

Cloud Deployment & Enablement Service

Agile Cloud Integration & Expert Enablement

Cloud infrastructure moves fast, and your storage deployment should too. This is a dedicated, one-day agile implementation engagement designed to accelerate your time-to-value in the cloud through providing direct access to a cloud expert in the Qumulo Professional Services team.

Whether you are spinning up your first cloud cluster through to deploying additional clusters or performing complex cloud infrastructure configurations, our Professional Services engineers work alongside your team to execute, optimize and enable you for long-term success.

Our cloud integration services are designed to ensure your Qumulo environment is deployed quickly, efficiently and according to best practices. By offering proactive guidance and technical enablement, we minimize disruption to your team's productivity and equip your team with the skills to confidently manage, optimize and scale your storage investment.

Meeting Flexible Deployment Needs

Because cloud environments are highly dynamic, this one-day engagement operates as a block of time allowing you to prioritize activities based on your immediate needs. You choose what you need Qumulo Professional Services to do for your team in the time available - simply decide on the activities you require from the **Service Scope & Deliverables** menu.

Service Order Information SKU	Service Description
Q-PRO-REMOTE-CLOUD-1DAY	PS - Remote Cloud Deployment & Enablement - 1 Day

Note the following ordering requirements:

- One (1) SKU quantity provides one (1) standard business day, or up to eight (8) hours of dedicated remote cloud deployment assistance.
- Additional quantities can be purchased as needed to ensure sufficient time coverage for the work you need from Qumulo Professional Services.

Service Scope & Deliverables

Choose what activities you need from the Qumulo Professional Services team in the time available:

- **Cloud Infrastructure Configuration:** Reviewing and configuring cloud prerequisites, security, networking and IAM roles.
- **Cluster Deployment & Configuration:** Deployment and configuration of cluster(s) and integration into your environment.
- **Data Fabric & Replication Setup:** Configuration of replication policies between clusters (on-prem and/or cloud).
- **Performance & Security Validation:** Review of network routing and security groups against Qumulo best practices.
- **Knowledge Transfer:** Hands-on enablement on Qumulo cloud management and scaling operations.
- **Engagement Scope:** Delivered remotely as a single one day session or consecutive days if needed.

Requirements

- **Customer As Project Manager:** The customer retains full project management responsibility for the engagement including scheduling internal resources, managing the overall project timeline and ensuring any needed environment prerequisites are met prior to the scheduled session.
- **Access:** Administrative access to the environment.
- **Personnel:** Availability of key stakeholders - such as storage, network and cloud administrators - to provide information and participate as needed in the installation activities.
- **Cloud Foundation Setup:** To maximize the value of your investment, we recommend the foundational cloud environment to be prepared in advance. Because this is a time-boxed, agile engagement, any time spent waiting for prerequisites outside of the Qumulo product to be ready will naturally consume a portion of your dedicated session time.

Exclusions

The following activities are not included in this service:

- **Project Governance:** Proactive project management, reminders or site-readiness assessment.
- **Advanced Services:** Data migration, custom configuration and/or performance tuning or 3rd-party software integration. If required, we can deliver via our other service offerings.

Qumulo's Professional Services Agreement incorporates and governs all aspects of the services described in this datasheet.