Workstream 6

Consolidate cost assessments throughout value chain, estimate the total corridor incremental cost of green as well as the residual cost gap

Steps	Aggregate the total value chain cost for establishing (CapEx) and operating (OpEx) the specific corridor and compare with a similar fossil-fuel corridor	Estimate the cost of the green corridor in absolute terms, incremental cargo unit cost, as well as the cost per ton of abated CO ₂ , and compare with similar projects/options. Identify options for cost reduction through synergies, ESG value and business development along the value chain	 Identify the 'willingness to pay' for green transportation in the specific green corridor: Cargo owners Customers through the downstream chain 	Identify the residual cost gap to be closed for the green corridor at hand and identify options for closing the cost gap (see Appendix 6.3) for the residual cost gap guideline)
Inputs	 Input from 6N Dialogue with consortium members to understand options for cost reduction through synergies, ESG value and business development 	 Insights from cargo owners specific to the project Specific and/or general view on the end customers' willingness to pay 	 Input from Workstream 5 Insights from cargo owners specific to the project Specific and/or general view on the end customers' willingness to pay 	 Combination of the above Public and private funding options available in region, segment, etc.

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