

Launched in 2020, bolttech is an international insurtech business with a vision to connect people with more ways to protect the things they value.

bolttech's mission is to build the world's leading technology-enabled ecosystem for protection and insurance, integrating capabilities including device protection, insurtech exchange, and digital insurance.

bolttech



The bolttech Group spans Asia, North America and Europe, with businesses in twelve markets - Austria, Hong Kong, India, Indonesia, Italy, Malaysia, the Philippines, Singapore, Taiwan, Thailand, the United States, and Vietnam.



7.7 million
customers



More than
1,300 staff



12 markets across
3 continents

‡ Business currently under management on behalf of FWD Group

† All figures accurate as of 30 June 2020



Device Protection

Our next-generation device protection business offers customers protection for their digital devices through repair, switch, trade-in, and technical support services.

- Began greenfield operations in Hong Kong in April 2019, Italy in July 2019 and Austria in June 2020
- Acquired AmTrust Mobile Solutions in June 2019, a leading provider of device protection in Southeast Asia established in 2006
- Protecting customers' devices in 8 markets around the world, including Austria, Hong Kong, India, Indonesia, Italy, Malaysia, the Philippines and Vietnam
- Partners include Samsung, telecommunications companies such as 1010, CSL, Indosat, Digi, Drei and WindTre; retailers such as iBox, Maxis, Erajaya, and Robinsons; and financial service companies such as HomeCredit, PasarPolis and MoneyMax



Insurtech Exchange

Our insurtech exchange enables our partners to connect individual and corporate customers with digital insurance products, quickly and seamlessly. We offer insurtech exchange to partners as both SaaS (software-as-a-service) and digital brokerage.

- Acquired Edirect (trading as Frank): a cutting-edge digital brokerage business in Thailand, in December 2018
- Acquired Bolt Solutions: a leading insurtech exchange established and SaaS business established in 2000 in the United States with US\$3.6 billion worth of premiums transacted on the platform at 30 June 2020
- Acquired a stake in GiNET*: an insurance brokerage in Vietnam
- Connecting distributors to more than 150 insurance providers on the exchange platform, including AIG, Bangkok Insurance, CHUBB, FWD, Liberty Mutual, Progressive, QBE, and USAA
- In addition to Thailand, the U.S. and Vietnam, bolttech is expanding with broker licenses in Europe, Hong Kong*, and Taiwan*

* Businesses currently under management of and in the process of transition to the bolttech Group, subject to regulatory approval

† All figures accurate as of 30 June 2020



Digital Insurance

Underwritten by sister brand FWD, powered by bolttech, our innovative insurance products are changing the way people feel about insurance through an end-to-end digital customer experience.

- FWD General Insurance Hong Kong* will be transitioning to the bolttech Group in 2020
- Acquired Siam City Insurance* in Thailand in December 2019
- More than 2.1 million customers across Hong Kong and Thailand
- Named Bloomberg InsurTech Company of the Year and Online Platform Excellence Awards in Hong Kong in 2019

Timeline

- | | |
|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| December 2018 | <ul style="list-style-type: none"> ▪ Acquired Frank: a digital brokerage in Thailand ▪ Acquired Bolt Solutions, a leading insurtech exchange business |
| April 2019 | <ul style="list-style-type: none"> ▪ Launched greenfield device protection business in Hong Kong |
| June 2019 | <ul style="list-style-type: none"> ▪ Acquired AmTrust Mobile Solutions, one of the leading device protection providers in Southeast Asia and India |
| July 2019 | <ul style="list-style-type: none"> ▪ Acquired broker licence in Hong Kong ▪ Launched greenfield device protection business in Italy |
| December 2019 | <ul style="list-style-type: none"> ▪ Acquired Siam City Insurance*, a general insurance underwriting company in Thailand |
| April 2020 | <ul style="list-style-type: none"> ▪ Launched the bolttech brand ▪ AmTrust Mobile Solutions rebranded to bolttech |
| June 2020 | <ul style="list-style-type: none"> ▪ Acquired a stake in GiNET* in Vietnam ▪ Launched greenfield device protection in Austria |

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Our Group leadership



Rob Schimek
Group Chief
Executive Officer



Madhu Tadikonda
Group Chief
Commercial Officer,
and President of the
Americas



Tim Tantillo
Group Chief
Operating Officer



Craig Merdian
Group Chief
Financial Officer



Melissa Wong
Group Chief
Digital Officer



David Lynch
Group Chief
Technology
Officer



Mark Simmons
Chief Executive
Officer, Device
Protection



Kevin Goulding
Group Chief
Distribution Officer



Eric Gewirtzman
Chief Executive
Officer, Bolt U.S.



Ginny Cao
Group Head of
Digital Brokerage
Asia



Philip Weiner
Chief Data &
Product Officer,
Device Protection



Stephan Tan
Group Chief
M&A and
Strategy Officer



Scott Austin
Group Chief of
Human Resources



Ryan Mascarenhas
Group Chief
Customer
Experience Officer



Andie Drerup
Group Chief of
Staff

Our shareholder

Pacific Century Group

Pacific Century Group (PCG) is an Asia-based private investment group established in 1993 with interests across three core business pillars; technology, media & telecommunications (TMT), financial services, and property.

PCG has demonstrated a strong track record of successful investing, and has a long-term sustainable network in Asia and across its core business pillars.

www.pcg-group.com



Financial Services:

PineBridge Investments | FWD Group | bolttech



Technology, Media & Telecommunications:

PCCW | HKT



Property:

Pacific Century Premium Developments

† All figures accurate as of 30 June 2020