

# GFL Environmental Services

Vacuum Trucks / Automotive Fluid Waste / Hazardous Waste / Emergency Response / Environmental Remediation / Soil Management / Processing & Recovery / Specialized & Industrial Cleaning

Green Today. Green for Life.



# GFL's Key Values

## SAFE

GFL's safety culture, 'Safe For Life', reflects our ongoing pledge to the health and safety of every worker, subcontractor, visitor, and member of the public, in every service we provide.

## COMMUNITY-DRIVEN

GFL's Full Circle Project (FCP) is an exciting community driven charitable giving program that lets our customers help decide how our support is directed.

## GREEN FOR LIFE

Our vision is to be Green For Life. We achieve this by providing accessible, cost effective, sustainable solutions that enable our customers and communities to be Green For Life.

## INTEGRATED

GFL offers diversity in our services, with an ability to provide customers with robust integrated solutions from a single efficient company.

## TALENTED

At the heart of our company is the talented people who deliver our diverse services.

# GFL's Key Values

## DIVERSE

The only major diversified environmental services company in North America offering services in solid waste management, liquid waste management and soil remediation.

## ENVIRONMENTALLY AWARE

We play a critical role in providing sustainable environmental solutions to support the transition to a more circular and low carbon future.

## LOCAL

Strategically located across Canada and the United States to undertake a broad range of environmental waste management challenges.

## SKILLED

We have experience, skilled personnel, and well-maintained, modern equipment.

# The GFL Advantage

Our priority is to provide safe, compliant, cost-effective and innovative solutions that allow our customers and the communities we serve to be **Green for Life**

Our team has the experience, the expertise, the drive, and the scale to be your full-service environmental solutions partner

We work with you to develop a custom solution to meet your specific needs



# Company Profile

Leading high growth North American environmental services provider

Higher revenue growth compared to publicly-traded environmental services peers

Operates in stable, relatively recession-resistant industry

Founder-led and backed by a deep bench of experienced professionals

Headquartered in Vaughan, Ontario

Founded in 2007 by Patrick Dovigi

# Environmental Services Division: Description

**GFL's Environmental Services division specializes in liquid waste management and soil remediation for hazardous and non-hazardous materials.**

With industry-leading expertise, certifications, and specialized equipment, we ensure safe and compliant disposal, particularly within our TEAP III verified, 24 / 7 / 365 HAZMAT Emergency Response & Preparedness practice throughout Canada and the US.

Our diverse solutions include confined space entry, industrial cleaning, dredging, dewatering, parts washers, oil collection, re-refinery services and hydro excavation. Backed by extensive experience and a strong safety record, our team excels at vital tasks on industrial sites, such as product reclamation, shutdowns, fluid handling, cleaning, and inspection. Additionally, our impressive vacuum truck fleet assists with effective site maintenance through line locates, ground disturbance, and high-pressure water jetting.

We prioritize safety and efficiency by customizing equipment, personnel, and procedures for each job, adhering to government regulations and industry best practices. Our highly trained personnel manage all aspects of hazardous and special waste, providing waste stream assessment, reduction strategies, and comprehensive waste management solutions. We cover every step, from classification to manifest preparation and labeling.

GFL is the trusted choice for handling liquid and special waste. With our comprehensive range of services and unwavering commitment to safety, we provide advanced technology and tailored solutions from collection to disposal, while adhering to regulations and industry standards.

# Distinct Benefits

## Local Service, Local Support

- 24/7/365
- GFL provides services during both regular business hours and after regular business hours should you need us on short notice, we can often direct a truck to you promptly

## Environmentally Responsible Methods

- GFL consciously operates in accordance with all local laws and regulations
- GFL stands behind this commitment backed by our Environmental and Quality Policy

## Long or Short-Term Waste Management

- At GFL we offer customized environmental and industrial services which respect and act responsibly toward both the environment and our customers

## Scheduled or Call-in Service

- GFL is happy to provide flexible service solutions
- Provides one-time service needs, or repeating needs

## Highly Trained Professional Employees

- Experienced staff who specialize in the unique industries we serve
- GFL's team reinforces the strong commitment to safety as per our Safety Policy

## Bundled Services to Reduce Costs

- GFL is happy to prepare a bundled service cost proposal based on the customer, site, and regulatory requirements

## Custom Solutions

- GFL prides itself on finding efficient and cost effective, solutions for our customers
- We will come to site to discuss any task at hand, and determine the most cost effective and efficient method to accomplish the desired result

# Environmental Services Division: Core Lines of Service

## Commercial Automotive Services

- GFL specializes in the collection of waste fluids from automotive and fleet repair facilities, lube centres, construction sites, rail and shipyards, farmyards and a variety of other businesses
- Collect various types of waste including used oil, oil filters, antifreeze, parts washer fluids, fuel recovery, aerosol collection and empty plastic containers
- GFL also provides products such as solvent and aqueous parts washers, storage tanks, lacquer thinners and spill kit absorbents



# Environmental Services Division: Core Lines of Service

## Waste Management Services

- GFL manages a wide range of hazardous and non-hazardous waste, as required by customers and or regulatory bodies
- Services include both liquid and solid waste, which is either bulked or containerized, and offers customers safe and compliant transportation and disposal services such as, fuels blending, recycling, incineration, and or landfill
- GFL provides customers with a certificate of destruction
- Major industries: mining, refineries, pharma, chem, general manufacturing, transportation and utilities



# Environmental Services Division: Core Lines of Service

## Soil Management & Environmental Remediation

- GFL's licensed remediation facilities manage ex-situ bioremediation of contaminated soils
- Bioremediation is an environmentally-responsible, energy-efficient and competitive alternative to disposing of contaminated soil in landfills
- Effective technology to decontaminate soils containing organic contaminants such as straight-chain hydrocarbons, and polycyclic organic compounds



# Environmental Services Division: Core Lines of Service

## Emergency Response & Preparedness

- GFL's HAZMAT emergency response services are verified to the highest industry standards in emergency preparedness and response
- GFL's responders receive the latest training from the most respected institutes in North America, and cover a wide range of skills and specializations to ensure they excel in all scenarios
- Specialized in petroleum products, chemicals and hazardous and non-hazardous materials have been released
- Respond to incidents involving road, rail or air transport, inland water bodies or fixed facilities



# Environmental Services Division: Core Lines of Service

## Industrial & Specialty Services

- Specialized, high-quality industrial services to industrial, commercial, utilities, municipal, institutional and residential customers
- Ranging from the routine to the complex
- GFL's highly skilled teams can handle a wide range of industrial cleaning, confined-space, hazardous environment work and specialized service projects
- Customized cleaning, flushing and pumping services
- Our efficient, around-the-clock service minimizes downtime



# Certifications for Commercial Liquid Waste

Meeting industry standards for responsibly disposing of liquid and hazardous waste with GFL's numerous certifications for commercial liquid waste.

GFL maintains all relevant industry certifications for the safe and environmentally-responsible delivery of our liquid and hazardous waste services. These include, but are not limited to:

- TEAP III and CERCA verification for emergency response services



- Alberta Recycling Management Authority (ARMA)



- British Columbia Used Oil Management Association (BCUOMA)



- Saskatchewan Association for Resource Recovery Corporation (SARRC)



# Thank you

Questions?

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