



# **Numbers in the News: Caveats & Credibility**

This edition of the Number in the News series studies the effect of explicit caveats in news stories on audiences. The results reported here are based on a single experiment in a larger sequence of experiments

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Can the news help you learn statistics? In this series of studies, we're asking people to read, watch, or listen to one of two versions of a news report that contains numbers, visualizations, or both. Then we're asking them a series of questions about the **credibility** of that news report and some of the **inferences** they make from that presentation. These are the two dependent variables common to all our studies. In addition, we are asking people to assess the **relevance** of the story topic to four ever-widening social scales: "me", "my close family and friends", "people who live near me", and "society as a whole." For details about Numbers in the News and the hypothetical model that underlies this research, click here <a href="https://bit.ly/2XFZGdN">https://bit.ly/2XFZGdN</a>.

### The A/B Test

Journalists have been qualifying COVID-19 case and death counts as "confirmed" or "known", often with explicit caveats about the quality of the data. The published version of the story (Story A) included a sentence that communicated some uncertainty about the actual number of cases; the alternate version (Story B) did not.

On Feb. 27, when U.S. public health officials had identified a handful of cases of COVID-19, the disease caused by the novel coronavirus, Trump downplayed the virus' potential and suggested cases would drop "down to close to zero." "When you have 15 people, and the 15 within a couple of days is going to be down Groups A and B to close to zero, that's a pretty good job we've done," Trump told reporters during a read most of briefing of the White House Coronavirus Task Force, led by Vice President Mike the same story. Pence. Less than a month later, the landscape has shifted dramatically. There are at least 3,487 confirmed cases in the U.S., and at least 68 people are known to have died from the virus, according to the Centers for Disease Control and Prevention. Only Group A Because diagnostic testing has been inadequate nationwide for weeks, public read the caveat health officials say federal data undercounts cases and it is likely that many more at the end. people are sick.

Figure 1. Versions of the story given to the A/B testing groups.

### **Key Findings**

#### Social Relevance

We asked respondents to rate the relevance of the story at four ever-widening scales: "me", "my close family and friends", "people who live near me", and "society as a whole." Figure 2 shows the average (mean) relevance rating for each social scale. Participants in both groups

rated the story's relevance similarly to one another at all social scales. Both groups found the story more relevant to "society as a whole" than at other social scales. That means that judgments about social relevance depended on the respondents, and not the story version to which they were assigned.

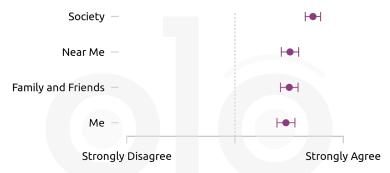


Figure 2. Relevance ratings on each social scale. Points indicate mean ratings. The whiskers indicate the 95% Confidence Intervals of the means. The gray line marks the neutral rating.

#### Credibility

We asked respondents to rate their reactions to the news stories they read. These reactions capture particular aspects of the credibility that respondents ascribe to the stories. Figure 3 shows the average (mean) ratings for each reaction. It shows that there are some differences in audiences' reactions that depend on the version of the story they read. We corroborated the differences between story versions using multiple statistical tests. All else being equal (in terms of political affinities, judgments of social relevance, demographics, and other variables), we found that people who read the version **without the caveat** gave more positive ratings (more reliable, absorbing, honest, and so on). In fact, judgments of social relevance mattered more.

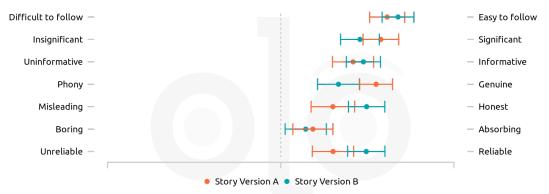


Figure 3. Comparing reaction ratings for story version A and story version B. Points indicate mean ratings. The whiskers indicate the 95% Confidence Intervals of the means. The gray line indicates the neutral rating.

#### **Inferences**

Since the caveat explicitly noted that official numbers are likely to be undercounts, we asked survey participants to estimate the true number of cases and deaths from COVID-19 based on the information they saw. We thought people who saw the caveat would make higher estimates. Survey participants' estimates of COVID-19 case and death counts were similar across versions, as the side-by-side graphs in Figure 4 indicate (the dotted line represents

the official numbers reported in the story). All else being equal, we found that people who saw the caveat estimated that there were more COVID-19 cases and deaths even though overall, people's estimates were close to those provided in the story.

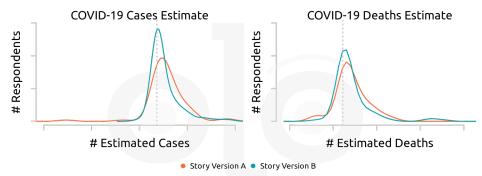


Figure 4. Comparing the number of COVID-19 cases and COVID-19 death estimated by respondents assigned to story version A and story version B. The gray line represents the numbers of cases and deaths reported in the article.

### **Perceived Topic**

When we asked respondents to explain their social relevance ratings, many respondents regardless of political affiliation—focused on a perceived criticism of the government, rather than the topic of COVID-19 as a whole. Both versions of the story explicitly fact-check a politician's statements about the virus, which may explain why people had the responses that they did. And this perception that the story was critical may have overridden the potential effect of the caveat for audiences. We can test this explicitly in future experiments.

#### Recommendations

- When reporting numbers in the news, be honest about what you know and what you don't know. While it may make audiences more critical in the short-term, helping people reason about ambiguity is the purpose of teaching statistical
- When reporting numbers in the news, mentioning politicians by name may polarize audiences and draw attention away from the rest of the story. Be especially careful about evaluative language in these contexts, as it could alienate audiences.



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