

History of the Company

Family Company founded in 1974, initially focused on metal furnishing sector.

After few years it begins to **diversify** its settling in industrial production and motor vehicles sectors. In particular with **Piaggio S.p.A**.

In 2008 it was necessary to a further diversification of markets and sectors.

In **2015** the Company installed the **photovoltaic system** that produces about 60% of the energy that it needs

Currently the Company has developed **partnerships** with international Companies, in order to improve the expected level of the service in the European market with the competitiveness of Asian products and our production and quality culture.

Our Company

- Production facility 6500m2
- 30/35 employees (flexible depending on the workload)
- Specialized in the tube processing: cutting, laser tubes, bending, necking, forming, mechanical forming and welding.
- Experience with different materials: Iron, Stainless Steel, Aluminum,
 Brass and Copper
- Design and implementation of internal manufacturing equipment (molds, production tooling, control tooling)
- Realization of products on customer specifications [private label]
- Certifications:





Production sites



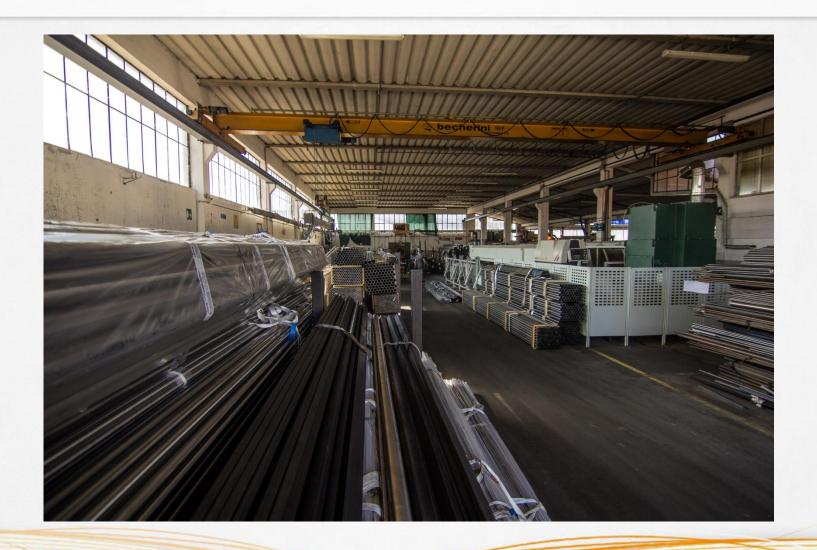
Production sites



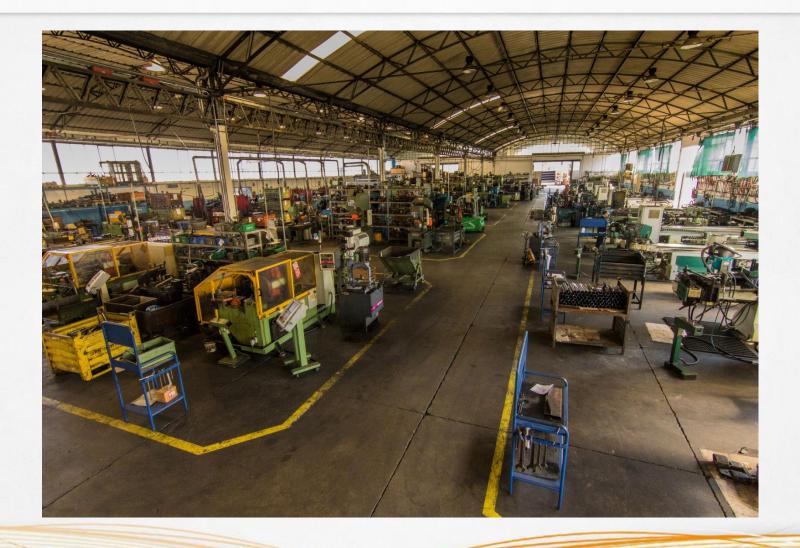
Production sites



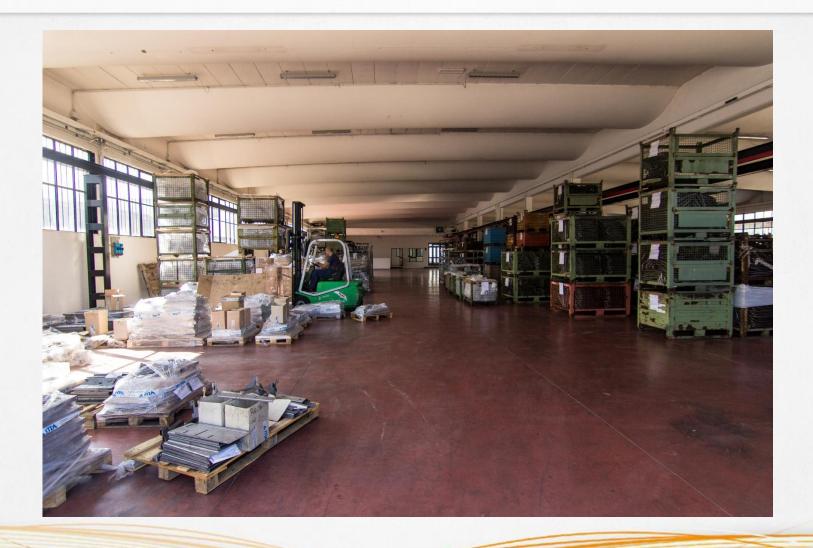
Raw materials warehouse



Production area



Warehouse



Machinery



Contruction of tooling



Forming tube



Cutting tube (laser and traditional)



Molding / Pressing



Beading machine



Bending tube



Welding

Machinery

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1 Cutting machine Adige TS72 CNC

1 Laser Cutting machine Adige LT652

Both with four exhaust positions integrated with brushing plant and harvest.

- Capacity 4.000 kg
- Able of a minimum of 8mm to a maximum of 102mm of diameter for maximum cutting lengths of 1500mm, 3000mm, 4500mm.

BENDING

9 Semiautomatic bending machines

14 Automatic bending machines

Up to five axes, left and right, with work islands.

The ability to tube bending metal is from a diameter of 8mm up to 110mm

FORMING

1 Automatic machine profiling

2 Manual forming machines

6 Forming machines with numerical control

Forming capacity from a minimum of 8mm diameter to a maximum of 90mm diameter.

Possibility of processing rolling, deburring and threading.

MOLDING / PRESSING

38 Mechanical presses from 10t to 130 t

WELDING

1 Station welding tubes autogenous

1 Robotic station ABB

4 Manual stations equipped by turning or fixed benches

2 Points welding stations

SHEET METAL PROCESSING

1 Bending sheet metal CMC

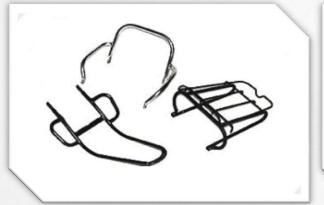
1 Shearing machine

1 Edging machine double spindle

Products



Bathroom furniture



Roof rack for cars



Exhaust manifold



Chairs

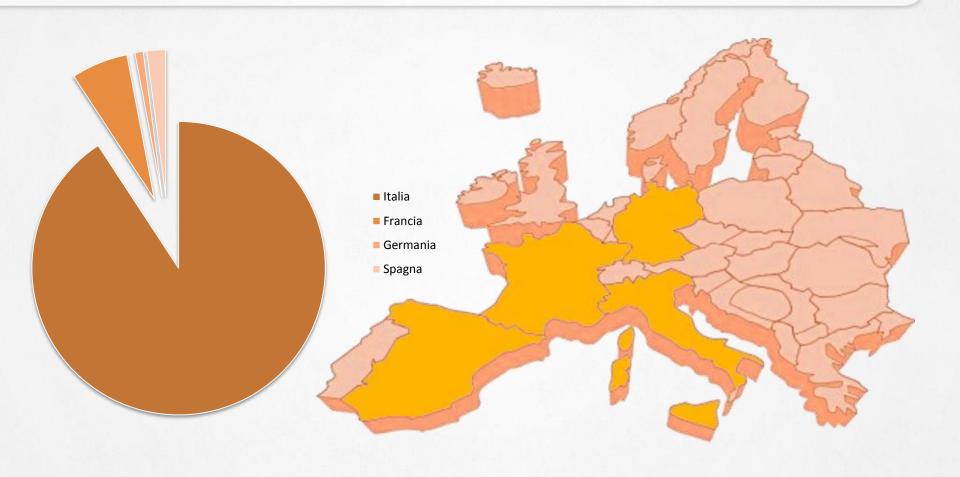


motorcycle handlebars



Washers chassis

Markets



Company's strengths

Technical expertise gained with industrial customers

Internal tooling

- Fast prototyping and production launch

- Construction equipment Ad Hoc

- Efficiency of production equipment in the time

Simple organizational structure

Capitalized company with solid financial structure

Company's strengths

- Pushed to the customer diversification on Italian and foreign markets
- Opening partnership and collaborations
- Sensitivity to environmental protection: energy conservation, environmental management system
- Sensitivity to health and safety in the workplace

Production process monitoring





Production process monitoring

- Check material reception: quantity, quality of the material (through supplier quality certificate)
- Launches of the production with work orders for phase that indicates the process parameters and controls to perform
- Placing of the machine and start the production, control bending tube with 3D machine

Production process monitoring

Checks during the production

- Phases of stamping and bending:
 - Dimensional check by using dime
 - Visual check of breaking tube

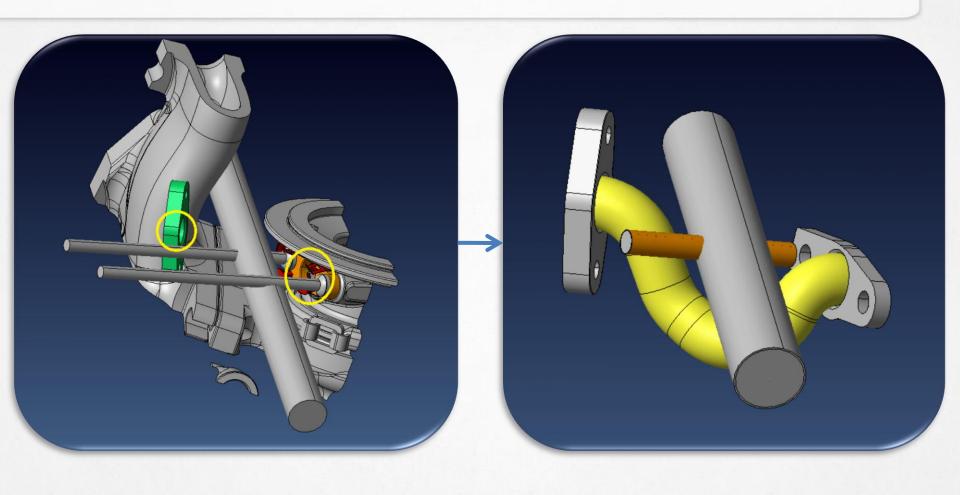
Welding

- Process qualification: by destructive tests (penetration, size of the weld bead,
- Start of the roduction: parameters (A, W, d and thread quality,)
- Monitoring during the production:
 - dima, cord completeness, leak testing

Prototyping New Product Development



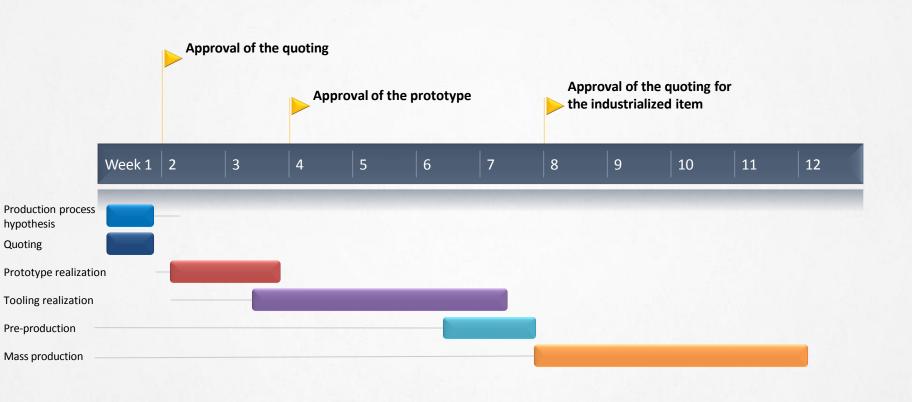
Example prototyping



Example prototyping for PIAGGIO



Realization of a project



Example realization of a new project

Yearly analysis of the general costs

Turnover

Middle cost

Working hours

Impact

General expenses

General expenses / hours

Administration cost

Administration cost/hours

Total cost

Amortization

Amortization / hour

Taxes

Taxes / time

Cost per minute

Costs details

Material (tube)

Material (Steel net)

Tube cutting

Net Cutting

Bending "legs" of the chair

Benging back and seat

Welding net

Welding chair

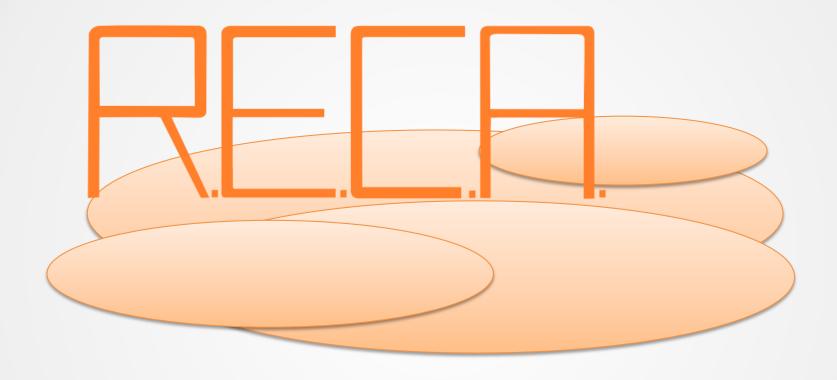
Tooling costs

Bending tooling

Welding net tooling

Welding chair tooling

OFFER



THANK YOU