

Loan participation on Provenance

Blockchain has the power to significantly improve upon and grow the whole loan participation market. The distributed, trustless and immutable characteristics of blockchain can reduce costs, improve transaction speed, enhance diversification and enhance liquidity.

Provenance is the leading production blockchain for the financial ecosystem. Introduced in late 2018, Provenance has been used by firms such as Jefferies, Figure and Caliber Home Loans to reduce costs and improve execution in the loan origination, financing and securitization space. Over \$600 million of assets have been originated, financed and sold on Provenance, with industry participation and business use cases growing each month.

In this paper, we apply Provenance blockchain to the whole loan participation process. Specifically, we identify how loan pools are created, how participation interests are sold, how reporting works and how secondary markets trade. We'll tie these actions back to the value proposition of efficiency, speed, risk management and liquidity.

About Provenance

Provenance is a proof-of-stake production blockchain for the financial ecosystem. Provenance combines the distributed, trustless and immutable characteristics of blockchain with the function of a ledger, registry and exchange. Introduced in late 2018, Provenance has been used by firms such as Jefferies, Figure and Caliber Home Loans to reduce costs and improve execution in the loan origination, financing and securitization space. Over \$1 billion of assets have been originated, financed and sold on Provenance, with industry participation and business use cases growing each month.

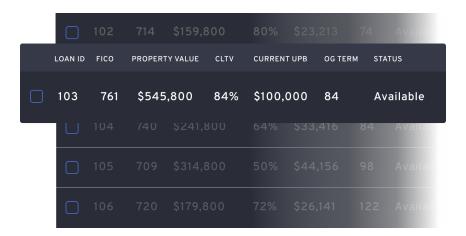
Defining Pools and Participation

Loan originators using Provenance generally integrate their loan origination system (LOS), custody and servicing into the blockchain. Doing so provides portfolio level credit, performance and related statistics as well as the ability to drill into a single loan packet, view an exception report, payment history, etc.

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From the portfolio view, an originator can define a pool of loans for participation, which sit in the participation vehicle. They also define the number of initial units issued against that pool, and the purchase agreement related to the participation interests.



Loan level inspection

Select the pool from your portfolio and drill down to the loan level to see all relevant details as well as the availability of the loan (whether it's been pledged to other sales or not)



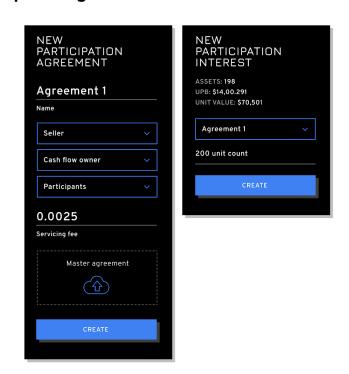
Loan-Level Documentation

See validation results, origination and servicing loan documentation.

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	TABLE OF CONTENTS					
	Page					
	ARTICLE I. DEFINITIONS					
	ARTICLE II. AGREEMENT TO PURCHASE; PURCHASE PRICE; POSSESSION OF LOAN FILES; MAINTENANCE OF SERVICING FILES; BOOKS AND RECORDS; CLOSING CONDITIONS					
	Section 2.01 Agreement to Purchase; Pricing Procedures; Purchase Price; Possession and Ownership of Loan Files; Servicing Files					
	Section 2.02 Books and Records; Transfers of Participations; Alternative Pledge					
	Section 2.03 Record of Ownership; Delivery of Documents					
	Section 2.04 Closing Conditions					
as the Initial Participant	Section 2.05 Use of Technology; Quality Control Procedures; Contact Information Regarding Participants16					
and FIGURE LENDING LLC	ARTICLE III. REPRESENTATIONS AND WARRANTIES REMEDIES AND BREACH					
FIGURE LENDING LLC	Section 3.01 Seller Representations and Warranties					
as Seller and Servicer	Section 3.02 Representations, Warranties and Covenants Regarding Individual HELOCs					
LOAN PARTICIPATION AGREEMENT	Section 3.03 Repurchase					
Dated as of [] [_], 2019	Section 3.04 Repurchase of HELOCs with Early Payment Defaults					
	Section 3.05 Audit Rights					
Fixed and Adjustable-Rate Home Equity Line of Credit Loans	Section 3.06 Servicer Representations and Warranties					
(Servicing Retained)	Section 3.07 Participant Representations and Warranties					
(ou rung runnun)	ARTICLE IV. SERVICING OF HELOCS29					
	Section 4.01 The Servicer					
	Section 4.02 Collection of Certain HELOC Payments; Remittances					
	Section 4.03 Withdrawals from the Custodial Account					
	Section 4.04 Maintenance of Hazard Insurance; Property Protection Expenses					
	Section 4.05 Assumption and Modification Agreements					
	Section 4.06 Satisfaction of Security Instrument; Participant to Cooperate34					
	Section 4.07 Realization Upon Defaulted HELOCs35					
	Section 4.08 Title, Management and Disposition of REO Property					
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Master Participation agreement is memorialized in Provenance



New participation agreement & vehicle into which the pool of loans will be added with unit volume defined

Buying Participation Interests

Once created, participation interests can be pre-sold, sold in auction (or Dutch auction) form, or sold ad-hoc, each through permission and by logging on to www.provenance.io. Prospective investors can use Passport for verification/BSA/AML, or the loan originator can conduct such work at point of sale.

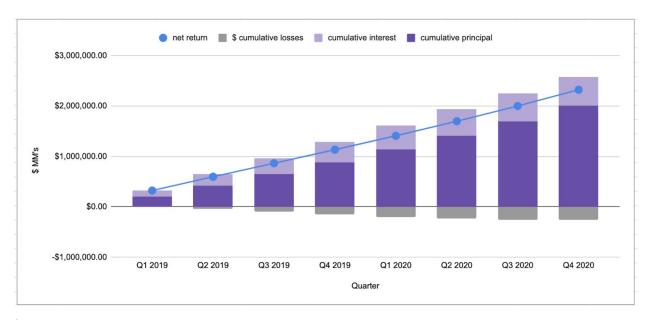
When an investor buys a participation interest, they push fiat into an omnibus bank, that bank delivers a settlement token on chain to the investor, the investor swaps the token for the participation interest and signs the purchase agreement. The record of purchase and signing is held in immutable form on Provenance, and available for retrieval at any time.

Because Provenance is a registry, loans in the participation vehicle cannot be resold or pledged. Participation interests are unique and cannot be duplicated. Certain lenders may be willing to provide leverage on participation units, such as Jefferies for Figure loan-backed participations.

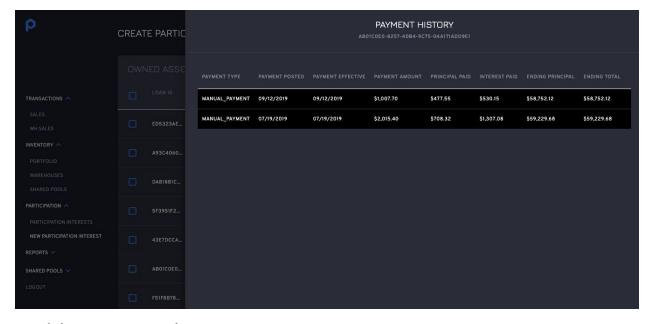
Ongoing Servicing and Reporting

Participation investors can log on to the participation portal at any time to see underlying performance and related data. As loans are serviced on Provenance, cash flows come through as they occur. For example, when a loan pays, fiat is delivered to an omnibus bank. A settlement token is delivered to Provenance that amortizes the loan and recognizes payment. The token is redeemed by the participation vehicle, and the fiat is distributed pro-rata to the participation investors.

In addition to ad-hoc reporting, Provenance produces monthly and annual reports on the participation vehicle, including principal, interest, delinquency/charge offs, etc. These reports can be customized by the loan originator.



\$0.7 MM principal outstanding 12% IRR Participation Performance Report



Servicing Payment History

Trading Existing Interests

Participation holders have the ability to show BWIC and OWIC on their interests. Provenance has a native exchange that allows for such transmission and the crossing

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of these trades. New investors can use Passport for verification/BSA/AML, or can be approved by a combination of the loan originator and participation seller. Potential investors have the same pool information available to current participation investors.

Secondary Participation Interests (BWIC Pools)										
Highest Bid			Pool loan count	Total USB	WA Credit score	WA Gross coupon	WA Original term		WA DTI	
1.04	Figure lending	HELOC	198	\$14,100,291	762.44	8.02%	139.1	54.59%	6.29%	
1.03	West	C&D Loan	99	\$7,050,145	772.44	7.58%	101.1	52.49%	6.99%	
1.02	Bank of SF	FNMA MTG	132	\$9,400,194	767.44	7.90%	120.2	51.59%	6.13%	
1.01	SF Credit Union	C&D Loan	79	\$5,640,117	720.12	8.58%	113.1	57.59	7.50%	
0.99	Figure Lending	FNMA MTG	110	\$7,833,495	701.05	9.18%	139.2	61.59%	7.19%	
1.04	Home loan lender	Jumbo MTG	165	\$11,750,243	810.12	6.98%	99.1	44.59%	5.29%	

Trade existing interests through a BWIC

Trades are settled bilaterally, directly between buyer and seller. Once a price/size is agreed, the new investor moves fiat into an omnibus bank. That fiat triggers a settlement token delivered to the new investor on Provenance. The settlement token is exchanged with the current investor for the participation interest and the registry is updated real time. Participation interests can be sold in whole or part.

Value Proposition

Provide an immutable ledger and registry for the construction, sales and servicing, reporting and secondary market for whole loan participation interests

- Reduce the time and cost related to the construction of participation vehicles
- Reduce the ongoing expense of custody, servicing and auditing
- Increase accessibility to participation pools to a greater number of investors
- Improve transparency and timeliness of participation reporting
- Provide secondary market liquidity for participation interests

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