

# Supply Chain Accelerator Second Funding Round

Webinar 2 - Funding and Commitment Agreements

15 May 2025

Public



# Agenda

- 1) Welcome and introductions
- 2) Quick recap – how do I apply to Supply Chain Accelerator?
- 3) What are the key funding principles?
- 4) What are the key clauses from the Funding and Commitment Agreements?
- 5) What are the key milestones and next steps?
- 6) Questions

# Disclaimer and Competition Law Reminder

The information outlined in these slides and our presentation relates to The Crown Estate's Supply Chain Accelerator 2 programme and is provided for information only. The Crown Estate makes no representations in respect of and accepts no duty, liability or responsibility for the content of them.


If any comments during this webinar contradict (or appear to contradict) The Crown Estate's Supply Chain Accelerator Applicant Guidance and/or the Funding and Commitment Agreements for SCA2 then those documents shall prevail.

EU and UK competition law applies to today's meeting just like any other gathering.

While responsibility for compliance with such competition laws lies with you individually and your organisations, we would remind you that unless the information is legitimately in the public domain, please do not openly discuss or raise your organisation's individual prices, costs, sales, suppliers, customers, business plans, commercial strategies, bidding strategies or other confidential information with those outside your organisation.

# Quick recap - How do I apply to Supply Chain Accelerator?

Visit	<a href="https://thecrownestate.co.uk/accelerator">https://thecrownestate.co.uk/accelerator</a> for key updates and webinar slides
Express	An interest using the link provided – this will keep you up to date with the latest information about the fund
Register	On the application portal if you are considering applying
Attend	Future webinars which will provide more detail on how to apply
Review	The detailed applicant guidance, application form and Funding and Commitment Agreements
Ask	Questions at the webinars or via <a href="mailto:accelerator@thecrownestate.co.uk">accelerator@thecrownestate.co.uk</a>
Submit	An application by 27 June 2025

<p>The Crown Estate - Official</p>	<p>Please note the Disclaimer detailed on Slide 4</p>	
<h1 data-bbox="71 389 993 739">What are the key funding principles?</h1>		
		

# An overview of key terms

Match Funding

At least 50% from other sources (including meaningful contribution of own time or resources)

Payment in arrears

Payment is provided for eligible costs incurred once a relevant milestone is complete

Repayment

If a project is successful in reaching the Investment Phase (capital), The Crown Estate will be entitled to repayment of its initial investment with a 25% one-off return

Conversion

TCE can require that the amount is converted into an equity interest in the project instead of being repaid in cash

Exclusivity

3-month exclusivity period for TCE to consider further investment in capital phase of project

Waiver of repayment

If a project does not move to the Investment Phase, TCE will not require repayment if the applicant has made all reasonable efforts to complete development activities per the Funding Agreement terms

# Matched Funding

Awards will range from £250,000 to £1.5 million per successful application.  
The amount must be match funded and the sum will include all irrecoverable VAT paid or incurred.

Funding amount agreed by The Crown Estate.

## 3. MATCHED FUNDING

- 3.1 TCE agrees to contribute up to £[\*\*\*] ([\*\*\*] pounds sterling) in aggregate to the delivery of the Development Activities (the "**Matched Funding Contribution**") in accordance with the funding schedule set out in Schedule 4 (*Schedule of Matched Funding Instalments*).
- 3.2 The Promoter shall use the Matched Funding Contribution only for the delivery of the Development Activities in accordance with the Project Requirements. The Matched Funding Contribution shall not be used for any other purpose.
- 3.3 The Matched Funding Contribution shall not exceed [X%] of the actual Eligible Expenditure incurred and paid in relation to completing the Development Activities.

At least 50% of matched funding will be derived from other sources.

## Project Example:

A project with eligible costs of £1 million will receive matched funding of up to £500,000 from The Crown Estate.

# Payment in Arrears

Application requires a table of eligible costs and associated milestones; if successful these will translate into a schedule of payment milestones.

Payment Milestones and anticipated dates/ sequence will be indicated into the competition entry and finalised prior to Funding and Commitment Agreement execution should applications be successful.

Payment made following completion of relevant Milestone and against evidence of expenditure incurred (up to 50% of the costs incurred).

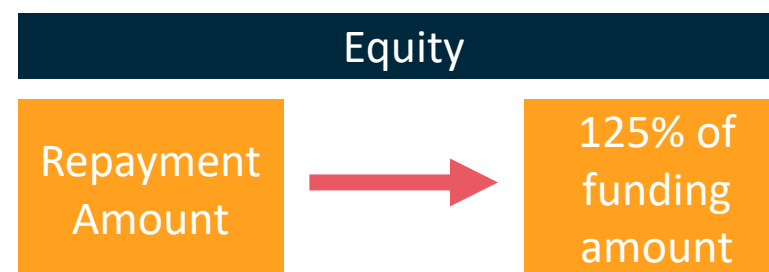




# Repayment and Conversion

If the project moves to the Investment Phase (Capex raise), The Crown Estate can choose to either:

- Have the project delivered through a special purpose vehicle, where TCE would receive equity worth 125% of the funded amount;



OR

- Require the Promoter to make a buyout payment of 25% of the funded amount, in addition to repaying the original funded amount.



# Transition Phase and Exclusivity

The Transition Phase will be a period of exclusivity for negotiations between the Promoter and the Crown Estate, starting no later than three months prior to the final project completion date (as set out in the Schedule of Milestones).

The purpose of these discussions will be to explore ways in which The Crown Estate may participate in the Investment Phase. These discussions could include estimates of capital costs, expenses and timings and whether third party debt and/or funding may be required.



During the Transitional Phase, the Promoter must not:

- (a) Enter into agreements with third parties about the project;
- (b) Engage in discussions with potential funding providers; or
- (c) Share any project information with potential funding providers.

This is to protect The Crown Estate position and interests. Promoters can however engage with third parties before or after the Transitional Phase, or even during, provided permission is received.

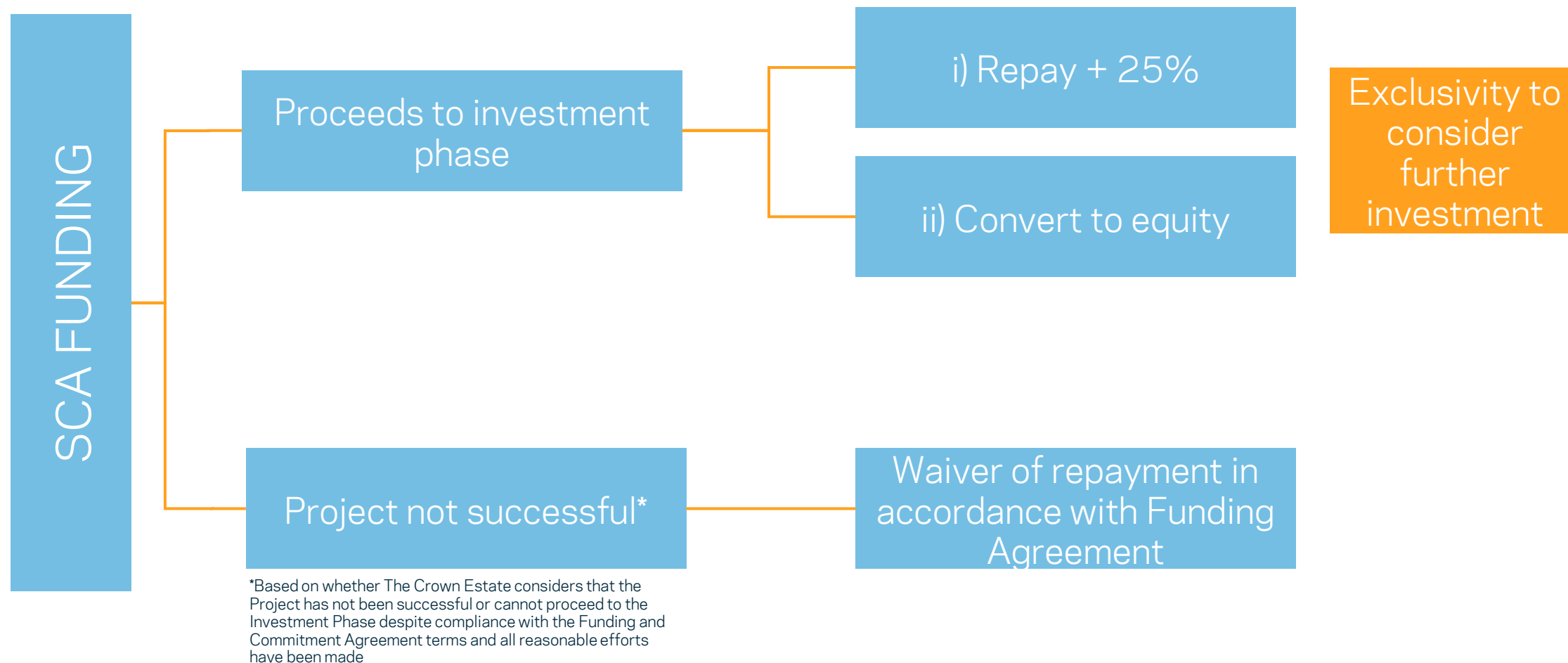
# Waiver of Repayment


If The Crown Estate considers that the Project has not been successful or cannot proceed to the Investment Phase despite compliance with the Funding and Commitment Agreement terms and all reasonable efforts have been made, The Crown Estate shall exercise discretion not to require repayment.

In the event that the Project reaches the Investment Phase, the Promoter shall be required to repay to TCE an amount equivalent to the Matched Funding Contribution contributed by TCE under this Agreement.



# Summary of likely funding scenarios



<p>The Crown Estate - Official</p>	<p>Please note the Disclaimer detailed on Slide 4</p>	
<h1 data-bbox="63 392 993 963">What are the key clauses from the Funding and Commitment Agreements?</h1>		
		

# Funding Agreement Clauses

Clause  
Number

2

## Subsidy Database

All funding will have to be logged on the Subsidy Database and agreement will not take effect until the 1-month objection period has expired.

3

## Matched Funding

The amount of funding to be provided and the requirement for match funding.

4

## Payment of the Contribution

When the funding amounts will be paid to the applicant (in arrears following milestone completion) and the process to request funding.

5

## Withholding and Suspension of Matched Funding Instalments

Withholding and Suspension of Matched Funding Instalments: Sets out the circumstances in which funding can be withheld, including if the project is not proceeding as planned or is no longer expected to be achievable.

# Funding Agreement Clauses

Clause  
Number

6

## Third Party Funding

Ensures that TCE is informed if any other funding is to be raised for the project and allows us to comply with any subsidy control requirements.

7

## Quarterly Reports and Meeting

Requirements for quarterly progress reporting to TCE.

10

## Health and Safety and Sustainable

Requirements to prepare health & safety and sustainability plans for the projects as part of the development activities.

15

## Commitment Agreement and Repayment

Includes the requirement to repay funds and the circumstances when repayment will be waived.

# Commitment Agreement Clauses

Clause  
Number

1

## Exclusivity and Investment Phase

3-month exclusivity period for TCE to consider providing further funding for construction of successful projects.

2

## Conversion or Buyout of Funded Amount

Provides TCE with a 25% return on its initial SCA investment for successful projects (in cash or through equity stake in the project)

Our expectation is that all Applicants applying to this round of the Supply Chain Accelerator are doing so on the basis that the terms in the Agreements are acceptable, and so please review these in detail prior to your Application in order to confirm that this is the case.



# What are the key milestones?

Date	Milestone
15 May 2025	1000-1100 Repeat webinar on the funding and commitment agreements
12 June 2025	1000-1100 Webinar providing an opportunity to ask questions about the application process
27 June 2025	1800 Application portal closes
30 June 2025	Review process begins
October 2025	Applicants informed of application outcome
November 2025	Funding and Commitment Agreements executed
December 2025	Public announcement of successful applications