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Coder's Impact

Coder delivers self-hosted **cloud development environments** that are provisioned as code and pre-deployed for developer activity on day one. Coder runs air-gapped **on-premises or in your cloud**, giving developers access to powerful infrastructure without compromising governance.

“We have **7,000 engineers**. Before Coder, less than 5% of their time was spent coding. With Coder, that's now 20%. **We've seen a 224% ROI on our investment in labor costs alone.**”

– VP of Developer Experience at a F500 investment bank

What enterprises achieve with Coder:

- ✓ **Developer experience**
Onboard and shift developers in minutes – not weeks
– and remove burdensome toil
- ✓ **ML operations**
Protect valuable model training data and grant developers access to powerful cloud resources
- ✓ **Secure environments**
Transition source code from laptops to your cloud for centralized control and governance
- ✓ **VDI alternative**
Replace slow and expensive legacy VDI with next-generation browser-level DLP
- ✓ **Resource optimization**
Build, test, and ship faster with the consistency and scalability of cloud dev environments

Value Hypothesis

Estimated savings for **1,000 developers**

\$18,965,000

\$5,600,000	Developer time savings
\$12,690,000	Retention/recruitment savings
\$675,000	Risk reduction
38.5 FTE	Capacity for innovation

Meet developers where they already work, with the tools they already use

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With more than 90k GitHub stars, Coder provides Global 2000 enterprises with remotely accessed cloud development environments. Coder's platform improves developer experience while strengthening companies' security posture by moving source code and data from laptops to their centrally managed infrastructure.

Developer Experience

With Coder, developers no longer waste weeks of time setting up and maintaining local development environments, and can instead quickly **onboard to new projects in a matter of minutes.**



Key Takeaways

- **Rapid onboarding** – Coder's pre-configured workspaces let developers start contributing on day one, eliminating weeks of local environment configuration and approvals.
- **It works on my every machine** – Cloud-based, production-like environments reduce debugging and dependency issues, keeping developers in flow.
- **Accelerated innovation** – Access to powerful cloud resources shortens feedback loops, speeding up builds, tests, and model training.

Common Use Cases

Challenge: Inefficient **security approvals and local debugging** waste cycles that could be spent on high-impact work.

Solution: Coder provides secure-by-default environments based on configurations defined by platform teams in Terraform templates, ensuring consistent, compliant workspaces across all developers and minimizing dependency issues to maximize productivity.

Challenge: Local hardware limitations and **slow feedback loops** delay builds and impact time to market.

Solution: Coder's cloud-hosted environments offer scalable computing power in any cloud, speeding up intensive builds, tests, and model training to keep developers and data scientists productive.

Challenge: Developer retention suffers as developer seek better technology and development experiences elsewhere.

Solution: Coder improves developer satisfaction by offering world-class tools and a high-performance cloud environment, increasing retention and attracting new talent.

Challenge: Debugging local environments that break during development **wastes valuable time** and disrupts workflow.

Solution: Coder's ephemeral environments allow developers to quickly discard and spin up fresh workspaces, eliminating the need for tedious debugging and keeping development moving.

Palantir

Palantir reduced
developers' time to
first commit from
15 days to 1 hour

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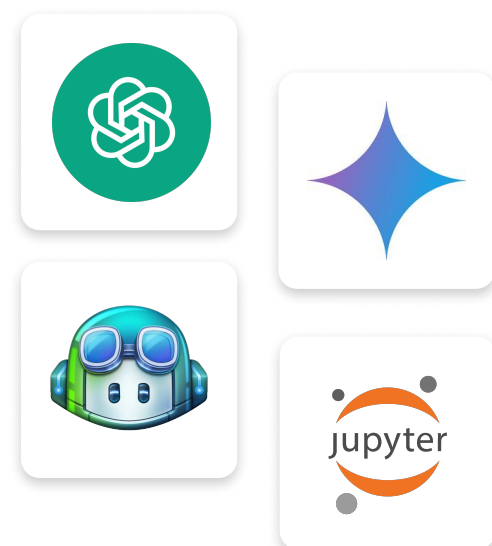
ML Operations

Coder cloud development environments **unlock access to powerful cloud resources** that data scientists need to train models. Ephemeral workspaces ensure the protection of model training data, safeguard LLM actions, and control developer access.



Key Takeaways

- **Scalable cloud resources** – Access powerful CPUs and GPUs in the cloud for faster model training without straining local systems.
- **Secure and compliant** – Keep sensitive training data protected in the cloud, adhering to data governance policies and preventing local access.
- **Flexible tools, optimized workflows** – Use preferred development tools locally while leveraging cloud resources for compute-heavy tasks.



Common Use Cases

Challenge: Model training requires significant computing resources, **straining local hardware**.

Solution: Coder provides scalable cloud-based access to powerful GPUs and CPUs, allowing data scientists to perform resource-intensive training without needing high-end local hardware.

Challenge: Training **data must be secured** to prevent breaches and ensure consistent access.

Solution: Coder centralizes data in secure cloud environments, protecting sensitive data with robust security protocols while ensuring consistent and unbiased access for all data scientists.

Challenge: Data scientists often **prefer tools** that differ from those used by software developers.

Solution: Coder lets data scientists use tools like VS Code, Jupyter, and PyCharm on local machines while leveraging cloud resources for heavy compute tasks.

Challenge: Running LLMs autonomously can **introduce risks with unstable environments**.

Solution: Coder allows data scientists to run LLMs in ephemeral workspaces that can be easily disposed of and restarted, reducing risk and ensuring stability.

Challenge: Cloud resources left running after jobs finish can **waste budget**.

Solution: Coder automatically shuts down cloud-based CPUs and GPUs when jobs complete, optimizing costs and resource availability for others.

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Secure Environments

Coder enables platform teams to **transition source code and data from developers' laptops** to centrally managed cloud or on-premises infrastructure without sacrificing developers' autonomy or productivity.



Key Takeaways

- **Self-hosted, self-managed** – Centralize source code and data on any cloud or on-premises – even fully air-gapped – for unmatched flexibility, security, and compliance.
- **Centralized, rapid updates** – Push time-sensitive vulnerability patches and updates to all developer workspaces in minutes, without relying on developer intervention.
- **Robust auditing for incident response** – Coder's audit logs capture key events, easily integrating with your SIEM or SOC to support traceability and incident response.

Common Use Cases

Challenge: Storing sensitive data and **source code on developers' laptops** increases exfiltration risks.

Solution: Coder centralizes code, data, and development to secure cloud infrastructure, reducing data exfiltration risks and easing governance burdens.

Challenge: Decentralized environments make **data sovereignty** and secure access difficult to enforce.

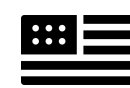
Solution: Coder supports on-prem and cloud hosting for complete control over environments, ensuring data sovereignty and secure access in compliance with company and regulatory requirements.

Challenge: Managing frequent tool updates and security patches across distributed environments increases **vulnerability risks**.

Solution: Coder enables global workspace updates, ensuring that all developer environments are instantly patched and up-to-date with the latest tools and security changes.

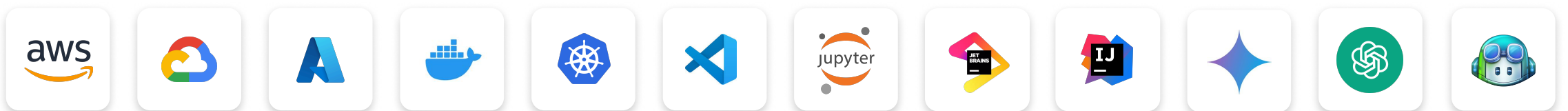
Challenge: Access to workspaces and clear **audit capabilities** are difficult to achieve in decentralized setups.

Solution: Coder integrates with SSO and popular authentication providers, offering detailed audit logs to track user actions and providing platform teams with clear visibility into workspace access and activity.



One government agency eliminated source code from sitting on **1,500 remote laptops**

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VDI Alternative for Developers

Coder delivers the **security and governance that enterprise platform teams** require without the poor developer experience of legacy VDI. **Pair Coder with Island enterprise browsers** for next generation browser-level security and data protections that keep code safe and developers happy.



Key Takeaways

- **VDI-level security and control** – Paired with Island, Coder provides secure governed access with enterprise-grade browser-level data protection to meet compliance needs without sacrificing developer experience.
- **Improved developer experience** – Together, Coder and Island provides a fast, native development experience, eliminating the lag and frustrations of VDI for developers.
- **Significant cost savings** – Companies have reported a 50% or greater reduction in expenses with Coder and Island compared to traditional VDI, where licensing fees are skyrocketing.



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A **natural partnership** to modernize how enterprises secure work.

Common Use Cases

Challenge: VDIs prioritize governance over developer experience, resulting in **slow and unresponsive environments**.

Solution: Coder and Island deliver a cloud-based workspace that feels like a local development environment, free from lag and latency, providing the governance teams need without sacrificing developer performance.

Challenge: VDI introduces **high costs and operational strain** on DevOps teams while developers lose time configuring environments.

Solution: Coder and Island simplify onboarding with pre-configured cloud workspaces, cutting VDI licensing costs and minimizing setup time and operational overhead.

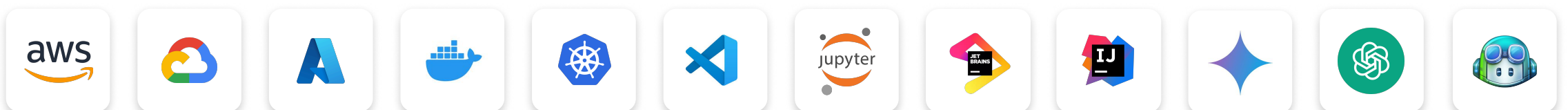
Challenge: Incompatibility between **Windows-based VDIs and Linux** development tools risks errors in production.

Solution: Coder supports Linux, Windows, and macOS operating systems, resolving tool compatibility issues and simplifying workflows from development to production.

Challenge: Ensuring secure, **auditable access for developers** within VDI can be complex and unreliable.

Solution: Coder and Island offer auditing of both in-browser actions – such as copy, paste, and screenshots – and workspace actions like creating, deleting, and modifying environments, ensuring enterprise-grade data protection and compliance.

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Resource Optimization

Coder automates workspace shutdowns, allocates compute resources efficiently, and enforces resource quotas, all of which **keep cloud costs in check** while giving developers what they need to build faster.



Key Takeaways

- **Automated resource management** – Coder automates workspace shutdowns and enforces quotas, keeping cloud costs in check while maintaining developer productivity.
- **Fast, reliable onboarding** – New hires can start coding quickly with pre-provisioned cloud workspaces, eliminating setup delays and increasing velocity.
- **High performance, minimal downtime** – Cloud-based environments ensure access to powerful resources, while high availability minimizes disruption.

Common Use Cases

Challenge: Onboarding and switching to new projects can take developers weeks or longer.

Solution: Coder allows new developers to access pre-configured cloud workspaces within minutes, enabling rapid onboarding and reducing setup costs.

Challenge: Local environments face **resource constraints and network latency**.

Solution: Coder provides access to powerful cloud CPUs and GPUs, enhancing performance for resource-intensive builds and reducing local system strain.

Challenge: Configuring and **maintaining local development environments** is time-consuming and prone to errors.

Solution: With environment provisioning as code, Coder ensures fast, consistent setup, minimizing configuration errors and supporting easy context-switching.

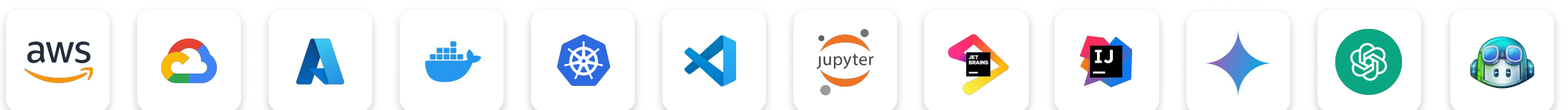
Challenge: Platform teams face **high licensing costs and increased support tickets** due to inconsistent tooling across developers.

Solution: Coder helps standardize development tools, reducing licensing costs and support requests by providing a consistent, manageable environment for all developers.



Skydio cut its AWS bill by 90%,
reducing VM spend
from **\$3M to \$300K**

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