



## How greytHR cut payroll time by 50%, saved 72 man-days and streamlined HR operations for Astute Corporate Services

**50%**

reduction in  
payroll time

**72**

man days saved  
in a year

**100%**

improvement in  
attendance tracking

Astute Corporate Services, founded in 2005 and headquartered in Pune, is a well-established provider of credit support services, risk management, contact centers, pre-employment checks, and more. With over 1,200 employees across 12 locations, the company serves a diverse range of clients and industries.

The HR team at Astute Corporate Services struggled with outdated payroll processes that were time-consuming and inefficient. The complexity of managing payroll for employees across diverse industries demanded a more streamlined solution to improve overall operations.



Industry  
Verification Services



Total Employees  
1200



Headquarters  
Pune, India

# Key Challenges: Lost time, Errors & Inefficient processes

Before switching to greytHR, Astute Corporate Services dealt with several major challenges:

- **Cumbersome payroll process, resulting in loss of 4.5 man days**

Uploading payroll data was time-intensive, taking 2-3 hours per location. With operations spread across 12 locations, the payroll process was extremely slow and inefficient, resulting in approximately 36 hours wasted —equivalent to losing 4.5 man-days every month.

- **No time for compliance**

The lengthy payroll process left little time for timely compliance reporting and filing.

- **Decline in employee attendance discipline**

The absence of a proper attendance tracking system led to a decline in employee discipline, which further complicated the payroll processing.

- **Manual Workload**

With attendance and payroll processes being handled manually, the risk of errors was high, and the process was laborious.



# Why Astute Corporate Services Chose greytHR?

Astute Corporate Services chose greytHR for its ability to address their specific needs with ease:



**Intuitive Interface:** greytHR's user-friendly design made it easy for the HR team to adopt and use the system effectively.



**Cloud-Based Convenience:** With greytHR's cloud platform, Astute Corporate Services could manage HR tasks seamlessly, without the limitations of desktop software.



**Critical Features:** The frequent use of tools like attendance musters, payroll processing, the income tax module, and custom reporting made greytHR the perfect fit.



## Implementation: A Smooth and Supportive Transition

The move to greytHR was made easy with the help of a dedicated implementation team:



### **Efficient Data Integration:**

The team tackled complex issues like segment-wise payroll processing and automated MIS reports, ensuring a smooth transition.



### **Customization:**

The payroll structure for the BPO sector was customized to meet Astute Corporate Services' unique needs, allowing for a seamless shift to the new system.



## Key Improvements and Significant Operational Gains



### **50% Reduction in Payroll Time, Saving 72 man-days**

Since adopting greytHR in January 2023, Astute Corporate Services has significantly reduced payroll processing time from 12-13 days to just 7 days. This improvement saves 6 man-days each month—totaling 72 man-days per year—that can now be dedicated to other critical tasks.



### **More Time for Compliance:**

With faster payroll processing, the HR team now has an additional 5-6 days each month to dedicate to compliance reporting, further improving operational efficiency.



### **100% Improvement in Attendance Tracking:**

The introduction of greytHR's mobile app has resulted in a 100% improvement in attendance tracking. Employees can now easily manage their attendance and access payslips through their mobile devices, leading to better punctuality and higher employee satisfaction.



### **Better Resource Management:**

Automation through greytHR has optimized resource allocation, allowing a previously dedicated payroll employee to take on additional responsibilities, thereby boosting overall productivity.



## Customer Feedback: High Praise for greytHR's Support

Astute Corporate Services' HR Manager, Mrunalni, has expressed great satisfaction with greytHR's support team, particularly noting the quick and effective resolution of issues. Notably, a statutory report issue was resolved within just 15-20 minutes.

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*"The support team at greytHR, led by Sagar Gaikwad and Ratan, has been incredibly responsive. They've made our transition smooth and have helped us achieve significant improvements in our payroll processes."*

**Mrunalini**  
HR Manager,  
Astute Corporate Services



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# A Winning Partnership with greytHR

Astute Corporate Services' experience with greytHR has been overwhelmingly positive. The shift from a cumbersome, manual payroll system to a streamlined, automated solution has not only saved time but also improved accuracy and compliance. greytHR has proven to be an invaluable tool in Astute Corporate Services' ongoing pursuit of operational excellence.



Simplify your HR and Payroll Operations with greytHR

Book a Personalized Demo Today