



## Kalyani Developers Achieves Resource Optimization and Easier Compliance with greytHR

● 90% Cost Reduction

● Time-Efficient HR Processes

● Effortless Reporting

### About Kalyani Developers

Kalyani Developers operates as a group of companies centered around the construction and real estate sector while also offering allied services including IT park construction, ventures in security, facility management, and green energy. With a substantial presence in two states, their operations are primarily concentrated in the cities of Hyderabad and Bangalore. This expansive network, including other cities in Karnataka like Dhawangiri and Hubli, illustrates Kalyani Developers' comprehensive approach to real estate, pairing innovation with sustainability in the industry.



Industry:  
Construction  
& Real Estate



Total Employees:  
1001-2000



Headquarter:  
Bangalore, India

Kalyani Developers grappled with time- and effort-intensive HR processes and the administrative burden of managing a diverse workforce across multiple locations.

## HR Management **Before Implementing greytHR**

Before adopting greytHR, Kalyani Developers tried various HR solutions over a decade, progressing from spreadsheets for a small team to a globally recognized HRMS solution. The latter solution, in use for several years at Kalyani, brought challenges despite its broad functionalities.

### **Resource-Intensive Customizations**

Kalyani Developers found managing their HRM through the legacy system to be a resource-intensive challenge, necessitating a substantial IT team for regular customizations and configurations. Given their focus on the real estate sector, maintaining a large IT force wasn't viable.

### **Inefficient Report Generation Processes**

Kalyani Developers was also expending significant energy on providing the legacy system with instructions on the kind of report needed and how it should be formatted.

## **Trigger for Change: Need for Resource-Efficient Customizations**

Given these challenges with the existing system, Kalyani Developers turned to greytHR, a solution tailor-made for the Indian market. Despite the broader functionalities of the legacy system and years of using it, greytHR emerged as the more user-friendly option, catering to their specific demands with more agility and less manual intervention.

## **greytHR's Configurable Capabilities**

### **Deliver Results for Kalyani Developers**

Despite the extensive functionalities of the legacy system, greytHR catered better to their specific demands with more agility and less manual intervention. Currently, Kalyani Developers leverages greytHR to manage over 2000 employees. The modules extensively used include payroll, offboarding, leave, and attendance, integrated seamlessly with its biometric device, enhancing the efficiency of HR processes.

### **Easier Compliance with Efficient Letter Generation**

During large-scale hiring, Kalyani Developers navigates complex compliance requirements, including employee letter generation. Using greytHR's custom templates, they now efficiently create essential documents like address proofs directly from the system, simplifying compliance and expediting the onboarding process.

### **A Holistic Leave and Attendance Solution**

Kalyani Developers utilizes greytHR's leave module to manage various leave transactions, including leave encashments, grants, and approvals. They have policies that dictate the timely application of different leave types, with allowances for emergencies and attendance regularizations. This ensures smooth and equitable leave management, accommodating unforeseen contingencies efficiently.

### **Applying for Leave on Behalf of Employees**

In situations where an employee is unable to apply for leave themselves, Kalyani Developers leverages greytHR's feature that allows managers to apply for leave on an employee's behalf. This is especially utilized around payroll processing time to prevent loss-of-pay situations and safeguard employee interests.

## Mobile App Streamlines a Host of HR Processes

At new project sites of Kalyani Developers where biometric systems are still in the works, greytHR's mobile app steps in as a one-stop solution. It provides select individuals with mobile login access, facilitating easy approvals for leaves and instant access to essential documents like insurance papers, Form 16, and payslips, right from their smartphones.

## Reporting and Compliance Made Easy with greytHR

greytHR offers not only a range of pre-configured reports, accessible by default, but also allows for customized creations, including payroll statements and e-TDS returns. The added bonus? A feature that tracks all details post return filing, ensuring no details are missed at the year-end. Thus, greytHR offers Kalyani a unified reporting system that eliminates the need for multiple teams, and brings ease to multi-location operations.

## Optimized Resource and Financial Allocation

Switching to greytHR was a game-changer for Kalyani Developers. At just 10% of the cost of their old system, greytHR not only met but exceeded expectations, proving to be a cost-effective and resource-efficient solution for managing their HR needs.



**Shankar A**

Head of HR,  
Kalyani Developers



*"It's a great tool to use, and is easy to access and customize. It addresses all the requirements of Indian users and the UI is self-explanatory. Anyone can achieve their targets easily and enjoyably."*

Leveraging greytHR's comprehensive and flexible capabilities, Kalyani Developers has successfully streamlined its HR and compliance processes, enhancing efficiency across its multifaceted operations.

**Simplify and streamline workforce management with greytHR.**

**Book a Personalized Demo Today**