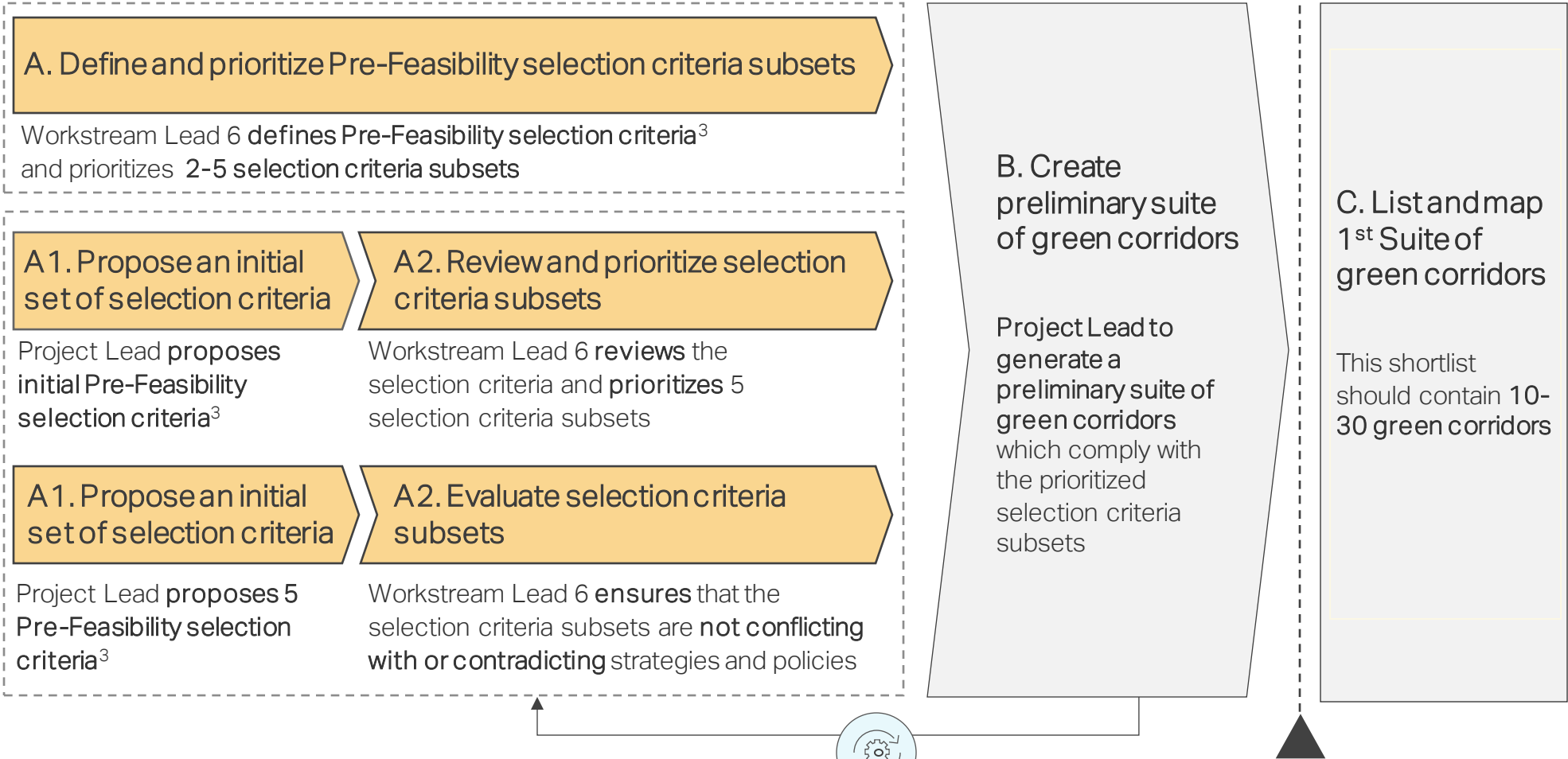


Two options to generate selection criteria

Option 1: Selection criteria defined by Workstream Lead 6¹⁶

Option 2.1¹⁷: Initial selection criteria proposed by Project Lead – Reviewed by Workstream Lead 6

Option 2.2¹⁸: Initial selection criteria proposed by Project Lead – Possible conflict / contradictions identified by Workstream Lead 6



16: Typically, an authority, ministry, or government. Has to be a stakeholder that has a holistic view on the ecosystem without commercial interests
17: Only relevant if Workstream 6 requests support on suggesting Pre-Feasibility selection criteria
18: Excel template available

Optional:
If needed, adjust selection criteria in an iterative way to capture relevant strategic insights

Sign-off on selection criteria subsets and corresponding suite of green corridors with relevant project members

Selection criteria options

Chapter analysis

Green Corridor **selection criteria** (might be related to vision and objectives) and **ranking** (stakeholder-specific) of criteria

Criteria	Example	Table
1	Transport of cargo / service	Table 3.5, 3.6 and 4.1 to 4.4
2	Domestic trade route	Table 4.3
3	International trade route	Table 3.2, 3.3, 4.2, 4.3 and 4.5
4	Transport of top 10 cargo	Table 3.2 and 3.3
5	Primary trade routes	Table 4.2 to 4.4
6	Any corridor from largest port	Table 3.2 and 3.3
7	CO ₂ emissions	Table 2.5, 2.10 and 4.1
8	Any corridor until 2030	Table 2.2, 2.3, 3.5 and 3.6
9	Use of alternative fuel	Table 2.2, 2.3, 3.5 and 3.6
10	Regulatory feasible	Table 5.1.x

Selection criteria might not always be one-dimensional, meaning that you will have to combine data from different tables and include qualitative knowledge. In this case, an objective result is always difficult, and the list of corridors will be influenced by the ones executing the Pre-Feasibility assessment.

Please keep in mind that the **qualitative data**, which will be gathered during **interviews** with the relevant **stakeholders**, are equally important and can indicate what to focus on.

A. Define and prioritize selection criteria subsets in the Excel tool (1/2)

1

Selection criteria
Insert selection criteria.

Choose from drop-down menu where applicable

2

Prioritization

Prioritize selection criteria subsets A-X by numbering them from 1-3 (where 1 is highest priority)

B		C		D	E	F	G	H	I	J	K	L	M
		Priority of selection criteria											
		(1 - most important to X - least important)											
Corridor specific options	Pick from list	A						B					
Region specific options	Insert item												
Standard values	Timing	year						year					
	Intrafuel (fuel production in project area)												
	Specific fuel	fuel type						fuel type					
	Vessel segment												
	Domestic												



A. Define and prioritize selection criteria subsets in the Excel tool (2/2)

		A
Corridor specific options	Pick from list	
Region specific options	Insert item	
Standard values	Timing	year
	Intrafuel (fuel production in project area)	
	Specific fuel	fuel type
	Vessel segment	
	Domestic	

Timing: Input first year of operation

Vessel segments: Container, bulk carrier, tanker, RoRo, gas carrier, cruise, general cargo, tug, ferry, not relevant

Elements	Corridor specific options
Trade and logistics	<ul style="list-style-type: none">– Transport of cargo / service xy– Transport of top 10 cargo (volume)– Transport of top 10 cargo (value)– Primary trade routes (port A to port B)– Expected future growth, CAGR 2021-25– Any corridor from largest port
Emissions	<ul style="list-style-type: none">– CO₂ emissions
Corridor readiness	<ul style="list-style-type: none">– Any corridor until 2030– Alternative Fuel 1 readiness with specific amount– Regulatory feasible
Vessel	<ul style="list-style-type: none">– Any corridor with specific vessel type– Primary vessel types in region

Add region-specific details related to corridor-specific options, e.g., type of cargo

Fuel types: e-ammonia, e-methanol, e-hydrogen, blue ammonia, bio-methane, e-methane, bio-methanol, bio-diesel, e-diesel, non-ammonia, blue hydrogen, not relevant



From Excel tool to prioritized selection criteria

Template with selection criteria

		A
Corridor specific options	Pick from list	Transport of top 10 cargo (value)
Region specific options	Insert item	N/A
Standard values	Timing	2030
	Intrafuel (fuel production in project area)	yes
	Specific fuel	e-Ammonia
	Vessel segment	not relevant
	Domestic	no



High-level summary of prioritized criteria subsets (exemplary)

Proposed criteria for corridor selection in Chilean Pre-feasibility Study				AREA	CARGO	OTHER
- Criteria Sub-set 1						
- Domestic use of Ammonia as Cargo and Ammonia as fuel before 2030						
- Criteria Sub-set 2						
- Transport of People internally in Chile on vessels by non-Ammonia Alternative Fuel before 2030						
- Criteria Sub-set 3						
- International Transport of a Top 10 Export (by value) good in 2030						
- Criteria Sub-set 4						
- One of the Top 10 most CO ₂ emitting vessels (in 2020) to be on Alternative Fuel by 2030						
- Criteria Sub-set 5						
- International transport of Ammonia to enable ammonia as a future commodity before 2030						
- Criteria Sub-set 6						
- Any vessels and cargos which can sustain a corridor by 2027 by 5000 (?) t fuel/yr						

Each column makes up one selection criteria subset. All selection criteria subsets are prioritized and summarized to serve as the basis for further discussion

Each of the green corridors selected for further discussion corresponds to one of the prioritized selection criteria subsets



1st Suite of green corridors (Section 6M)

