



Azure Native Qumulo - Enterprise: Simplified Enterprise Storage Economics for Azure Native Qumulo

ANY DATA
ANY LOCATION
TOTAL CONTROL

EXECUTIVE SUMMARY

Azure Native Qumulo (ANQ) - Enterprise simplifies enterprise cloud storage by bundling Qumulo's advanced data protection, search, acceleration, and support services into a single predictable per-terabyte cost for Azure Native Qumulo. Organizations gain unlimited access to key capabilities including Cloud Data Fabric, NeuralProtect, NeuralSearch, and Qumulo Accelerators—eliminating complex licensing, reducing vendor sprawl, and improving operational and budget predictability for large-scale unstructured data environments.

KEY BENEFITS

With Azure Native Qumulo Enterprise, organizations can:

- Get predictable per-terabyte pricing with unlimited feature utilization
- Reduce vendor sprawl with integrated enterprise data services
- Eliminate licensing overages and unpredictable consumption-based pricing
- Improve budgeting predictability for large-scale Azure deployments
- Consolidate search, ransomware protection, acceleration, and protection into one platform

Microsoft Azure

Azure Native Qumulo - Enterprise

Unlimited Cloud Data Fabric	Unlimited NeuralProtect	Unlimited Qumulo Accelerators	Named customer support
Unlimited NeuralSearch	Two-year ANQ pricing protection	Customer-defined maintenance	

THE CHALLENGE

Enterprise IT teams are under pressure to:



Secure growing volumes of unstructured data



Support globally distributed users and applications



Simplify increasingly fragmented infrastructure



Control cloud and software costs



Reduce operational complexity and vendor sprawl

Traditional approaches often require multiple third-party utilities for security, search, acceleration, and data mobility—each with separate licensing, management, and unpredictable consumption-based pricing.

THE SOLUTION: ANQ ENTERPRISE

ANQ Enterprise delivers a fully integrated enterprise data services bundle purpose-built for Azure customers.

With one all-inclusive, predictable price per TB, customers receive unlimited access to premium Qumulo enterprise features without per-feature metering or licensing true-ups.

Every ANQ Enterprise subscription includes:

- Unlimited Cloud Data Fabric usage
- Unlimited NeuralProtect usage
- Unlimited NeuralSearch usage
- Unlimited Qumulo Accelerator usage
- Customer-defined maintenance windows
- Named support engineer and customer success manager
- Two-year ANQ pricing protection

BUILT-IN ENTERPRISE CAPABILITIES

Cloud Data Fabric - Qumulo's globally distributed data fabric enables strict consistency, unified namespaces, and seamless collaboration across core, cloud, and edge environments.

NeuralProtect - Integrated ransomware and malware protection that helps organizations detect and respond to threats targeting unstructured data.

NeuralSearch - Storage-native metadata search that enables interactive discovery of data in real time without crawlers, ETL pipelines, or external indexing infrastructure.

Qumulo Accelerators - Ephemeral caching services that extend your authoritative data instantly to edge locations, cloud compute instances, and AI GPU clusters—delivering local NVMe performance without ever copying a file.

HOW ANQ ENTERPRISE WORKS

ANQ Enterprise is purchased through Azure Marketplace or partner-supported contract vehicles. After purchase, Qumulo Customer Success automatically provisions enterprise entitlements across all covered ANQ clusters and provides onboarding assistance.

Licensing is billed per TB per month based on the total amount of data stored across the organization's ANQ environment, ensuring consistent access to all enterprise features across the full deployment.

IDEAL USE CASES

ANQ Enterprise is ideal for organizations that:

- Require enterprise-grade cloud file services in Azure
- Need predictable storage economics for large deployments
- Operate globally distributed teams or applications
- Want integrated ransomware protection
- Need real-time access to distributed unstructured data
- Prefer unified support and simplified vendor management

Common industries include:

- Media & Entertainment
- Healthcare
- Financial Services
- Oil & Gas
- AI and Analytics
- Enterprise IT modernization

WHY QUMULO

Qumulo delivers a modern cloud-native data platform designed for enterprise-scale unstructured data.

ANQ Enterprise extends Azure Native Qumulo with integrated security, search, acceleration, and support services—helping organizations simplify operations while maximizing agility, collaboration, and cost efficiency in the cloud.

ABOUT QUMULO

Qumulo is the leading provider of cloud file data platforms, offering unrivaled performance, scale, and data management solutions. Qumulo's platform is trusted by Fortune 500 companies and global enterprises to manage petabytes of data, enabling them to unlock the value of their data and drive innovation. For more information, visit www.qumulo.com