

Product Manager – MATTR Labs

Are you someone who enjoys bringing technology to life for customers and making sure it is the right fit for them? Do you want to join a team that is exploring new technologies and integration patterns? Sound like you?

Description

MATTR is a fast-moving organisation operating in a new market category of verifiable data and digital trust. We do this through SaaS platform offerings that provides enterprise grade decentralised identity capabilities that support the needs of traditional organisations and a new set of web3 companies designing ground up for a decentralised future.

We are on the lookout for people that are passionate about emerging technology and thrive in fast paced environments. By joining our team, you will be helping to develop a whole new category of tools that support the next generation of the internet – the web of trust.

The [MATTR Platform](#) is designed for global scale. We are looking for a Product Manager to join our MATTR Labs team and help us bring our platform capabilities along with the value of Decentralised Identity and Verifiable Credentials to life for our customers and partners.

This includes helping define and present content that support customer and integration partner conversations, demonstrations, and proof of concepts.

You will be responsible for capturing use case details and requirements from customer conversations, moulding them to support the next phase of engagement or taking them through the ideation phase for consideration on the product roadmap.

Your unique blend of business and technical-savvy, courage to dive into key strategic initiatives and eye for details will enable MATTR to deliver compelling products and services that solve real problems for our customers.

LOCATION – Auckland central business district

What you will be doing

You will

- Develop a deep understanding of the customer through direct interactions, along with 'insights' from both community and enterprise that will be used to identify existing or build new patternized solutions that fit the customer's requirements.
- Scope MATTR Labs and content work items based on business, customer and MATTR Labs objectives.
- Create detailed product requirements documents, working alongside the product development engineers and community teams to make sure that the requirements translate into deliverable scope for prototype or community contributions.

- Contribute to compelling, high quality business value white papers, value propositions, and business cases.
- Work with Technical Product Managers to share insights, prototype outcomes and high-level requirements that will support items for consideration on the product roadmap.
- Contribute to the design and build of supporting assets for prototypes, such as vocabularies.
- Interface with our standards architects to understand, detail and scope initiatives from a product perspective that can be considered for inclusion in core standards community efforts.
- Engage with collaborators and potential future customers and partners and provide recommendations on key strategies to support them in deriving value from our products in their contexts.
- Share your experience and knowledge generously with the team and learning from everyone else around you. Where appropriate you will craft reusable assets or share your smarts and experience to help scale the MATTR team's reach.
- At times work outside NZ business hours as MATTR's has global customers, this may necessitate meetings/workshops that happen in their time zones.

What are the skills and requirements needed?

You will

- In a perfect world have experience with deploying multi-tenanted systems across public cloud environments and customer specific private cloud environments.
- At least 5 years' experience in product development, either as a product manager or in a technical capacity with a good understanding of the product drivers
- have a sound understanding of how operational capabilities combine with technical capabilities to deliver customer experience and be passionate about the operational and customer processes that support customer outcomes.
- have experience in start-up environments, or alternatively you might have worked in a mature product organisation. Equally you might have a completely different background and be looking to make a switch. Whatever your background, you will be able to demonstrate relevant experience and/or a portfolio of interesting work that can showcase your capabilities.
- Have excellent written communication skills and an ability to solve problems of both a technical and a commercial / market nature.
- Have experience and/or the ability to create and deliver compelling artifacts (internally or externally facing) from product requirements definition through to customer facing collateral.
- Have experience facilitating workshops, and driving to tangible outcomes through design-led workshops
- Have a strong interest in the technology/software/SaaS space and a degree of technical literacy are required for this role.
- Experience in customer facing/pre-sales roles, working to understand customer requirements and modelling the appropriate use cases/product fit.
- Strong collaboration with highly technical areas, our Product Managers typically need to be comfortable discussing the merits of a RESTful endpoint, appreciation of

cryptographic methods. For this portfolio, you will need to be comfortable with all aspects of DevOps, SecOps and deployment architectures.

- Proven experience of making evidence-based decisions and documenting them in a clear and concise manner
- Proficient technical writing for customer-facing portals such as our [MATTR Learn](#) site and [blog posts](#)
- Excellent stakeholder management skills and experience building meaningful, collaborative relationships across all levels of the business

Personal and work ethics

- You are a self-starter who takes initiative, is creative, has high energy, and would thrive in a very dynamic software company.
- You are a team player who is eager to share their findings and contribute to a collective understanding – someone who is super smart and committed to making a difference - but won't trip over their ego when they turn around!

Advantageous

- Awareness of Self-Sovereign-Identity, Decentralized Identifiers and the Web of Trust ecosystem
- Understanding of Oauth2, OpenID Connect and other established authentication and identity management protocols
- Experience building SaaS services & products and promoting them to grassroots developers as well as large enterprises and government agencies
- Being willing to get hands-on building out demo assets where necessary
- Experience using: Roadmap tools (Productboard, Aha, Roadmunk etc), ALM (Jira, DevOps etc), technical drawings (Sequence diagrams, user-flow diagrams, component architecture), OpenAPI spec 3.0 (aka Swagger), API tools (Postman, Insomnia), Git tools (GitHub, Bitbucket etc)

What's in it for you?

The chance to be part of MATTR, to be surrounded by like-minded peers with no ego's, an attractive salary and flexible working arrangements, and a company that lives and breathes its values every day.



CRAZY ENOUGH



MAKE FRIENDS WITH
THE EDGE



LIFT OTHERS



CHECK YOUR EGO

Sounds like you? We would love to hear from you!

MATTR values diversity in the workforce and we encourage candidates from diverse backgrounds, including those with access needs, to apply for our roles.