 | 10 | 20,000,000 | 25,000,000 |

► Salary Range (per month) | Unit: IDR

QUALIFICATION

EXPERIENCE (YEARS)

MAX

► Salary Range (per month) | Unit: IDR

QUALIFICATION

EXPERIENCE (YEARS)

MAX

ENGINEERING & TECHNICAL (MANUFACTURING)

| HSE Supervisor | S1 | 3-6 | 6,500,000 | 9,000,000 |
|-------------------------------------|----|-----|------------|------------|
| Industrial Engineer | D3 | 3 | 5,500,000 | 6,500,000 |
| IRGA Dept. Head | S1 | 5 | 25,000,000 | 30,000,000 |
| IT Staff | D3 | 5 | 7,000,000 | 8,500,000 |
| Japanese Interpreter | S1 | 2 | 6,000,000 | 7,000,000 |
| Legal Manager | S1 | 5 | 20,000,000 | 30,000,000 |
| Logictic Deputy Manager | S1 | 5 | 20,000,000 | 25,000,000 |
| Maintenance Engineer | S1 | 10 | 8,000,000 | 14,000,000 |
| Maintenance Engineer | D3 | 3 | 5,500,000 | 6,000,000 |
| Mandarin Speaker | S1 | 3 | 12,000,000 | 15,000,000 |
| Market Researcher Senior Supervisor | S1 | 3 | 10,000,000 | 15,000,000 |
| Marketing Manager | S1 | 5 | 15,000,000 | 18,000,000 |
| | | | | |

| Marketing Staff | S1 | 2 | 6,500,000 | 7,000,000 |
|--|----|-----|------------|------------|
| Operation Manager | S1 | 12 | 25,000,000 | 30,000,000 |
| Plant Division Head | S1 | 10 | 40,000,000 | 45,000,000 |
| PPIC Manager | S1 | 5-7 | 10,000,000 | 13,000,000 |
| Procurement & Packaging Manager | S1 | 5 | 22,000,000 | 30,000,000 |
| Procurement Asst. Manager | S1 | 5 | 20,000,000 | 25,000,000 |
| Procurement Manager | S1 | 5-7 | 15,000,000 | 30,000,000 |
| Procurement Quality Control Assistant Manager | S1 | 10 | 15,000,000 | 25,000,000 |
| Production Data Analyst | S1 | 4 | 7,000,000 | 8,000,000 |
| Production Head | S1 | 15 | 12,000,000 | 15,000,000 |
| Production Manager | S1 | 8 | 25,000,000 | 30,000,000 |
| Production Supervisor | S1 | 2 | 6,000,000 | 8,000,000 |
| | | | | |

► Salary Range (per month) | Unit: IDR

QUALIFICATION

MAX

EXPERIENCE (YEARS) QUALIFICATION

► Salary Range (per month) | Unit: IDR

MAX

ENGINEERING & TECHNICAL (MANUFACTURING)

| Project Engineer | S1 | 15 | 15,000,000 | 35,000,000 |
|-----------------------------------|----|-----|------------|------------|
| Purchasing Asst. Manager | S1 | 5 | 20,000,000 | 25,000,000 |
| Purchasing Coordinator | S1 | 3 | 13,000,000 | 15,000,000 |
| Purchasing Manager | S1 | 5 | 15,000,000 | 18,000,000 |
| Purchasing Supervisor | S1 | 4 | 6,000,000 | 8,000,000 |
| QA Department Head | S1 | 10 | 25,000,000 | 30,000,000 |
| Quality Assurance QA Advisor | S1 | 8 | 20,000,000 | 25,000,000 |
| Quality Performance & Improvement | S1 | 5 | 22,000,000 | 30,000,000 |
| R&D Supervisor | S1 | 3-5 | 14,000,000 | 16,000,000 |
| Regional Quality Manager | S1 | 5 | 22,000,000 | 30,000,000 |
| Research & Development Manager | S1 | 8 | 18,000,000 | 25,000,000 |
| Research & Innovation Manager | S1 | 10 | 18,000,000 | 25,000,000 |
| | | | | |

| ENGINEERING & TECHNICAE (MANOFAC | i OKING) | | | |
|--|----------|-----|------------|------------|
| Sales Development Supervisor | S1 | 3-5 | 10,000,000 | 15,000,000 |
| Sales Engineer - Respresentative Indonesia for Electrical & HVAC Manufacturing | S1 | 3-5 | 20,000,000 | 26,000,000 |
| Sales Engineer - MV | S1 | 5 | 6,500,000 | 7,000,000 |
| Sales Promotion Section Head | S1 | 3 | 8,500,000 | 15,000,000 |
| Senior HR Specialist | S1 | 5 | 20,000,000 | 35,000,000 |
| Senior Talent Acquisition & Employer Branding | S1 | 7 | 35,000,000 | 40,000,000 |
| Supply Chain Analyst - Ausie | S1 | 5 | 15,000,000 | 17,000,000 |
| Tender Support Engineer - MV | S1 | 5 | 10,000,000 | 11,000,000 |
| TS Specifier | S1 | 3 | 8,500,000 | 15,000,000 |
| UI / UX Designer | S1 | 3 | 8,000,000 | 13,000,000 |
| Warehouse Staff | S1 | 3 | 6,200,000 | 7,000,000 |
| Web Developer | S1 | 3 | 7,000,000 | 12,000,000 |
| | | | | |

| | | ► Salary Range (per month) Unit: IDR | | | | |
|----------------------------------|---------------|--|------------|------------|--|--|
| | QUALIFICATION | EXPERIENCE (YEARS) | MIN | MAX | | |
| E-COMMERCE | | | | | | |
| Business Development Executive | S1 | 2 | 7,000,000 | 9,000,000 | | |
| HR Manager | S1 | 8 | 18,000,000 | 22,000,000 | | |
| Strategic Account Manager | S1 | 4 | 20,000,000 | 30,000,000 | | |
| NGO | | | | | | |
| Legal Assistant | S1 | 1 | 5,000,000 | 7,000,000 | | |
| Planing & Coordination Assistant | S1 | 1 | 5,000,000 | 7,000,000 | | |
| Research Assistant | S1 | 1 | 5,000,000 | 7,000,000 | | |
| RETAIL | | | | | | |
| Account Manager | S1 | 2-4 | 10,000,000 | 13,000,000 | | |
| AR & Tax Staff | S1 | 5 | 4,000,000 | 6,000,000 | | |
| Area Sales Manager | S1 | 5 | 8,000,000 | 12,000,000 | | |
| Brand Manager | S1 | 5-8 | 20,000,000 | 30,000,000 | | |
| Demand Planning Analyst | S1 | 1-2 | 6,000,000 | 15,000,000 | | |

| RETAIL | | | | |
|--|----|-----|------------|------------|
| Demand Planning Manager | S1 | 5 | 28,000,000 | 55,000,000 |
| Digital Marketing Staff | S1 | 5 | 8,000,000 | 9,000,000 |
| Energy Audit & Efficiency Expert | S2 | 15 | 35,000,000 | 50,000,000 |
| Export Import Staff | S1 | 5 | 6,000,000 | 7,000,000 |
| HR Manager | S1 | 5-7 | 23,000,000 | 27,000,000 |
| HR Senior Manager | S1 | 7 | 20,000,000 | 30,000,000 |
| Marketing Communication Supervisor | S1 | 3 | 15,000,000 | 20,000,000 |
| Project Sales Supervisor | S1 | 3 | 15,000,000 | 2,000,000 |
| Regional Asst. Customer Service Manager | S1 | 5 | 8,000,000 | 12,000,000 |
| Senior Channel Marketing | S1 | 3 | 15,000,000 | 20,000,000 |
| Showroom Sales | S1 | 2 | 7,000,000 | 10,000,000 |
| Training Manager | S1 | 5 | 20,000,000 | 30,000,000 |
| Visual Merchandising Manager | S1 | 3 | 20,000,000 | 25,000,000 |

QUALIFICATION

► Salary Range (per month) | Unit: IDR

MAX

► Salary Range (per month) | Unit: IDR ► Salary Range (per month) | Unit: IDR EXPERIENCE EXPERIENCE (YEARS) OUAL IFICATION MIN MAX OHAL IFICATION MIN MAX **FMCG FMCG** Accounting Administration Assistant S1 0-2 6,000,000 10,000,000 Channel & Capability Analyst S1 2-4 8,000,000 12,000,000 Accounts Receivable Coordinator S1 4-6 19,000,000 25,000,000 Channel Admin S1 4-6 5,000,000 7,000,000 Accounts Receivable Staff S1 2-4 6,000,000 9,000,000 Claim Controller Staff S1 2-4 6,000,000 9,000,000 S1 7,000,000 11,000,000 Claim Supervisor S1 6,000,000 9,000,000 Admin & Secretary 2-4 2-4 S1 S1 AR Controller - Distributor 2-4 5,000,000 9,000,000 Compliance Analyst 2-4 10,000,000 19,000,000 AR Controller - NKA S1 0-2 5.000.000 6.000.000 Custom Executive S1 5 12.000.000 8.000.000 AR Distributor Staff S1 Customer SC Analyst S1 2-4 6.000.000 9.000.000 2-4 5.000.000 12,000,000 Area Sales Manager S1 7 8,000,000 12,000,000 Customer Service S1 4-6 12,000,000 17,000,000 Associate Manager of 7 Digital Marketing Junior Manager S1 15,000,000 19,500,000 S1 4-6 20,000,000 30,000,000 Communication & Public Affairs Executive Secretary S1 2-6 7,000,000 14,000,000 Brand Manager S1 3 20,000,000 27,000,000 Export Import Planning Staff S1 0-2 7,000,000 9,000,000 Budgeting Admin S1 2-4 9.000.000 13.000.000 10,000,000 Finance Admin S1 0-4 6,000,000 **Budgeting Analyst** S1 10,000,000 19,000,000 2-4 Finance Executive S1 7 8.000.000 15.000.000 C & CD Claim Admin S1 0-2 5,000,000 7,000,000 General Sales Administration S1 0-2 14.000.000 17,000,000 CA Admin Support S1 4-6 5.000.000 7,000,000

| | | ▶ 9 | Salary Range (per mo | onth) Unit: IDR | | | ▶ Sa | alary Range (per m | onth) Unit: IDR |
|--|---------------|-----------------------|----------------------|-------------------|---|---------------|-----------------------|--------------------|-------------------|
| | QUALIFICATION | EXPERIENCE (YEARS) | MIN | MAX | | QUALIFICATION | EXPERIENCE (YEARS) | MIN | MAX |
| FMCG | | | | | FMCG | | | | |
| IM Administrator | S1 | 0-2 | 6,000,000 | 8,000,000 | Marketing Admin | S1 | 2-4 | 9,000,000 | 13,000,000 |
| Import Executive | S1 | 5 | 8,000,000 | 12,000,000 | Marketing Admin & Data Analyst | S1 | 4-6 | 12,000,000 | 17,000,000 |
| In House Designer & POSM Technical Advisor | S1 | 4-6 | 20,000,000 | 30,000,000 | Marketing Administrative Assistant | S1 | 2-4 | 8,000,000 | 12,000,000 |
| Internal Designer | S1 | 0-2 | 6,000,000 | 13,000,000 | Marketing and Interpreter - Japanese Speaker | S1 | 1 | 5,000,000 | 6,000,000 |
| IT Administrator | S1 | 0-2 | 6,000,000 | 8,000,000 | Marketing Asst Manager | S1 | 5 | 10,000,000 | 17,000,000 |
| IT Application Development | S1 | 0-2 | 5,000,000 | 8,000,000 | Marketing Executive | S1 | 0-2 | 6,000,000 | 13,000,000 |
| IT Business Analyst | S1 | 2-4 | 8,000,000 | 12,000,000 | Medical Admin | S1 | 0-4 | 7,000,000 | 13,000,000 |
| IT Project Manager | S1 | 4-6 | 12,000,000 | 17,000,000 | Medical Channel Activation Support | S1 | 2-4 | 9,000,000 | 13,000,000 |
| Junior Collector | S1 | 0-4 | 5,000,000 | 9,000,000 | Merchandiser | S1 | 2-4 | 7,000,000 | 9,000,000 |
| Junior Sales Data Analyst | S1 | 0-2 | 6,000,000 | 8,000,000 | MT Channel Analyst | S1 | 4-6 | 12,000,000 | 17,000,000 |
| Logistic Admin | S1 | 2-4 | 7,000,000 | 11,000,000 | NKA Admin | S1 | 0-2 | 7,000,000 | 9,000,000 |
| Logistic Staff | S1 | 2-4 | 7,000,000 | 12,000,000 | NKA Hyper / Super Admin & Analyst | S1 | 2-4 | 8,000,000 | 12,000,000 |
| Mailing Room Officer | S1 | 0-2 | 5,000,000 | 6,000,000 | Payroll Analyst | S1 | 2-4 | 14,000,000 | 25,000,000 |
| Management Testing Business Process | S1 | 2-4 | 9,000,000 | 13,000,000 | PIC Claim | S1 | 0-2 | 5,000,000 | 6,000,000 |
| | | | | | | | | | |

► Salary Range (per month) | Unit: IDR ► Salary Range (per month) | Unit: IDR QUALIFICATION MIN MAX OHAL IFICATION MIN MAX **FMCG FMCG** Procurement Associate S1 0-2 6,000,000 9,000,000 Sales Secretary S1 2-4 20,000,000 30,000,000 **Procurement Contract Specialist** S1 0-210,000,000 17,000,000 SAP Assistant Manager S1 7 15,000,000 35,000,000 Programme Administrator S1 0-4 5,000,000 11,000,000 Secretary & PA S1 4-6 20,000,000 30,000,000 Project Manager S1 90,500,000 120,500,000 Secretary Executive S1 0-2 14,000,000 17,000,000 10-11 S1 5 S1 Purchasing Executive 8,000,000 12,000,000 Senior Admin Assistant 4-6 25,000,000 30,000,000 R2P AP - Central Archiving Unit S1 0-2 5.000.000 6,000,000 Senior Brand Manager S1 7 45.000.000 30.000.000 S1 Senior Collector S1 Recruiter 2-4 9.000.000 15,000,000 4-6 9.000.000 12,000,000 Sales Admin S1 2-6 5,000,000 13,000,000 SFE & Capability Development Staff S1 0-2 6,000,000 8,000,000 S1 Sales Admin Supervisor S1 0-2 14,000,000 17,000,000 SFE Analyst 0-2 6,000,000 8,000,000 Strategy & Sales & Marketing Administration S1 0-2 7,000,000 9,000,000 S1 0-4 12.000.000 5.000.000 Deployment Administrative Assistant Sales Data Analyst S1 0-4 5,000,000 12,000,000 Supply Chain Admin Staff S1 2-4 7,000,000 11,000,000 Sales Data Analyst / S1 4-6 12,000,000 17,000,000 Supply Chain Analyst S1 2-4 7,000,000 11,000,000 Dashboard Specialist Sales Data Processing S1 2-4 8,000,000 12,000,000 Tax Staff S1 0-2 6,000,000 10,000,000 Sales Engineer S1 0-4 5.000.000 8.000.000



Indonesia's digital industry grew rapidly during the COVID-19 pandemic, from US\$41 billion in 2019 to US\$77 billion in 2022.⁴³ The industry continues to hold significant growth potential, with growth expected to increase to US\$130 billion by 2025.⁴⁴

n addition, Indonesia's Ministry of Finance and the Asian Development Bank predict that the economy could gain \$2.8 trillion by 2040 through technology adoption, adding 0.55 percentage points to GDP growth annually between 2020 and 2040.45

Technology trends such as clean tech, the future of connectivity integrating 5G and the Internet of Things, distributed infrastructure such as cloud and edge computing, and next-level process automation, could be key drivers of growth for Indonesia's economy.⁴⁶

Technology adoption is expected to have a profound impact across sectors, though specific implications can vary widely from sector to sector. A tech savvy workforce will be vital to unlock this growth, so that companies and workers can take full advantage of the opportunities offered by new technologies.⁴⁷

Hi-Tech

► Salary Range (per month) | Unit: IDR ► Salary Range (per month) | Unit: IDR EXPERIENCE (YEARS) QUALIFICATION MIN MAX QUALIFICATION MIN MAX **INFORMATION TECHNOLOGY** INFORMATION TECHNOLOGY 7 Account Manager S1 3 7.000.000 10,000,000 IT Manager S1 20.000.000 30,000,000 2 Android Mobile Developer S1 2 10.000.000 18,000,000 IT Support Engineer 8.000.000 10,000,000 S1 Angular Developer S1 2-3 11,000,000 27,000,000 Java Developer S1 4 12,000,000 15,000,000 App Support Section Head S1 3 8,500,000 15,000,000 Junior Project Manager 3 10,000,000 S1 7,000,000 App / Cloud Support S1 3 Key Account Officer 7,000,000 10,000,000 S1 4 20,000,000 30,000,000 Senior Analyst - SAP MM Odoo Developer S1 5 6,000,000 10,000,000 Backend Developer S1 2-4 8,000,000 12,000,000 3 Oracle Database Administrator S1 10.000.000 14,000,000 Business Analyst S1 5 6.000.000 10.000.000 Performance Management S1 3 7,000,000 10,000,000 Business Development Manager S1 5-7 20.000.000 25,000,000 Senior Staff Content Marketing Senior Manager S1 4 35,000,000 50,000,000 Presales Officer S1 3 7,000,000 10,000,000 Customer Success Lead S1 3-5 15,000,000 20,000,000 Product Owner S1 3 8,500,000 15,000,000 Data Analyst S1 3 8,500,000 15,000,000 Promotion Analyst S1 3 8,500,000 15,000,000 Data Centre Site Operations Lead S1 5 15,000,000 30,000,000 QA Automation Manager S1 8 28,000,000 30,000,000 Data Engineer S1 3 8,500,000 15,000,000 React.js Developer S1 2-4 11,000,000 30,000,000 Engineer Manager S1 3-5 20.000.000 25.000.000 Research Associate Director S1 5-7 35.000.000 45.000.000 2 Firmware Engineer 5 Risk & Compliance Staff S1 S1 15,000,000 18,000,000 6,000,000 8,000,000 Front End Development Growth Marketing Manager S1 3 25,000,000 35,000,000 S1 2 12,000,000 25,000,000 Senior Analyst

Hi-Tech

► Salary Range (per month) | Unit: IDR ► Salary Range (per month) | Unit: IDR EXPERIENCE (YEARS) OUALIFICATION MIN MAX QUALIFICATION MIN MAX **INFORMATION TECHNOLOGY AUTOMOTIVE** Sales Lead S1 5 20,000,000 30,000,000 Accounting & Tax Staff S1 1 6,000,000 7,500,000 Sales Manager S1 5 12,000,000 15,000,000 Accounting & Tax Supervisor S1 2 8,000,000 10,000,000 SAP Plant Maintenance Supevisor S1 4 25,000,000 35,000,000 2 Personnel & GA Staff S1 5,000,000 7,000,000 Senior Account Manager S1 13 15,000,000 34,000,000 **TELECOMMUNICATION** Senior Java Developer S1 12 35,000,000 40,000,000 Channel Account Manager S1 3 6,000,000 9,000,000 Senior Manager S1 7-10 30,000,000 40,000,000 Digital Marketing Supervisor S1 3 15,000,000 10.000.000 Business Development S1 5 Marketing Manager 10,000,000 15,000,000 Senior Sales Engineer - Robotic S1 4 10.000.000 18.000.000 Procurement Manager S1 8 25,000,000 35,000,000 Software Architect S1 7 10,000,000 25,000,000 Software Engineer S1 2-3 7,000,000 12,000,000 Product Manager S1 4 8,000,000 12,000,000 Solution Architect 10,000,000 S1 3 7,000,000 Sales Engineer S1 12 15,000,000 25,000,000 Spring Boot Developer S1 6 11,000,000 30,000,000 Storage Product Manager S1 10 42,000,000 48,000,000 Sauad Lead 5 S1 15,000,000 30.000.000 Sr. Sales Manager S1 8 50,000,000 75,000,000 2 8,000,000 System Analyst S1 6,000,000 Talent & Organisation Consultant S1 4 25,000,000 35,000,000 Tech Lead S1 3-5 20.000.000 25.000.000 Technical Account Manager S1 3 7,000,000 10,000,000



Over the past few years, Japan has been a significant source of foreign direct investments in Indonesia, consistently ranking among the country's top ten largest investors each year.

apanese companies invested \$1.75 billion in 2,821 projects in the first half of 2022 - the fourth largest investment in Indonesia from a single country or special region.⁴⁸

More recently, ten Japanese companies pledged a total of \$5.2 billion in July 2022 for the development of electric vehicles, basic materials, and other industries in Indonesia over the next few years.⁴⁹

To allow Japanese investors to stay longer in Indonesia and contribute positively to the economy, the Indonesian government has also enhanced its immigration policy by introducing a second home visa. ⁵⁰ As Japan-Indonesia relations strengthen, and Japanese companies deepen their investments in Indonesia, professionals with Japanese language skills and familiarity with Japanese work culture will benefit from new career opportunities that will emerge.

Native Japanese

| | ► Salary Range (per month) Unit: IDR | | | |
|----------------------|--|-----------------------|------------|-------------|
| | QUALIFICATION | EXPERIENCE (YEARS) | MIN | MAX |
| INSURANCE | | | | |
| Business Analyst | S1 | 10+ | 40,000,000 | 45,000,000 |
| EDUCATION | | | | |
| Manager | S1 | 5 | 25,000,000 | 35,000,000 |
| Tutor | S1 | 3 | 20,000,000 | 30,000,000 |
| SERVICES | | | | |
| Advisor | S1 | 3 | 25,000,000 | 30,000,000 |
| Assistant Manager | S1 | 5 | 38,000,000 | 46,000,000 |
| Coordinator | S1 | 5 | 20,000,000 | 35,000,000 |
| CPA / Tax Accountant | S1 | 5 | 45,000,000 | 70,000,000 |
| CPA / Tax Accountant | S1 | 10+ | 80,000,000 | 150,000,000 |
| Customer Relation | S1 | 2-3 | 21,000,000 | 30,000,000 |
| Guest Relation | S1 | 5 | 18,000,000 | 23,000,000 |
| IT Manager | S1 | 5 | 30,000,000 | 35,000,000 |
| Japan Desk Support | S1 | 5 | 20,000,000 | 25,000,000 |
| Sales | S1 | 2-3 | 21,000,000 | 30,000,000 |
| Technical Manager | D3 | 5 | 25,000,000 | 40,000,000 |

| QUALIFICATION | EXPERIENCE (YEARS) | MIN | MAX |
|---------------|---|---|--|
| | | | |
| S1 | 10 | 50,000,000 | 80,000,000 |
| S1 | 3 | 25,000,000 | 40,000,000 |
| | | | |
| S1 | 5 | 30,000,000 | 40,000,000 |
| S1 | 5 | 20,000,000 | 25,000,000 |
| S1 | 1 | 20,000,000 | 30,000,000 |
| S1 | 5 | 30,000,000 | 40,000,000 |
| S1 | 3-5 | 25,000,000 | 45,000,000 |
| S1 | 2 | 15,000,000 | 25,000,000 |
| | \$1 \$1 \$1 \$1 \$1 \$1 \$1 | S1 10 S1 3 S1 5 S1 5 S1 5 S1 5 S1 1 S1 5 S1 3-5 | S1 10 50,000,000 S1 3 25,000,000 S1 5 30,000,000 S1 1 20,000,000 S1 5 30,000,000 S1 5 30,000,000 S1 5 30,000,000 S1 3-5 25,000,000 |

► Salary Range (per month) | Unit: IDR

Native Japanese

► Salary Range (per month) | Unit: IDR

QUALIFICATION

EXPERIENCE (YEARS)

MAX

► Salary Range (per month) | Unit: IDR

QUALIFICATION

EXPERIENCE (YEARS)

ENGINEERING & TECHNICAL (MANUFACTURING)

| Accounting Manager | S1 | 5 | 20,000,000 | 35,000,000 |
|--|----|-----|------------|------------|
| Advisor | S1 | 10 | 20,000,000 | 35,000,000 |
| Business Development & Marketing Planner | S1 | 5 | 30,000,000 | 50,000,000 |
| Business Management Deputy Director | S1 | 5 | 25,000,000 | 30,000,000 |
| Deputy Factory Manager | D3 | 10+ | 40,000,000 | 50,000,000 |
| Facility Engineer | S1 | 5 | 40,000,000 | 70,000,000 |
| Factory Manager | S1 | 10 | 30,000,000 | 50,000,000 |
| Finance Manager | S1 | 10 | 35,000,000 | 45,000,000 |
| General Manager | S1 | 10 | 40,000,000 | 50,000,000 |
| IT Manager | S1 | 5 | 30,000,000 | 45,000,000 |
| | | | | |

| • | • | | | |
|----------------------------|----|----|------------|------------|
| Manager | S1 | 10 | 35,000,000 | 40,000,000 |
| Mechanical Designer | D3 | 5 | 30,000,000 | 35,000,000 |
| Mold & Technology Manager | D3 | 5 | 30,000,000 | 50,000,000 |
| Press Technical Instructor | D3 | 10 | 30,000,000 | 35,000,000 |
| Purchasing Manager | S1 | 10 | 50,000,000 | 70,000,000 |
| QC Manager | S1 | 10 | 30,000,000 | 40,000,000 |
| Quality Manger | S1 | 5 | 35,000,000 | 40,000,000 |
| Sales | S1 | 3 | 20,000,000 | 40,000,000 |
| Sales Advisor | S1 | 2 | 20,000,000 | 25,000,000 |
| Technical Engineer | S1 | 3 | 25,000,000 | 30,000,000 |
| | | | | |

Native Japanese

► Salary Range (per month) | Unit: IDR

SALIFICATION EXPERIENCE (YEARS) MIN MAX

| | QUALIFICATION | (YEARS) | MIN | MAX |
|---|---------------|---------|------------|------------|
| BUILDING, CONSTRUCTION & EPC | | | | |
| Accounting Manager | S1 | 5 | 30,000,000 | 35,000,000 |
| Civil Engineering Construction Management Engineer | S1 | 10 | 50,000,000 | 80,000,000 |
| Construction Management | S1 | 10 | 50,000,000 | 70,000,000 |
| Data Center Construction Management Engineer | S1 | 5 | 35,000,000 | 50,000,000 |
| Engineering Manager | S1 | 10 | 40,000,000 | 70,000,000 |
| Finance Manager | S1 | 10 | 40,000,000 | 60,000,000 |
| Marketing Manager | S1 | 5 | 20,000,000 | 30,000,000 |
| MEP Engineer | D3 | 10 | 50,000,000 | 62,000,000 |
| Plant Installation Engineer Manager | S1 | 5 | 30,000,000 | 40,000,000 |
| Sales | S1 | 5 | 30,000,000 | 35,000,000 |
| PETROCHEMICAL | | | | |
| GA Manager | S1 | 5 | 20,000,000 | 30,000,000 |

| | QUALIFICATION | EXPERIENCE (YEARS) | MIN | MAX |
|------------------------------|---------------|-----------------------|------------|------------|
| INFORMATION TECHNOLOGY | | | | |
| Admin Manager | S1 | 3 | 25,000,000 | 35,000,000 |
| IT Consultant | S1 | 3-5 | 20,000,000 | 45,000,000 |
| AUTOMOTIVE | | | | |
| Manager Engineering Division | S1 | 5 | 30,000,000 | 40,000,000 |
| Mold Engineer - Resin | S1 | 10 | 40,000,000 | 50,000,000 |
| QC QA Advisor | S1 | 5 | 25,000,000 | 40,000,000 |
| QC QA Manager | S1 | 5 | 23,000,000 | 30,000,000 |
| Sales & Procurement Advisor | S1 | 5 | 25,000,000 | 30,000,000 |
| Technical Advisor | S1 | 5 | 30,000,000 | 35,000,000 |
| | | | | |

► Salary Range (per month) | Unit: IDR

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Lt. 6 Unit. 06 - 01 Mayapada Tower Jalan Jendral Sudirman RT.4/RW.2, Karet Kecamatan Setiabudi, Kota Jakarta Selatan, Daerah Khusus Ibukota Jakarta 12920

Tel: (62) 21 5211873 Fax: (62) 21 5211874

Email: info-id@persolkellv.com

persolkelly.co.id