

IWSC

INTERNATIONAL WINE & SPIRIT COMPETITION 2006

Concours International des Vins et Spiritueux
2006.... Internazionale del Vino e Degli Alcolici
2006.... Concurso Internacional de Vinos y
Licore 2006.... Internationale Wein und
Spirituosenwettbewerb 2006.... Concours
International des Vins et Spiritueux 2006....
Internazionale del Vino e Degli Alcolici 2006....
Concurso Internacional de Vinos y Licore
2006.... Internationale Wein und
Spirituosenwettbewerb 2006....



THE
INTERNATIONAL
COMPETITION

Introduction

Frances Horder - Competition Director

Welcome to the 37th International Wine and Spirit Competition 2006. We have tried to set out the information here to make the process as straightforward as possible. However if you do have any difficulties please contact us at: info@iwsc.co.uk.

Benefits

Entering a competition is only the beginning it's what you do with your success that makes it all worthwhile. We can help winners by offering the following incentives:

- Introductions to possible importers/distributors
- Exposure on IWSC website with tasting notes and direct links
- High resolution artwork for producing your own POS material
- POS material
- Exposure at international exhibitions
- Editorial coverage through international publications
- Promotion through the Showcase Tasting and the Awards Presentation Banquet
- Retail promotions in the UK
- Coverage in Harpers

The Competition also has a consumer partner in "Fine Expressions" and we are working closely with them to raise our profile to consumers internationally.

'The Way Forward'

With a solid base on which to build, a promotional programme for taking the Competition forward over the next five years has been launched. Key aims are to increase overseas awareness; appeal to all quality producers regardless of their size AND to keep the Competition relevant in a changing marketplace. We have developed a network of international agents to help build local awareness and the IWSC team will visit targeted areas to promote the Competition. We are also working closely with Generic Bodies, local government bodies and foreign embassies to gain their endorsement.

To help bring the Competition face to face with producers we have also developed a CD-Rom, which shows how entries are handled throughout the Competition process.

In addition you can add to your international exposure through sponsorship of an IWSC award. Further information available on request.

ENTER ON LINE: www.iwsc.net

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What is the International Wine and Spirit Competition?

Background and aims

The Competition was founded in 1969 and is the premier competition of its kind in the world. Its aim is to promote the quality and excellence of the world's best wines, spirits and liqueurs. This standard is achieved through a rigorous two-stage judging process of professional blind tasting and detailed technical (chemical and microbiological) analysis undertaken by an independent laboratory.

Facilities and judging

The Competition has its own storage facilities and cellaring for over 25,000 bottles. Entrants are encouraged to get their products to us early to give them time to settle. Judges sit in quiet, dedicated tasting rooms and are served receiving numbered glasses and an assessment sheet; at no time do they see the bottles. With over 250 specialists from all over the world to choose from, panels are selected for their knowledge and expertise. It takes over four months to assess the entries, which are sorted into more than 1500 categories.

The Competition is backed by a group of the most influential men and women in the wine and spirit trade.

Quote from Competition Director

"Our VPs form an Advisory Board and work with us to bring increasing international awareness"

Previous Presidents:

| | | |
|-----------------------------------|--|------|
| Wolf Blass | Wolf Blass Wines, Australia | 2005 |
| Paul Symington | The Symington Family Port Shippers, Portugal | 2004 |
| Claes Dahlback | Vin & Sprit, Sweden | 2003 |
| Dominique Hériard Dubreuil | Rémy-Cointreau, France | 2002 |
| Warren Winiarski | Stags Leap Wine Cellars, USA | 2001 |
| Baroness Philippine de Rothschild | Baron Philippe de Rothschild, France | 2000 |
| Miguel Torres | Miguel Torres, Spain | 1999 |
| Sir Anthony Greener | Diageo, UK | 1998 |
| Jean Hugel | Hugel et Fils, France | 1997 |
| Dr Anton Rupert | Rembrandt Group, South Africa | 1996 |
| Marchese Leonardo de Frescobaldi | Marchesi de Frescobaldi, Italy | 1995 |
| Michael Jackaman | Allied Domecq UK | 1994 |
| May de Lencquesaing | Château Pichon Longueville Comtesse de Lalande, France | 1993 |
| Chris Hancock Hon MW | Rosemount Estates, Australia | 1992 |
| Peter MF Sichel | Sichel USA | 1991 |
| Robert Drouhin | Maison Joseph Drouhin, France | 1990 |
| José Ignacio Domecq | Domecq, Spain | 1989 |
| Marchese Piero Antinori | Marchesi LeP Antinori, Italy | 1988 |
| Kenneth Graham | Whyte & Mackay Distillers, Scotland | 1987 |
| Dr Max Lake | Oenologist & Lecturer, Australia | 1986 |
| Marquis de Goulaine | Château de Goulaine, France | 1985 |

President 2006: Anthony von Mandl

President elect: Gina Gallo, E&J Gallo, USA

Executive VP: Peter Duff Hon VP: Bryan Hope



Gina Gallo, E&J Gallo, USA

Judging

Products are assessed by region/area; variety/style/type; vintage/age. Wines and spirits that win awards may then go forward to the appropriate trophy category, where they compete at national or international level.

Marking system:

| | | |
|---------|--------|---|
| 90-100 | GOLD | Outstanding example; setting the standard |
| 80-89.9 | SILVER | Fine example; excellent quality |
| 75-79.9 | BRONZE | Good example; well above average |

Top scoring products also receive a 'Best in Class' accreditation and will be eligible to compete for trophies. If a panel cannot reach a consensus the flight is referred to a second panel to ensure a democratic decision.

Results

Our President will announce the Trophy winners at the Annual Showcase Tasting in July where Gold medal and trophy winning products will be available for tasting. Shortlists for Distiller; Retail, Wine producer and Winemaker awards will also be released. Press and key trade attend the event. Immediately following the event results are placed on the IWSC web site and entrants are advised of their results in writing.

Technical analysis

Top winning products are analysed before going on to compete at trophy level. Technical analysis is conducted by Corkwise, one of the UK's leading independent laboratories. The Competition believes that this is the only way to ensure products recommended by its judges are sound and will maintain their quality when they reach the consumer.

Wine analysis includes: free and total sulphur dioxide, iron, copper, total acidity, volatile acidity (acetic acid), pH, ascorbic acid, sugar, alcohol, sugar free extract and microbiology. In addition, certain wines will be screened by gas chromatography for methanol, sorbitol, potential contaminants and other illegal additives (GCMs).

Spirit analysis includes: alcohol and sugar content, as well as screening for possible illegal additives by gas chromatography techniques. Spirits are assumed to be bright unless otherwise advised by the entrant.

In some instances the results of this analysis may lead to marks being deducted, or even outright rejection. For example, a white wine such as Sauvignon Blanc which has only recently been bottled with free sulphur dioxide of 5 mg/l may be organoleptically attractive now, but within three months this wine will begin to oxidise. A red wine with high volatile acid and some residual sugar could taste quite attractive (a sweet and sour effect). Over the months this level of volatile acid would rise, creating an overly sour and unattractive wine. Deduction of marks following technical analysis could affect the level of an award.

Who should enter

Wine & Spirit producers; importers; wholesalers and retailers. If representatives submit winning products then both the producer and the entrant will receive recognition.

ENTER ON LINE: www.iwsc.net

How to enter

DEADLINE FOR ENTRY FORM 17 FEBRUARY 2006

- 1 Entry form:**
 - a) Complete and entry form and pay on line at www.iwsc.net OR
 - b) Complete the enclosed entry form and send with your payment to: IWSC Ltd; Entry Department, 17 Dunsfold Park, Stovolds Hill, Cranleigh, Surrey GU6 8TB UK by:
17 February 2006
 - c) Keep a copy
- 2 Entry fee:**
 - a) £120 (non EU members) per product entered OR
 - b) £120 + £21 VAT = £141 (EU members) per product entered (tax is reclaimable).
- 3 How to pay:**
 - a) Cheque or draft with the entry form payable to the International Wine and Spirit Competition OR
 - b) Supply credit card details OR
 - c) Arrange for bank transfer:

BANK TRANSFER INFORMATION

Account name: **Nexus Media Communications Ltd**

£ Sterling Payments:

Account Number: 10543144
Sort Code: 20-00-00
Swift Code: BARCGB2220000010543144
IBAN: IBAN GB03 BARC 2000 0010 5431 44

Euro Payments:

Account Number: 46414277
Sort Code: 20-00-00
Swift Code: BARCGB2220000046414277
IBAN: IBAN GB65 BARC 2000 0046 4142 77

US Dollar Payments:

Account Number: 77868788
Sort Code: 20-00-00
Swift Code: BARCGV2220000077868788
IBAN: IBAN GB31 BARC 2000 0077 8687 88

Sample & delivery

Deliver 4 samples of each wine and spirit entry

To: The International Wine & Spirit Competition Cellars
17, Dunsfold Park,
Stovolds Hill
Cranleigh
Surrey
GU6 8TB United Kingdom

Delivery methods

ANGLO OVERSEAS WINE are the Competition's appointed agent and operate a worldwide wine and spirit forwarding and storage service. Anglo's network of international agents (see list) will give the highest quality handling of your entries by staff who appreciate the care your products demand. Anglo will consolidate entries under optimum conditions into a single shipment and deliver direct to the IWSC cellars.

You must contact Anglo direct to confirm delivery deadline to your local agent. See page 8

UK DISTRIBUTOR

If you have a UK distributor it may be simpler to use them to deliver to the Competition on your behalf.

DIRECT

By independent courier.

Entrants are responsible for all delivery costs; import duty; taxes for transport to the IWSC cellars in the UK.

PLEASE REMEMBER TO IDENTIFY YOUR ENTRIES BY INCLUDING A COPY OF THE RELEVANT ENTRY FORM ON THE OUTSIDE OF EACH BOX

SAMPLE DELIVERY DEADLINES

Products should be delivered to the Competition cellars by the following dates:

SPIRITS

21 February: Cognac; Armagnac; Calvados; Irish Whiskey; Scotch Whisky

9 May: ALL OTHER SPIRITS

ALL WINES

7 March

ANGLO OVERSEAS WINES:

If using Anglo you must contact them for their cut off dates.

Late entrants

If you miss the scheduled shipment by Anglo Overseas you **MUST** contact the Competition's head quarters on +44 (0)1483 548 963 and speak to Beverley Steer or e mail info@iwsc.co.uk

The Competition cannot accept responsibility for late deliveries.

Shipping Agents list for 2006

CONTACT AGENT BEFORE YOU SEND YOUR CONSIGNMENT:

United Kingdom:

ANGLO OVERSEAS (UK) LTD
Channel View Road
Dover, Kent
CT17 9TP
Contact: Kelvin McCann
D: 0(044) 1304 245873
T: 0(044)1304 240222
F: 0(044)1304 225721/207239
M: 0(044) 7795 961257
E: kelvinmccann@zieglergroup.com

Argentina

ANGLO OVERSEAS C/O
Multi Logistica SA
Av Emillio Civit 40
4th Piso
Mendoza City 5500
Contact: Diego Puebla
T: A670261 4298893
F: 0261 4231701
E: dpuebla@multilogistica.com

Australia

ANGLO OVERSEAS C/O
John Crack Freight Services Pty. Ltd
Port Adelaide Distribution Park
Building L
25-91 Bedford Street
Port Adelaide 5015
South Australia
Contact: Ashley Wright
T: (0)8824 10311
F: (0)8824 10583
E: ashleywright@johncrackfreightservices.com.au

Austria

ANGLO OVERSEAS C/O
Wildenhofer Spedition & Transport GmbH
Liesinger Flur Gasse 5
PO Box 130, 1231 Wien
contact Wolfgang Bures
T: (1866) 560, F: (1866) 2183
E: wolfgang.bures@wildenhofer.at

Canada

ANGLO OVERSEAS C/O
Atlas International Freight Forwarding
6365 Northwest Drive
Mississauga, Ontario
Toronto L4V 1J8
Contact: Ken Singh
T: (905) 673-5000 F: (905) 673-5079
E: kensingh@atlascargo.com

Chile

ANGLO OVERSEAS C/O
Hot Express
AVDA.Presidente Eduardo
Frei Montalva 9950
Moduloe 1
Quilicura
Santiago
Chile
Contact: Paulo Campos
T: 562 438 3710
F: 562 438 3720
E: pcampos@qcorp.cl

Cyprus

ANGLO OVERSEAS (UK) LTD
Cargoline Logistics Ltd
135, Omonias Avenue
UAD Court, 3rd Floor
Limassol, Cyprus
Contact: John Constantinou
T: 00 357 25 877533
F: 00 357 25 561908
E: john@cargolinelogistics.com

Czech Republic

ANGLO OVERSEAS (UK) LTD
Cechofracht
Naprikope 8
11183 Praha 1
T: (10 04 00) 02 81 004 357

France (Bordeaux)

ANGLO OVERSEAS C/O
Ziegler France SA
Centre Commercial du Gros
Avenue Ed Faure, 33300 Bordeaux
contact Serge Lacombe
T: 556 69 25 69 F: 556 69 25 60
E: serge_lacombe@zieglergroup.com

France (Beaune)

ANGLO OVERSEAS C/O
Ziegler France SA
Z.I. de Beaune Rue Gaston Chevrolet
BP148 21204 Beaune
contact Catherine Revest
T: 380 22 43 13 F 380 24 15 69
E: catherine_revest@zieglergroup.com

Germany

ANGLO OVERSEAS C/O
Panalpina Welttransport GMBH
Kurhessenstrasse 12
64546 Morfelden
contact Ingolf Kuegler
T: (49) 6105 9370 F (49) 6105 937200
E: Ingolf.Kuegler@panalpina.com

Greece

ANGLO OVERSEAS C/O
Carel Ltd - Transports & Logistics
131 Praxitelous St, Piraeus 18532
contact Costas Karoulis
T: 01 413 7800 F 01 412 3263
E: carelcon@otenet.gr

India

ANGLO OVERSEAS (UK) LTD
AGIL Freight Logistics PVT Ltd
HQ 66 Thambu Street
Parrys Corner
Chennai 600 001
T: (00 91) (44) 521 5760

Italy

ANGLO OVERSEAS C/O
ITC Srl
Via Torricelli 59/61
37137 Verona
Contact: Marco Badolato
T: 045 862 0872
F: 045 862 6078
E: mbadolato@itc-logistics.com

Japan

ANGLO OVERSEAS C/O
Trans Atlantic (Japan) Ltd
Okasan Sakuragaoka Bld
5th Floor, 41-14 Sakuragaoka - cho
Shibuya-ku, Tokyo 150
Contact: Rudy
T: 3 3476 1371 F: 3 3476 2918
E: rudy@transatlantic-jp.com

Mauritius

ANGLO OVERSEAS (UK) LTD
Speedfreight Ltd
ABC Centre
2nd Floor
Port Louis
T: (00 230) 216 730

New Zealand

ANGLO OVERSEAS C/O
Air Sea Global
37, Andrew Baxter Drive
Mangere
Auckland
Contact: Vicki-Lee Metcalfe
T: 9 255 0430
F: 9 255 0410/0411
E: vmetcalfe@airseaglobal.com

Philippines

ANGLO OVERSEAS (UK) LTD
Stamm International Inc
3407 Gen Lim St
Bangkal
1233 Makati City
Contact: Mr U Hebeisen
T: (00 63) 2 8435521/24
E: stamm@mnl.sequel.net

Portugal

ANGLO OVERSEAS C/O
Lusocargo Transitarios S.A.
Rua Joaquim Dias Salgueiro 167
4470-777 V.N. Da Telha, Maia
contact Adelaide Magalhaes
T: 22 999 0911 F: 22 999 0997
E: salesdept@lusocargo.pt

Romania

ANGLO OVERSEAS (UK) LTD
Transromania
International SA
Lipscani 104
RO 030039 Bucharest
T: (00 40) 21 31 48833
E: transromania@pcnet.ro

Scotland & Ireland

ANGLO OVERSEAS LTD
Unit 1 Axis Park
Orchardton Road
Westfield Glasgow
contact Graeme Strachan
T: 01236 633100 F: 01236 633101
E: graeme_strachan@zieglergroup.com

South Africa

ANGLO OVERSEAS (UK) LTD
Atlantic Forwarding Cape (PTY) LTD
Unit 3, Gateway Park
Munich Street
Airport Industria 2
Cape Town
Contact: Andrew Stewart
T: 0027 21 386 1294
F: 0027 21 386 1205
E: andrew@trans-atlantic-cpt.co.za

Spain

ANGLO OVERSEAS C/O
Combalia Transportes Internacionales S.A.
Section M Calle Z No. 23-27
Zona Franca, 08004 Barcelona
contact Andrew Argeles
T: 9322 34677 F: 9322 34430

USA

ANGLO OVERSEAS C/O
Leman USA Inc.
317 South Isis Avenue
Suite #307
Inglewood
California 90301
contact Per Kristensen
T: 310 641 3776 F: 310 641 3786
E: Per.Kristensen@LemanUSA-CA.com

Rules

- 1 Entries will only be judged on receipt of the required samples of each product and the full entry fee.
- 2 Entries are only accepted for products that are produced in commercial quantities and must be of sound marketable quality from the stated commercial batch. All products entered must be finished and in their final container and sealed with the final seal at the time of entry.
- 3 Temporary labels are accepted but **MUST INCLUDE** all legally required information, including lot numbers. Samples not in accordance with this rule will be disqualified without refund. Winning samples must be fully dressed when the results are released.
- 4 Entries that are currently sold in EU countries must conform to EU production and labelling requirements. Products intended for sale outside the EU must conform to the appropriate legislation, but should preferably achieve EU standards.
- 5 Samples must not contain any illegal additives
- 6 The Competition may opt to obtain products from point of sale for reference purposes
- 7 The Competition reserves the right to place entries into the appropriate categories at its discretion.
- 8 Winning a specific award does not entitle producers to promote their whole range. Only the winning products entered may be promoted as winners of The International Wine and Spirit Competition awards.
- 9 In the event of insufficient entries in any one category, products may be placed in the nearest equivalent category.
- 10 In all respects, the Judges' decision is final.
- 11 The names of all winners will be published on completion of the year's competition. No specific information will be released concerning products which do not receive awards.
- 12 The Competition has the right to exclude any entry not conforming to the above rules.
- 13 The Competition cannot guarantee refunds for entries that are withdrawn, or for samples that do not arrive in good time.

TANK SAMPLES ARE NOT ACCEPTED

Tasting categories

Final categories are determined by the Competition.

It is essential that you indicate the correct category (number) and sub-category (letter) on your entry form.

Wines are judged by country, region, variety, and style & vintage as appropriate. Old Vintage Wines in categories 1 & 2 will be judged separately.

STILL WINES

- 1 **SINGLE ESTATE VINTAGE WINES**
(Grapes grown and wine produced on the estate owned by the producer)
(white, rosé, red)
 - a Dry
 - b Medium
 - c Sweet
 - d Eiswein
 - e Botrytis
- 2 **VINTAGE WINES, NOT A SINGLE ESTATE**
(white, rosé, red)
 - a Dry
 - b Medium
 - c Sweet
 - d Eiswein
 - e Botrytis
- 3 **NV TABLE WINES (white, rosé, red)**
 - a Dry
 - b Medium
 - c Sweet

SPARKLING WINES

- 4 **CHAMPAGNE (white, rosé)**
 - a Brut
 - b Extra Dry
 - c Sec
 - d Demi Sec
 - e Doux
 - (i) Non Vintage
 - (ii) Vintage
 - (iii) Prestige Cuvée
 - (iv) Limited Edition
- 5 **BOTTLE FERMENTED SPARKLING WINES (white, rosé, red)**
 - a Dry
 - b Medium
 - c Sweet
- 6 **TANK FERMENTED SPARKLING WINES (white, rosé, red)**
 - a Dry
 - b Medium
 - c Sweet
- 7 **PERLE WINES (white, rosé, red)**
- 8 **SAKE (Rice Wine)**

FORTIFIED (LIQUEUR) WINES

- 9 **MADEIRA**
 - a Sercial & Other Dry Styles
 - b Verdelho & Other Medium Dry Styles
 - c Bual & Other Medium Sweet Styles
 - d Malmsey & Other Sweet Styles
- 10 **PORT**
 - a White
 - b Ruby
 - c Tawny
 - d Aged Tawny
 - e Reserve
 - f Crusted
 - g Late Bottled Vintage (LBV)
 - h Single Quinta Vintage
 - j Colheita
 - k Vintage
- 11 **SHERRY**
 - a Fino
 - b Manzanilla
 - c Manzanilla Pasada
 - d Amontillado (true)
 - e Amontillado (sweetened)
 - f Palo Cortado
 - g Oloroso (sweet)
 - h Oloroso (dry)
 - j Cream
 - k Pale Cream
 - l Pedro Ximenez
- 12 **WORLDWIDE**
 - a White: Dry
 - b White: Medium
 - c White: Sweet
 - d Red: Wood Aged
 - e Red: Bottle Aged
 - f Red: Vintage
- 13 **VERMOUTH & OTHER AROMATISED WINES (white, rosé, red - tasted by style only)**

Spirits are judged by type, age and strength. Whiskies are also judged by region, style and cask finish where appropriate.

- 14 **ABSINTHE**
- 15 **ARMAGNAC**
- 16 **AQUAVIT**
 - a clear
 - b golden
 - (i) flavoured
 - (ii) non-flavoured
- 17 **BITTERS**
- 18 **CALVADOS**
- 19 **COGNAC**
 - a VS
 - b VSOP
 - c XO
 - (i) Grande Champagne
 - (ii) Petite Champagne
 - (iii) Other
- 20 **FRUIT SPIRITS (DISTILLED)**
(sugar levels must be declared)
 - a Pip Fruits
 - b Stone Fruits
 - c Berries
 - d Wild Fruits
 - e Other
- 21 **GRAPE BRANDY**
 - a Jerez
 - b Grappa
 - c Marc
 - d Other
- 22 **GIN (judged by % alcohol)**
- 23 **LIQUEURS**
 - a Cassis
 - b Chocolate
 - c Citrus Fruit
 - d Coconut
 - e Coffee
 - f Cream
 - (i) Dairy
 - (ii) Non-dairy
 - g Egg
 - h Fruit
 - j Herb
 - k Mint
 - l Other
- 24 **PISCO**
 - a Aromatic
 - b Non-Aromatic
 - c Blend
 - d Green
- 25 **RUM**
 - a 100% Pot still
 - b Blended
 - c Blended White
- 26 **SHOCHU**
 - a Rice
 - b Barley
 - c Buckwheat
 - d Sweet Potato
 - e Other
- 27 **TEQUILA**
 - a 100% Agave
 - b Blended
 - (i) Joven (Young)
 - (ii) Reposado (Rested)
 - (iii) Anejo (Aged)
- 28 **VODKA**
(including Plain Spirits ie Cane Spirit)
 - a Flavoured
 - b Non-flavoured
- 29 **WHISKEY - BOURBON**
- 30 **WHISKEY - IRISH**
 - a Blended
 - b Deluxe Blend
 - c Vatted Malt
 - d Single Malt (specify distillery)
- 31 **WHISKY - SCOTCH**
 - a Blended
 - b Deluxe Blend
 - c Grain
 - (i) Single
 - (ii) Blended
 - d Blended Malts
 - e Single Malt
 - (i) Cask finish
 - (ii) Cask strength
- 32 **WHISKIES - OTHER**
- 33 **MISCELLANEOUS SPIRITS**
 - a Cachaca
 - b Flavoured Spirits
 - c Schnapps
 - d Poteen
 - e Other cottage Spirits

ORGANIC PRODUCTS may be judged separately, where there is a significant number of entries. The organic status of these entries must be officially certified and samples presented fully dressed.

** Additional categories will be created if necessary

Trophies

Wine

PRINCIPAL WNE TROPHIES:

Winemaker of the Year Wolf Blass Trophy

Award to the winemaker whose entries achieve the best overall results in the Competition. The award includes an expenses paid trip to the Wolf Blass Winery in the Barossa Valley and a trophy commissioned by the sponsor.

Blended Red Wine Château Pichon Longueville Comtesse de Lalande Trophy Sponsored by May de Lencquesaing.

A minimum of three grape varieties are required, with any one variety being not less than 45% and not more than 70%. The winner will receive a commissioned trophy, a bursary of £1,000 and a visit to the Château in Bordeaux, France

Single Estate Trophy (no sponsor*)

Selected from class winners of single estate wines. Single estate defined as a wine produced from grapes grown on an estate which is owned by the producer.

Cabernet Sauvignon Warren Winiarski Trophy

The winner will receive a perpetual trophy commissioned by the sponsor and a plaque to keep plus an invitation to visit Stag's Leap Wine Cellars, California.

INTERNATIONAL WINE TROPHIES:

Botrytis Wine De Bortoli Trophy

Sponsored by De Bortoli Wines, Australia

Bottle Fermented Sparkling Wine Yarden Trophy

Sponsored by Golan Heights Winery, Israel

Carmenère Wines of Chile Trophy

Sponsored by Wines of Chile UK

Chardonnay Mission Hill Trophy

Sponsored by the Mark Anthony Group, Canada

The winner will receive a trophy commissioned by the sponsor

Eiswein / Icewine Inniskillin Trophy

Sponsored by Inniskillin Wines, Canada

Merlot Trophy Winecorp Trophy

Sponsored by Winecorp SA

Pinot Noir Bouchard Finlayson Trophy

Sponsored by Bouchard Finlayson, South Africa

Pinotage KWV International Trophy

Sponsored by KWV, South Africa

Riesling (including styles other than dry) GWI Trophy

Sponsored by the German Wine Institute

Sangiovese Carpineto Trophy

Sponsored by Carpineto

Sauvignon Blanc (no sponsor*)

Shiraz/Syrah Chris Hancock Trophy

Sponsored by Rosemount Estates, Australia

Vintage Red Wine (over 5 years old) Frescobaldi Trophy

Sponsored by Marchesi de' Frescobaldi SPA

Innovation in Wine Presentation Golden Kaan Trophy

Sponsored by Golden Kaan

NATIONAL WINE TROPHIES:

NV Champagne OEnologique de Champagne Trophy

Sponsored by Institut OEnologique de Champagne

Vintage Champagne (no sponsor*) (No older than 10 years)

Special Edition Champagne Trophy (no sponsor*) (Includes Prestige Cuvée & limited edition older than 10 years)

Australian Red Wine Saltram Winery

Sponsored by Saltram Winery

Port Wine Symington Family Port Companies Trophy

Sponsored by Symington Family Port Companies

NATIONAL WINE PRODUCER TROPHIES:

Portfolio awards will be assessed on overall performance in the Competition. Those short-listed will be asked to provide additional information on their winery which will be taken into account when selecting the overall winner.

Argentinean Wine Producer P&O Nedlloyd Logistics Trophy

Sponsored by P&O Nedlloyd Logistics

Australian Wine Producer P&O Nedlloyd Logistics Trophy

Sponsored by P&O Nedlloyd Logistics

Canadian Wine Producer Jackson Triggs Winery Trophy

Sponsored by Jackson Triggs, Canada

Chilean Wine Producer Casa Lapostolle Trophy

Sponsored by Casa Lapostolle SA, Chile

French Wine Producer Anglo Overseas Trophy

Sponsored by Anglo Overseas Ltd

German Wine Producer The German Wine Institute Trophy

To include dry style German Wines

Sponsored by The German Wine Institute

Italian Wine Producer (no sponsor*)

New Zealand Wine Producer Anglo Overseas Trophy

Sponsored by Anglo Overseas Ltd

South African Wine Producer Dave Hughes Trophy

Sponsored by Dave Hughes, South Africa

Spanish Wine Producer Miguel Torres Trophy

Sponsored by Miguel Torres SA, Spain

United Kingdom Wine Producer (no sponsor*)

United States Wine Producer (no sponsor*)

* If you are interested in sponsoring an award at the International Wine & Spirit Competition please contact us at: info@iwsc.co.uk

ENTRY FORM

Fiche d'inscription: Vins/Modulo di iscrizione: Vini/Planilla de inscripción: Vinos/Teilnahmeformular: Weine

Send completed entry form with payment to:

Veuillez envoyer la fiche remplie en lettres capitales et le paiement à:
Mandate il modulo di stampatello iscrizione con il pagamento a:
Envíe la planilla de inscripción completa todo en mayúscula con pagos al:
Vollständig ausgefülltes Formular druckschrift mit der Teilnahmegebühr bitte an folgende Adresse schicken:

International Wine and Spirit Competition Ltd
Building 17, Dunsfold Park
Stovolds Hill, Cranleigh,
Surrey GU6 8TB

for office use only

Invoice no: _____
No. of entries: _____
Date: _____
Wine: _____
Spirit: _____
Country: _____
Payment: _____

Photocopy the entry form for additional entries

PLEASE PRINT

Entry fee:

per product entered
£ 120 + £21 VAT (£ 141) EU members
£ 120 Non-EU members

Indicate if you are using our consolidation
service with Anglo Overseas Wine Shippers ☐

Company

Société/Ditta/Compañía/Firma

Contact name for results

Nom du responsable/Persona da contattare/
Persona a contactar/Ansprechpartner

Position

Titre/Capacità/Posición/Funktion

Address

Adresse/Indirizzo/Dirección/Adresse

Telephone

Téléphone/Teléfono/Teléfono/Telefon

Fax

E-mail

(PRINT)

FR

Un nombre maximal de six inscriptions différentes peut être consigné sur la présente fiche. Veuillez la photocopier pour toute inscription supplémentaire.

Veuillez écrire lisiblement et compléter tous les champs pour chaque inscription.

Taxe d'inscription : Par produit inscrit

141 £ (120 + 21 £ de TVA) pour les membres de l'UE 120 £ pour les non-membres de l'UE

Veuillez spécifier si vous utilisez notre service de groupement avec « Anglo Overseas Wines Shippers ».

IT

Su questo modulo si potranno iscrivere fino a sei prodotti. Utilizzare fotocopie per iscrizioni ulteriori.

Scrivere in modo leggibile in stampatello e compilare tutte le parti per ogni prodotto iscritto.

Tassa d'iscrizione: per ogni prodotto iscritto

£ 141 (£ 120 + IVA £ 21) per gli appartenenti all'UE £ 120 per i non appartenenti all'UE

Indicare se ci si avvale del nostro servizio di consolidamento presso l'Anglo Overseas Wine Shippers.

ES

En este formulario se pueden hacer hasta seis inscripciones. Utilice fotocopias si desea realizar más inscripciones. Escriba con letra clara y rellene todos los apartados para cada inscripción.

Cuota de inscripción por cada producto inscrito: 141 libras esterlinas (120 + 21 IVA) para países de la UE 120 libras esterlinas para países de fuera de la UE

Indique si utiliza nuestro servicio de consolidación con el expedidor Anglo Overseas Wine.

DE

Sie können mit diesem Formular bis zu sechs Produkte anmelden. Verwenden Sie bitte für weitere Anmeldungen Kopien des vorliegenden Formulars.

Bitte schreiben Sie in deutlichen Druckbuchstaben und füllen Sie alle Felder vollständig aus.

Teilnahmegebühr: für jedes zum Wettbewerb angemeldete Produkt:

£ 141 (£ 120 + £ 21 Mehrwertsteuer) für Teilnehmer aus EU-Mitgliedsländern £ 120 für Teilnehmer aus Nicht-EU-Mitgliedsländern

Number of products entered

Nombre de produits inscrits/Numero di prodotto iscritti/

Número de etradas participantes hechas/Zahl der angemeldeten Getränke

Carriage and duty must be paid in advance for all shipments.

Data collected via this form is entered and held on databases at The International Wine and Spirit Competition and Harpers Trade Journals, for the purpose of maintaining business contact records, updating you on the IWSC/Harpers activities and producing the IWSC website.

Occasionally, the IWSC or Harpers are asked to provide company contact details to reputable companies or organisations in the Drinks Trade or those providing services to the Drinks Trade. If you do not wish to receive mailings from other companies, please tick here:

TOTAL ENTRY FEE ENCLOSED

Paiement dû droit d'inscription ci-inclus, par:/Tassa di iscrizione accluso/Pago de inscripción de hecho y adjunto mediante unicamente/ Teilnahmegebühr liegt bei

Sterling cheque on UK bank

Chèque en livres sterling sur une banque britannique/Assegno in sterline/banca

UK/cheque de libras esterlinas/o Banco del R.U./Sterling, Scheck einer britischen bank,

Credit card details

Please debit my Credit Card Mastercard/Visa/ICB only

Veuillez débiter ma carte:/Prego addebitare la mia carta:/Por favor de acreditar mi tarjeta:/Bitte buchen Sie den Betrag auf meine:

Card no:

Carte no./Numero carta:/Número de Tarjeta:/Kreditkartennummer:

Expiry date:

Date d'expiration:/Data scadenza/Fecha de vencimiento/Verfallsdatum:

This is a VAT invoice for credit card payment, VAT No. 691 4625 17

Credit cardholder's name:

Nom du titulaire ./Nome del possessore carta:

Nombre del propietario de la tarjeta:/Name des Karteninhabers:

Bank details – see page 6 under 'How to enter'

Signature/Firma/Unterschrift

I accept the rules of the Competition as described on page 9

J'accepte les règles du concours décrites 5 la page 9

Accetto le regole del Concorso descritte a pagina 9

Yo acepto las reglas del Concurso descritas en la página 9

Ich akzeptiere die Regeln des Wettbewerbs wie auf Seite 9 angegeben

Deadline for entry 17 February 2006

Deadline for entry 17 February 2006

Enter online at www.iwsc.net

ENTRY FORM

| All Sections to be completed | | Entry 1 | Entry 2 |
|--|--|---|--|
| Category (see page 12) Numéro de catégorie/Numero di categoria/Kategorie Nr. | | | |
| Country of Product origin Pays d'origine/Paese di origine/Pais de origen/Herkunftsland | | | |
| Region (if applicable) Région/Régione/Region | | | |
| Name of Distillery (spirits) (not for publication) (spirits - this information must be provided) | | | |
| Producer name Producteur/Productore/Productos/Produzent | | | |
| Full name of product Nom complet du produit/Nome completo del prodotto/Nombre completo del producto/ Vollständige produktbezeichnung | | | |
| Vintage (wines) Millésime/Vendemmia/Cosecha/Jahrgang | | | |
| Age (spirits) Millésime/Vendemmia/Cosecha/Jahrgang | | | |
| Grape variety(ies) (show percentages) Variété de raisin/Varietà d'uva/Variedad de Uva/Rebensorte | | 1) 2) 3) 4) % % % % | 1) 2) 3) 4) % % % % |
| Wine colour (red, white, rosé) | | | |
| Official quality status/classification (wines) | | | |
| Sugar Levels: Fruit Spirits (Distilled) only | | | |
| Alcohol Teneur en alcool/Gradazione alcolica/ Contenido de Alcohol/Alkoholanteil | | | |
| Value for Customs Valeur pour la douane (valeur minimale; pas le prix au détail)/Valore per la Dogana (il valore minimo, non il prezzo al dettaglio)/Valor para Aduana (Valor mínimo, no PVP) Zollwert (Mindestwert, nicht Einzelhandelspreis) | | samples not for resale | samples not for resale |
| Total production in bottles | | | |
| Batch Number Numéro de lot/Numero di lotto/Número de lote/Losnummer | | | |
| Optional This product is predominantly aimed at the following outlets Facultatif : produit principalement destiné aux débouchés suivants/Facoltativo – Questo prodotto è rivolto principalmente ai seguenti punti di vendita/Opcional – Este producto se dirige predominantemente a los siguientes establecimientos/Wahlweise – Dieses Produkt ist hauptsächlich für folgende Absatzmärkte bestimmt | | <input type="checkbox"/> Restaurants/Hotels/Bars <input type="checkbox"/> Multiple Specialists <input type="checkbox"/> Web | <input type="checkbox"/> Restaurants/Hotels/Bars <input type="checkbox"/> Multiple Specialists <input type="checkbox"/> Web <input type="checkbox"/> Independent Retailers <input type="checkbox"/> Supermarket Chains <input type="checkbox"/> Other |
| Optional – UK Importer with contact details Facultatif – coordonnées de l'importateur au RU/Facoltivo – Importatore inglese con recapito Opcional – Importador en el Reino Unido y datos de contacto/Wahlweise – Dieses Produkt ist hauptsächlich für folgende Absatzmärkte bestimmt | | | |
| Optional – Other Top Importer with contact details including country Facultatif – Coordonnées et pays d'autres grands importateurs/Facoltativo – Altro importatore principale con recapito, incluso il paese/Opcional – Otro importador importante y datos de contacto, incluido el país/Wahlweise – Anderer Hauptimporteur mit Kontaktadresse, einschließlich Land | | | |
| | | IWSC USE ONLY | IWSC USE ONLY |
| | | IWSC USE ONLY | IWSC USE ONLY |

ENTRY FORM

| All Sections to be completed | | Entry 3 | Entry 4 |
|---|--|---|--|
| Category (see page 12) Numéro de catégorie/Número de categoria/Kategorie Nr. | | | |
| Country of Product origin Pays d'origine/Paese di origine/Herkunftsland | | | |
| Region (if applicable) Région/Regione/Region | | | |
| Name of Distillery (spirits) (not for publication) (spirits - this information must be provided) | | | |
| Producer name Producteur/Productore/Productos/Produzent | | | |
| Full name of product Nom complet du produit/Nome completo del prodotto/Nombre completo del producto/Vollständige produktbezeichnung | | | |
| Vintage (wines) Millésime/Vendemmia/Cosecha/Jahrgang | | | |
| Age (spirits) Millésime/Vendemmia/Cosecha/Jahrgang | | | |
| Grape variety(ies) (show percentages) Variété de raisin/Varietà d'uva/VariEDAD de Uva/Rebensorte | | 1) % 2) % 3) % 4) % | 1) % 2) % 3) % 4) % |
| Wine colour (red, white, rosé) | | | |
| Official quality status/classification (wines) | | | |
| Sugar Levels: Fruit Spirits (Distilled) only | | | |
| Alcohol Teneur en alcool/Gradazione alcolica/ Contenido de Alcohol/Alkoholanteil | | | |
| Value for Customs Valeur pour la douane (valeur minimale, pas le prix au détail)/Valore per la Dogana (il valore minimo, non il prezzo al dettaglio)/Valor para Aduana (Valor mínimo, no PVP) Zollwert (Mindestwert, nicht Einzelhandelspreis) | | samples not for resale | samples not for resale |
| Total production in bottles | | | |
| Batch Number Numéro de lot/Numero di lotto/Número de lote/Losnummer | | | |
| Optional This product is predominantly aimed at the following outlets Facultatif : produit principalement destiné aux débouchés suivants/Facoltativo – Questo prodotto è rivolto principalmente ai seguenti punti di vendita/Opcional – Este producto se dirige predominantemente a los siguientes establecimientos/Wahlweise – Dieses Produkt ist hauptsächlich für folgende Absatzmärkte bestimmt | | <input type="checkbox"/> Restaurants/Hotels/Bars <input type="checkbox"/> Multiple Specialists <input type="checkbox"/> Web | <input type="checkbox"/> Restaurants/Hotels/Bars <input type="checkbox"/> Multiple Specialists <input type="checkbox"/> Web <input type="checkbox"/> Independent Retailers <input type="checkbox"/> Supermarket Chains <input type="checkbox"/> Other |
| Optional – UK Importer with contact details Facultatif – coordonnées de l'importateur au RU/Facoltivo – Importatore inglese con recapito Opcional – Importador en el Reino Unido y datos de contacto/Wahlweise – Dieses Produkt ist hauptsächlich für folgende Absatzmärkte bestimmt | | | |
| Optional – Other Top Importer with contact details including country Facultatif – Coordonnées et pays d'autres grands importateurs/Facoltativo – Altro importatore principale con recapito, incluso il paese/Opcional – Otro Importador importante y datos de contacto, incluido el país/Wahlweise – Anderer Hauptimporteur mit Kontaktadresse, einschließlich Land | | | |
| | | IWSC USE ONLY | IWSC USE ONLY |

Deadline for entry 17 February 2006

CHECK LIST

- 1 Complete entry form providing ALL relevant information either online at www.iwsc.net or using enclosed form.
- 2 Arrange for payment:
- i by cheque/draft OR
 - ii provide credit card details OR
 - iii bank transfer
- 3 Send entry form by ONE of the following methods ONLY
- i Post OR
 - ii Fax to + 44 (0) 1483 548826 OR
 - iii Online at www.iwsc.net
- NOT ALL THREE!!!**

4 FORWARD SAMPLES SEPARATELY:

- i Enclose a copy of the relevant entry form in each box
- ii DELIVER SAMPLES TO YOUR AGENT IN GOOD TIME
- iii PUT YOUR DETAILS ON OUTSIDE OF BOX

HAVE YOU:

- SENT ENTRY FORM SEPARATELY []
- PACKED ALL SAMPLES ENTERED X 4 []
- ENCLOSED A PHOTOCOPY OF YOUR ENTRY FORM IN THE BOX []
- INCLUDED YOUR COMPANY NAME AND ADDRESS UNDER 'SENDER' []
- CONTACTED YOUR LOCAL ANGLO OVERSEAS DELIVERY AGENT []

SAMPLE DELIVERY DEADLINES

SAMPLE DELIVERY DEADLINES

Products should be delivered to the Competition cellars by the following dates:

SPIRITS

21 February: Cognac; Armagnac; Calvados; Irish Whiskey; Scotch Whisky
9 May: ALL OTHER SPIRITS

ALL WINES

7 March

ANGLO OVERSEAS WINES:

If using Anglo you must contact them for their cut off dates.

USE THIS LABEL

DELIVER TO:

The International Competition Cellars (IWSC)
Building 17, Dunsfold Park
Stovolds Hill
Cranleigh, Surrey
GU6 8TB UK

FROM: (sender put your name and address here)

Country of PRODUCT origin:
No of boxes in consignment:

Trophies

Spirits

PRINCIPAL SPIRIT TROPHIES:

Distiller of the Year
V&S Group Trophy

Awarded to the distiller who demonstrates the highest qualities in a range of spirit brands. The winner will receive a trophy commissioned by the sponsor and an expenses paid trip to the V&S Group in Denmark and Sweden for up to three persons.

NATIONAL SPIRITS TROPHIES:

Blended Scotch Whisky
William Grant Independence Trophy
Sponsored by William Grant & Sons, Scotland

Cognac
(no sponsor*)

Single Malt Scotch Whisky over 12 years
Morrison Bowmore Distillers Trophy
Sponsored by Morrison Bowmore Distillers, Scotland

Single Malt Scotch Whisky Trophy
12 years and under
(no sponsor*)

Special Edition Single Malt Scotch Whisky
a'bunadh Trophy
Sponsored by Chivas Brothers.

Cask Strength Scotch Whisky
Whyte & Mackay Trophy
Sponsored by Whyte & Mackay

INTERNATIONAL SPIRITS TROPHIES

Aquavit
Arcus Trophy

Sponsored by Arcus AS

Brandy Trophy
(no sponsor*)

Fruit Spirits (Distilled)
(sugar levels according to local regulations)
(no sponsor*)

Gin
Greenalls Trophy
Sponsored by G&J Greenall

Innovation In Spirit Presentation
Checkout Magazine Trophy
Sponsored by Checkout Magazine

Liqueur
(no sponsor*)

Pisco Trophy
Sponsored by Deagrosur SRL

Rum
Jim Murray Trophy
Sponsored by Jim Murray, UK

Vodka
V&S Luksusowa Trophy
Sponsored by V&S Luksusowa, Poland

PERSONAL ACHIEVEMENT TROPHIES:

Communicator of the Year
Sponsored by Vinitaly

Judged by an independent panel to determine the individual who has best communicated the wine & spirit message to the public in the past year.

Outstanding Achievement in the
Scotch Whisky Industry
Diageo Trophy

Awarded for outstanding achievement and innovation in the international arena in the Scotch Whisky industry. Judged by an independent panel of specialists.

Women in Wine Award The Lanson Trophy
(sponsored Lanson Int)

Designed to recognise a woman who has made an exceptional contribution to the industry. The candidate should demonstrate dedication and skill in their area of work, raising the industry standard.

Waitrose Scholarship

Awarded to a candidate achieving Honours for the Wine and Spirit Education Trust Diploma. The trophy will be presented at the WSET awards ceremony. The winner receives a bursary, and will be invited to attend work experience in the Waitrose wine and spirit buying department and at the IWSC; Plus an educational trip to Champagne; an invitation to a judging day at the IWSC and a day in the Corkwise laboratory.

Sponsored by Waitrose Ltd.

RETAIL TROPHIES:

European Retailer of the Year
E & J Gallo Trophy

Awarded for the best performance of wine and spirit entries in the Competition combined with innovation in retailing wines and spirits.

The finalists will then be assessed by a panel for instore merchandising and innovation; consumer education initiatives and pushing the boundaries in the retailing of wines and spirits.

European Retail Spirits Buyer
LIW&SF Trophy

Sponsored by Brintex

Awarded to the retailer gaining the best overall average mark for spirits entries

European Retail Wine Buyer
Global Wines & Spirits Trophy

Awarded to the retailer gaining the best overall average mark for wine entries

Importer Trophy
(Non retailer)
(no sponsor*)

* If you are interested in sponsoring an award at the International Wine & Spirit Competition please contact us at: info@iwsc.co.uk

Timetable 2006

| | |
|----------------|---|
| Entries: | Open from January |
| Closing dates: | Entry form: 17 February 2006 |
| | Sample Delivery see page 6 for your delivery deadline |
| Judging: | From March through to June |
| Announcements: | Awards Announcements and Annual Showcase Tasting – July |
| Presentations: | City of London Guildhall – November |

Banquet

The historic City of London Guildhall is the majestic setting for the International Wine and Spirit Competition's Awards Presentation and Banquet. Each year, the who's who of the wine and spirit trade the world over gather at this event to honour their peers.

The evening begins with a tasting of the Trophy winners, held in the medieval crypt beneath Guildhall. Simultaneously, Trophy winners will be presented with their awards by The Competition president.

The Great Hall is the venue for the Banquet where 600 esteemed guests will enjoy a five-course dinner accompanied by award-winning wines and spirits, while honouring the international trophy winners of the competition.

Full details are available from the Competition: info@iwsc.co.uk.



The Judges

The Competition has an extended list of qualified and experienced international judges who are called upon each year to participate. The following list represents those who have participated recently. After completing a formal application all judges are required to attend an induction at the Competition's headquarters into the IWSC judging process. For further information contact: info@iwsc.co.uk

The Competition's Technical and Judging Committee:

- Jim Beveridge, Diageo Scotland Ltd
- Dr David Clutton, The Edrington Group
- Dave Hughes
- David Molyneux Berry MW
- Geoff Taylor, Corkwise Limited
- Julian Brind, MW
- Anthony Foster MW, Bonhote Foster
- Dr Peter Hallgarten
- Richard Paterson, Whyte & Mackay
- David Wrigley BA MW, Wine and Spirit Education Trust

Recent judges

| Status | Company | Name | Surname | Base | Status | Company | Name | Surname | Base |
|----------------------|------------------------------------|-------------|-------------------|--------------|-----------------------|-----------------------------------|---------------|-------------------|--------------|
| Trade Wine | Wine Consultant | Barbara | Abraham MW | England | Trade Spirits | Freihof | Bartholomaeus | Fink | Austria |
| Trade Wine | Chilford Hundred Limited | Simon | Alper | England | Chair Wine | Yering Station Vineyard | Brett | Fleming | England |
| Trade Spirits | V&S Group | Folke | Andersson | Sweden | Trade Wine | Casa Vinicola Calatrasi | Brian | Fletcher | Italy |
| Trade Wine | Wine Consultant | Michael | Arditti | England | Trade Spirits | Whisky Consultant | Angela | Forsgren D'orazio | Sweden |
| Trade Wine | Bamfield Wines | Richard | Bampfield MW | England | non-trade Wine | non-trade | Stephen | Foster | England |
| Trade Spirits | Bristol Spirits Ltd | John | Barratt | England | Chair Wine | Bonhope Foster | Anthony | Foster MW | England |
| Trade Wine | Wine Press and Media | Susie | Barrie | England | Trade Wine | Aspects of Wine | Vivienne | Franks | England |
| non-trade Wine | non-trade | Richard | Bateman | England | non-trade Wine | non-trade | Dr John | Freeland | England |
| Chair Spirits | Diageo Scotland Ltd | Dr Jim | Beveridge | Scotland | Trade Wine | Wine Development Board of Ireland | Mary | Gaynor | Ireland |
| Trade Wine | Waitrose Limited | Dee | Blackstock MW | England | Trade Wine | Puglia Vini Srl | Lisa | Gilbee | Italy |
| Trade Wine | The Fine Wine Travel Co | Beverley | Blanning | England | Trade Wine | John E Fells & Sons Ltd | Richard | Girling | England |
| Trade Wine | Wine Writer | Carolyn | Bosworth-Davies | England | Chair Wine | Goodband Wine Services | Philip | Goodband MW | England |
| Trade Spirits | Compass Box | Martyn | Boulwood | England | Trade Wine & Spirits | Waverley Wines & Spirits | Nick | Gough | England |
| non-trade Wine | non-trade | Alison | Bourne | England | Trade Wine & Spirits | Retired buyer | David | Grandorge MW | England |
| Trade Wine | Institute Oenologique de Champagne | Pierre-Yves | Bournerias | France | Trade Wine | Wine Educator & Consultant | Patricia | Green | England |
| Chair Wine | Waitrose Limited | Julian | Brind MW | England | Trade Wine | Importer | Terry | Greene | Ireland |
| Trade Wine | Tokaj Classic Winery Ltd | Andras | Bruhacs | Hungary | Chair Wine | Lecturer | Colin | Gurteen | England |
| non-trade Wine | non-trade | Jean | Burgess | England | Trade Wine | Hand Picked Hotels | Julia | Hands | England |
| Trade Wine | WSET | Michael | Buriak | England | Trade Wine | Waitrose Limited | Julia | Harding MW | England |
| non-trade Wine | non-trade | Kathleen | Burk | England | Trade Wine | Majestic Wine Warehouses Ltd | David | Hargreaves | England |
| Trade Wine | Wine Writer (New Zealand) | Jo | Burzynska | New Zealand | Chair Wine | Fine Wines of New Zealand Ltd | Margaret | Harvey MW | England |
| Trade Wine | John E Fells & Sons Ltd | Ben | Campbell-Johnston | England | Trade Spirits | Woodford | Lincoln | Henderson | USA |
| Trade Wine | HWCG | David | Cartwright | England | Trade Wine | McPherson Wines (Europe) Ltd | David | Hodgson | England |
| Trade Wine | Peter Lehmann Wines (UK) Ltd | Penny | Champion | England | Trade Wine | Christies Wine Department | Carolyn | Holmes | England |
| Trade Spirits | Pages Vedrenne | Gérard | Chaussee | France | Trade Wine | Berrymede Associates | Michael | Hopkins | England |
| Trade Wine | Wine Lecturer & Consultant | Michelle | Cherutti-Kowal | England | Trade Wine | Chris Horridge Wine Associates | Christopher | Horridge | England |
| Chair Spirits | Edrington Group | Dr David | Clutton | England | Trade Wine | Wine Intelligence | Brian | Howard | England |
| Trade Spirits | Specialist Writer & Educator | Geraldine | Coates | Scotland | non-trade Wine | non-trade | Mary | Howard | England |
| Trade Wine | Majestic Wine Warehouses Ltd | Gordon | Coates | England | non-trade Wine | non-trade | John | Howard | England |
| Trade Wine | Ockse Wines | Richard | Cocksedge | England | Chair Wine & Spirits | Wine & Spirits Writer | Dave | Hughes | South Africa |
| Trade Wine | Freixenet SA | Gloria | Collell | Spain | Trade Wine | Vintuition Ltd | Susan | Hulme | England |
| Trade Wine | Deborah Collinson & Associates | Deborah | Collinson | England | Trade Wine | Siegel Wine Agencies | Colin | Hynard | England |
| Trade Wine | Sommelier | Arnaud | Compas | France | Trade Spirits | Haidegg | Georg | Innerhofer | Austria |
| Trade Wine & Spirits | Luvians Bottleshop | Andrew | Cook | Scotland | Trade Wine | Majestic Wine Warehouses Ltd | Jon | Jackson | England |
| Trade Wine | Grape Sense | Neil | Courtier | England | Trade Specialist Wine | Wine Press | Julian | Jeffs QC | England |
| Trade Wine | Wine Educator | Valerie | Cowan | England | Trade Wine | TJ-Contrade | Timo | Jokinen | Finland |
| Trade Wine | Green Utopia | David | Cowderoy | England | Trade Wine | Webbers Winecases Ltd | Brett | Jones | England |
| Trade Wine | Association of Wine Educators | Sue | Crabtree | England | Trade Wine | Southcorp Wines Pty Ltd | Justin | Knock | England |
| Trade Wine | International Wine Consultant | Brett | Crittenden | England | Trade Wine | Eagle Ridge Winery | Barry | Lawrence | USA |
| Chair Wine | Jaffelin UK | Robert | Dale | England | Trade Wine | WSET | Gareth | Lawrence | England |
| Trade Wine | Davenport Vineyard & Winery | Will | Davenport | England | Trade Wine | Thames Valley Vineyard | Jon | Leighton | England |
| Trade Wine | KWV International | Sterik | de Wet | South Africa | Trade Wine | Vintage Roots Ltd | Stephen | Lewis | England |
| Trade Wine | Accent Communication | Colin | Deane | England | Trade Wine | Bookers Vineyard | Sam | Linter | England |
| Trade Wine | Wine Consultant | Sally | Easton MW | England | Trade Spirits | Miguel Torres SA | Matias | Llobet | Spain |
| non-trade Wine | non-trade | Steve | Edwards | England | Chair Wine | Italian Wine Specialist | Luciana | Lynch | England |
| Trade Wine & Spirits | Consultant | Jochen | Erler | England | Trade Wine | Wine Educator | Philip | MacGregor | England |

Recent judges continued

| Status | Company | Name | Surname | Base | Status | Company | Name | Surname | Base |
|--------------------------|---|------------------|-------------------|-------------|----------------|-------------------------------------|------------------|----------------|--------------|
| Trade Spirits | The Whisky Magazine Whisky Publishing Co | Charles | Maclean | Scotland | Trade Spirits | Diageo Scotland Ltd | Maureen | Robinson | Scotland |
| Trade Spirits | McDowell & Co Ltd | Binod | Maitin | India | Trade Wine | Bottle Green | Rosemary | Rogers | England |
| Trade Wine | The Wine Society | Pierre | Mansour | England | Trade Wine | United Wineries UK | Bill | Rolfe | England |
| Trade Spirits | Diageo Scotland Ltd | Caroline | Martin | Scotland | Trade Wine | Waitrose Limited | Nick | Room | England |
| Trade Wine | Wine Consultant | Rupert | Mathieu | England | Trade Wine | Wine Consultant | Genevieve | Samson | England |
| Trade Spirits | Whisky Blender | Norman | Mathison | Scotland | Trade Spirits | Spirits Consultant | Bernhard | Schäfer | Germany |
| Trade Wine | Yvon Mau SA | Jean-Christopher | Mau | France | Trade Wine | Consultant Winemaker | Hans | Schleifer | England |
| Trade Wine | Wine Lecturer | Emma | Maurice | England | Trade Wine | Wine Educator | Michael | Schmidt | England |
| Trade Spirits | Thames Distillers Ltd | Charles | Maxwell | Scotland | Trade Wine | Lurgashall Winery | Professor Jerome | Schooler | England |
| Trade Wine | Hawesko GmbH & Co | Daniel | Mayer | Germany | Trade Spirits | G & J Greenall (UK) Limited | Derek | Sharples | England |
| non-trade Wine | non-trade | John | McCarthy | Ireland | Trade Spirits | Spirits Consultant | Nigel | Shattock | England |
| Trade Wine | Wine Consultant | Peter | McCombie MW | England | Chair Wine | Wine Consultant | Lynne | Sheriff MW | England |
| Trade Wine | Waitrose Limited | Susan | McCraith MW | England | Trade Spirits | Wine & Spirit International Ltd | Dale | Sklar | England |
| Chair Spirits | Bruichladdich Distillery Company Ltd | James | McEwan | Scotland | Trade Wine | Laytons Wine Merchants Ltd | Neil | Sommerfelt MW | England |
| Chair Wine | Writer & Lecturer | Maggie | McNie MW | England | Trade Wine | British Airways | Andrew | Sparrow | England |
| Trade Wine | Siam Winery | Laurent | Metge-Toppin | England | Trade Wine | WSET | Godfrey | Spence | England |
| Trade Wine | Wine Consultant | Ronald | Mills | England | non-trade Wine | non-trade | Matthew | Spencer Brown | England |
| Trade Wine | Vinimpo (UK) Limited | Joe | Minerva | England | Chair Wine | J E Fells | Tim | Stanley-Clarke | England |
| Trade Wine | Arblaster & Clarke Wine Tours | Rebecca | Mitchell | England | Trade Wine | Wine Consultant & Lecturer | Patricia | Stefanowicz | England |
| Chair Wine | Wine Consultant | David | Molyneux Berry MW | England | Trade Wine | Pagendam Pratt Wine Cellars | Ben | Stephenson | England |
| Trade Wine | Treadgrapes Ltd | Peter | Morgan | England | Chair Spirits | William Grant & Sons Ltd | David | Stewart | Scotland |
| Trade Wine | Febvre & Co Ltd | Monica | Murphy | Eire | non-trade Wine | non-trade | Chris | Stewart | England |
| Chair Spirits | Spirits Writer | Jim | Murray | England | Trade Spirits | Waitrose Limited | Derek | Strange | England |
| Trade Spirits | Diageo Scotland Ltd | Douglas | Murray | Scotland | Trade Wine | Laytons Wine Merchants Ltd | Paul | Stringer | England |
| Trade Specialist | Training & Consultant | Arthur | Naegele | Switzerland | Chair Spirits | Whisky Consultant | Dr Jim | Swan | Scotland |
| Trade Wine & Spirits | Express Microbiology | Dr Jennifer | Newton | Scotland | Trade Spirits | Cooley Distillery | Noel | Sweeney | Ireland |
| Chair Wine | British Airways | Peter | Nixson | England | Trade Wine | Hallgarten Wines Ltd | Beverley | Tabbron MW | England |
| Trade Spirits | Unlimited AB (Ltd) | Ake | Nordgren | Sweden | non-trade Wine | non-trade | Joanne | Terry | England |
| Trade Spirits | Spirits Writer | Martine | Nouet | France | Trade Wine | Western Wines Limited | Simon | Thorpe MW | England |
| Trade Wine | Wine Writer | Aziel | Obstbaum | Israel | Trade Wine | Hatch Mansfield Agencies. | Philip | Tuck MW | England |
| Trade Spirits | Beverage Testing Insitiute | Jerald | O'Kennard | USA | Trade Spirits | Distell | Johan | Venter | South Africa |
| Trade Wine | Wine Lecturer | Lindsay | Oram | England | non-trade Wine | non-trade | Mela | Watts | England |
| non-trade Wine | non-trade | Joe | O'Rourke | England | Trade Spirits | Anthony Westnedge Associates | Anthony | Westnedge | England |
| non-trade Wine | non-trade | Tom | Partridge | England | Trade Wine | Wine World | Lilyane | Weston | England |
| Chair Spirits | Whyte & Mackay Distillers Ltd | Richard | Paterson | Scotland | Trade Wine | Napier Wines | Chris | Weymouth | England |
| non-trade Wine & Spirits | non-trade | Tony | Pye | England | Trade Wine | Wine Consultant | Jack | Whitaker MW | England |
| Trade Wine | Hartleys Ulverston | Paul | Quinn | England | non-trade Wine | non-trade | Jeremy | Wood | England |
| Trade Wine & Spirits | Consultant Winemaker & Writer | Angela | Reddin | England | Trade Wine | Thames Valley Vineyard | John | Worontschak | England |
| Trade Spirits | "Jon, Mark & Robbo's Easy Drinking Whisky Co." | David | Robertson | Scotland | Chair Wine | WSET | David | Wrigley MW | England |
| | | | | | Trade Wine | Imbibros Wine & Spirit Merchants | Paul | Young | England |
| | | | | | Trade Spirits | Soft Fruits Advisor | Ulrich | Zeni | Austria |

IWSC local country contacts

AUSTRIA (spirits only)
Arthur Nägele
T: (+ 42)3 768 2725
E: office@verkoster.info

FRANCE
Pierre-Yves Bourneries (Wines)
T: (+ 33) 326 519 600
E: py.bourneries@oenology.org

Martine Nouet (Spirits)
T: (+ 33) 611 981 213
E: nouetram@easynet.fr

GERMANY
Bernhard Schäfer
T: (+ 49) 172 8335270
E: bernd@die-klausur.de

ITALY
Michele Shah
E: m.shah@tin.it

SOUTH AFRICA
Dave Hughes
T: (+ 27) 21865 2175 E: hughesd@iafrica.com

SPAIN
Patrick Gillon
T: (+ 34) 952 49 35 96 F: (+ 34) 952 49 32 99
E: pgillon@mercuryin.es

SWEDEN
Angela Forsgren D'Orazio
T: (+ 46) 708 775 483 E: angela@smws.se

NEW ZEALAND
Jo Burzynska
E: joburzynska@talk21.com

Francais

Formulaire de Participation au Concours International des Vins et Spiritueux 2006

Introduction – Frances Horder

Bienvenue au 37e Concours International des Vins et Spiritueux 2006. Nous avons essayé de rassembler dans le présent document toutes les informations dont vous pourriez avoir besoin pour que la procédure soit la plus simple possible. Néanmoins, en cas de problème, n'hésitez pas à nous contacter à l'adresse info@iwsc.co.uk.

Avantages

Participer à un concours n'est qu'un début. C'est ce que vous ferez par la suite, lorsque le succès sera au rendez-vous, qui fait que cela en vaut la peine. Nous pouvons aider les lauréats en leur offrant les opportunités suivantes:

Présentation à des importateurs/distributeurs

Présentation sur le site IWSC avec notes de dégustation et liens directs

Illustrations en haute résolution pour la production de votre propre matériel PDV

Matériel PDV

Présentation lors de foires internationales

Couverture publicitaire dans des publications internationales

Promotion lors du Showcase Tasting (dégustation) et du Award Presentation Banquet (Banquet de présentation des vins et spiritueux primés)

Promotion dans la vente au détail au Royaume-Uni

Couverture dans Harpers

Le Concours travaille également en partenariat avec le magazine "Fine Expressions" s'adressant aux consommateurs. Nous collaborons étroitement avec eux pour nous faire connaître auprès des consommateurs sur le plan international.

'The Way Forward'

Reposant sur une base solide, un programme de promotion destiné à soutenir le Concours au cours des cinq prochaines années a été mis en place. Ce programme vise principalement à promouvoir le Concours en dehors du Royaume-Uni, à le faire connaître de tous les producteurs de qualité quelle que soit leur taille ET à lui permettre de conserver son importance sur un marché en pleine évolution. Nous avons développé un réseau d'agents internationaux qui ont pour mission de promouvoir le Concours au niveau local. Parallèlement, l'équipe IWSC se rendra dans les zones cibles pour effectuer le même travail. Nous coopérons également étroitement avec des organes génériques, des organes des gouvernements locaux et les ambassades étrangères afin d'obtenir leur soutien.

Pour mieux faire connaître le Concours auprès des producteurs, nous avons également élaboré un CD-Rom montrant le parcours des produits participants pendant le Concours.

Vous pouvez également accroître votre notoriété internationale en sponsorisant un trophée IWSC. N'hésitez pas à nous contacter pour de plus amples informations.

Qu'est-ce que le Concours International des Vins et Spiritueux?

Toile de fond et objectif

Le Concours a vu le jour en 1969 et est le premier concours de son genre au niveau international. Son but est de promouvoir la qualité et l'excellence des meilleurs vins, spiritueux et liqueurs du monde entier. Cette norme est garantie par un processus d'évaluation rigoureux en deux étapes, associant dégustation professionnelle en aveugle et analyse technique approfondie (chimique et microbiologique) réalisée par un laboratoire indépendant.

Installations et évaluation

Le Concours possède sa propre installation de stockage et une cave d'une capacité de plus de 25 000 bouteilles. Les participants sont vivement invités à nous faire parvenir leurs échantillons le plus rapidement possible afin de laisser aux bouteilles le temps de reposer. Les juges, installés dans de paisibles salles de dégustation prévues à cet effet, ne se voient remettre que des verres numérotés et une feuille d'évaluation. En aucun cas ils ne voient les bouteilles. Les juges, choisis parmi plus de 250 spécialistes du monde entier, sont sélectionnés pour leurs connaissances et leur expérience. Plus de quatre mois sont nécessaires pour évaluer tous les produits, qui sont classés dans plus de 1 500 catégories différentes.

Le Concours a la chance et l'honneur de pouvoir compter sur le soutien des représentants masculins et féminins les plus influents du secteur des vins et des spiritueux. Frances Horder, directrice du Concours: "Nos VIP font partie d'un Conseil consultatif et collaborent avec nous pour promouvoir le Concours sur le plan international":

Evaluation

L'évaluation des produits se fait par pays/région, variété/style/type, millésime/âge... Les vins et spiritueux primés vont ensuite rejoindre la catégorie de trophée correspondante, où ils concourent au niveau national ou international.

Système de notation:

| | | |
|---------|--------|---|
| 90-100 | OR | Produit d'exception. Produit de référence. |
| 80-89,9 | ARGENT | Produit supérieur. Qualité excellente. |
| 75-79,9 | BRONZE | Produit de qualité. Largement au-dessus de la moyenne. |

Les produits les mieux notés reçoivent également une accréditation 'chef de file' et pourront concourir pour l'obtention d'un trophée. Si un jury ne peut atteindre un consensus, l'évaluation est soumise à un second jury afin que la décision soit prise de manière démocratique.

Résultats

Notre Président annonce le nom des lauréats des différents trophées lors de notre Showcase Tasting annuel, qui a lieu en juillet. A cette occasion, les produits ayant remporté la médaille d'or ou un trophée pourront être dégustés. Les listes des candidats sélectionnés pour le titre de distillateur de l'année, vigneron de l'année et négociant de l'année seront également diffusées. La presse et les acteurs clés du secteur participent à l'événement. Immédiatement après l'événement, les résultats sont repris sur le site web de l'IWSC et les participants sont informés de leurs résultats par écrit.

Analyse technique

Avant de concourir pour le trophée, les produits primés sont analysés. L'analyse technique est confiée à Corkwise, l'un des plus importants laboratoires indépendants au Royaume-Uni. Le Concours estime qu'il s'agit de l'unique manière de garantir que les produits recommandés par ses juges sont sains et conserveront leur qualité lorsqu'ils arriveront sur la table du consommateur.

L'analyse du vin porte notamment sur ce qui suit: anhydride sulfureux libre et total, fer, cuivre, acidité totale, acidité volatile (acide acétique), pH, acide ascorbique, sucre, alcool, extrait non réducteur et microbiologie. De plus, certains vins sont soumis à une chromatographie en phase gazeuse afin de déterminer la présence de méthanol, sorbitol et autres polluants potentiels et additifs illégaux (GCM).

L'analyse des spiritueux et des liqueurs comprend notamment une analyse de la teneur en alcool et en sucre ainsi qu'un dépistage des éventuels additifs illégaux au moyen des techniques de chromatographie en phase gazeuse.

Qui peut participer?

Les producteurs de vins et spiritueux, les importateurs, les grossistes et les détaillants.

Si les produits primés sont soumis par un représentant, le producteur et le participant seront tous deux cités.

Comment participer?

Formulaire de candidature:

Complétez le formulaire de candidature et procédez au paiement en ligne sur le site www.iwsc.net OU

Complétez le formulaire de candidature en annexe et envoyez-le avec votre paiement à l'adresse suivante: IWSC Ltd; Entry Department, 17 Dunsfold Park, Stovolds Hill, Cranleigh, Surrey GU6 8TB UK au plus tard le: (indiquer dates)

Conservez une copie

Frais de participation:

£120 (pour les membres hors UE) par produit inscrit OU

£120 + £21 TVA = £141 (membres UE) par produit inscrit.

Comment payer?

Chèque ou chèque bancaire envoyé avec le formulaire de candidature et libellé à l'ordre de 'International Wine and Spirit Competition' OU

Indication des coordonnées de la carte de crédit OU

Virement bancaire: Voir page 5 (à compléter)

Echantillons & livraison

Vous devez livrer 4 échantillons de chaque vin et spiritueux inscrit

A:
The International Wine & Spirit
Competition Cellars
17, Dunsfold Park,
Stovolds Hill
Cranleigh
Surrey
GU6 8TB
Royaume-Uni

Modes de livraison:

ANGLO OVERSEAS WINE est l'agent agréé par le Concours. La société s'occupe du transport et du stockage de vins et de spiritueux dans le monde entier. Le réseau d'agents internationaux de la société Anglo (voir liste) garantit un traitement de la plus haute qualité à vos produits. Le personnel de la société est conscient du soin avec lequel vos produits doivent être traités. Anglo expédiera les produits inscrits dans des conditions optimales en un seul envoi et les livrera dans les caves d'IWSC.

Vous devez contacter Anglo directement qui confirmera le délai de livraison à votre agent local.

DISTRIBUTEUR AU ROYAUME-UNI

Si vous avez un distributeur au Royaume-Uni, il peut être plus simple de passer par son intermédiaire pour qu'il livre les produits au Concours en votre nom.

DIRECTEMENT

Par coursier indépendant.

Les participants prennent à leur charge tous les frais de livraison, les taxes à l'importation et les frais de transport vers les caves d'IWSC au Royaume-Uni.

N'OUBLIEZ PAS D'IDENTIFIER VOS PRODUITS PARTICIPANTS EN INCLUANT UNE COPIE DU Formulaire de Candidature pertinent à l'extérieur de chaque caisse

DELAI DE LIVRAISON DES ECHANTILLONS

Les produits doivent parvenir aux caves du Concours au plus tard aux dates suivantes:

SPIRITUEUX

21 février: cognac, armagnac, calvados, whiskey irlandais, whiskey écossais

9 mai: TOUTS LES AUTRES SPIRITUEUX

TOUTS LES VINS

7 mars

ANGLO OVERSEAS WINES:

Si vous faites appel à Anglo, vous devez prendre contact avec eux pour connaître leurs dates limites.

Retards

Si vous avez raté l'expédition organisée par Anglo Overseas, vous DEVEZ contacter le siège du Concours au +44 (0)1483 548 963 et vous adresser à Beverly Steer. Vous pouvez également nous informer par e-mail à l'adresse info@iwsc.co.uk

Le Concours ne peut en aucun cas être tenu pour responsable des retards de livraison.

Règlement

Les produits participants ne seront jugés qu'après réception des échantillons requis et paiement intégral des frais de participation.

Les produits inscrits au Concours doivent être produits en quantités commerciales, doivent présenter une bonne qualité commerciale et être issus du lot commercial spécifié. Tous les produits inscrits au Concours doivent être des produits finis, être conditionnés dans leur conteneur final et scellés avec leur bouchon définitif au moment où ils sont inscrits.

Les étiquettes temporaires sont acceptées mais DOIVENT INCLURE toutes les informations légalement requises, y compris le numéro de lot. Les échantillons non conformes à cette règle seront disqualifiés sans remboursement. Les produits primés devront être entièrement habillés au moment de l'annonce des résultats.

Les produits inscrits au Concours en vente dans les pays de l'UE doivent être conformes aux exigences de l'UE en matière de production et d'étiquetage. Les produits destinés à la vente hors UE doivent se conformer à la législation appropriée, mais doivent de préférence respecter les normes imposées par l'UE.

Les échantillons ne peuvent contenir d'additifs illégaux.

Le Concours peut décider d'acheter des produits dans un point de vente à des fins de référence.

Le Concours se réserve le droit de classer les produits inscrits dans les catégories appropriées à sa discrétion.

Le fait de remporter un trophée spécifique n'autorise en aucun cas les producteurs à promouvoir l'intégralité de leur gamme en tant que produits primés. Seul le produit primé pourra être promu en tant que lauréat du trophée IWSC.

Si le nombre de produits inscrits dans une catégorie est insuffisant, les produits pourront être classés dans la catégorie équivalente la plus proche.

La décision des juges est définitive sous tous les aspects.

Les noms des produits primés seront rendus public au terme du concours de l'année. Aucune information spécifique ne sera communiquée concernant les produits non primés.

Le Concours se réserve le droit d'exclure tout produit inscrit non conforme aux règles ci-dessus.

Le Concours ne peut garantir le remboursement des produits inscrits et retirés ou des échantillons qui ne nous parviennent pas dans les délais.

LES ECHANTILLONS NON EMBOUTEILLES NE SERONT PAS ACCEPTEES

INSCRIVEZ-VOUS EN LIGNE www.iwsc.net

DELAI DE DEPOT DES CANDIDATURES: 17 FEVRIER 2006

MODULO D'ISCRIZIONE ALL'EDIZIONE 2006 DELL'INTERNATIONAL WINE & SPIRIT COMPETITION

Introduzione – Frances Horder

Benvenuti alla 37a edizione dell'International Wine and Spirit Competition, annata 2006. Abbiamo cercato di raccogliere in questo modulo tutte le informazioni utili di cui avete bisogno in modo da semplificare il più possibile il processo di iscrizione. Tuttavia, in caso di difficoltà o di dubbio, vi invitiamo a contattarci al seguente indirizzo: info@iwsc.co.uk.

Benefici e vantaggi

Partecipare ad un concorso è solo il primo passo, a determinare se ne vale la pena è quello che ricaverete dal vostro successo. E noi aiutiamo i vincitori a ricavare il massimo dalla loro partecipazione al concorso offrendo loro i seguenti vantaggi:

Presentazione ad importatori/distributori potenziali

Presenza sul sito Internet dell'IWSC con pubblicazione delle note di degustazione dei giudici e inclusione di link diretti.

Materiale grafico ad alta risoluzione per la realizzazione di materiale promozionale per punto di vendita (PdV)

Materiale promozionale per PdV

Presenza e visibilità nelle fiere internazionali del settore

Servizi editoriali in pubblicazioni internazionali

Promozione attraverso il Showcase Tasting, la degustazione dimostrativa dell'IWSC, e il banchetto di premiazione.

Azioni promozionali speciali in associazione con negozianti del Regno Unito

Servizi editoriali dedicati su Harpers.

Il concorso opera inoltre in stretto partenariato con «Fine Expressions», la neonata rivista generalista britannica, allo scopo di qualificare a livello internazionale la nostra immagine presso i consumatori.

The Way Forward: avanti verso nuovi traguardi

Sulla scorta delle solide realizzazioni già capitalizzate, è stato lanciato un programma promozionale battezzato «The Way Forward», destinato a sostenere lo sviluppo del concorso nei prossimi cinque anni. I suoi principali obiettivi sono: accrescere la visibilità del concorso a livello internazionale, rafforzare la sua attrattività nei confronti di tutti i produttori di qualità indipendentemente dalla loro dimensione, E mantenerlo al passo con le realtà di un mercato in continua evoluzione. In questa prospettiva, ci siamo dotati di una rete internazionale di agenti nell'intento di farci conoscere meglio a livello locale e, parallelamente, il team dell'IWSC visiterà le regioni interessate da questa strategia per promuovere il concorso. Lavoriamo altresì in stretta collaborazione con organismi, enti ed autorità locali, ambasciate estere al fine di avvalerci di loro sostegno.

Per presentare in maniera diretta il concorso ai produttori, abbiamo realizzato un CD-Rom che illustra l'iter dei prodotti partecipanti attraverso le varie fasi del concorso.

Inoltre, ricordiamo che potete rafforzare la vostra presenza internazionale sponsorizzando uno dei premi dell'IWSC. Ulteriori informazioni disponibili a richiesta.

Cos'è l'International Wine and Spirit Competition?

Origini e finalità

Creato nel 1969, l'International Wine and Spirit Competition è stata la prima iniziativa del genere nel mondo ed è tutt'ora uno dei massimi riferimenti nel suo settore. La sua finalità è quella di promuovere la qualità e l'eccellenza dei migliori vini, distillati e liquori del mondo. Quest'obiettivo di eccellenza è garantito da una rigorosa procedura di valutazione articolata in due fasi: l'assaggio alla cieca affidato a professionisti del settore e un'approfondita analisi tecnica (chimica e microbiologica) realizzata da un laboratorio indipendente.

Infrastrutture e valutazione

L'IWSC dispone della propria infrastruttura di magazzino e

di cantine in grado di accogliere più di 25.000 bottiglie. I partecipanti sono invitati a spedirci al più presto i loro prodotti in modo da lasciare loro il tempo necessario per riposare. I giudici che deliberano in silenzio, in locali appositamente allestiti e dedicati all'assaggio, ricevono solo dei bicchieri numerati e una scheda di valutazione, senza mai poter vedere le bottiglie. Le giurie sono costituite da giudici scelti per le loro conoscenze e le loro specifiche competenze in una rosa di oltre 250 esperti provenienti da tutto il mondo. Occorrono più di quattro mesi per valutare i prodotti iscritti, che sono classificati in più di 1500 categorie diverse.

Il concorso si avvale del sostegno di un novero di personalità tra le più autorevoli del settore del vino e dei distillati. «I nostri vicepresidenti», spiega Frances Horder, direttrice del concorso, «riuniti in seno ad un consiglio consultivo, collaborano attivamente con noi per accrescere la nostra visibilità internazionale».

Valutazione

I prodotti sono valutati in base alla regione o alla zona di origine, secondo la varietà, lo stile e il tipo, l'annata o l'età. I vini e i distillati che vengono premiati possono proseguire l'iter del concorso e competere a livello nazionale o internazionale per il trofeo della propria categoria.

Sistema di punteggio:

| | | |
|---------|---------|--|
| 90-100 | ORO | Prodotto eccezionale, avente valore di riferimento |
| 80-89.9 | ARGENTO | Prodotto superiore, di eccellente qualità |
| 75-79.9 | BRONZO | Prodotto pregiato, chiaramente al di sopra della media |

I prodotti che hanno ottenuto il punteggio più alto sono consacrati «Best in Class», ovvero migliori della categoria, e sono ammessi ai concorsi per l'assegnazione dei trofei. In caso di mancato accordo in seno ad una giuria, la decisione è deferita ad un altro gruppo di giudici che provvederà a rivalutare l'intera serie di prodotti onde garantire una decisione perfettamente democratica.

Risultati

I nomi dei vincitori dei trofei saranno proclamati in luglio dal Presidente dell'IWSC in occasione della degustazione dimostrativa annuale (Showcase Tasting) che offrirà naturalmente l'opportunità di degustare le medaglie d'oro e i vincitori dei trofei. In quest'occasione verranno ugualmente proclamati i prodotti preselezionati per i premi del miglior distillatore, del miglior negoziante, del miglior produttore vinicolo e del miglior vinificatore. All'evento, saranno presenti la stampa e i maggiori esponenti del settore. Subito dopo l'evento, i risultati sono pubblicati sul sito Internet dell'IWSC ed ogni partecipante è avvisato per iscritto dei risultati conseguiti.

Analisi tecnica

Prima di competere per i trofei, i migliori prodotti premiati vengono analizzati. L'analisi tecnica è effettuata da Corkwise, uno dei più rinomati laboratori indipendenti del Regno Unito. Per l'IWSC, questo è l'unico modo per accertare e garantire che i prodotti raccomandati dai giudici del concorso sono sani e che conserveranno le stesse qualità quando giungeranno al consumatore.

L'analisi del vino include la determinazione del tenore di anidride solforosa libera e totale, ferro, rame, acido ascorbico, zuccheri nonché dell'acidità totale, dell'acidità volatile (acido acetico), del pH, della gradazione alcolica, dell'estratto non riduttore e delle caratteristiche microbiologiche. Alcuni vini sono inoltre sottoposti ad analisi gascromatografica per l'individuazione di metanolo, sorbitolo e di altri contaminanti potenziali o additivi non autorizzati (GCMS: Gascromatografo – spettrometro di massa).

Per i distillati e i liquori, l'analisi tecnica comprende la determinazione della gradazione alcolica e del tenore di zuccheri, nonché la ricerca mediante gascromatografia di eventuali additivi non autorizzati.

Chi può partecipare?

Il concorso è aperto a produttori, importatori, grossisti e dettaglianti di vini e distillati.

Se i prodotti premiati sono stati iscritti da rappresentanti, riceveranno il pubblico riconoscimento del loro successo, sia il produttore sia il partecipante.

Modalità di partecipazione

Modulo d'iscrizione:

Compilare un modulo d'iscrizione ed effettuare il pagamento in linea a www.iwsc.net OPPURE

Compilare il modulo d'iscrizione cartaceo allegato e rinviarlo unitamente al pagamento al seguente indirizzo: IWSC Ltd; Entry Department, 17 Dunsfold Park, Stovolds Hill, Cranleigh, Surrey GU6 8TB UK entro: (inserire le date)

Conservare una copia

Quota d'iscrizione:

£120 (paesi non UE) per ogni prodotto iscritto OPPURE

£120 + £21 IVA = £141 (paesi UE) per ogni prodotto iscritto.

Modalità di pagamento:

Allegare al modulo d'iscrizione un assegno bancario o un assegno circolare intestato all'International Wine and Spirit Competition OPPURE

Fornire gli estremi della propria carta di credito OPPURE

Effettuare un bonifico bancario: Vedi pagina (da confermare)

Campioni e consegne

Fornire

4 campioni di ogni vino o distillato iscritto al concorso

Da consegnare a:
The International Wine & Spirit
Competition Cellars
17, Dunsfold Park,
Stovolds Hill
Cranleigh
Surrey
GU6 8TB
Regno Unito

Metodi di consegna:

ANGLO OVERSEAS WINE è l'agente autorizzato dell'IWSC, questa società propone servizi di magazzino e spedizione di vini e distillati in tutto il mondo. Con la sua rete di agenti internazionali (vedi lista), Anglo Overseas Wine garantisce ai vostri prodotti un trattamento di qualità, affidato a personale consapevole e felice di prodigare ai vostri prodotti l'attenzione che richiedono. Gli agenti di Anglo Overseas Wine provvederanno a raggruppare in condizioni ottimali tutti i prodotti iscritti in una sola spedizione e a consegnarli direttamente alle cantine dell'IWSC.

I partecipanti devono contattare direttamente Anglo Overseas Wine per ottenere conferma del termine ultimo di consegna dei campioni all'agente locale.

DISTRIBUTORI NEL REGNO UNITO

Se avete un distributore nel Regno Unito può essere più semplice chiedergli di consegnare per conto vostro i prodotti all'organizzazione del concorso.

CONSEGNA DIRETTA

Tramite vettore espresso indipendente.

I costi di spedizione, i dazi d'importazione e le tasse inerenti al trasporto e alla consegna dei prodotti iscritti alle cantine dell'IWSC nel RU sono a carico dei partecipanti.

SI RICORDA DI PROVVEDERE AD IDENTIFICARE ADEGUATAMENTE I PRODOTTI ISCRITTI ALLEGANDO ALL'ESTERNO DI OGNI CONFEZIONE UNA COPIA DEL RELATIVO MODULO D'ISCRIZIONE.

TERMINI ULTIMI PER LA CONSEGNA DEI CAMPIONI

I prodotti vanno consegnati alle cantine del concorso entro le seguenti date:

DISTILLATI

21 febbraio: Cognac; Armagnac; Calvados; Irish Whiskey; Scotch Whisky

9 maggio: TUTTI GLI ALTRI PRODOTTI ISCRITTI NELLA CATEGORIA DISTILLATI

ANGLO OVERSEAS WINES:

Chi utilizzi Anglo Overseas Wines deve contattare la ditta per avere conferma dei termini ultimi di spedizione.

Iscrizioni tardive

Se avete mancato la spedizione programmata da Anglo Overseas Wine, DOVETE contattare la sede del concorso al: +44 (0)1483 548 963 e parlare con Beverly Steer oppure inviare una e-mail a info@iwsc.co.uk

L'organizzazione del concorso non assume alcuna responsabilità per le consegne pervenute oltre i termini previsti.

Regolamento

I prodotti iscritti saranno valutati solo al ricevimento dei campioni richiesti e del pagamento dell'intera quota d'iscrizione.

Sono accettati all'iscrizione solo i prodotti reperibili in quantità commerciali, di qualità idonea alla commercializzazione ed identificabili per partita o lotto di produzione. Tutti i prodotti iscritti devono essere «prodotti finiti», condizionati nel loro contenitore finale e sigillati con il sigillo definitivo alla data d'iscrizione.

Le etichette temporanee sono accettate PURCHÉ RECHINO tutte le informazioni legali richieste ed in particolare il numero di produzione. I campioni che non rispettino questa disposizione saranno squalificati senza rimborso. I campioni vincenti devono indossare la loro «veste commerciale» definitiva al momento della proclamazione dei risultati.

I prodotti iscritti commercializzati attualmente nei paesi dell'UE devono essere conformi ai requisiti legali di produzione ed etichettatura dell'UE. I prodotti destinati alla commercializzazione al di fuori dell'UE devono essere conformi alle normative applicabili nei paesi di destinazione, ma devono preferibilmente soddisfare le normative dell'UE.

I campioni non devono contenere additivi non autorizzati.

L'organizzazione del concorso può decidere di procurarsi i prodotti iscritti presso un punto di vendita a fini di riferimento e confronto.

L'organizzazione del concorso si riserva il diritto d'inserire a discrezione i prodotti iscritti nelle categorie più pertinenti.

La premiazione di un singolo prodotto non autorizza i produttori ad utilizzare questo riconoscimento per promuovere l'intera gamma di prodotti. Solo i prodotti premiati debitamente iscritti possono essere promossi come prodotti premiati dall'IWSC.

Nell'eventualità di un numero insufficiente d'iscrizioni in una data categoria, i prodotti possono essere inseriti nella categoria equivalente più affine.

In ogni caso di specie configurabile, la decisione dei giudici è definitiva ed inappellabile.

I nomi dei vincitori saranno pubblicati al termine del concorso dell'anno. Non verrà diffusa alcuna informazione riguardante i prodotti non premiati.

L'organizzazione del concorso si riserva il diritto di escludere qualsiasi prodotto che non rispetti le presenti regole.

L'organizzazione del concorso non garantisce il rimborso dei prodotti iscritti ritirati dal concorso o dei campioni non arrivati a tempo debito a destinazione.

NON SI ACCETTANO CAMPIONI IN TANICA.

ISCRIZIONE IN LINEA : www.iwsc.net

TERMINE ULTIMO PER LA CONSEGNA DEI MODULI D'ISCRIZIONE :

17 FEBBRAIO 2006

ISCRIZIONE IN LINEA: www.iwsc.net

Espanol

FORMULARIO DE INSCRIPCIÓN PARA EL CONCURSO INTERNACIONAL DE VINOS Y LICORES 2006

Introducción – Frances Horder

Bienvenidos al Concurso Internacional de Vinos y Licores 2006, en su 37º edición. Hemos intentado reunir aquí toda la información, para que el proceso resulte lo más sencillo posible. No obstante, si encuentra cualquier dificultad, no dude en ponerse en contacto con: [HYPERLINK "mailto:info@iwsc.co.uk" info@iwsc.co.uk](mailto:info@iwsc.co.uk).

Ventajas

Participar en un concurso es sólo el principio; lo que hace que todo merezca la pena es cómo utiliza su éxito. Nosotros ayudamos a los ganadores, ofreciéndoles los siguientes incentivos:

Presentación a posibles importadores/distribuidores

Publicidad en la página Web del IWSC, con notas de cata y enlaces directos

Gráficos de alta resolución para que elabore su propio material punto de venta

Material punto de venta

Exposiciones en ferias internacionales

Cobertura editorial en publicaciones internacionales

Promoción a través del Showcase Tasting (Escaparaté de catas) y el banquete de presentación de los premios

Promoción en comercios minoristas del Reino Unido

Cobertura en Harpers

El Concurso cuenta también con un socio consumidor: "Fine Expressions"; y trabajamos estrechamente con ellos para elevar internacionalmente nuestro perfil de cara a los consumidores.

“Un paso hacia delante”

Con una base sólida sobre la que construir, se ha lanzado un programa promocional para impulsar el Concurso durante los próximos cinco años. Los objetivos clave son: aumentar el reconocimiento en el extranjero, atraer a todos los productores de calidad independientemente de su tamaño Y hacer que el Concurso siga siendo relevante en un mercado en constante cambio. Hemos desarrollado una red de expedidores internacionales para fomentar el reconocimiento local y el equipo del IWSC visitará zonas designadas para promocionar el Concurso. También estamos trabajando en estrecha colaboración con diversos organismos, gobiernos locales y embajadas extranjeras para conseguir su apoyo.

Asimismo y para presentar directamente este Concurso a los productores, hemos elaborado un CD-Rom que muestra cómo se tratan las inscripciones a lo largo de todo el Concurso.

Adicionalmente, puede aumentar su publicidad internacional mediante el patrocinio de un premio IWSC. Más información disponible, previa solicitud.

¿Qué es el Concurso Internacional de Vinos y Licores?

Origen y objetivos

Fundado en 1969, el Concurso internacional de vinos y licores es la primera competición del mundo en su clase. Su propósito es promover la calidad y excelencia de los mejores vinos y licores del mundo. Para lograrlo se aplica un riguroso proceso de evaluación en dos etapas con catas profesionales a ciegas y un minucioso análisis técnico (químico y microbiológico) realizado por un laboratorio independiente.

Instalaciones y evaluación

El Concurso cuenta con sus propias instalaciones de almacenamiento y bodegas con capacidad para más de 25.000 botellas. Se anima a los participantes a que nos hagan llegar sus productos cuanto antes, para darles tiempo a que se asienten. Los jueces se acomodan en salas tranquilas, destinadas específicamente a la cata y se les sirven vasos numerados y una hoja de evaluación; los jueces no ven las botellas en ningún momento. Con más de 250 especialistas de

todo el mundo para elegir, los paneles se seleccionan por conocimientos y experiencia. Lleva más de cuatro meses evaluar los productos inscritos, que se clasifican en más de 1.500 categorías.

El Concurso está respaldado por los hombres y mujeres más influyentes en el mercado del vino y los licores. Como dijo Frances Horder, Director del Concurso: "Nuestros vicepresidentes forman una Junta Asesora que trabaja con nosotros para aumentar el reconocimiento internacional".

Evaluación

Los productos son evaluados en función de la región/zona; variedad/estilo/tipo; cosecha/edad. Los vinos y licores que ganen premios podrán seguir concursando, para conseguir el trofeo de la categoría correspondiente, donde compiten a nivel nacional o internacional.

Sistema de puntuación:

| | | |
|---------|--------|--|
| 90-100 | ORO | Ejemplo excepcional; fija el estándar |
| 80-89.9 | PLATA | Ejemplo excelente; calidad excelente |
| 75-79.9 | BRONCE | Ejemplo bueno; supera cómodamente la media |

Los productos con mejor puntuación reciben también el reconocimiento de "Mejor de su clase" y pueden competir por los trofeos. Si el panel no logra un consenso, el caso se remite a un segundo panel, para garantizar que la decisión sea democrática.

Resultados

En julio, nuestro Presidente anunciará los ganadores de Trofeos en el Showcase Tasting anual, donde los productos que hayan ganado trofeos y medallas de Oro podrán ser degustados. También se presentarán los candidatos preseleccionados para los premios a Destilador; Minorista; Productor de Vino y Fabricante de Vino. Asistirá la prensa y personalidades destacadas del sector. Inmediatamente después del evento, se publican los resultados en la página Web del IWSC y se les comunica a los participantes sus resultados por escrito.

Análisis técnico

Los productos ganadores son analizados antes de avanzar hacia la competición por los trofeos. El análisis técnico lo realiza Corkwise, uno de los principales laboratorios independientes del Reino Unido. El Concurso cree que esta es la única manera de garantizar que los productos recomendados por nuestros jueces son estables y mantendrán su calidad cuando lleguen al consumidor.

El análisis del vino incluye: dióxido de azufre libre y total; hierro; cobre; acidez total; pH de la acidez volátil (ácido acético); ácido ascórbico; azúcar; alcohol; extracto sin azúcar y microbiología. Además, algunos vinos serán sometidos a la cromatografía de gas para determinar si hay metanol, sorbitol, otros contaminantes potenciales y aditivos ilegales (GCM).

El análisis de los licores incluye el contenido de alcohol y azúcar, así como la búsqueda de posibles aditivos ilegales mediante técnicas de cromatografía de gas.

¿Quién puede participar?

Productores de vino y licores, importadores, mayoristas y minoristas.

Si los productos inscritos por los representantes resultan ganadores, entonces tanto el productor como el participante reciben el reconocimiento.

Cómo participar

Formulario de inscripción:

Complete el formulario de inscripción y pague en línea en www.iwsc.net O

Complete el formulario de inscripción adjunto y envíelo junto con su pago a: IWSC Ltd; Entry Department, 17 Dunsfold Park, Stovolds Hill, Cranleigh, Surrey GU6 8TB REINO UNIDO, antes de: (introducir fechas)

Guarde una copia

Tasa de inscripción:

120£ (no miembros de la UE) por producto inscrito O

120£ + 21£ IVA = 141£ (miembros de la UE) por producto inscrito.

Cómo pagar:

Cheque o efecto bancario junto con el formulario de inscripción a nombre del Concurso Internacional de Vinos y Licores O

Proporcionar los datos de la tarjeta de crédito O

Hacer una transferencia bancaria: **Consultar página (completar)**

Muestras y envío

Enviar
4 muestras por cada vino o licor inscrito A:

The International Wine & Spirit Competition Cellars (Bodegas del Concurso Internacional de Vinos y Licores)
17, Dunsfold Park,
Stovolds Hill
Cranleigh
Surrey
GU6 8TB
Reino Unido

Formas de envío:

ANGLO OVERSEAS WINE es el expedidor designado por el Concurso y ofrece servicio de almacenamiento y envío de vinos y licores en todo el mundo. La red de expedidores internacionales de Anglo (consultar lista) dará el mejor trato que pueda imaginar a sus productos, gracias a un personal que sabe los cuidados que éstos necesitan. Anglo reunirá todas las muestras en un solo envío bajo condiciones óptimas y las entregará directamente en las bodegas de IWSC.

Debe contactar directamente con Anglo para confirmar el plazo de entrega con su agente local.

DISTRIBUIDOR EN EL REINO UNIDO

Si ya tiene un distribuidor en el Reino Unido, puede que sea más sencillo que él envíe en su nombre las muestras al Concurso.

DIRECTAMENTE

Por correo independiente.

Los participantes se harán cargo de los costes de envío; derechos de importación e impuestos de transporte hasta las bodegas de IWSC en el Reino Unido.

POR FAVOR, RECUERDE IDENTIFICAR SUS PRODUCTOS INSCRITOS INCLUYENDO UNA COPIA DEL FORMULARIO DE INSCRIPCIÓN CORRESPONDIENTE EN EL EXTERIOR DE CADA CAJA.

PLAZOS PARA EL ENVÍO DE MUESTRAS

Los productos deben haber llegado a las bodegas del Concurso antes de las siguientes fechas:

LICORES

21 de febrero: coñac; armañac; calvados; whisky irlandés; whisky escocés

9 de mayo: EL RESTO DE LICORES

TODOS LOS VINOS

7 de marzo

ANGLO OVERSEAS WINES:

Si hace su envío por medio de Anglo, deberá ponerse en contacto con ellos para saber sus fechas límite.

Retrasos

Si no logra enviar a tiempo las muestras por Anglo Overseas, DEBERÁ ponerse en contacto con las oficinas centrales del Concurso llamando al número + 44 (0)1483 548 963 y hablar con Beverly Steer o enviar un correo electrónico a info@iwsc.co.uk.

El Concurso no se hace responsable de los envíos que lleguen con retraso.

Normas

Sólo se evaluarán las inscripciones si se reciben las muestras exigidas de cada producto y se paga la tasa de inscripción en su totalidad.

Sólo se aceptarán inscripciones de productos que sean producidos en cantidades comerciales y que sean de una calidad comercializable sólida para el lote comercial

establecido. En el momento de la inscripción, todos los productos inscritos deben estar terminados, en su recipiente final y precintados con el precinto final.

Se aceptan etiquetas temporales, pero DEBEN INCLUIR toda la información exigida legalmente, incluyendo los números de lote. Las muestras que no cumplan esta norma serán descalificadas sin reembolso. Las muestras ganadoras deberán prepararse correctamente cuando se comuniquen los resultados.

Los productos inscritos que ya se vendan en los países de la UE deben cumplir los requisitos de etiquetado y producción de la UE. Los productos destinados a la venta fuera de la UE deberán cumplir la legislación correspondiente, pero preferiblemente deberán satisfacer los estándares de la UE.

Las muestras no deben contener ningún aditivo ilegal.

El Concurso puede decidir recoger productos en el punto de venta como referencia.

El Concurso se reserva el derecho de colocar los productos inscritos en las categorías adecuadas según su criterio.

Ganar un premio específico no da derecho a los productores a promocionar toda su gama de productos. Sólo los productos ganadores inscritos podrán ser promocionados como ganadores de premios IWSC.

En el caso de que no hubiera suficientes productos inscritos en una categoría, éstos podrán ser incluidos en la categoría equivalente más cercana.

La decisión de los jueces es a todos los efectos definitiva.

Se publicarán los nombres de todos los ganadores al finalizar el concurso anual. No se dará información específica sobre productos que no hayan ganado premios.

El Concurso tiene el derecho de descartar cualquier producto inscrito que no cumpla estas normas.

El Concurso no puede garantizar el reembolso de los productos inscritos que sean retirados o de las muestras que no lleguen en el plazo oportuno.

NO SE ACEPTAN MUESTRAS EN BARRIL

INSCRÍBASE EN LÍNEA: www.iwsc.net

PLAZO PARA EL FORMULARIO DE INSCRIPCIÓN: 17 DE FEBRERO DE 2006

Deutsch

ANMELDUNGSFORMULAR ZUM INTERNATIONALEN WEIN- & SPIRITUOSENWETTBEWERB 2006

Einführung – Frances Horder

Willkommen beim 37. Internationalen Wein- und Spirituosenwettbewerb 2006. Wir haben versucht, hierin alle benötigten Informationen zusammenzustellen, um Ihnen die Anmeldung so einfach wie möglich zu machen. Bei Problemen oder Fragen können Sie sich jedoch jederzeit per E-Mail an: info@iwsc.co.uk an uns wenden..

Nutzen

Die Teilnahme an einem Wettbewerb ist nur der Anfang – was man aus seinem Erfolg macht, ist das Wichtigste. Wir können die Sieger des Wettbewerbs mit folgenden Anreizen unterstützen:

Vorstellung bei möglichen Importeuren/Großhändlern/Vertriebspartnern

Erwähnung auf der IWSC Website mit Angabe der bei der Verkostung erreichten Punktzahl und direkten, weiterführenden Links

Hochauflösende Designvorlagen zur Erstellung eigener Materialien für Verkaufsstellen

Materialien zur Auslage bei Verkaufsstellen

Vorstellung bei internationalen Messen und Ausstellungen

Redaktionelle Beiträge in internationalen Publikationen

Absatzförderung durch Schauproben und das Bankett anlässlich der Bekanntgabe der Preisträger

Absatzförderung im Vereinigten Königreich

Berichterstattung in Harpers

Der Wettbewerb hat mit „Fine Expressions“ auch einen Partner auf der Konsumentenseite, mit dem wir eng zusammenarbeiten, um unseren Bekanntheitsgrad bei Verbrauchern auf internationaler Ebene zu steigern.

“Der Blick nach vorn“

Ausgehend von einer soliden Basis, wurde ein Förderprogramm aufgelegt, das den Wettbewerb in den nächsten fünf Jahren weiter voranbringen soll. Die wesentlichen Ziele bestehen darin, die Bekanntheit im Ausland zu steigern, alle Qualitätserzeuger unabhängig von ihrer Größe anzusprechen UND zu gewährleisten, dass der Wettbewerb in einem sich verändernden Marktumfeld auch künftig von Bedeutung ist. Wir haben ein Netzwerk von internationalen Vertretungen aufgebaut, um unsere Bekanntheit vor Ort zu verbessern. Ferner wird das IWSC Team gezielt in bestimmte Gebiete reisen, um für den Wettbewerb zu werben. Darüber hinaus arbeiten wir eng mit verschiedenen Stellen und Gremien, lokalen staatlichen Stellen und ausländischen Botschaften zusammen, um uns ihre Unterstützung zu sichern.

Um die Kontakte zwischen der IWSC und den Erzeugern zu intensivieren, haben wir außerdem eine CD-Rom entwickelt, die die Handhabung der teilnehmenden Produkte im Verlauf des Wettbewerbs erläutert.

Überdies können Sie Ihr internationales Engagement durch Sponsoring eines IWSC Preises unterstützen. Weitere Informationen senden wir Ihnen auf Anfrage gern zu.

Was ist der Internationale Wein- und Spirituosenwettbewerb?

Hintergrund und Zielsetzungen

Der Internationale Wein- und Spirituosenwettbewerb wurde 1969 ins Leben gerufen und ist der weltweit bedeutendste Wettbewerb dieser Art. Ziel des Wettbewerbs ist es, die Qualität und Erstklassigkeit der besten Weine, Spirituosen und Liköre der Welt zu fördern. Erreicht wird dies durch einen strengen zweistufigen Beurteilungsprozess mit professionellen Blindproben und umfassenden technischen (chemischen und mikrobiologischen) Analysen durch ein unabhängiges Labor.

Räumlichkeiten und Beurteilung

Der Wettbewerb verfügt über eigene Lagerräume und Weinkeller für mehr als 25.000 Flaschen. Die Teilnehmer werden gebeten, uns ihre Produkte möglichst früh zuzusenden, damit diese genügend Zeit haben zu ruhen. Die Juroren bewerten die Produkte in ruhigen, speziellen Verkostungsräumen und werden dort bedient. Vor sich haben sie nur nummerierte Gläser und einen Beurteilungsbogen – die Flaschen selbst bekommen sie zu keiner Zeit zu Gesicht. Über 250 Experten aus aller Welt stellen sich zur Verfügung, so dass die Jurys ausgehend vom Wissen und der Sachkenntnis der Juroren optimal zusammengestellt werden können. Die Beurteilung der teilnehmenden Produkte, die in mehr als 1500 Kategorien eingeteilt werden, nimmt mehr als vier Monate in Anspruch.

Unterstützt wird der Wettbewerb von einer Gruppe sehr einflussreicher Persönlichkeiten aus dem Wein- und Spirituosenhandel. Zitat von Frances Horder, IWSC Direktorin: „Unsere Vizepräsidenten bilden ein Beratungsgremium und arbeiten mit uns zusammen, um unsere internationale Bekanntheit zu fördern.“

Beurteilung

Alle Produkte werden nach Region/Gebiet, Sorte/Stil/Art, Jahrgang/Alter usw. beurteilt. Weine und Spirituosen, die eine Auszeichnung erhalten, rücken dann in die entsprechende Trophäenkategorie vor, in der sie dann auf nationaler oder internationaler Ebene miteinander konkurrieren.

Bewertungssystem:

| | | |
|---------|--------|--|
| 90-100 | GOLD | Hervorragendes Produkt; setzt Maßstäbe |
| 80-89.9 | SILBER | Sehr gutes Produkt; hervorragende Qualität |
| 75-79.9 | BRONZE | Gutes Produkt; deutlich überdurchschnittlich |

Die Produkte mit der besten Wertung erhalten zusätzlich die Auszeichnung „Best in Class“ und sind für den Trophäen-Wettbewerb qualifiziert. Sollte die Jury nicht zu einem einmütigen Urteil gelangen, wird der Fall an ein zweites Gremium verwiesen, um eine demokratisch gefasste Entscheidung zu gewährleisten.

Ergebnisse

Unser Präsident wird die Gewinner der Trophäen im Rahmen der jährlichen Schaulprobe im Juli bekannt geben. Dort werden die Gewinner der Goldmedaillen und Trophäen zur Verkostung bereit stehen. Auch die Finalisten im Wettbewerb um die Auszeichnungen für Destillateure, Händler, Weinproduzenten und Winzer werden Erwähnung finden. Dieser Veranstaltung wohnen Vertreter aus Presse und Handel bei. Direkt im Anschluss an die Veranstaltung werden die Ergebnisse auch auf der IWSC Website veröffentlicht und die Teilnehmer schriftlich über ihre Ergebnisse in Kenntnis gesetzt.

Technische Analyse

Bevor die prämierten Produkte in die Wettbewerbsphase um die ausgelobten Trophäen eintreten, werden sie einer Analyse unterzogen. Die technische Analyse wird von Corkwise durchgeführt, einem der führenden unabhängigen Labors im Vereinigten Königreich. Nach Ansicht der IWSC kann nur auf diese Weise sichergestellt werden, dass die von den Juroren empfohlenen Produkte unbedenklich sind und ihre Qualität auch dann noch hervorragend ist, wenn sie zum Verbraucher gelangen.

Die Weinanalyse umfasst: Schwefeldioxidgehalt (frei und gesamt), Eisen, Kupfer, Gesamtsäuregehalt, Gehalt an flüchtigen Säuren (Essigsäure), pH-Wert sowie Ascorbinsäuregehalt, Gehalt an Zucker, Alkohol und zuckerfreien Extrakten sowie Ermittlung der mikrobiologischen Eigenschaften. Darüber hinaus werden bestimmte Weine mittels Gaschromatographie auf Methanol, Sorbitol und andere potenzielle Verunreinigungen sowie verbotene Zusätze (GC-MS) untersucht.

Die Analyse von Spirituosen und Likören umfasst die Bestimmung des Alkohol- und Zuckergehalts sowie die gaschromatographische Überprüfung auf mögliche verbotene Zusätze.

Wer sollte teilnehmen?

Weinerzeuger & Spirituosenhersteller, Importeure, Großhändler, Einzelhändler

Wenn ein prämiertes Produkt von einem Vertreter eingereicht wurde, erhalten sowohl der Erzeuger als auch der Anmelder die Auszeichnung.

Teilnahmebedingungen

Teilnahmeformular:

Formular ausfüllen und absenden und online auf www.iwsc.net bezahlen; oder

beiliegendes Teilnahmeformular ausfüllen und mit Zahlung senden an: IWSC Ltd; Entry Department, 17 Dunsfold Park, Stovolds Hill, Cranleigh, Surrey GU6 8TB UK bis spätestens: (Daten einfügen)

Ein Exemplar aufbewahren

Teilnahmegebühr:

£ 120 (für Teilnehmer aus Nicht-EU-Ländern) pro angemeldetem Produkt ODER

£ 120 + £ 21 MwSt. = £ 141 (für Teilnehmer aus EU-Ländern) pro angemeldetem Produkt.

Zahlungsbedingungen:

Scheck oder Wechsel zusammen mit Teilnahmeformular, zahlbar an International Wine and Spirit Competition ODER

Kreditkartendaten angeben ODER

Betrag überweisen: **Siehe Seite (noch nicht bestätigt)**

Muster & Lieferung

Senden Sie:

jeweils 4 Muster der teilnehmenden Weine und/oder Spirituosen

An:

The International Wine & Spirit Competition Cellars
17, Dunsfold Park,
Stovolds Hill
Cranleigh
Surrey
GU6 8TB
Vereinigtes Königreich

Liefermethoden:

ANGLO OVERSEAS WINE ist der Hauptspeditionspartner der IWSC und seit vielen Jahren in aller Welt im Bereich der Beförderung und Lagerung von Weinen und Spirituosen tätig. Das internationale Partnernetz von Anglo (siehe Liste) bürgt für die optimale Beförderung Ihrer Erzeugnisse durch Mitarbeiter, die Ihre Produkte mit der gebotenen Sorgfalt behandeln. Anglo stellt die teilnehmenden Produkten unter optimalen Bedingungen zu einer einzelnen Sendung zusammen und liefert sie direkt an die IWSC Weinkeller.

Wenden Sie sich direkt an Anglo, um die Lieferfrist gegenüber ihrem örtlichen Vertreter zu bestätigen.

VERTRIEBSPARTNER IM VEREINIGTEN KÖNIGREICH

Wenn Sie einen Vertriebspartner im Vereinigten Königreich haben, kann es einfacher sein, diesen damit zu beauftragen, die Produkte in Ihrem Namen an die IWSC zu liefern.

DIREKTLIEFERUNG

Durch einen unabhängigen Kurier.

Sämtliche Lieferkosten, Einfuhrzölle, Steuern und Abgaben für den Transport zu den IWSC Weinkellern im Vereinigten Königreich gehen **zu Lasten des Anmelders.**

DENKEN SIE BITTE DARAN, IHRE PRODUKTE MIT EINER KOPIE DES BETREFFENDEN TEILNAHMEFORMULARS AN DER AUSSENSEITE DER KISTE KENNTLICH ZU MACHEN.

FRISTEN FÜR DIE LIEFERUNG VON PROBEN

Produkte müssen bis zu den folgenden Terminen an die Weinkeller der IWSC geliefert werden:

SPIRITUOSEN

21. Februar: Cognac; Armagnac; Calvados; Irish Whiskey; Scotch Whisky

9. Mai: ALLE ANDEREN SPIRITUOSEN

ALLE WEINE

7. März

ANGLO OVERSEAS WINES:

Wenn Sie die Dienste von Anglo in Anspruch nehmen, erfragen Sie bitte dort die Fristen.

Verspätet eingehende Produkte

Falls Sie den Termin für die planmäßige Lieferung durch Anglo Overseas verpassen, MÜSSEN Sie unter Tel. + 44 (0)1483 548 963 oder per E-Mail an info@iwsc.co.uk mit Beverly Steer am Hauptsitz der IWSC Kontakt aufnehmen.

Der Wettbewerb haftet nicht für verspätete Lieferungen.

Teilnahmebedingungen

Produkte werden erst nach Erhalt der erforderlichen Anzahl von Proben sowie nach Eingang der vollständigen Teilnahmegebühr beurteilt.

Anmeldungen werden nur für Produkte angenommen, die in handelsüblichen Mengen produziert werden; sie müssen von einer einwandfreien, marktfähigen Qualität sein und aus der angegebenen, für den Verkauf bestimmten Charge stammen. Alle angemeldeten Produkte müssen zum Zeitpunkt der Anmeldung fertig gestellt, in ihrem endgültigen Behälter abgefüllt und mit dem endgültigen Siegel versiegelt sein.

Provisorische Etiketten sind zulässig, MÜSSEN ABER alle gesetzlich vorgeschriebenen Angaben, einschließlich Losnummern, enthalten. Proben, die diese Voraussetzungen nicht erfüllen, werden ohne Erstattung der Gebühren disqualifiziert. Prämierte Produkte müssen bei Bekanntgabe der Ergebnisse vollständig hergerichtet sein.

Teilnehmende Produkte, die derzeit in EU-Ländern verkauft werden, müssen den in der EU geltenden Vorschriften zur Produktion und Kennzeichnung genügen. Produkte, die für den

Absatz außerhalb der EU bestimmt sind, müssen in jedem Fall die im Absatzland gültigen Vorschriften, vorzugsweise jedoch die EU-Normen erfüllen.

Die Produkte dürfen keine verbotenen Zusätze enthalten.

Der Veranstalter des Wettbewerbs behält sich vor, Produkte zu Vergleichszwecken bei Verkaufsstellen zu erwerben.

Der Veranstalter des Wettbewerbs behält sich vor, die angemeldeten Produkte nach eigenem Ermessen in geeignete Kategorien einzuteilen.

Der Gewinn einer bestimmten Auszeichnung berechtigt Produzenten nicht, damit für ihre gesamte Produktreihe zu werben. Als Gewinner einer IWSC Auszeichnung dürfen nur die preisgekrönten Produkte beworben werden.

Bei einer nicht ausreichenden Anzahl von teilnehmenden Produkten in einer Kategorie, können die Produkte in die nächste entsprechende Kategorie eingestuft werden.

Entscheidungen der Juroren sind in jeder Hinsicht endgültig.

Die Namen aller Gewinner werden nach Abschluss des diesjährigen Wettbewerbs veröffentlicht. Zu Produkten, die keine Auszeichnungen erhalten, werden keine besonderen Angaben veröffentlicht.

Der Veranstalter des Wettbewerbs ist berechtigt, Produkte, die obige Teilnahmebedingungen nicht erfüllen, vom Wettbewerb auszuschließen.

Der Veranstalter des Wettbewerbs kann eine Erstattung der Gebühren für zurückgezogene Produkte oder für Proben, die nicht rechtzeitig eintreffen, nicht garantieren.

PROBEN IN TANKS WERDEN NICHT ANGENOMMEN.

ONLINE-ANMELDUNG: www.iwsc.net

ANMELDESCHLUSS: 17. FEBRUAR 2006

ENTER ON LINE: www.iwsc.net

2005 Trophy Winners

Winemaker of the Year

Bodegas Domecq

Distiller of the Year

Chivas Brothers

Outstanding Achievement in Scotch Whisky

David Stewart, William Grant & Sons

Communicator of the Year

Joe Wadsack

Women in Wine Award

Su Birch, CEO Wines of South Africa

European Retailer of the Year

Sainsbury's Ltd

European Wine Buyer of the Year

Waitrose Ltd

European Spirits Buyer of the Year

Waitrose Ltd

Argentinian Wine Producer of the Year

Finca Las Moras

Australian Wine Producer of the Year

Haan Wines

Canadian Wine Producer of the Year

Inniskillin Okanagan

Chilean Wine Producer of the Year

De Martino

Eastern Mediterranean Wine Producer of the Year

Domaine Gervassiliou

French Wine Producer of the Year

Champagne P & C Heidsieck

German Wine Producer of the Year

Weingut Prinz von Hessen

Italian Wine Producer of the Year

Castello Vicchiomaggio

New Zealand Wine Producer of the Year

St. Clair Estate Wines

South African Wine Producer of the Year

Kanonkop Wine Estate

Spanish Wine Producer of the Year

Bodegas Domecq

UK Wine Producer of the Year

Ridgeview Wine Estate

USA Wine Producer of the Year

The Hess Collection

Blended Red Wine

Haan Wilhelmus Barossa Valley 2002

Single Estate Wine

St. Andrews Cabernet Sauvignon 2001

Cabernet Sauvignon

St. Andrews Cabernet Sauvignon 2001

Botrytis Wine

Brown Brothers Family Reserve Noble Riesling 1999

Bottle Fermented Sparkling Wine

Ridgeview Merret Bloomsbury 2002

Carmenère

Viu Manent Secreto Carmenère 2004

Chardonnay

Rustenbergs Chardonnay 2003



2005 Trophy Winners

Eiswein/Icewine

Inniskillin Riesling Icewine Dark Horse Vineyard 2003

Merlot

Longridge Merlot 2003

Pinot Noir

Domaine Alfred Califa Pinot Noir 2002

Pinotage

Kanonkop Pinotage 1998

Riesling

Tesco Finest Great Southern Riesling 2003

Sangiovese

Castello Vicchiomaggio Riserva La Prima Chianti Classico DOCG

Sauvignon Blanc

Saint Clair Wairau Reserve Sauvignon Blanc 2004

Shiraz/Syrah

Henschke Mount Edelstone Shiraz 2002

Vintage Red Wine (over 5 years)

Katnook Estate Odyssey Cabernet Sauvignon 2000

Australian Red Wine

Henschke Mount Edelstone Shiraz 2002

Vintage Champagne

Champagne Duval-Leroy 1996

Non-vintage Champagne

Piper-Heidsieck Brut Divin, Blanc de Blancs NV

Special Edition Champagne

Charles Heidsieck Millesime

Port Wine

Warre's Late Bottled Vintage

Aquavit

Simers Taffel Aquavit

Brandy

Van Ryn's Collection Reserve 12 Year Old

Fruit Spirits (Distilled)

Hämmerle "Vom ganz Guten" Williams Birnenbrand

Gin

Plymouth Gin Navy Strength

Liqueur

Dooley's Original Toffee & Vodka

Rum

Inner Circle Rum "General Managers Reserve" Green Dot

Vodka

Renat Brännvin

Blended Scotch Whisky

Buchanan's Special Reserve 18 Year Old

Cognac

Hine Triomphe Grande Champagne Cognac 40 Year Old

Single Malt Scotch Whisky 12 Years and Over

The Glenlivet 21 Year Old Archive

Single Malt Whisky up to 12 Years

Origine Pure Highland Single Malt Scotch Whisky 12 Year Old

Single Malt Scotch Whisky

Balblair 38 Year Old Single Malt Whisky

Cask Strength Scotch Whisky

The Stillman's Dram Limited Edition Tamnavulin 30 Year Old

Innovation in Spirit's Presentation

Isle of Jura Cask Strength 30 Year Old Single Malt Whisky

Innovation in Wine Presentation

Capuchino, Palo Cortado



President

Anthony von Mandl
The Mark Anthony Group Inc, Canada

Chairman

The Viscount Thurso MP

Directors

Tony Salter
David Wrigley

Competition Director

Frances Horder