



Deadline 18 January 2019

English











STATEMENTS OF THE EXPERT JURY



The best wine competition. Perfectly organized! Thanks to international jury members from the whole world and participation of the experts from various countries, the results are maximally neutral.

Aare Karolin Joogikoolitused Wine and Spirits Journalist Estonia MUNDUS VINI is a chance for wineries to get a professional opinion on their winemaking know-how. It's a reliable and true insight of what is happening and moving on the international wine market.

Sylvie Dubrulle Boisset - La Famille des Grands Vins Sales Manager Germany and Switzerland





It is one of the most important competitions in the world of wine. Apart from its flawless organization, I appreciate the professionalism of the jury members.

Marinela Vasilica Ardelean Food and Wine Studio Ltd. CEO

Romania

Consumers can have a high level of confidence in a medal awarded by MUNDUS VINI.

> Travis Fuller Accolade Wines Business Manager Fine Wine Australia





It's the best organized contest I have ever been to. I recommend a participation at MUNDUS VINI, because wines will be assessed by trade people in a scientifically supported way and supervision by expert staff.

Antonio Graça Sogrape Vinhos S.A. Director of Research & Development Portugal For the consumer a medal is equal to a very good recommendation. There is no influence in judging by price or the name of the winery, but only if this is a very good wine quality.

> Haris Papapostolou Restaurant Yamas Sommelier Germany and Greece





I like the organization of this competition as well as the strategy to include more and more young wine professionals in the judging.

Martina Riel-Salvatore Makro Cash & Carry Wine Buyer Czech Republic Whether your wine is awarded or not, you get your wines reviewed by outstanding judges and whatever feedback you receive will be helpful to the winemaking. Your wines are graded professionally and fairly. Winning a medal is a notable accomplishment.

> Alex Berkley Alobar Imports LLC Wine Importer & Distributor United States of America





Especially in the situation not having a discussion with the winemaker on the wine you want to buy, a medal by MUNDUS VINI gives helpful orientation on the wine quality and can be an important buying impulse.

Peer F. Holm Sommelier Union Germany President Germany Wineries get a trustful evaluation on their wines, especially getting feedback by an international expert jury if the wines meet the taste of a broad audience. For consumers a MUNDUS VINI medal guarantees a great wine pleasure.

> Martin Dietrich Pernod Ricard Deutschland GmbH Group Key Account Manager Austria





THE GRAND INTERNATIONAL WINE AWARD

MUNDUS VINI

Get

MUNDUS

- With more than 11'000 wines submitted each year one of the largest and most important wine competitions in the world
- Take advantage of the spring tasting to promote your outstanding qualities in time for the world-leading trade fair ProWein in mid-March
- Exclusive presentation of the winning wines on the ProWein tasting zone MUNDUS VINI

WEINWIRTSCH

INTERNATIONAL COMMUNICATION

known in their own country.

1. All MEININGER publications will of course feature reports on MUNDUS VINI winners. Thus the entire wine marketing target audience from the retail, catering and end-user sectors is addressed.

2. Press reports around the world ensure winners are

3. We promote your award-winning wines at the most

prestigious wine fairs, advertising in MEININGER

publications. This allows specialist visitors to



AROMA PROFILE

Using MUNDUS VINI's unique aroma chart, you can showcase the international evaluation of the qualities of your wines for professionals and laypeople alike.

CERTIFICATE

einwelt 6

The conclusive certificate for successful wines helps boost your wine sales.

THE WINNING WINES AT ProWein

The MUNDUS VINI winners will be presented to the entire professional audience at ProWein from 17-19 March 2019 in an exclusive ProWein Tasting Area.

- 1. informative tasting lists featuring details on the winning wines
- 2. MUNDUS VINI aroma charts



3. Direct contact with potential customers, by reference to your stand at ProWein.



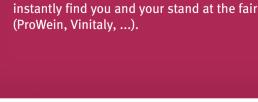
WINNERS ONLINE

 At MEININGER ONLINE, the online portal for international wine buffs, you can win over new potential customers on a daily basis. All MUNDUS VINI winning wines are presented here,

together with their aroma profile.

WEIN GETRÄNKE EVENTS

2. Publication in the social networks



⁻otos: © iStock TSchon, KHL49 · Ad Lumina, Ralf Ziegler

MUNDUS VINI®

Introduction

The Grand International Wine Award conferred by MUNDUS VINI GmbH is regarded in Germany as a prestigious international competition for wines from all wine-growing regions around the world. The aim of the competition is to promote wine quality and boost the sales of the wines and sparkling wines entered. An international jury delivers an independent, neutral and expert verdict on the wines, thereby guaranteeing that the competition is both fair and professional. This bestows a high level of recognition upon the medals awarded at MUNDUS VINI, the prize-winning wines and their producers.

1. Admission to tastings

Eligibility is restricted to all producers and marketers worldwide of still, sparkling, semi-sparkling and liqueur wines and products for direct human consumption as permitted by Annex VII Part II of Regulation (EU) No 1308/2013 for wine. Participants shall be responsible for the marketability of their wines, and it shall not be incumbent upon MUNDUS VINI GmbH to examine the marketability of the wines submitted or the respective countries of origin. The same wine (the same product) may be entered in the competition several times. When re-entering the wines, the lot numbers and/or official test numbers are the overriding criteria for the identity of the wines. Readily consumable products from all winegrowing regions around the world shall be admitted. Samples for tasting not submitted by the stipulated deadline (18 January 2019) may be excluded from the competition.

2. Categories admitted

Products in the following categories will be admitted

- 2.1 Still wines of all quality grades, grape varieties or origins and tastes.
- 2.2 Sparkling wines of all quality grades, grape varieties or origins and tastes.
- 2.3 Semi-sparkling wines of all quality grades, grape varieties or origins and tastes.
- 2.4 Sweet wines2.5 Fortified wines

3. Terms and conditions for participating

- 3.1. General
- 3.1.1 Participation is restricted to wine filled in bottles or other containers suitable for use by end consumers. These must correspond to the regulations for packaging in the Bulletin from 8 March 1994 (Federal Law Gazette [BGBI] I p. 451 ff., most recently amended by Art. 4 of the Regulation from 11/12/2014 BGBI. I p. 2010) and/or be filled into bag-in-box or comparable packaging in a standard commercial volume for end consumer sales.
- 3.1.2 Tank samples may also be displayed since 2014. For this purpose, please refer to our tank sample application and further information at www.mundusvini.com/en → Participation
- 3.1.3 All participants may enter as many products as they wish. The wines must comply with the production and labelling provisions of the relevant third countries and/or EU regulations.
- 3.1.4 For each sample, six bottles must be entered in the competition. At the time of registration, at least 200 bottles must still be available from the participant; with high-quality sweet wines (z.B. Eiswein, Icewine, Sauternes, Trockenbeerenauslese or Beerenauslese) the amount is at least 100 bottles.
- 3.1.5 Only duty paid-tax, and carriage paid samples may be sent to the address at MUNDUS VINI.
- 3.1.6 MUNDUS VINI GmbH reserves the right to bill taxes, duties or other charges and possibly handling charges (if invoiced to MUNDUS VINI) for the submitted products to the submitter.

3.1.7 A duly completed product pass featuring all the required details must be available for each sample. If the participant does not provide all the details, MUNDUS VINI GmbH reserves the right not to award a prize to the wine. Furthermore, MUNDUS VINI GmbH is also entitled to examine wines to ascertain their identity; an invoice may be made out for the trade analysis. The details indicated on the product pass shall remain binding for all publications, documents and awards.

3.2 Submission of partially filled batches

The submission of partially filled batches and the use of awards and/or prizes are allowed under the following conditions:

- 3.2.1 Upon submission of the first partially filled batch of a wine and/or product, the identical amount available as well as the amount of the first partially filled batch submitted must be registered.
- 3.2.2 When submitting subsequent partially filled batches of a prize-winning initial batch, chemical analyses from a recognised testing institute of MUNDUS VINI GmbH must be provided. These must enable the wine to be clearly identified and confirm that the identity of the subsequent partially filled batches is the same as that of the prize-winning initial batch. To this end, four more bottles from each partially filled batch must be sent to MUNDUS VINI GmbH for further analytical and organoleptic testing. Here, a reference to the first submission must be made. Furthermore, if another lot number is used for the labelling, it must be indicated on the registration forms.
- 3.2.3 Use of awards is permitted for partial quantities until six months after the award (filling deadline), for identical samples.
- 3.2.4 With regard to the analytical and organoleptic testing of partially filled batches, MUN-DUS VINI GmbH reserves the right to commission a recognised testing institute to conduct the analytical and organoleptic identity testing. Here, the initial batch is analysed together with the new batch and, using the analyses, the identity of the wine is examined. MUNDUS VINI GmbH charges a fee for this service.

4. Submission fees

- 4.1 A submission fee is incurred for each sample submitted. The fee covers the costs for taking the samples, travel expenses and accommodation for the jury of international experts, organising the competition as well as the preparation of the awards and documents undertaken by MUNDUS VINI GmbH.
- 4.2 The submission fee amounts 160 Euro net each submitted sample. For online registration and online payment, 150 Euro net each submitted sample.
- 4.3 If the same wine is submitted by several marketers, they are named together with the prize winner (producer/bottler). Submission fees paid several times cannot be refunded. Receipt of the full payment of the submission fees is a prerequisite for taking part in the competition.
- 4.4 The registration is committed regardless of the effectively participation to pay the indicated fee.

5. Jury-tasting/awards

A highly qualified international jury comprising oenologists, wine-makers, professional wine traders, sommeliers and expert journalists taste the wines, sparkling wines and fortified wines in 'blind' tasting rounds. Wines will be arranged in a tasting according to their product category, origin, quality level and flavour, and evaluated in accordance with the international 100-point scheme of the International Organisation of Vine and Wine (OIV), also recognised by the Union Internationale des Œnologues (UIŒ).

The wine tasting will take place from 19 to 24 February 2019. The number of products destined to receive prizes in the competition is limited to 40% of the samples submitted with the highest points tally reached in their relevant category.

The award grades are: Grand Gold Gold Silver

5.1 Additional Awards

I. Best of Show:

The best wine from the relevant categories (origin, grape variety, price class, type of producer and sales channel) can also receive an additional award. If two best wines in the same category are level on points, MUNDUS VINI GmbH reserves the right to call in a master jury to taste the wines once again. In this way, only one wine per category can receive an award. The Grand International Wine Awards MUNDUS VINI is also entitled not to bestow an award in any given year. In such circumstances, the winner receives a document instead of an award, and a medal prepared by MUNDUS VINI can be included on the label.

II. Best Producer (at least 10 wines in the competition)/**Best Importer** (at least 20 wines in the competition). Of which at least 50% have been awarded prizes. In the event of the same average gained by all the judged samples from several producers, the highest number of medals per participant shall be the deciding factor.

6. Publications

The award-winning products at the Grand International Wine Award organised by MUNDUS VINI GmbH will feature in publications after the competition has finished. They will appear in, among others, MEININGER'S WINE BUSINESS INTERNATIONAL, WEINWIRTSCHAFT, MEININGERS WEINWELT, DER DEUTSCHE WEINBAU and MEININGERS SOMMELIER of MEININGER VERLAG, Neustadt an der Weinstraße. Various internet portals, including MEININGER Various internet portals, including MEININGER ONLINE, will also run features that can be linked to the producers' webpages. Information on wines that have not garnered the minimum number of points required for an award will not be published.

7. Use of the awards and logos

- 7.1 The winners may use the awards and logos from MUNDUS VINI GmbH for their labelling and advertising. Use of the medals and logos is governed by special terms and conditions: "Regulations governing the use of medals from MUNDUS VINI GmbH in advertising".
- 7.2. Likewise, the use of awards on bottle designs is governed by the "Regulations governing the use of medals and awards from MUNDUS VINI GmbH in advertising".

8. Final provisions – observance of the competition conditions

By submitting the samples, the participant accepts the participation conditions and decisions of MUN-DUS VINI GmbH. The court of law in Neustadt an der Weinstraße shall be responsible for settling any legal issues that may arise.

PRODUCT PASSPORT

MUNDUS V

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MUI	NDUS	VINI	2019	• 1	
Easier	and m	ore co	nvenient	VOII	can

Easier and more convenient you can fill in the product passport at www.register-wine.com and pay your sample directly online. Benefit this addition of a descent registration fee of 150 Euro (us 160 Euro) for online registration and payment.

*Brand name / full name of product (used for publication)						
*Tank sample						
Yes (tank samples will only be accepted with the dedicated tank sample application. This can be found at www.mundusvini.com/en/participation)						
No, please enter *lot number (Only fully labelled wines bearing a lot number will be allowed into the competition!)						
*Total quantity (in litres) *Filled amount for the lot number submitted (by bottle)						
Analysis						
*Alcoholic level (label) *Actual alcoholic strength (two decimal places e. g. 12,43) *Total acidity *Residual sugar *Relative density						
(% vol.) (% vol.) (g/l) (g/l) (g/l) (d 20°/20°)						
*Total SO ₂ (mg/l) Volatile acidity (g/l) *Pressure in bottle (bar) (if sparkling wine)						
Price						
*Recommended retail price (VAT included) € Off cellar price (VAT excluded) €						
*Product category						
Still wine Sparkling wine Sligthly sparkling wine Fortified wine						
Vinification Still wine Sparkling wine Fortified wine						
Statisting wine Fortined wine Barrique Bottle fermentation Madeira						
Plastic tank Charmat method Materia						
Wooden cask Transvasement method Port						
Stainless steel tank Others: Sherry						
Others: Vin doux naturel						
* Wine type						
*Origin						
European Union (+ Switzerland) Yes No Mixture of wines from different countries of the European Community						
Country of origin						
Growing area						
Region/appellation						
Community						
Single vineyard						
*Quality level						
PDO - Wine with a protected designation of origin PGI - Wine with a protected geographical indication Wine without a geographical indication (e. g. Quality wine)						
*Grape variety/varieties Name of product						
Blend Yes No						

MUNDUS Vini®

*Flavour profile	9						
Brut Brut	nature	Naturally sweet/late harvest		Extra brut		Extra dry	Semi dry
Semi sweet 🗌 Mild		Sweet		Dry		Other:	
*Organic wine							
Yes	No	I		If yes, Eco cont	rol aut	hority number:	
				· ·			
Distribution							
Food trade/off trade distribut	ion On	trade distribution		Direct distribu	ution		Gastronomy
Cash & Carry		On trade/retailer		Off cellar	distril	oution	🗌 Bar
Discount		Mail order		End cons	umer e	exhibitions	Own catering
Department store		Dispatch		Wine fest	tivals		Gastronomy
Supermarket		Other:		Other:			Haute Cuisine
Other:							Trendy bars/restaurants
							Other:
*Will the regist	t <mark>ered win</mark>	e be sold on the	EU r	narket?			
Yes							
*Submitter							
Company line 1						Tel.	
Company line 2						- Fax	
First-/surename						E-Mail	
Streetadress/housenumber						Internet	
Country/postcode/town							
□ Producer / □	*Bottler						= Submitter
Company line 1						Tel.	
Company line 2						E-Mail	
First-/surename Streetadress/housenumber						Internet	
Country/postcode/town						_	
country/postcode/town						_	
Importeur							= Producer? = Submitter
Company line 1						Tel.	
Company line 2						Fax	
First-/surename						E-Mail	
Streetadress/housenumber						Internet	
Country/postcode/town				ı .			
country/postcouc/town						_	
ate/Place/Signature							

Date/Place/Signature

IMPORTANT NOTE FOR THE PAYMENT OF PARTICIPATION FEES!

The data in the product passport will be used for all publications an certificates. You can make use of our software tool to complete the product passport www.register-wine.com

Please send us the product passport by fax +49 (0)6321 89 08-9 54 or e-mail contact@tastingservice.com in advance.

Date/Signature	
Submitter: Company	
Name	
e-mail	
Address	
Postcode/City	
Country	
VAT-ID-No	

The participation fee amounts each sample for invoice recipient from:

	For online registration and payment	registration by fa	registration by fax/post				
• Germany	178,50 Euro (incl. 19% VAT)	190,40 Euro	(incl. 19% VAT)				
 EU-Countries 							
\odot with valid VAT No.	150,00 Euro	160,00 Euro					
\odot without valid VAT No.	178,50 Euro (incl. 19% VAT)	190,40 Euro	(incl. 19% VAT)				
 Non-EU-countries 	150,00 Euro	160,00 Euro					
The VAT-ID-No has to be filled in correctly in the registration form.							

VAT-ID-No which are forwarded afterwards can't be taken into account.

Registration for wines.

Please mark the preferred method of payment with a cross:

We will pay by invoice	EUR		
Please charge the sum of EU	R for	samples to my/our cre	edit card. (VISA/MASTERCARD only)
UISA -Card No.	Card No.		
card	no. (16 digits)	card security no. (on reverse of card, l	valid thru:
Place/Date/Signature			

WE LOOK FORWARD TO YOUR PARTICIPATION!

Further information available on: Fon: +49(0)6321 8908-951, eMail: contact@tastingservice.com

Your MUNDUS VINI Team

Recipient (delivery free domocile): MUNDUS VINI GmbH MUNDUS VINI 2019-1 Maximilianstraße 11 D-67433 Neustadt an der Weinstraße Customs number: DE 536 23 69 Tax ID Number DE213945687 INCOTERM: DDP ®

MUNDUS VINI

MUNDUS vini®

REGISTRATION:

Online registration

Simply register your products at www.register-wine.com and enjoy all the benefits:

- manage your own customer account
- results accessible at any time
- product passes always printable
- automatic registration confirmation via e-mail
- reduced registration fee
- bottle pictures and additional informations about winning wines and your company profile at MEININGER ONLINE

Registration by fax/post

Fill in the form at the back of this brochure and send it duly completed

by fax, post or e-mail to: MUNDUS VINI, Maximilianstr. 11 67433 Neustadt/Weinstraße Fax: +49(0)6321-8908-954 E-Mail: contact@tastingservice.com (Please make copies of your registration forms so they can be checked later and included as accompanying documents when sending your samples)



Packaging / dispatch

Pack each batch of six bottles with an identical lot number for the registered samples in a carton and include a copy of the relevant registration form. You can find the shipping-address on page 7 of this brochure, or for online registrations print an address label out automatically at the end of registration.

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Payment of customs duty

Please observe the regulations in force in your country when paying duty on your dispatch of samples. When sending the samples, we recommend that you enclose a proforma invoice with a note:

"No commercial value - goods not for resale."

If you live in a non-EU country, please affix the proforma invoice on the outside of the package! Please send the wines with the duty paid to us **(INCOTERM: DDP)**.



Registration fees (EUR 150 per sample) | Registration by fax/post EUR 160 per sample You may choose between

- Credit card (VISA / MASTERCARD) or
- Invoice

An invoice will automatically be sent to you by email. For your own benefit, please indicate your VAT number in EU countries outside Germany, otherwise we will have to charge you 19% VAT.



Confirmation of receipt

As soon as we have unpacked your wines and recorded all the details, we will send you a confirmation of receipt for your products. If you have any queries, please get in touch with: **contact@tastingservice.com or call +49(0)6321-8908-951** at any time.

We look forward to receiving your products and wish you every success at the Grand MUNDUS VINI International Wine Awards!

