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### Mission

Revolutionize the energy sector with cutting-edge Al forecasting and energy management technology, providing comprehensive, integrated solutions that enhance efficiency, reliability, and sustainability across the entire energy value chain.

### Vision

To be the global leader in Al-powered energy solutions. We envision a future where our integrated solutions platform seamlessly connects all facets of the energy value chain, from generation and distribution to consumption, driving innovation, reducing environmental impact, and creating value for all stakeholders.









24 FTFs



### Why Ogre



#### Expert Team

Our team boasts exceptional industry and AI / ML expertise together with academic and professional resources, with professorship at Oxford University and gold medalists in both international mathematics and informatics Olympiads.



## Applied knowledge

We have vast expertise in both electricity and gas sectors, with applied knowledge across the whole value chain: generation, supply and transport and distribution. We work with very large utilities such as ENEL, Engie and E.ON.



## State of the Art Forecast Engine

Utilizing the forefront of AI innovation, our forecasting tool is ahead of the curve and produces a customized forecasting engine for every asset or every consumer of every supplier, sometimes producing millions of individual engines for a single client.

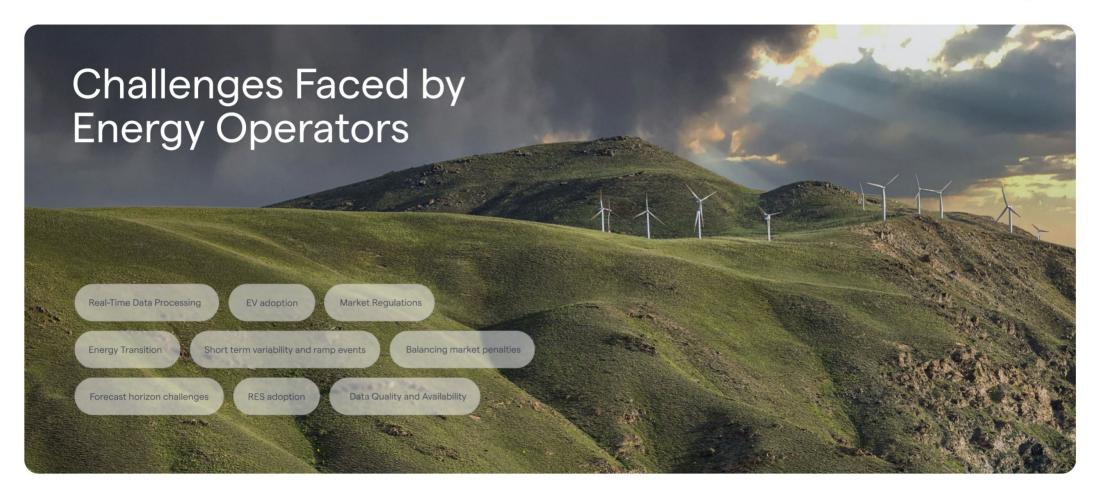


### Data Proficiency

We excel in integrating complex systems.
We are not just data users but creators,
boasting proprietary data sources including an
in-house developed meteorological model that
enriches our forecasting capabilities.







02/08

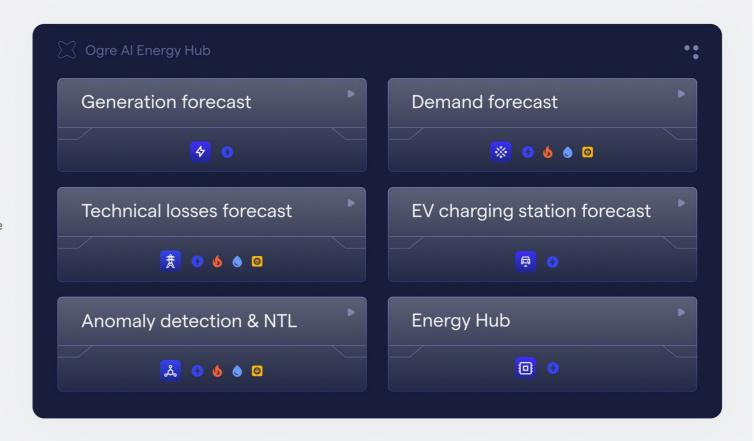




## Our integrated platform offers a diverse range of Al modules, uniquely tailored for the needs of our valued partners

Our utilities industry and machine learning expertise can be leveraged to integrate complementary Al modules, seamlessly adapted to different domains or players and with a clear eye on scalability

Every module is a product in itself, and we are already selling and integrating them for some of the world leading utilities.





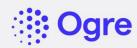
## Solutions



Comprehensive
Coverage: spanning
the entire Energy Value
Chain from Generation
to Consumption



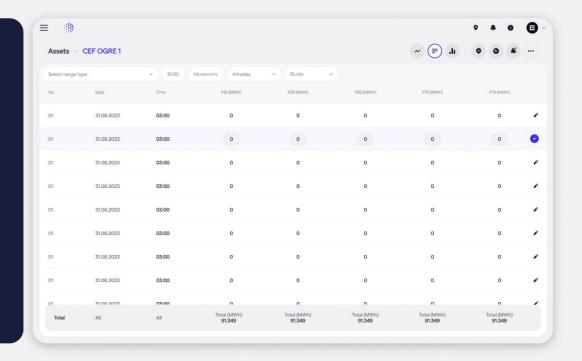
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## **Technical Losses Forecast Module**

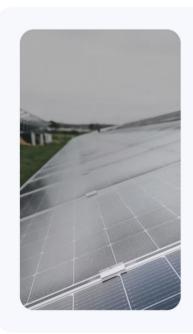
This module forecasts technical losses with high precision, considering factors like load flow, network configuration, and equipment efficiency

This module is designed to accurately predict and analyze energy losses in the distribution and transmission network. It provides energy companies with actionable insights to reduce the associated balancing costs and improve overall energy management practices.





## **Technical Losses Forecast Module**



#### **Features**

- Accurate forecasting
- Historical consumption data visualization
- Weather integration
- Advanced Machine Learning Algorithms
- Forecast accuracy metrics
- Personalized reporting
- Role-based access control
- Notifications & Alerts
- Continuous Learning

#### **Benefits**

#### Improved financial performance

Less energy needs to be purchased or generated to meet customer demand, directly reducing the cost of energy procurement.

#### Boosted quality of service

Contributes to the overall reliability of the power supply and helps mitigate scenarios that lead to significant losses.

#### Improved Grid Reliability

Reducing technical losses contributes to the overall reliability of the power supply.

#### **RES** integration support

Enable DSOs and TSOs to better predict and manage losses, facilitating the integration of renewables into the grid.



## Case Study



#### Background

The client was in urgent need of a forecasting solution to reduce losses from operating the service in its 3 local DSOs. High price volatility as well as high balancing costs affected the business greatly.

#### Challenge

Historical data problems due to the Covid pandemic and war in Ukraine made it difficult to reach the project KPIs.

#### Solution

The three DSOs received our demand forecast and technical losses forecast solutions, together with a customized reporting platform built in Tableau.

#### Results

36% Forecast error

**3-7%** MAPE

1-2% MAPE month

#### Testimonial

"As CEO of a very large DSO, I can attest that the AI application we implemented for reducing technical losses has revolutionized our operations.

Our efficiency has skyrocketed, and we are now leading the way in sustainable energy management."





## Case Study



#### Background

Transelectrica wanted to improve its forecasting capabilities for demand and technical losses in order to decrease balancing costs and energy waste. The company was facing great financial losses and risk due to the challenges in energy balancing, increased number of prosumers and a much greater adoption of renewables.

#### Challenge

Limited data automation and availability for data analytics readiness as well as high operational complexity during shifting regulations. We had to implement a comprehensive data science and management activity in order to have the building blocks for our cutting-edge tech.

#### Solution

The TSO implemented our demand and technical losses forecast solutions, together with a highly customized reporting tool. The solution greatly improved forecasting accuracy and helped the operator in both reducing operational costs as well as balancing related penalty costs.

Results

25% Forecast erro

4-7% MAPE

1-2% MAPE month





## Business Model Overview - from Pilot stage to Yearly license

Test

#### Pilot program

Limited to 1-3 months



Oare solution

#### **Yearly Subscription**

- Unlimited usage
- One time payment for integration
- Monthly / Yearly / Multi-Year Payments

Flexible pricing

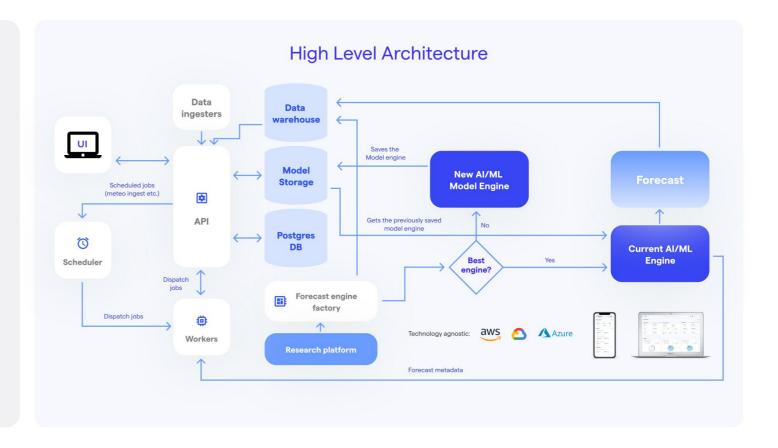
Opex vs. Capex





## Ogre Forecast Engine

Ogre Platform keeps cost at a minimum while still delivering results and optimal performance of our systems and machine learning proprietary models



05 / 08

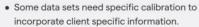


## Ogre Forecast Engine



Ogre Forecasting Engine is an assembly of individual smaller pieces, that can have various roles in the Forecasting **Process** 

#### Data Set calibrators:



• E.g calibrating the meteorological data for a specific geography terrain or equipment properties.

#### Data set ingestors:

- To make accurate forecasts, Ogre forecast engine needs relevant and comprehensive historical data.
- This data can be collected from several sources, such as databases, smart meters or consumption monitoring devices.

#### Forecast Algorithms:

- The core of the Ogre forecast engine
- Used to generate forecasts and predictions based on historical data.
- Various types: linear regression algorithms, machine learning algorithms or time series algorithms

### Data processing:

- Data is processed in a format compatible with forecasting algorithms.
- This includes removing atypical or erroneous data, and/or performing other cleaning and processing operations. Automated processing is essential.

#### Model Aggregators:

• Given a set of sub-engines compute an ensemble forecast by various methodologies, ranging from simple model stacking to more complex aggregation neuronal networks.



#### **Forecast Transformations:**

· Smoothing, regularizations and other transformations of the forecasting time-series to respect given constraints that are imposed by client specifications and technical knowledge.





































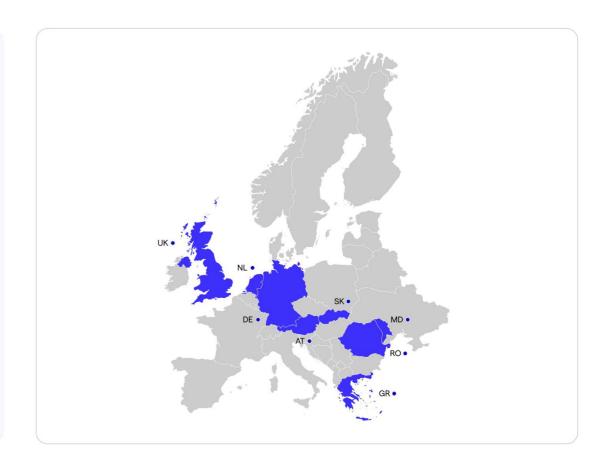






# We have a presence in several European markets

Providing accurate forecasting for energy companies in the UK, Netherlands, Germany, Austria, Greece, Romania, Slovakia, Moldova







### We have all the relevant ISO certifications



Certificate S-MC nr. 2906, SR EN ISO 45001:2018



Certificate SI-MC nr. 1103, SR EN ISO 27001:2018



Certificate M-MC nr. 3517, SR EN ISO 14001:2015



Certificate C-MC nr. 3286, SR EN ISO 9001:2015



Certificate SR EN ISO 37001:2016

