

Verona,  
26/30 MARCH

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Regulations

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## INTERNATIONAL WINE COMPETITION

## ARTICLE 1 - Organiser, location and purpose

1. Veronafiere, as the Institution officially authorised by the Ministry for Agricultural, Food and Forestry Policies of the Italian Republic, announces the organisation of the “21st International Wine Competition” the final sensory evaluation stage of which will be held c/o Veronafiere in Verona in March 2014.
2. The “21st International Wine Competition” aims to highlight the best wine production, promote such wines among consumers and operators and present the most characteristic wines from various countries to the public at large, as well as reward and stimulate the efforts of wine-makers in relation to continual improvements in product quality.

## ARTICLE 2 - Organising Committee

1. The Competition is held under the patronage of the Ministry for Agricultural, Food and Forestry Policies of the Italian Republic, the Ministry for Economic Development of the Republic of Italy and the Committee on Agriculture and Rural Development of the European Parliament.  
The Organising Committee is chaired by the President of Veronafiere and comprises 3 members respectively appointed by the following Institutions, Organisations and Associations:
  - Ministry for Agricultural, Food and Forestry Policies of the Republic of Italy;
  - Ministry for Economic Development of the Republic of Italy;
  - Italian Oenologists-Wine Technicians Association.The Organising Committee has the task of supervising the implementation of the 21st International Wine Competition. Its decisions are final.

## ARTICLE 3 - Types of wine admitted and requirements for participating companies

1. The “21st International Wine Competition” is open to all wines conforming with the definition of the International Code of the O.I.V., presented by producer companies from all countries. Producer means a production entity identified by a name or company name which is also present on the labels of wines entered for the 21st International Wine Competition.
2. Producer company means a company that processes grapes or grape must into wine, prepares special wines or processes wine to obtain the characteristics defined by respective denominations of origin or undertakes refinement and ageing.
3. The 21st International Wine Competition is open only to batches of bottled wine having the capacity indicated in Article 5, item d) and a minimum overall quantity of at least 1,000 litres. Wines made from grapes or musts from countries other than the country of the producer are not admitted. Aromatised wines and wine-based drinks and cocktail blends of products are also excluded. Moreover, the Competition is not open to wines presented by individual or associated producers who have been sentenced in court proceedings in the past for fraud or adulteration.
4. For the purposes of assigning the awards as per Article 8), Producer means, in addition to an individual company, also a group of companies referring to a single Producer, provided that the application form and the front and/or rear labels of the wine entered in the competition expressly refers to the Producer.
5. Companies with outstanding payments due to the organisers for previous events cannot be included in a new edition of the Competition until such debts have been paid in their entirety. If such companies make payment for the new edition of the Competition, it will be retained by the Organiser as balance/payment for the outstanding debt. Participants expressly waive the faculty of different attribution of payments as per Article 1193, item 1, of the Civil Code. 1193 C.C. paragraph 1.

## ARTICLE 4 - Presentation categories

1. The wines taking part in the “21st International Wine Competition” are divided into the following three categories: Still Wines, Semi-Sparkling Wines and Sparkling Wines.  
“Still Wines” means wines with natural carbon dioxide content of less than one atmosphere.  
“Semi-Sparkling Wines” mean wines made with a pressure of 1-2.5 bar at 20 °C, with total alcohol of no less than 9° and effective alcohol of no less than 7°.  
Still Wines with a designation of origin (for European Union countries - PDO), protected geographical indication (for European Union countries - PGI) and, for other countries, in accordance with the international wine labelling standards adopted by the Organisation Internationale de la Vigne et du Vin, grouped in single category, are divided into the following 10 groups:
  - 1 - still white wines, 2013 vintage;
  - 2 - still white wines, 2012 vintage and earlier;
  - 3 - still white wines produced in barrique or in any case refined in wood;
  - 4 - still red wines of the last two vintages (2012-2013);
  - 5 - still red wines three to four years after vintage (2010-2011);
  - 6 - still red wines five to six years after vintage (2008-2009);
  - 7 - still red wines more than seven years after vintage (2007 and earlier);
  - 8 - still rosé wines;
  - 9 - naturally sweet still wines;
  - 10 - still liqueur wines.Semi-Sparkling Wines with a designation of origin (for European Union countries - PDO), protected geographical indication (for European Union countries - PGI) and, for other countries, in accordance with the international wine labelling standards adopted by the Organisation Internationale de la Vigne et du Vin, grouped in single category, are divided into the following 3 groups:
  - 1 - semi-sparkling dry and semi-dry white and rosé wines with residual sugar up to 35 gr/litre;
  - 2 - semi-sparkling dry and semi-dry red wines with residual sugar up to 35 gr/litre;
  - 3 - medium-sweet and sweet semi-sparkling white, rosé and red wines with residual sugar of more than 30 gr/litre.Sparkling Wines with a designation of origin (for European Union countries - PDO), protected geographical indication (for European Union countries - PGI) and, for other countries, in accordance with the international wine labelling standards adopted by the Organisation Internationale de la Vigne et du Vin, grouped in single category, are divided into the following 3 groups:
  - 1 - sparkling wines produced using autoclave fermentation (charmat method);
  - 2 - sparkling wines produced using bottle fermentation (classic method);
  - 3 - sweet sparkling wines.The Competition is not open to all types of wine as described in Article 3 and all products which cannot be attributed to one of the categories listed above.
2. Every Producer may enter as many samples as it wishes for every group of wines in each category referred to in item 1 above. The Producer shall not be entitled to refund of the entry fee nor the return of samples presented but not admitted. The same procedure will be applied to Companies sending samples that are judged not complying with the groups and categories envisaged by the Competition and governed by item 1 above.

## ARTICLE 5 - Registration, collection, transport and control methods

1. For each sample of wine, the presenting Company must send by courier and/or mail in the period between 10 February and 10 March 2014 to the following address: “21st International Wine Competition” – Veronafiere, Viale del Lavoro, 8 – 37135 Verona – ITALY · Tel. +39.0458200917 (telecom dedicated telephone line ) Tel. +39.0458298040 · Fax +39.0458297042 · e-mail : ioppi@veronafiere.it - the following:
  - a) registration of the wine sample online in the reserved area for exhibitors, compiled using the specific form, complete in all its parts and signed by the manager of the company (click here for wine sample registration: <http://www.vinitaly.com/ExhibitorsArea/concorsiVinitaly/sel/5/>);
  - b) 4 labels and any back labels identical to those used for the wine entered in the Competition;
  - c) copy of payment of the fee of €150 + VAT (for each sample of wine) covering registration fees by bank draft on the following bank account: BANCO POPOLARE AGENZIA CASSA MERCATO - IBAN: IT07R 05034 11751 0000 0012 2261 - SWIFT or BIC: BAPPIT21011, payable to Concorsi Internazionali Vinitaly 2014. For non-Italian companies, the enrolment fees will be invoiced without VAT provided that the VAT n° is indicated in the application form. The bank draft must clearly indicate the name of the company taking part and the reason for payment “21 Concorso Enologico Internazionale / International Wine Competition Vinitaly 2014” (any bank charges shall be borne by the company). Wines entered by companies which have not paid the registration fee will not be admitted to the Competition;
  - d) n. 6 x 0.75l bottles from the same batch or, alternatively and only for natural sweet wines and liqueur wines, n. 12 x 0.50l or 0.375l bottles, complete with all labels packed together in a single case. The following must be clearly written on the wine carton: “NON-COMMERCIAL SAMPLE entered for the 21st International Wine Competition Vinitaly 2014” - c/o Veronafiere, Viale del Lavoro, 8 – 37135 Verona – ITALY;
  - e) collection report, made out on the attached form in accordance with applicable procedures in the country where the company has its head offices. The Company undertakes to allow access to its premises by personnel appointed to collect samples. For Italy, collection may also be carried out directly by a company manager through self-certification (in this case, a photocopy of an identity document of the person signing must be attached);
  - f) certificate of analysis issued by the winery’s laboratory indicating at least the following parameters:
    - alcohol by volume at 20 °C;
    - reducing sugars g/l;
    - free sulphur dioxide;
    - total acidity in g/l, expressed as tartaric acid or sulphuric acid;
    - pressure for semi-sparkling wines or sparkling wines;
    - total sulphur dioxide;
    - volatile acidity per thousand.The certificate must bear the name of the Company and the wine entered with all useful information for identification of the sample. The Organising Committee reserves the right to carry out its own comparative and control analysis;
  - g) for wines with designation of origin - certificate of eligibility issued by the inspection body certifying the origin and denomination of the wine.  
This documentation must be shipped inside the carton together with the wine samples.

2. The Officially Authorised Organisation performs the necessary checks to ascertain the accuracy and regularity of statements by Companies in the documentation attached to the application form. If such checks highlight differences between data declared and found, the consignment of wine in question is automatically excluded from the Competition and any irregularities are reported to the competent territorial Office of the Central Inspectorate Department for the protection of quality and repression of fraud concerning agro-food products of the Ministry for Agricultural, Food and Forestry Policies.
3. The organisers decline any and all responsibility for possible late arrival of samples compared to the closing date, total or partial loss of samples during transport, alterations of chemical-physical and sensorial properties of samples caused by temperature fluctuations, breakages or other problems incurred during transport. Costs of shipping, customs clearance and forwarding to destination - VERONA "21<sup>st</sup> International Wine Competition Vinitaly 2014" - c/o Veronafiere - Viale del Lavoro, 8 - 37135 Verona shall be entirely borne by Companies. These costs must be paid directly to the shipping agent. Wines that do not satisfy these dispositions will not be admitted to the Competition. Non-compliant samples will not be collected and are therefore automatically excluded from the Competition.  
This does not entitle the Company to refunds of any registration fees paid; inasmuch shipping is entirely at the expense of the Company and its own risk. Samples shipped carriage paid will be refused. Rejected samples will not be returned.

#### ARTICLE 6 - Wine storage and anonymity methods

1. On receipt of samples entered for the 21<sup>st</sup> International Wine Competition, the Organisers will ensure their storage in accordance with the strictest technical standards in the sector.
2. Wine samples, before being assessed by the Juries, will be rendered anonymous by using two special codes:
  - the first code is attributed to the sample by the Officially Authorised Organisation at the time of delivery to the Organisation itself;
  - the second code is attributed by a notary public or a lawyer having no connections with the wine sector formally appointed by the Organisers prior to the presentation of samples to the juries.The designated notary or lawyer take part in the Competition's various stages; they may involve trusted staff for the fulfilment of their functions. The Notary or Lawyer assures formal aspects and operating methods, ensures safe-keeping of the wine samples from the time they are rendered anonymous through to drafting the classifications by them for each group of wines.

#### ARTICLE 7 - Composition and functions of the Tasting Juries and assessment criteria

1. The Jury comprises of several Juries, each of which is formed by drawing of lots by the person appointed by the Officially Authorised Organisation.  
Each jury comprises:
  - n. 2 qualified Italian tasters;
  - n. 1 qualified international taster;
  - n. 2 international trade press journalists or foreign wine experts.
2. The Juries assess the wine samples entered in the Competition using the specific cards based on the sensory analysis method of the "Union Internationale des Oenologues". Assessments ratings are expressed independently by each member of the Jury.  
Each jury assesses max. 50 samples/day, divided into four different sessions, two of which in the morning and two in the afternoon.  
If during sensory analysis one or more members of the juries should be unable to continue, they may be replaced even by Italian technicians and/or journalists appointed by the President of the Jury, with the exception of persons directly or indirectly involved in the preparation and implementation of the Competition. The Jury's decisions are final.
3. To ensure appropriate confidentiality for Companies taking part, only the list of award-winning wines is published and not the list of Companies taking part, nor the score assigned to individual samples. Each Company may, for its own documentation, ask the Italian Oenologists-Wine Technicians Association (tel. 02.99785721 - fax 02.99785724) by 31 August 2014 to receive documents related to assessments of its wines entered in the competition.

#### ARTICLE 8 - Minimum score for awarding distinctions and type of distinction

1. Every wine entered in the Competition is assessed by a jury. The score of each sample is calculated as the arithmetic mean of individual scores after eliminating the highest and lowest scores. Wines achieving the best score, for a maximum of 30% of entries in each group for each of the categories envisaged at Article 4 above, provided that minimum score of 82/100 in accordance with the assessment method of the "Union Internationale des Oenologues" is reached, are jointly awarded Special Mentions.
2. The 20 wines in every group in each of the categories envisaged by Article 4 above achieving the best score, provided that a minimum of 82/100 is achieved, will be assessed again by 3 different juries. In this stage, the score for each sample is calculated from the arithmetic average of the individual assessments after eliminating the highest and lowest score for each Jury. The first 4 wines in each group obtaining the highest score, provided that a minimum score of 82/100 is achieved, are respectively awarded the Grand Gold Medal, Gold Medal, Silver Medal and Bronze Medal.
3. The Producer from each country achieving the highest score, calculated from the sum of the highest scores for the three best wines receiving Special Mentions, will receive the special "Vinitaly Nation 2014" award. This award is made provided that the country of origin the Producer in question has taken part with no less than 10 companies.
4. The wine of any Italian denomination of origin achieving the absolute best score, provided that it exceeds the minimum of 82/100, will receive the Special "Denomination of Origin 2014" Award". This award is only made on condition that every denomination of origin has taken part with at least 40 samples.
5. The Producer achieving the best result calculated from the sum of the highest scores for two wines taking medals in different groups will be awarded the special "Grand Vinitaly 2014" Award. In the event of a tie, the sum of scores for 15 assessment cards for the wines in question will apply. In case of a further tie, consideration will be given to the best medal placing or score of a third wine from the same producing earning a medal.  
The Special "Gran Vinitaly 2014" Award automatically excludes the possibility that the producer will also be considered for Special "Vinitaly 2014 Nation" Award.

#### ARTICLE 9 - Issue of distinctions

1. The Officially Authorised Organisation - Veronafiere - on written request by companies concerned, issues authorization to print a corresponding number of labels or stickers indicating the distinction "International Wine Competition 2014" to be applied to bottles containing award-winning wines with different colours and wording in accordance with the medals awarded (Grand Gold Medal, Gold Medal, Silver Medal and Bronze Medal) and the dimensions and colours supplied by Veronafiere.  
Award-winning companies intending to exploit the foregoing opportunity for bottles of award-winning wines, must make a written request within 30 days of receipt of notification of the award, directly to: Veronafiere/Vinitaly - "Concorso Enologico Internazionale" - Viale del Lavoro, 8 - 37135 Verona - email: ioppi@veronafiere.it.  
The number of labels or stickers must correspond to the quantity of bottles of wine taking an award in the Competition in accordance with the declaration in the relative collection report.  
The cost of printing of labels and stickers shall be borne by the company.  
Labels and stickers must meet the requirements defined in Article 7, item 1 of Ministerial Decree dated 16 December 2010.

#### ARTICLE 10 - Event announcing the award-winning wines

1. The announcement of winners will take place during a special event organised by Veronafiere. The award-winning wines are then included gathered in a special list published by Veronafiere for the Italian and international press.  
These wines will also be included throughout 2014 in special promotional initiatives organised by Veronafiere.
2. Producers winning one of the awards envisaged at article 8 who intend to mention the fact in their commercial activities must follow the general rules in force in each country in accordance with the general guidelines defined by the Organisation Internationale de la Vigne et du Vin.  
All awards that are not collected during the award ceremony will be shipped to winning companies by Veronafiere, who accepts no liability for any losses or non-deliveries.

#### ARTICLE 11 - Amendments to regulations

1. The Organising Committee reserves the right to modify these regulations at any time and whenever necessary following prior authorisation by the competent Ministry. Any controversy shall be referred to the Courts of Verona as place of jurisdiction.

## MAY WE REMIND YOU:

### REGISTRATION MUST BE COMPLETED ONLINE

visit <http://www.vinality.com/ExhibitorsArea/concorsiVinality/sel/5> for wine sample registration

- 1) Companies may present as many samples as they wish in every group of wines in each category.
- 2) Companies are required to submit 6 x 0.750 l. bottles of each wine entry; for liqueur or naturally sweet wines only, they can alternatively submit 12 x 0,500 l. or 0.375 l. bottles.
- 3) Wine entries, together with their sampling reports and contest application forms, must reach Veronafiere between 10 February and 10 March 2014 (Article 5 of the Regulations).
- 4) Wines achieving the best score (for no more than 30% of entries in each group of every category envisaged in Article 4 of the Regulations), provided that they have achieved a minimum score of 82 hundredths in accordance with the “Union Internationale des Oenologues” evaluation method, will be awarded ex-aequo with a **Special Mention Diploma**. The best 20 wines in every category and group obtaining Special Mentions, in accordance with the Regulations, will also receive the **Grand Gold Medal, Gold Medal, Silver Medal and Bronze Medal** respectively for the wines achieving the highest scores.
- 5) The Producer from every country achieving the highest score calculated as the grand total of scores awarded to the three best wines obtaining at least a Special Mention, will be awarded the **Special “VINITALY NATION 2014” Award**. This award will only be made provided that the country of origin of the producer has taken part with at least 10 companies.
- 6) The wine of any Italian denomination of origin achieving the absolute best score, provided that it exceeds the minimum of 82/100, will receive the Special “DENOMINATION OF ORIGIN 2014” Award”. This Award is only made on condition that every denomination of origin has taken part with at least 40 samples.
- 7) The producer achieving the highest score calculated as the sum of the highest scores for the two best wines obtaining a medal in different groups will receive the **Special “GRAND VINITALY 2014” Award**. The assignment of the Special “Grand Vinality 2014” Award automatically excludes the winning Producer from consideration for the assignment of the Special “Vinality Nation 2014”Award”.
- 8) Award-winning wines will be included in a series of promotional activities throughout 2014.
- 9) Veronafiere will issue, on written request by interested companies, authorisation to print a corresponding number of labels or stamps indicating “International Wine Competition 2014” to apply to bottles containing award-winning wines with different colours and wordings depending on the awards assigned (**Grand Gold Medal, Gold Medal, Silver Medal and Bronze Medal**) with the dimensions and colours indicated by Veronafiere.
- 10) Each company (by 31 August 2014) for its own documentation may ask the Italian Oenologists and Wine Technicians Association (Tel. +30 02.99785721 - fax +39 02.99785724) to send evaluation documents concerning its wines entered for the Competition.
- 11) The composition of the examining commissions, wine matching, the correctness of every operation and monitoring compliance with the Regulation will be entrusted to a notary public or lawyer appointed by the Veronafiere.



VERONAFIERE

ENTE AUTONOMO PER LE FIERE DIVERONA

Viale del Lavoro, 8 • 37135 Verona • Italia • Tel +39.0458200917 • Tel +39.0458298040 • Fax +39.0458297042