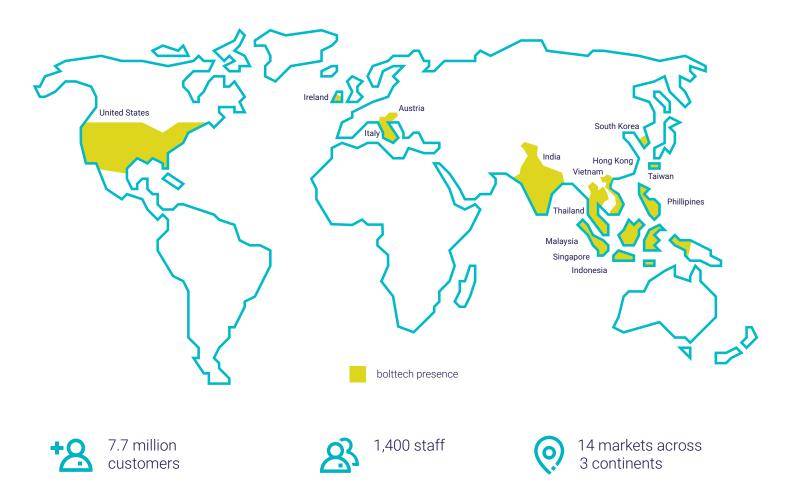
## **THE POWER OF CONNECTION**

Launched in 2020, bolttech is an international insurtech business with a vision to connect people with more ways to protect the things they value.

bolttech's mission is to build the world's leading technology-enabled ecosystem for protection and insurance, integrating capabilities including device protection, insurtech exchange, and digital insurance.



bolttech spans Asia, North America and Europe, with a presence in 14 markets - Austria, Hong Kong, India, Indonesia, Italy, Ireland, Malaysia, the Philippines, Singapore, South Korea, Taiwan, Thailand, the United States and Vietnam.



### **THE POWER OF CONNECTION**



## **Device Protection**

Our next-generation device protection offers customers comprehensive protection for their digital devices through repair, switch, trade-in, and technical support services. We are a leading provider of device protection in Southeast Asia, and we are fast-growing in our new markets in North Asia and Europe.

- 5.5 million customers
- Available at 36,000 points of sale
- 12 markets in 3 continents Austria, Hong Kong, India, Indonesia, Italy, Ireland, Malaysia, the Philippines, South Korea, Taiwan, Thailand and Vietnam
- Partners include 1010, CSL, Digi, Drei, Erajaya, Home Credit, Indostat, LGU+, MemoXpress, Reliance, Robinsons, Samsung, Three Ireland, and WINDTRE

## **B**Insurtech Exchange

Our insurtech exchange enables our partners to digitally connect individual and corporate customers with insurance products, quickly and seamlessly. We offer insurtech exchange as both SaaS (software-as-a-service) and digital brokerage.

- US\$4.6 billion in-force annualised premiums on our insurtech exchange in the U.S. as of end 2020
- 150+ insurance providers on our exchange
- Established businesses in the U.S., Thailand and Vietnam
- Expanding into new markets with broker licences in Europe, Hong Kong, and Taiwan
- Partners include Progressive, USAA, Liberty Mutual, AIG, Chubb, Bangkok Insurance and Rabbit Line Pay

## **THE POWER OF CONNECTION**



## **Digital Insurance**

Leveraging our sister brand FWD, our innovative general insurance products are changing the way people feel about insurance through an end-to-end digital customer experience.

- 2.1 million+ customers
- Established businesses in Hong Kong and Thailand
- #1 for customer experience in Hong Kong general insurance market (Forrester, 2019)
- Products include motor, property, personal accident, home, pet, COVID, and travel

### Timeline

December 2018	<ul> <li>Acquired Frank, a cutting-edge digital brokerage in Thailand</li> <li>Acquired Bolt Solutions, a leading insurtech exchange business</li> </ul>
April 2019	<ul> <li>Launched greenfield device protection business in Hong Kong</li> </ul>
June 2019	<ul> <li>Acquired AmTrust Mobile Solutions, one of the leading device protection providers in Southeast Asia and India</li> </ul>
July 2019	<ul> <li>Acquired broker licence in Hong Kong</li> <li>Launched greenfield device protection business in Italy</li> </ul>
December 2019	<ul> <li>Acquired Siam City Insurance, an established general insurance company in Thailand</li> </ul>
April 2020	<ul><li>Launched the bolttech brand</li><li>AmTrust Mobile Solutions rebranded to bolttech</li></ul>
June 2020	<ul> <li>Acquired a stake in GiNET in Vietnam</li> <li>Launched greenfield device protection in Austria</li> </ul>
October 2020	<ul> <li>Launched device protection in Thailand</li> <li>Rebranded Siam City Insurance to FWD General Insurance in Thailand</li> <li>Rebranded GiNET Vietnam to bolttech</li> <li>Launched device protection in South Korea</li> </ul>
December 2020	<ul> <li>Launched device protection in Ireland</li> </ul>

## THE POWER OF CONNECTION

#### Our executive leadership team



Rob Schimek Group Chief Executive Officer



Melissa Wong Group Chief Digital Officer



**Craig Merdian** Group Chief Financial Officer

Stephan Tan

Strategy Officer

Group Chief

M&A and



Kevin Goulding Group Chief Distribution Officer



**Ryan Mascarenhas** Group Chief Customer Officer



Mark Simmons Chief Executive Officer, Device Protection



**Scott Austin** Group Chief of Human Resources



Eric Gewirtzman Chief Executive Officer, bolt U.S.



**Ashley Mullins** Group Chief General Counsel



Group Head of

Asia

Digital Brokerage



**David Lynch** Group Chief Technology Officer





**Tawfique Hamid** Group Head of Special Projects



**Dinh Lai** Group Chief of Staff



Tim Tantillo Executive Advisor



Madhu Tadikonda Executive Advisor



Tim Oliver Executive Advisor

### Our shareholder

#### **Pacific Century Group**

Pacific Century Group (PCG) is an Asia-based private investment group established in 1993 with interests across three core business pillars; technology, media & telecommunications (TMT), financial services, and property.

PCG has demonstrated a strong track record of successful investing, and has a long-term sustainable network in Asia and across its core business pillars.

www.pcg-group.com

† All information as of 31 December 2020

For media enquiries, please contact Group Communications: enquiries@bolttech.io For more information, please visit bolttech.io



**Financial Services:** PineBridge Investments | FWD Group | bolttech



**Technology, Media & Telecommunications:** PCCW | HKT



**Property:** Pacific Century Premium Developments