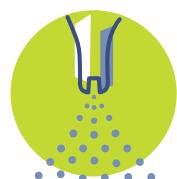




# Corporate Brochure



BOND • PROTECT • BEAUTIFY



**Cédric Perres**  
Managing Director of **Sames**

*Our business is to bond, protect and beautify materials.*

*By extension, we unite people, protect the environment and beautify the world. This philosophy is ingrained in our DNA as reflected in our acronym Sames « Simply applying most efficient solutions ».*

*As we celebrate our 100th anniversary, we pay tribute to a century of innovation, industrial expertise, and collective commitment. This milestone symbolizes the strength of a human journey built on knowledge sharing, trust, and the ability to continuously reinvent ourselves while remaining true to our founding values.*

*With a global presence in all industrial markets, we are experts in paint, adhesive and sealant application solutions.*

*We are more than an equipment and solutions provider.*

*We are a committed stakeholder in our ecosystem.*

*Our ambitions are rooted in our era and in the industrial and ecological challenges of tomorrow.*

*In the context of the 4th industrial revolution, we support the transformation of our clients' production processes by collaborating with all our networks. Our «Human Touch», our passion for innovation and our culture of excellence enable us to meet our clients' technical, technological, and environmental challenges on a day-to-day basis.*

*Enjoy being the best together !*

Cédric Perres

“

# Summary





For almost a century, **Sames** has provided services and equipment for the application of liquid and powder paints, adhesives and sealants to bond, protect and beautify all types of surfaces.

We design, produce and market complete solutions – manual guns, automatic and robotic applicators, pumps and dosing machines...

We offer solutions at the cutting edge of technological innovation, serving industrial efficiency for the most challenging customers, and environmentally friendly.

In addition to delivering products, our services include the audit of your installations and consulting, training, repair and programming assistance of your robotic installations.

More than a supplier, **Sames** is the partner of your performance.

We simply apply the most efficient solutions.



# Key numbers



+ 257 M€  
in revenue



4%  
of revenues invested  
in R&D



CSR COMMITMENT:  
**ECOVADIS SILVER  
LABEL**



*Sames is a company in constant motion. We have assets, but we are able to challenge them when necessary.*

Philippe De Tallhouet  
R&D director in Stains, France

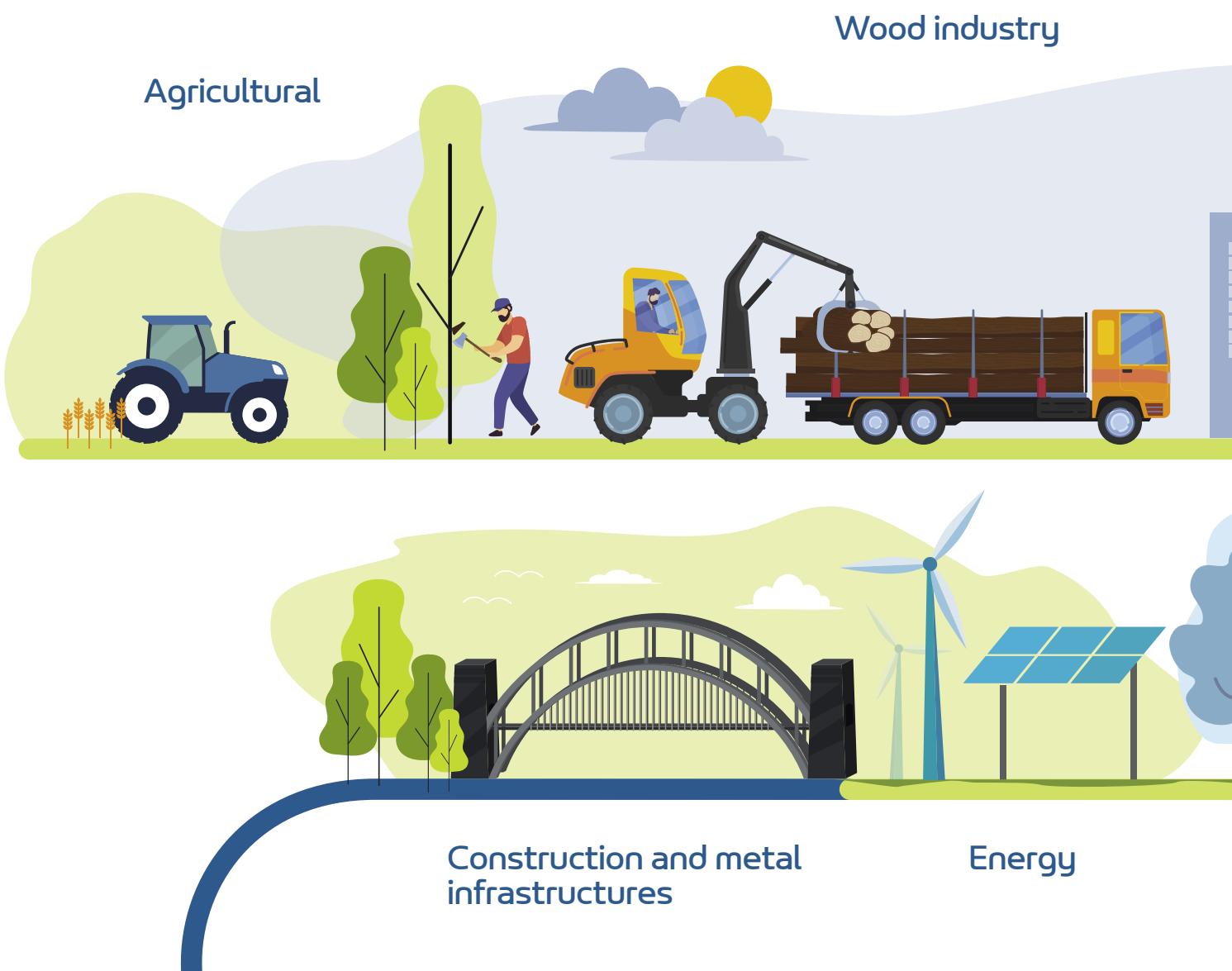


# A recognized expertise in all markets

Over the years, **Sames** has built up global expertise in more than 50 markets.

In an ever-changing world, we meet all your application needs to bond, protect and beautify all surfaces in all conditions with performance – including environmental, productivity and sustainability – in mind.

**Sames**, with you in your everyday life.



## Transportation



## Construction equipment



## Consumer goods



## Battery manufacturing

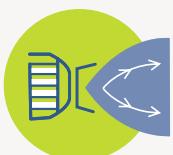
## Automotive

# A range of products and services that meet the needs of all application businesses

With a wide variety of ranges and services, we can meet all your application needs.

Whatever your production volume and the finishing level you expect, we will be able to advise you, design and implement the most suitable solution.

sames  kremlin



## Airspray

Coating technology that guarantees the highest finish.



metal



plastic



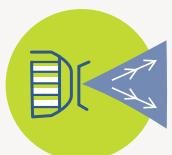
Wood



consumer goods



automotive



## Airmix®

The perfect mix between finishing quality and productivity.



bois



metal



transportation



furnitures



agricultural



## Airless

Most productive application technology to protect surfaces.



métal



infrastructures



transport

sames  intec



Sealant and adhesives application solutions

sames  nanocoat



Liquid coating application solutions for rotating bells, with and without electrostatic

sames  inocoat



Powder coating application solutions



metal



Wood



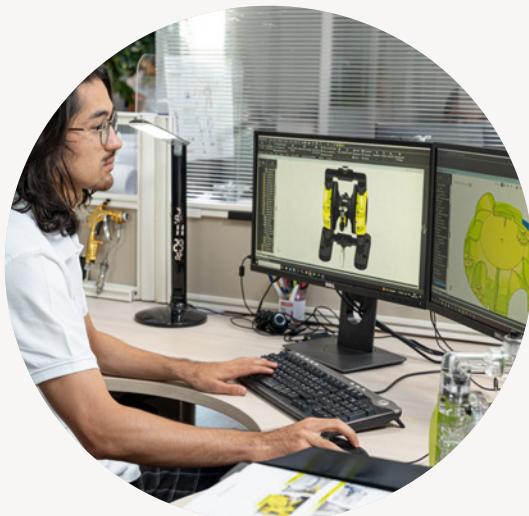
consumer goods



infrastructures



transport



## sames services

- Audit
- Consulting
- Training
- Customer assistance
- Technical support / process lab services
- Spare parts
- Service contracts
- Design and realization of tailor-made solutions and turnkey projects



# Our commitments

## Our commitments towards customers, partners and the planet



*Customer satisfaction is at the core of our concerns, it is the driving force behind our continuous improvement.*

Sylvie DEMOLLIENS  
Customer Relation Service Manager

- Available and skilled Sames teams close to you, ready to help you define the solution that meets your needs. In addition, a large and experienced network of official partners to offer you a local support. A shared passion to sublimate the expertise and talent of our clients.
- Innovative Premium quality products to ensure the best efficiency and the most environmentally friendly solution for your bonding, sealing and painting process. Applying the right dose at the right place and at the right time!
- Long lasting repairable products, German and French designed, with a 2-year free warranty for most of our equipment.

- More and more modular solutions to allow you to order the optimum equipment for your need; with local adaptations to improve lead times and reduce the environmental impact.
- Services teams & equipment to test and demonstrate the efficiency of our solutions, to audit your installations, to train your teams, to maintain and repair your equipment.
- A very long-lasting loyalty to all our customers and partners as trust, mutual respect and common search for excellence are our drivers.

*Enjoy being the best **together***



## Our values



### Human Touch

Enjoy being the best together

We are all members of the Sames family.

Therefore, we are a collective body that can contribute information, voice our opinions and be heard.

This helps us grow together towards a common goal.



### Committed to excellence and customer satisfaction

Be agile and innovative

Excellence is a collective effort. If we can guarantee the highest level of quality to our customers, it is because we share responsibility for what we deliver and our mutual success.

The relationships we have built and will build with them enriches our technical expertise and enables us to provide them with the answers they seek.

The pleasure of working together and the love of our jobs creates a special bond between all of us.



### Accountable for the future

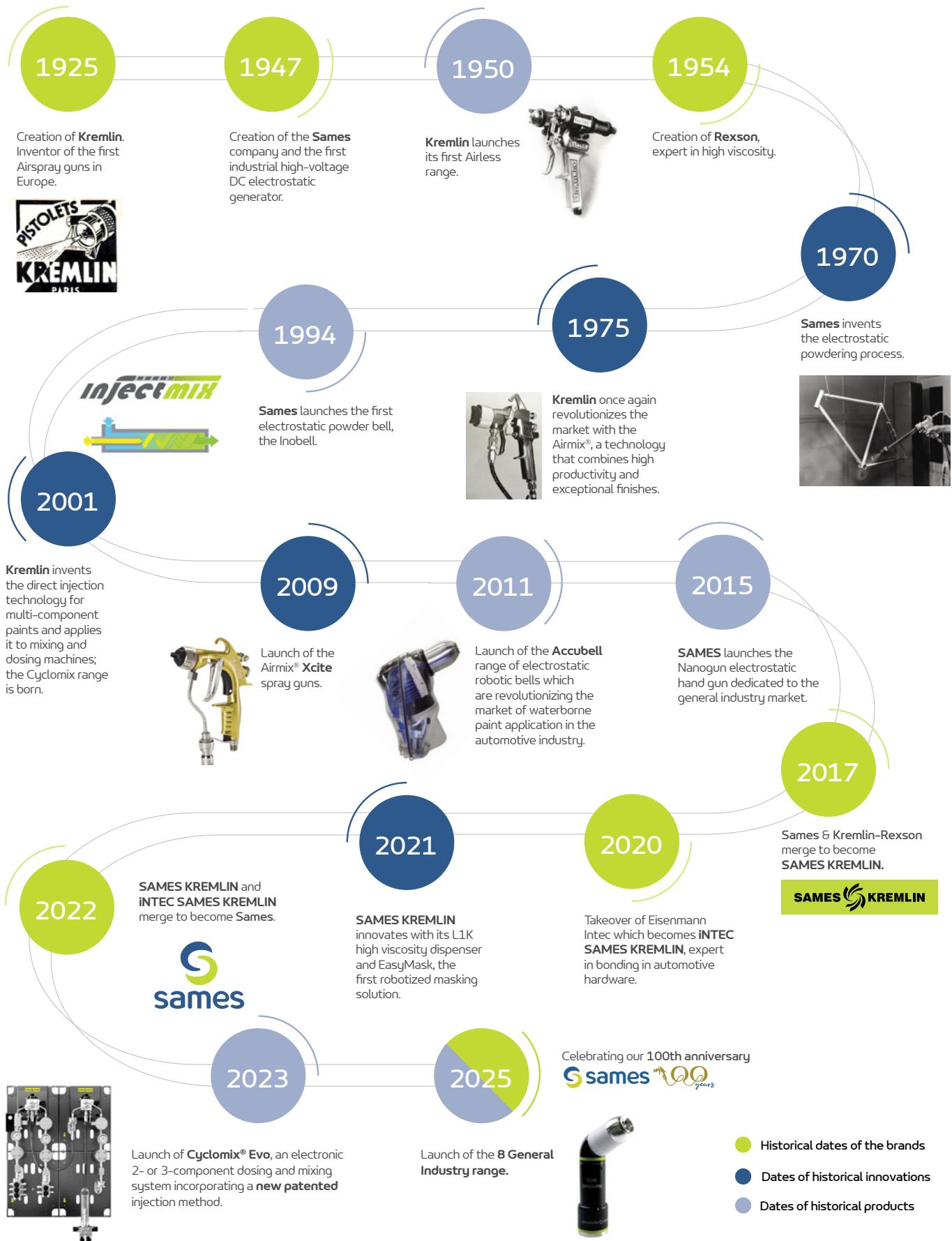
Protect the environment and beautify the world

Since our inception, we have contributed to making the world a better place at every level of our value chain.

We build long-term responsible relationships with our suppliers and partners.

We design sustainable products and services with a controlled impact, and more respectful of people and the environment.

# Innovating and serving your performance since 1925



# 100 years of expertise. An ambition unchanged. A future we build together.

For over 100 years, **Sames** has been developing solutions that sustainably transform industry. Beyond technology, it is our people and strong partnerships that bring this ambition to life. Our acronym "Simply Applying Most Efficient Solutions" reflects our commitment to addressing today's challenges while preparing for tomorrow.



## 100 years of innovation and shared trust

The historical video highlights the essence of **Sames**: a constant ability to innovate, evolve with the market, and co-create high-performance solutions with our customers and partners. It reflects a collective journey rooted in excellence, the Human Touch, and the joy of succeeding together.



## Imagining and building the industry of tomorrow

The futuristic video presents a vision where **Sames** seamlessly integrate into smarter, more responsible, and more sustainable environments. Connected factories, collaborative robotics, advanced customization, and reduced environmental impact **Sames** innovation contributes to building a better world today and tomorrow.





# Sames, close to you, everywhere in the world



Find all  
our business  
contacts on  
[sames.com](http://sames.com)

Wherever you are in the world, we are committed to staying close to you.  
This is our "Human Touch".



◆ Headquarter &  
Production plants

Meylan,  
**FRANCE**

● Production plants

Stains,  
**FRANCE**  
Erftstadt,  
**GERMANY**

◆ A worldwide coverage, more than **1000** employees and **3000** partners!

● Subsidiaries (with application lab)

ARGENTINA	INDIA	POLAND
BRAZIL	ITALY	PORTUGAL
CANADA	JAPAN	SPAIN
CHINA	KAZAKHSTAN	USA
GERMANY	MEXICO	RUSSIA

● Commercial offices

CZECH REPUBLIC	MALAYSIA	THAILAND
INDONESIA	PHILIPPINES	TURKEY
LATVIA	SINGAPORE	UK
SWEDEN		VIETNAM

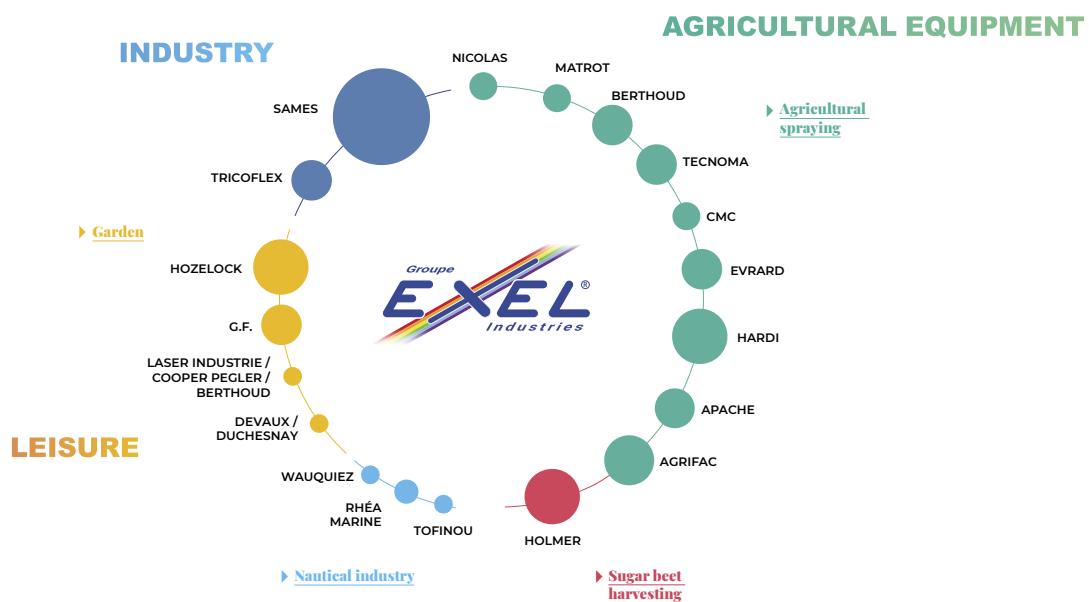
# SAMES is part of the EXEL Industries group

EXEL Industries is a French family-owned group, whose ambition is to design, manufacture and market capital goods and associated services that enable its customers to gain in efficiency, productivity, or contribute to the pleasure of living, and to achieve their environmental and societal goals.

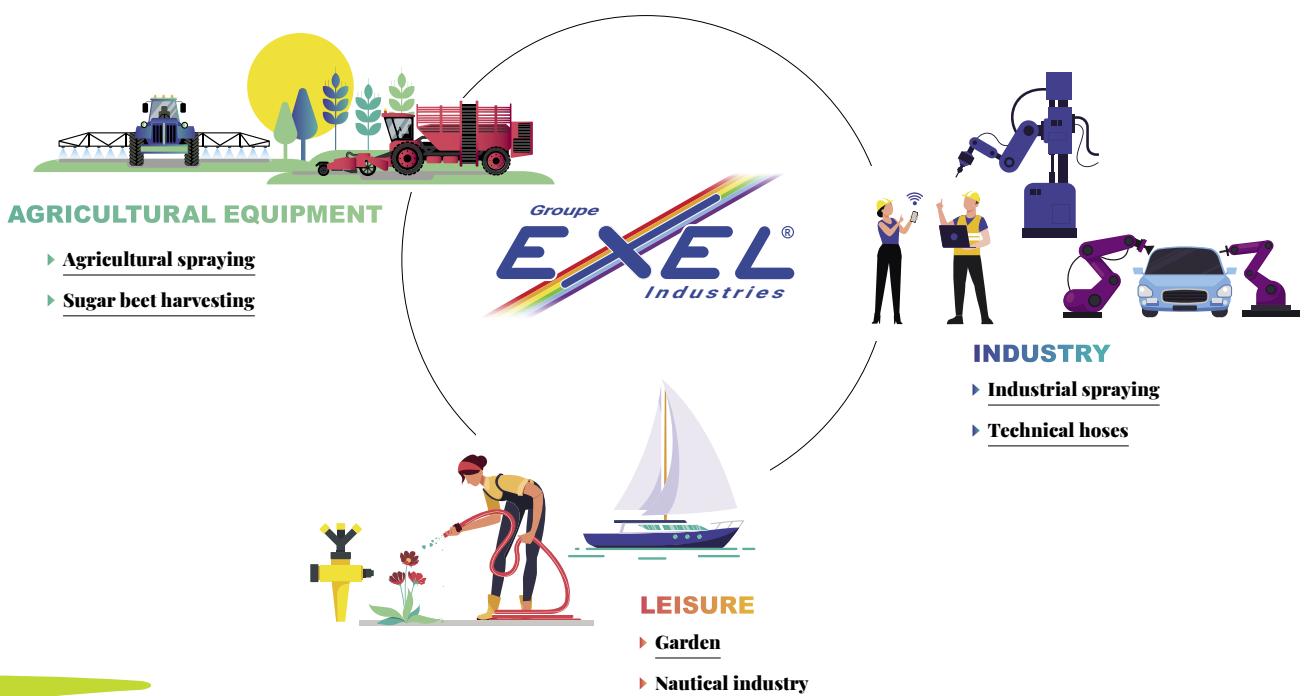
Driven by a strategy of innovation for more than 70 years, EXEL Industries has based its development on innovative ideas in order to offer its customers unique, efficient, competitive, and easy-to-use products.

Since its creation, the Group has experienced significant internal and external growth in each of its markets, backed by a stable shareholder base guided by a long-term development strategy.

## Organization chart of the main brands of the EXEL industries group



## Sectors of activity of the EXEL industries group



Enjoy being the best *together*



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