

MUNDUS vini[®]

THE GRAND INTERNATIONAL WINE AWARD



2018

Summer Tasting



online registration:
www.register-wine.com

Deadline 29 June 2018

English

TASTERS' COMMENTS



Very professional and well organised. The medals have become a relevant decision criterion for customers in grocery retail.

Kathy Féron
Jaques' Wein-Depot
Germany

MUNDUS VINI doesn't focus on any particular countries of origin; therefore, I regard the event as very 'international'. Consumers "recognise" the prize-winning wines by the awards and assess them positively."

Kersten Zimmermann
EDEKA AG
Germany



Absolutely first class in every respect! I particularly appreciate the admirable professionalism in the tasting sector.

Alfred de Martin
Gialdi Vini SA
Italy

For me it's one of the best-known competitions in the world. According to a lot of people it's very good organised.

Martina Kottová
Globus Czech Republic
Czech Republic



Despite the extremely high number of tastings, a very high level of professionalism is guaranteed. I don't know anything on this scale that can compete with MUNDUS VINI.

Frank Schindler
Vinum Distribution GmbH
Germany

Very professional and friendly. A well-organised competition, balanced juries, wines of any style and varieties from all over the world.

Yair Koren Kornblum
Israel Broadcasting Authority
Israel

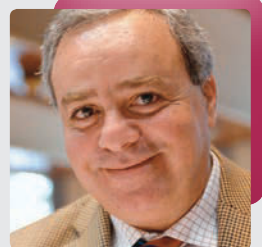


I rate it very highly indeed owing to the organisation and the excellent choices made by the juries. The quality of the wines is also a great motivation. The organisation of the sessions and the guarantee of balanced juries respect both the products and the wine tasters."

Prof. Gérard Devos
Cercle Belge Professeurs
Belgium

It's one of the best wine competitions owing to its professionalism and strict criteria. I like it because the organisers take the time to explain and clarify all issues, and no discussions are held on the tasting panels unless there's a problem with the wine and how it's perceived.

Elie Maamari
Château KSARA
Lebanon

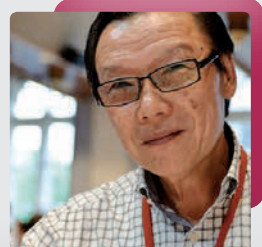


I rank MUNDUS VINI highly because it's managed efficiently and professionally."

Dave Hughes
Journalist
South Africa

I would regard MUNDUS VINI as one of the most efficient wine competition organisations. It's a very professional group that uses the most up-to-date service equipment. Their service staff are excellent.

Liat Kiang Chua
John Chua Consultancy
Singapore



23RD GRAND INTERNATIONAL WINE AWARD

MUNDUS vini[®]

THE GRAND INTERNATIONAL WINE AWARD

MUNDUS VINI

With more than 10'000 wines submitted each year one of the largest and most important wine competitions in the world

AROMA PROFILE: Using MUNDUS VINI's unique aroma chart, you can showcase the international evaluation of the qualities of your wines for professionals and laypeople alike.

CERTIFICATE: The conclusive certificate for successful wines helps boost your wine sales.



INTERNATIONAL COMMUNICATION

1. All MEININGER publications will of course feature reports on MUNDUS VINI winners. Thus the entire wine marketing target audience from the retail, catering and end-user sectors is addressed.
2. Press reports around the world ensure winners are known in their own country.
3. We promote your award-winning wines at the most prestigious wine fairs, advertising in MEININGER publications. This allows specialist visitors to instantly find you and your stand at the fair (ProWein, Vinitaly, ...).



WINNERS ONLINE

1. At MEININGER ONLINE, the online portal for international wine buffs, you can win over new potential customers on a daily basis. All MUNDUS VINI winning wines are presented here, together with their aroma profile.
2. Publication in the social networks



Introduction

The Grand International Wine Award conferred by MUNDUS VINI GmbH is regarded in Germany as a prestigious international competition for wines from all wine-growing regions around the world. The aim of the competition is to promote wine quality and boost the sales of the wines and sparkling wines entered. An international jury delivers an independent, neutral and expert verdict on the wines, thereby guaranteeing that the competition is both fair and professional. This bestows a high level of recognition upon the medals awarded at MUNDUS VINI, the prize-winning wines and their producers.

1. Admission to tastings

Eligibility is restricted to all producers and marketers worldwide of still, sparkling, semi-sparkling and liqueur wines and products for direct human consumption as permitted by Annex VII Part II of Regulation (EU) No 1308/2013 for wine. Participants shall be responsible for the marketability of their wines, and it shall not be incumbent upon MUNDUS VINI GmbH to examine the marketability of the wines submitted or the respective countries of origin. The same wine (the same product) may be entered in the competition several times. When re-entering the wines, the lot numbers and/or official test numbers are the overriding criteria for the identity of the wines. Readily consumable products from all wine-growing regions around the world shall be admitted. Samples for tasting not submitted by the stipulated deadline (**29 June 2018**) may be excluded from the competition.

2. Categories admitted

Products in the following categories will be admitted

- 2.1 Still wines of all quality grades, grape varieties or origins and tastes.
- 2.2 Sparkling wines of all quality grades, grape varieties or origins and tastes.
- 2.3 Semi-sparkling wines of all quality grades, grape varieties or origins and tastes.
- 2.4 Sweet wines
- 2.5 Fortified wines

3. Terms and conditions for participating

3.1. General

- 3.1.1 Participation is restricted to wine filled in bottles or other containers suitable for use by end consumers. These must correspond to the regulations for packaging in the Bulletin from 8 March 1994 (Federal Law Gazette [BGBl] I p. 451 ff., most recently amended by Art. 4 of the Regulation from 11/12/2014 BGBl. I p. 2010) and/or be filled into bag-in-box or comparable packaging in a standard commercial volume for end consumer sales.
- 3.1.2 **Tank samples** may also be displayed since 2014. For this purpose, please refer to our tank sample application and further information at www.mundusvini.com/en → **Participation**
- 3.1.3 All participants may enter as many products as they wish. The wines must comply with the production and labelling provisions of the relevant third countries and/or EU regulations.
- 3.1.4 For each sample, six bottles must be entered in the competition. At the time of registration, at least 200 bottles must still be available from the participant; with high-quality sweet wines (z.B. Eiswein, Icewine, Sauternes, Trockenbeerenauslese or Beerenauslese) the amount is at least 100 bottles.
- 3.1.5 Only duty paid-tax, and carriage paid samples may be sent to the address at MUNDUS VINI.
- 3.1.6 MUNDUS VINI GmbH reserves the right to bill taxes, duties or other charges and possibly handling charges (if invoiced to MUNDUS VINI) for the submitted products to the submitter.

3.1.7 **A duly completed product pass featuring all the required details must be available for each sample.** If the participant does not provide all the details, MUNDUS VINI GmbH reserves the right not to award a prize to the wine. Furthermore, MUNDUS VINI GmbH is also entitled to examine wines to ascertain their identity; an invoice may be made out for the trade analysis. **The details indicated on the product pass shall remain binding for all publications, documents and awards.**

3.2 Submission of partially filled batches

The submission of partially filled batches and the use of awards and/or prizes are allowed under the following conditions:

- 3.2.1 Upon submission of the first partially filled batch of a wine and/or product, the identical amount available as well as the amount of the first partially filled batch submitted must be registered.
- 3.2.2 When submitting subsequent partially filled batches of a prize-winning initial batch, chemical analyses from a recognised testing institute of MUNDUS VINI GmbH must be provided. These must enable the wine to be clearly identified and confirm that the identity of the subsequent partially filled batches is the same as that of the prize-winning initial batch. To this end, four more bottles from each partially filled batch must be sent to MUNDUS VINI GmbH for further analytical and organoleptic testing. Here, a reference to the first submission must be made. Furthermore, if another lot number is used for the labelling, it must be indicated on the registration forms.
- 3.2.3 Use of awards is permitted for partial quantities until six months after the award (filling deadline), for identical samples.
- 3.2.4 With regard to the analytical and organoleptic testing of partially filled batches, MUNDUS VINI GmbH reserves the right to commission a recognised testing institute to conduct the analytical and organoleptic identity testing. Here, the initial batch is analysed together with the new batch and, using the analyses, the identity of the wine is examined. MUNDUS VINI GmbH charges a fee for this service.

4. Submission fees

- 4.1 A submission fee is incurred for each sample submitted. The fee covers the costs for taking the samples, travel expenses and accommodation for the jury of international experts, organising the competition as well as the preparation of the awards and documents undertaken by MUNDUS VINI GmbH.
- 4.2 The submission fee amounts 160 Euro net each submitted sample. **For online registration and online payment, 150 Euro net each submitted sample.**
- 4.3 If the same wine is submitted by several marketers, they are named together with the prize winner (producer/bottler). Submission fees paid several times cannot be refunded. Receipt of the full payment of the submission fees is a prerequisite for taking part in the competition.
- 4.4 The registration is committed - regardless of the effectively participation - to pay the indicated fee.

5. Jury-tasting/awards

A highly qualified international jury comprising oenologists, wine-makers, professional wine traders, sommeliers and expert journalists taste the wines, sparkling wines and fortified wines in 'blind'

tasting rounds. Wines will be arranged in a tasting according to their product category, origin, quality level and flavour, and evaluated in accordance with the international 100-point scheme of the International Organisation of Vine and Wine (OIV), also recognised by the Union Internationale des Œnologues (UIŒ).

The wine tasting will take place from 30th August to 2nd September 2018. The number of products destined to receive prizes in the competition is limited to 40% of the samples submitted with the highest points tally reached in their relevant category.

The award grades are:

Grand Gold
Gold
Silver

5.1 Additional Awards

I. Best of Show:

The best wine from the relevant categories (origin, grape variety, price class, type of producer and sales channel) can also receive an additional award. If two best wines in the same category are level on points, MUNDUS VINI GmbH reserves the right to call in a master jury to taste the wines once again. In this way, only one wine per category can receive an award. The Grand International Wine Awards MUNDUS VINI is also entitled not to bestow an award in any given year. In such circumstances, the winner receives a document instead of an award, and a medal prepared by MUNDUS VINI can be included on the label.

II. best producer (at least 10 wines in the competition)/**best importer** (at least 20 wines in the competition). Of which at least 50% have been awarded prizes. In the event of the same average gained by all the judged samples from several producers, the highest number of medals per participant shall be the deciding factor.

6. Publications

The prize-winning products at the Great International Wine Awards organised by MUNDUS VINI GmbH will feature in publications after the competition has finished. They will appear in, among others, MEININGER'S WINE BUSINESS INTERNATIONAL, WEINWIRTSCHAFT, MEININGERS WEINWELT, DER DEUTSCHE WEINBAU and MEININGERS SOMMELIER des MEININGER VERLAGS, Neustadt an der Weinstraße. Various internet portals, including MEININGERS WEINSUCHE, will also run features that can be linked to the producers' webpages. Information on wines that have not garnered the minimum number of points required for an award will not be published.

7. Use of the awards and logos

- 7.1 The winners may use the awards and logos from MUNDUS VINI GmbH for their labelling and advertising. Use of the medals and logos is governed by special terms and conditions: "Regulations governing the use of medals from MUNDUS VINI GmbH in advertising".
- 7.2 Likewise, the use of awards on bottle designs is governed by the "Regulations governing the use of medals and awards from MUNDUS VINI GmbH in advertising".

8. Final provisions – observance of the competition conditions

By submitting the samples, the participant accepts the participation conditions and decisions of MUNDUS VINI GmbH. The court of law in Neustadt an der Weinstraße shall be responsible for settling any legal issues that may arise.

MUNDUS VINI 2018-2**PRODUCT PASSPORT**

Easier and more convenient you can fill in the product passport at www.register-wine.com and pay your sample directly online. Benefit this addition of a descent registration fee of 150 Euro (us 160 Euro) for online registration and payment.

*** Brand name / full name of product (used for publication)**

*** Tank sample**

Yes (tank samples will only be accepted with the dedicated tank sample application. This can be found at www.mundusvini.com/en/participation)

No, please enter *lot number (Only fully labelled wines bearing a lot number will be allowed into the competition!)

*Total quantity (in litres)

*Filled amount for the lot number submitted (by bottle)

Analysis

*Alcoholic level (label)

 (% vol.)

*Actual alcoholic strength (two decimal places e. g. 12,43)

 (% vol.)

*Total acidity

 (g/l)

*Residual sugar

 (g/l)

*Relative density

 (d 20°/20°)

*Total SO₂ (mg/l)

Volatile acidity (g/l)

*Pressure in bottle (bar) (if sparkling wine)

Price

*Recommended retail price (VAT included) €

Off cellar price (VAT excluded) €

*** Product category**

Still wine

Sparkling wine

Slightly sparkling wine

Fortified wine

Vinification**Still wine**

Barrique

Plastic tank

Wooden cask

Stainless steel tank

Others:

Sparkling wine

Bottle fermentation

Charmat method

Transvasement method

Others:

Fortified wine

Madeira

Marsala

Port

Sherry

Vin doux naturel

*** Wine type**

Blanc de Noir

Rosé

Red

White

*** Origin**

European Union (+ Switzerland) Yes

No

Mixture of wines from different countries of the European Community

Country of origin

Growing area

Region/appellation

Community

Single vineyard

*** Quality level**

PDO - Wine with a protected designation of origin (e. g. Quality wine)

PGI - Wine with a protected geographical indication

Wine without a geographical indication

*** Grape variety/varieties**

Name of product

Blend Yes No

 %

 %

 %

 %

*** Mandatory fields; no awards will be given if these details are not provided.**

* Flavour profile

- Brut Brut nature Naturally sweet/late harvest Extra brut Extra dry Semi dry
 Semi sweet Mild Sweet Dry Other:

* Organic wine

- Yes No If yes, Eco control authority number:

Distribution

Food trade/off trade distribution

- Cash & Carry
 Discount
 Department store
 Supermarket
 Other:

On trade distribution

- On trade/retailer
 Mail order
 Dispatch
 Other:

Direct distribution

- Off cellar distribution
 End consumer exhibitions
 Wine festivals
 Other:

Gastronomy

- Bar
 Own catering
 Gastronomy
 Haute Cuisine
 Trendy bars/restaurants
 Other:

* Will the registered wine be sold on the EU market?

- Yes No

* Submitter

| | | | | | |
|---------------------------|----------------------|----------|----------------------|----------------------|----------------------|
| Company line 1 | <input type="text"/> | Tel. | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Company line 2 | <input type="text"/> | Fax | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| First-/surname | <input type="text"/> | E-Mail | <input type="text"/> | | |
| Streetaddress/housenumber | <input type="text"/> | Internet | <input type="text"/> | | |
| Country/postcode/town | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> |

Producer / *Bottler

= Submitter?

| | | | | | |
|---------------------------|----------------------|----------|----------------------|----------------------|----------------------|
| Company line 1 | <input type="text"/> | Tel. | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Company line 2 | <input type="text"/> | E-Mail | <input type="text"/> | | |
| First-/surname | <input type="text"/> | Internet | <input type="text"/> | | |
| Streetaddress/housenumber | <input type="text"/> | | | | |
| Country/postcode/town | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> |

Importeur

= Producer?

= Submitter?

| | | | | | |
|---------------------------|----------------------|----------|----------------------|----------------------|----------------------|
| Company line 1 | <input type="text"/> | Tel. | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| Company line 2 | <input type="text"/> | Fax | <input type="text"/> | <input type="text"/> | <input type="text"/> |
| First-/surname | <input type="text"/> | E-Mail | <input type="text"/> | | |
| Streetaddress/housenumber | <input type="text"/> | Internet | <input type="text"/> | | |
| Country/postcode/town | <input type="text"/> | | <input type="text"/> | <input type="text"/> | <input type="text"/> |

Date/Place/Signature

IMPORTANT NOTE FOR THE PAYMENT OF PARTICIPATION FEES!

The data in the product passport will be used for all publications and certificates. You can make use of our software tool to complete the product passport www.register-wine.com
Please send us the product passport by fax +49 (0)6321 89 08-9 54 or e-mail contact@tastingservice.com in advance.

| | |
|--------------------|----------------------|
| Date/Signature | <input type="text"/> |
| Submitter: Company | <input type="text"/> |
| Name | <input type="text"/> |
| e-mail | <input type="text"/> |
| Address | <input type="text"/> |
| Postcode/City | <input type="text"/> |
| Country | <input type="text"/> |
| VAT-ID-No | <input type="text"/> |

The participation fee amounts each sample for invoice recipient from:

| | | |
|-------------------------|--|---------------------------------|
| | For online registration and payment | registration by fax/post |
| • Germany | 178,50 Euro (incl. 19% VAT) | 190,40 Euro (incl. 19% VAT) |
| • EU-Countries | | |
| ○ with valid VAT No. | 150,00 Euro | 160,00 Euro |
| ○ without valid VAT No. | 178,50 Euro (incl. 19% VAT) | 190,40 Euro (incl. 19% VAT) |
| • Non-EU-countries | 150,00 Euro | 160,00 Euro |



The VAT-ID-No has to be filled in correctly in the registration form.
VAT-ID-No which are forwarded afterwards can't be taken into account.

Registration for wines.

Please mark the preferred method of payment with a cross:

We will pay by invoice EUR

Please charge the sum of EUR for samples to my/our credit card. (VISA/MASTERCARD only)

 -Card No.  -Card No.

card no. (16 digits)

card security no. (on reverse of card, last 3 digits) valid thru:

Place/Date/Signature

WE LOOK FORWARD TO YOUR PARTICIPATION!

Further information available on:
Fon: +49(0)6321 8908-951,
eMail: contact@tastingservice.com

Your MUNDUS VINI Team

Recipient (delivery free domicile):
MUNDUS VINI GmbH
MUNDUS VINI 2018-2
Maximilianstraße 11
D-67433 Neustadt an der Weinstraße
Customs number: DE 536 23 69
Tax ID Number DE213945687
INCOTERM: DDP

REGISTRATION:

1

Online registration

Simply register your products at www.register-wine.com

and enjoy all the benefits:

- manage your own customer account
- results accessible at any time
- product passes always printable
- automatic registration confirmation via e-mail
- reduced registration fee
- bottle pictures and additional informations about winning wines and your company profile at MEININGER ONLINE

Registration by fax/post

Fill in the form at the back of this brochure and send it duly completed

by fax, post or e-mail to:

MUNDUS VINI, Maximilianstr. 11

67433 Neustadt/Weinstraße

Fax: +49(0)6321-8908-954

E-Mail: contact@tastingservice.com

(Please make copies of your registration forms so they can be checked later and included as accompanying documents when sending your samples)



2

Packaging / dispatch

Pack each batch of six bottles with an identical lot number for the registered samples in a carton and include a copy of the relevant registration form. You can find the shipping-address on page 7 of this brochure, or for online registrations print an address label out automatically at the end of registration.



3

Payment of customs duty

Please observe the regulations in force in your country when paying duty on your dispatch of samples. When sending the samples, we recommend that you enclose a proforma invoice with a note:

"No commercial value – goods not for resale."

If you live in a non-EU country, please affix the proforma invoice on the outside of the package! Please send the wines with the duty paid to us (**INCOTERM: DDP**).



4

Registration fees (EUR 150 per sample) | Registration by fax/post EUR 160 per sample

You may choose between

- Credit card (VISA / MASTERCARD) or
- Invoice

An invoice will automatically be sent to you by email.

For your own benefit, please indicate your VAT number in EU countries outside Germany, otherwise we will have to charge you 19% VAT.



5

Confirmation of receipt

As soon as we have unpacked your wines and recorded all the details, we will send you a confirmation of receipt for your products. If you have any queries, please get in touch with: contact@tastingservice.com or call +49(0)6321-8908-951 at any time.

We look forward to receiving your products and wish you every success at the Grand MUNDUS VINI International Wine Awards!

