### PHASES

SUPPLY CHAIN

#### 1. Producers

## ROLE

#### · Research & development

- Sustainable farming production
- Fair trading

#### 2. Processors

- Precision harvest
- Eco-friendly processing and manufacturing
- Value and processing in triple bottom line approach

#### 3. Distributors

- Distributing
- Retailing

#### 4. Consumers

- Shopping
- Responsible consuming behaviour

#### Management

- Entrepreneurial and managerial skills
- <u>Cultural change for technological</u> and organizational innovation

#### Strategy

 Business strategies compliant with higher ethical and CSR standards

#### Financial

- R&D investments
- Enhancing profitability and growth performance in long term

#### Management

- Smart and flexible Business
  Model
- Leadership and vertical supply chain integration

#### Strategy

- Achieving scale
- Process activities compliant with CSR standards

#### Financial

R&D investments

#### Management

- Supply chain integration
- Traceability

#### Strategy

- <u>Business startegies</u>
  <u>focused on high quality</u>
  <u>output</u>
- Compliance with sustainability standards

#### Financial

 Equal remuneration of suppliers

#### Management

 Food prices which take in account positive and negative externalities

#### Strategy

- Food security (e.g. availability)
- Food safety (e.g. traceability)
- Health and wellness (e.g. obesity relaction)

# DRIVERS