# ART GALLERY OF NEW SOUTH WALES FINANCIAL STATEMENTS 10–11

| Financial commentary  | 132 |
|---|-----|
| Financial summary   | 134 |
| START OF AUDITED STATEMENTS   |     |
| Independent audit opinion   | 135 |
| Statutory financial statements for the year ended 30 June 2011:                             |     |
| Trustees statement  | 137 |
| Statement of comprehensive income   | 138 |
| Statement of financial position   | 139 |
| Statement of changes in equity  | 140 |
| Statement of cash flows   | 141 |
| Notes to and forming part of the financial statements:                                      |     |
| Note 1: Summary of significant accounting policies  | 142 |
| Note 2: Revenue   | 150 |
| Note 3: Expenses  | 151 |
| Note 4: Current assets – cash and cash equivalents  | 152 |
| Note 5: Current assets - trade and other receivables  | 153 |
| Note 6: Current assets – inventories  | 153 |
| Note 7: Non-current assets - financial assets at fair value through profit and loss         | 153 |
| Note 8: Restricted assets   | 153 |
| Note 9: Current/non-current liabilities - trade and other payables                          | 153 |
| Note 10: Non current assets – property, plant and equipment                                 | 154 |
| Note 11: Non current assets – intangible assets   | 155 |
| Note 12: Bequests and special purpose funds   | 155 |
| Note 13: The Australian Institute of Asian Culture and Visual Arts Ltd (VisAsia)            | 156 |
| Note 14: Reconciliation of surplus for the year to net cash flows from operating activities | 157 |
| Note 15: Non-cash financing and investing activities  | 157 |
| Note 16: Financial instruments  | 158 |
| Note 17: Post balance date events   | 160 |
| Note 18: Contingent liabilities   | 160 |
| Note 19: Commitments for expenditure  | 160 |
| Note 20: Results of fundraising appeals   | 161 |
| Note 21: Accounting standards issued but not effective                                      | 161 |
| END OF AUDITED STATEMENTS   |     |

# FINANCIAL COMMENTARY

#### FINANCIAL PERFORMANCE

The Gallery had an excellent year due to a successful exhibition program as well as venue hire, cafe and restaurant activity. Strategies implemented during the year to control operating costs were also successful. The overall operating result for the financial year, including capital grants and donations, was \$24.6 million. This surplus does not represent surplus cash available to the Gallery for operational requirements, as the capital expenditure incurred against capital income is capitalised in the balance sheet. The operating net surplus from operations before capital contributions for the year was \$3.8 million, which was \$2.1 million better than budget.

The following factors contributed to the overall financial surplus of \$25.2 million:

• Donations received from individuals, the Art Gallery of NSW Foundation, the Art Gallery Society of NSW and corporate contributors for the major acquisitions. This year, the \$12.1 million donation of artworks received by the Gallery far exceeded expectations (\$1.14 million in 2009–10)

• This year, the net overall earnings for exhibitions, the Gallery Shop and venue hire was \$4.26 million. The success of *The First Emperor: China's entombed warriors* exhibition assisted other areas of activity, such as venue hire and cafe operations. This income offset the operating deficit in the Galley's core business operations. Core operations is in deficit, mainly due to the impact of the 4% salary increase granted by the NSW government.

# NSW GOVERNMENT CONTRIBUTION

This year the NSW government's contribution to the Gallery increased by \$3 million. Despite this increase, the government's recurrent contribution was only 34% of our operating revenues in 2010–11. However, the inclusion of the NSW government's capital contribution for building works increases the government contribution to 44% of total revenues.

# DONATIONS, BEQUESTS AND TAXATION INCENTIVES

During the year the Gallery acquired more than \$16.1 million of artworks, of which \$12.1 million were gifts. Donations were also received in support of various initiatives, including scholarships, prizes and research. The Australian Government's Cultural Gifts Program is an incentive for artists and donors to provide gifts of artworks to the Gallery. These contributions are a significant resource for the acquisition of artworks and for special projects that would not otherwise be feasible.

Subject to the conditions of individual bequests, a component of the donations may be preserved as a capital base. There are currently 88 individual bequests and special fund accounts, many of which date back several decades. At the end of June 2011 the total amount of bequests and special funds was \$23.3 million, much of which was given to the Gallery for specific purposes (primarily art acquisitions and other projects such as art prizes and awards).

# FINANCIAL STEWARDSHIP

The Gallery applies rigorous budgetary and expenditure control to ensure stewardship of assets, cash flow management and revenue enhancement. The Gallery's accounting and management reporting system enables us to produce timely reports on a cost centre and business activity level, so that management, the Board of Trustees and the NSW government can monitor financial aspects of the Gallery and direct resources in a timely and effective manner. The overall salaries expenditure increased by 12% over the previous year. This increase is a result of the creation of several new positions funded from the \$3 million recurrent allocation and 4% salary increase awarded by the NSW government.

#### **FIXED ASSETS**

The Gallery has \$1.07 billion in net assets, comprising \$840.9 million in artworks and library collection, \$194.1 million in land and building, \$17.5 million in financial assets and \$6.3 million in other minor assets, offset by \$6.3 million of liabilities. A significant new building asset brought to account this year was the John Kaldor Family Gallery and the refurbished contemporary art galleries on lower level 2.

# **INVESTMENTS**

The Gallery's policy is to invest its bequests and special funds in a portfolio comprising term deposits and TCorp's Hour-Glass Investment Facilities - in particular, the medium- and long-term growth facilities. These investments are in accordance with NSW Treasury requirements under the Public Authorities (Financial Arrangements) Act 1987, which confines investments to term deposits with approved banks and financial institutions and TCorp, the NSW government investment facility. In the past three years the Gallery's Finance Sub-Committee has restricted investment of non-capital funds to the four major banks. This policy will be reviewed annually.

A proportion of funds (\$17.3 million, 50% as at 30 June 2011) is held in cash, which enabled the Gallery to achieve a rate of 6.8% pa (weighted average) on bank deposits compared with the TCorp benchmark of 5.37%. The equity investment returns during 2010–11 produced a positive return of 7.13% on TCorp's medium-term facility (compared with the benchmark of 7.06%) and 8.51% on TCorp's long-term facility (compared with the benchmark of 8.43%). The benchmarks quoted are sourced from the TCorp Hour-Glass Facility Performance Summary for June 2011.

# COMMERCIAL SERVICES

Visitors continue to enjoy the Gallery's facilities, including the Gallery Shop, food and beverage services, and venue hire functions.

This year the venue hire activity and food and beverage services, including a cafe and restaurant, fared extremely well with total net revenue exceeding \$1.35 million. In 2010–11 the Gallery's function spaces available for hire by corporate guests were host to 358 events, resulting in a very good year for this business unit.

The Gallery Shop provides high quality art books, catalogues and merchandise, such as prints and posters, relating to the Gallery's collection and temporary exhibitions. The largest art museum bookstore in Australia, the shop made around \$4.8 million in sales this year.

# LOOKING FORWARD

The Gallery will have a calmer building works program in 2011–12 with only one major capital project – an accessible entrance at the front of the building – to be completed. The major Picasso exhibition is anticipated to bring significant numbers of visitors to the Gallery in 2011–12, lifting revenue across admissions, venue hire and Gallery Shop activities. As a consequence, it is anticipated that the operating budget, after commercial activity, will be in surplus.

The budget summary below is in accordance with the NSW government's 2011–12 budget. This differs slightly from internal budgets, which have more stringent targets.

# BUDGET SUMMARY FOR 2009-10

| Revenue                  | \$m  |
|--------------------------|------|
| NSW government funding – |      |
| recurrent                | 27.1 |
| NSW government funding – |      |
| capital                  | 3.0  |
| Other revenue            | 24.3 |
|                          |      |
| Expenditure              |      |
| Personnel                | 22.7 |
| Insurance                | 3.4  |
| Depreciation             | 5.3  |
| Other operating          | 20.1 |
| Surplus                  | 2.9  |

Note: The figures quoted in the financial commentary have not been subject to audit.

# FINANCIAL SUMMARY

|  | UNIT     | 2006–07 | 2007–08 | 2008–09   | 2009–10   | 2010–11   | Five-year<br>total | Average<br>p.a. |
|--|----------|---------|---------|-----------|-----------|-----------|--------------------|-----------------|
| Total visitors - incl touring/studio                             | \$'m     | 1.30    | 1.35    | 1.54      | 1.28      | 1.33      | 7.23               | 1.45            |
|  | <b>v</b> |         |         |           |           |           |                    |                 |
| Artworks purchased   | \$'m     | \$4.7   | \$12.4  | \$17.2    | \$10.7    | \$4.6     | \$49.6             | \$9.9           |
| Donations of artworks  | \$'m     | \$2.7   | \$1.7   | \$1.4     | \$1.1     | \$12.1    | \$18.4             | \$3.7           |
| Total works of art acquired                                      | \$'m     | \$7.4   | \$14.1  | \$18.6    | \$11.8    | \$16.7    | \$68.6             | \$13.7          |
| Exhibition admission revenue                                     | \$'m     | \$1.9   | \$2.6   | \$4.8     | \$1.9     | \$7.3     | \$18.5             | \$3.7           |
| Merchandise, books and publication sales                         | \$'m     | \$4.0   | \$4.5   | \$5.0     | \$3.5     | \$4.8     | \$21.8             | \$4.4           |
| Other services/activities  | \$'m     | \$1.9   | \$2.4   | \$4.4     | \$4.5     | \$5.4     | \$18.6             | \$3.7           |
| Bequests and special funds                                       | \$'m     | \$16.0  | \$10.1  | \$19.0    | \$9.8     | \$8.2     | \$63.1             | \$12.6          |
| Other grants and contributions/other misc                        | \$'m     | \$5.7   | \$3.4   | \$3.7     | \$3.2     | \$15.0    | \$31.0             | \$6.2           |
| Total revenue from exhibitions, visitor services and benefaction | \$'m     | \$29.5  | \$23.1  | \$36.9    | \$22.9    | \$40.7    | \$153.1            | \$30.6          |
| Personnel expenses   |          | \$17.3  | \$19.1  | \$20.0    | \$20.1    | \$22.8    | \$99.3             | \$19.9          |
| Depreciation   |          | \$2.1   | \$2.1   | \$2.1     | \$3.2     | \$4.7     | \$14.2             | \$2.8           |
| Insurance  |          | \$3.3   | \$0.5   | \$0.6     | \$0.6     | \$1.3     | \$6.3              | \$1.3           |
| Other operating expenses   |          | \$14.2  | \$17.8  | \$14.3    | \$13.3    | \$18.3    | \$77.9             | \$15.6          |
| Total operating expenses   | \$'m     | \$36.9  | \$39.5  | \$37.0    | \$37.2    | \$47.1    | \$197.7            | \$39.5          |
| Recurrent appropriation  | \$'m     | \$21.4  | \$19.6  | \$20.5    | \$20.7    | \$24.8    | \$107.0            | \$21.4          |
| Liabilities assumed by government                                | \$'m     | \$1.1   | \$1.0   | \$1.3     | \$1.2     | \$1.1     | \$5.7              | \$1.1           |
| Capital appropriation/other                                      | \$'m     | \$5.4   | \$13.6  | \$5.8     | \$15.4    | \$5.8     | \$45.9             | \$9.2           |
| Total govt grants  | \$'m     | \$27.9  | \$34.2  | \$27.6    | \$37.3    | \$31.7    | \$158.6            | \$31.7          |
| Total revenue  | \$'m     | \$57.4  | \$57.3  | \$64.5    | \$60.2    | \$72.4    | \$311.8            | 62.4            |
| Govt's recurrent contribution<br>as a % of operating revenues    |          | 43%     | 47%     | 37%       | 49%       | 34%       |                    | 42%             |
| Govt contribution as % of total revenue                          |          | 49%     | 60%     | 43%       | 62%       | 44%       |                    | 51%             |
| Net surplus  | \$'m     | \$20.5  | \$17.7  | \$27.5    | \$23.0    | \$24.7    | \$92.7             | \$18.5          |
| Employees – effective full time (FTE)                            | number   | 208     | 220     | 236       | 227       | 238       |                    | 226             |
| Average salary per head (FTE)                                    | \$'000   | \$83    | \$87    | \$85      | \$89      | \$96      |                    | \$88            |
| Net cash flows   | \$'m     | \$4.6   | \$13.8  | -\$5.1    | -\$5.8    | -\$7.1    |                    |                 |
| Net assets   | \$'m     | \$953.8 | \$998.2 | \$1,026.0 | \$1,048.7 | \$1,073.6 |                    |                 |

Data in this table has not been subject to audit



GPO BOX 12 Sydney NSW 2001

# INDEPENDENT AUDITOR'S REPORT

# The Art Gallery of New South Wales Trust

To Members of the New South Wales Parliament

I have audited the accompanying financial statements of Art Gallery of New South Wales Trust (the Trust), which comprises the statement of financial position as at 30 June 2011, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information.

# Opinion

In my opinion, the financial statements:

- give a true and fair view of the financial position of the Trust as at 30 June 2011, and of its financial performance for the year then ended in accordance with Australian Accounting Standards
- are in accordance with section 41B of the Public Finance and Audit Act 1983 (the PF&A Act) and the Public Finance and Audit Regulation 2010.

My opinion should be read in conjunction with the rest of this report.

# The Trustee's Responsibility for the Financial Statements

The Trustees are responsible for the preparation and fair presentation of the financial statements in accordance with Australian Accounting Standards and the PF&A Act and for such internal control as the Trustees determine is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Trustees, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does not provide assurance:

- about the future viability of the Trust
- that it has carried out its activities effectively, efficiently and economically
- about the effectiveness of its internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about any other information which may have been hyperlinked to/from the financial statements.

# Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards and other relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies but precluding the provision of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South Wales are not compromised in their role by the possibility of losing clients or income.

4AT

Steven Martin Director, Financial Audit Services

19 October 2011 SYDNEY for the year ended 30 June 2011

START OF AUDITED FINANCIAL STATEMENTS

# STATEMENT IN ACCORDANCE WITH SECTION 41C (1C) OF THE PUBLIC FINANCE AND AUDIT ACT, 1983

Pursuant to Section 41C (1C) of the *Public Finance and Audit Act 1983*, and the *Charitable Fundraising Act 1991*, and in accordance with a resolution of the Board of Trustees of the Art Gallery of New South Wales Trust, we state that:

(a) The accompanying financial statements have been prepared in accordance with the provisions of the *Public Finance and Audit Act 1983*, the Public Finance and Audit Regulation 2010, applicable Australian Accounting Standards and the Treasurer's Directions;

(b) In our opinion, the financial statements and notes thereto exhibit a true and fair view of the financial position as at 30 June 2011 and the financial performance for the year then ended;

(c) The provisions of the *Charitable Fundraising Act 1991*, the regulations under the Act and the conditions attached to the Trust have been complied with;

(d) In our opinion, the financial statements gives a true and fair view of all income and expenditure with respect to fundraising appeals;

(e) The statement of financial position gives a true and fair view of the state of affairs of the Trust with respect to fundraising appeals; and

(f) The internal controls exercised by the Trust are appropriate and effective in accounting for all income received and applied by the Trust from any of its fundraising appeals.

Further, we are not aware of any circumstances which would render any particulars included in the financial statements misleading or inaccurate.

S Lowy President

D Baffsky Chairman Audit and Risk Committee

Dated: 18 October 2011

E G Capon Director

J Wicks Assistant Director Finance and Resources

# ART GALLERY OF NEW SOUTH WALES TRUST Statement of comprehensive income

for the year ended 30 June 2011

|   |        | 2011            | 2010            |
|---|--------|-----------------|-----------------|
|   | Notes  | \$'000<br>Group | \$'000<br>Group |
|   | 110100 | Group           | Group           |
| Revenue   |        |                 |                 |
| Sale of goods and services  | 2(a)   | 14,032          | 7,406           |
| Grants and contributions  | 2(b)   | 55,261          | 50,832          |
| Investment and other revenue  | 2(c)   | 3,076           | 1,958           |
| Total revenue   |        | 72,369          | 60,196          |
| Expenses  |        |                 |                 |
| Operating expenses  |        |                 |                 |
| Personnel services costs  | 3(a)   | 22,840          | 20,109          |
| Other operating expenses  | 3(b)   | 19,642          | 13,890          |
| Depreciation and amortisation   | 3(c)   | 4,688           | 3,215           |
| Total expenses  |        | 47,170          | 37,214          |
| SURPLUS FOR THE YEAR*   |        | 25,199          | 22,982          |
| Other comprehensive income  |        |                 |                 |
| Net decrease in property, plant and equipment asset revaluation reserve |        |                 |                 |
| Transferred to surplus on disposal                                      |        | (313)           | -               |
| Other comprehensive income for the year                                 |        | (313)           | -               |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR                                 |        | 24.886          | 22,982          |

\*The surplus for the year includes capital grants and donations, hence this amount is not available to fund the operating activities of the Gallery. Further information is available in Note 2b.

# ART GALLERY OF NEW SOUTH WALES TRUST **Statement of financial position**

as at 30 June 2011

| Notes         Group         Group           ASSETS         Current assets         24,416           Cash and cash equivalents         4         17,295         24,416           Trade and other receivables         5         2,528         1,528           Inventories         6         911         1,189           Total current assets         20,734         27,133           Non-current assets         20,734         27,133           Non-current assets         7         17,540         10.021           Property plant and equipment         10         10         10.021           Land         17,250         17,250         17,250           Buildings         176,876         168,971           Plant and equipment         6,326         6,905           Collection assets         840,894         824,755           Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11         Software         286           Total non-current assets         1,027,902         1,027,902           Total assets         1,079,906         1,055,035  |   |       | <b>2011</b><br>\$'000 | 2010<br>\$'000 |
|--|---|-------|-----------------------|----------------|
| Current assets         4         17,295         24,416           Trade and other receivables         5         2,528         1,528           Inventories         6         911         1,189           Total current assets         20,734         27,133           Non-current assets         20,734         27,133           Non-current assets         7         17,540         10.021           Property plant and equipment         10         17,250         17,250           Buildings         176,876         168,971         176,876         168,971           Plant and equipment         6,326         6,905         6,005         6,206         7         Total non-current assets         1,017,801         1,017,801         1,027,902         1,027,902         1,027,902         1,027,902         1,027,902         1,027,902<  |   | Notes |                       |                |
| Cash and cash equivalents         4         17,295         24,416           Trade and other receivables         5         2,528         1,528           Inventories         6         911         1,189           Total current assets         20,734         27,133           Non-current assets         7         17,540         10.021           Property plant and equipment         10         17,250         17,250           Buildings         176,876         168,971         9,032         6,035           Collection assets         840,094         824,755         10021           Total non-current assets         1,041,346         1,017,881           Intangible assets         11         56,326         6,299           Software         286         -         -           Total non-current assets         1,055,035         1,055,035           LIABILITIES         Current liabilities         6,283         6,299           Trade and other payables         9         6,283         6,299           Total non-current liabilities         22         21         1021,055,035           Trade and other payables         9         6,283         6,299           Total non-current liabilities         22 </td <td>ASSETS</td> <td></td> <td></td> <td></td>                                  | ASSETS  |       |                       |                |
| Trade and other receivables       5       2,528       1,528         Inventories       6       911       1,189         Total current assets       20,734       27,133         Non-current assets       7       17,540       10.021         Property plant and equipment       10       10       10         Land       17,250       17,250       17,250         Buildings       176,876       168,971       10.021         Plant and equipment       6,326       6,905       Collection assets       840,894       824,755         Total property, plant and equipment       1,041,346       1,017,881       1,017,881         Intangible assets       11       Software       286       -         Total non-current assets       1,059,172       1,027,902       1,050,35         LIABILITIES       1,079,906       1,055,035       1,079,906       1,055,035         Current liabilities       9       6,283       6,299       10.22       21         Total on-current liabilities       9       22       21       10.23       6,299       10.24,915       6,299       6,283       6,299       6,293       6,299       10.22       21       10.24,715       10.25,035       10.25  | Current assets  |       |                       |                |
| Inventories         6         911         1,189           Total current assets         20,734         27,133           Non-current assets         7         17,540         10.021           Property plant and equipment         10         17,250         17,250           Buildings         176,876         168,971         0.021           Property plant and equipment         6,326         6,905         Collection assets         840,894         824,755           Total property, plant and equipment         1,041,346         1,017,881         1,017,881           Intangible assets         11         Software         286         -           Total non-current assets         1,055,172         1,027,902         1,055,035           LIABILITIES         1,079,906         1,055,035         1           Current liabilities         6,283         6,299           Trade and other payables         9         6,283         6,299           Non-current liabilities         22         21         1           Total non-current liabilities         6,305         6,320           Trade and other payables         9         22         21           Total indo-current liabilities         22         21         1 <td>Cash and cash equivalents</td> <td>4</td> <td>17,295</td> <td>24,416</td> | Cash and cash equivalents                             | 4     | 17,295                | 24,416         |
| Total current assets         20,734         27,133           Non-current assets         Financial assets at fair value through profit or loss         7         17,540         10.021           Property plant and equipment         10 <td< td=""><td>Trade and other receivables</td><td>5</td><td>2,528</td><td>1,528</td></td<>                               | Trade and other receivables                           | 5     | 2,528                 | 1,528          |
| Non-current assets           Financial assets at fair value through profit or loss         7         17,540         10.021           Property plant and equipment         10         17,250         17,250           Buildings         176,876         168,971         Plant and equipment         6,326         6,905           Collection assets         840,894         824,755         Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11         Software         286         -           Total non-current assets         1,059,172         1,027,902         Total assets         1,079,906         1,055,035           LIABILITIES         Current liabilities         1,079,906         1,055,035         ILABILITIES         Current liabilities           Trade and other payables         9         6,283         6,299         Total current liabilities           Trade and other payables         9         22         21         Total non-current liabilities         22         21           Total non-current liabilities         9         22         21         1048,715         22         21           Total current liabilities         6,305         6,320         6,320         6,320         6,320                          | Inventories   | 6     | 911                   | 1,189          |
| Financial assets at fair value through profit or loss         7         17,540         10.021           Property plant and equipment         10         17,250         17,250           Buildings         176,876         168,971         Plant and equipment         6,326         6,905           Collection assets         840,894         824,755         Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11         Software         286         -           Total non-current assets         1,059,172         1,027,902         Total assets         1,079,906         1,055,035           LIABILITIES         1,079,906         1,055,035         1,079,906         1,055,035           Current liabilities         6,283         6,299         7         7         21         22         21           Trade and other payables         9         6,283         6,299         6,283         6,299           Non-current liabilities         22         21         21         21         21           Total ono-current liabilities         9         22         21         21         22         21           Total current liabilities         6,305         6,305         6,320         6,320  | Total current assets                                  |       | 20,734                | 27,133         |
| Property plant and equipment         10           Land         17,250         17,250           Buildings         176,876         168,971           Plant and equipment         6,326         6,905           Collection assets         840,894         824,755           Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11         Software         286         -           Total non-current assets         1,059,172         1,027,902         Total assets         1,079,906         1,055,035           LIABILITIES         1,079,906         1,055,035         1,079,906         1,055,035           Current liabilities         6,283         6,299         6,283         6,299           Trade and other payables         9         6,283         6,299           Non-current liabilities         22         21           Trade and other payables         9         22         21           Total non-current liabilities         22         21           Total non-current liabilities         6,305         6,305           Trade and other payables         9         22         21           Total inbilities         22         21         1,048,715     <   | Non-current assets                                    |       |                       |                |
| Land         17,250         17,250           Buildings         176,876         168,971           Plant and equipment         6,326         6,905           Collection assets         840,894         824,755           Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11         505         505           Total non-current assets         1,059,172         1,027,902           Total assets         1,079,906         1,055,035           LIABILITIES         1,079,906         1,055,035           Current liabilities         5,223         6,299           Total current liabilities         6,283         6,299           Non-current liabilities         22         21           Total non-current liabilities         22         21           Total current liabilities         22         21           Total non-current liabilities         22         21           Total non-current liabilities         6,305         6,320           Net assets         1,073,601         1,048,715           EQUITY         EQUITY         EQUITY           Reserves         325,348         325,780           Accumulated funds         748,253   | Financial assets at fair value through profit or loss | 7     | 17,540                | 10.021         |
| Buildings         176,876         168,971           Plant and equipment         6,326         6,905           Collection assets         840,894         824,755           Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11         50ftware         286         -           Total non-current assets         1,059,172         1,027,902         1,055,035           Total assets         1,079,906         1,055,035         1,055,035           LIABILITIES         1,079,906         1,055,035           Current liabilities         9         6,283         6,299           Total current liabilities         9         6,283         6,299           Non-current liabilities         22         21           Trade and other payables         9         22         21           Total non-current liabilities         22         21           Total non-current liabilities         22         21           Total non-current liabilities         6,305         6,302           Net assets         1,073,601         1,048,715           EQUITY         EQUITY         325,348         325,780           Accumulated funds         748,253         722,935 <td>Property plant and equipment</td> <td>10</td> <td></td> <td></td>                | Property plant and equipment                          | 10    |                       |                |
| Plant and equipment         6,326         6,905           Collection assets         840,894         824,755           Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11         50fware         286         -           Total non-current assets         1,059,172         1,027,902         1,027,902           Total assets         1,079,906         1,055,035         1,079,906         1,055,035           LIABILITIES         1,079,906         1,055,035         1,055,035         1,055,035           Current liabilities         9         6,283         6,299         1,055,035           Trade and other payables         9         6,283         6,299         10tal current liabilities           Trade and other payables         9         22         21         10tal non-current liabilities         22         21           Total non-current liabilities         22         21         10tal non-current liabilities         6,305         6,320           Net assets         1,073,601         1,048,715         1,048,715         1,048,715           EQUITY         EQUITY         325,348         325,780         325,780           Accumulated funds         748,253         722,935  | Land  |       | 17,250                | 17,250         |
| Collection assets         840,894         824,755           Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11   | Buildings   |       | 176,876               | 168,971        |
| Total property, plant and equipment         1,041,346         1,017,881           Intangible assets         11         286         –           Total non-current assets         1,059,172         1,027,902         Total assets         1,079,906         1,055,035           LIABILITIES         1,079,906         1,055,035         1,055,035         LIABILITIES         1,079,906         1,055,035           LIABILITIES         Current liabilities         7         6,283         6,299         6,283         6,299           Total outrent payables         9         6,283         6,299         Non-current liabilities         7         722         21           Total non-current liabilities         22         21         7         724         1,048,715           EQUITY         6,305         6,320         6,320         6,320         6,223         722,935           Accumulated funds         748,253         722,935         722,935         722,935  | Plant and equipment                                   |       | 6,326                 | 6,905          |
| Intangible assets       11         Software       286         Total non-current assets       1,059,172         Total assets       1,079,906         Total assets       1,079,906         LIABILITIES       1,079,906         Current liabilities       7         Trade and other payables       9       6,283       6,299         Total current liabilities       6,283       6,299         Non-current liabilities       6,283       6,299         Non-current liabilities       7       722       21         Total non-current liabilities       9       22       21         Total non-current liabilities       9       6,305       6,320         Net assets       1,073,601       1,048,715         EQUITY       Reserves       325,348       325,780         Accumulated funds       748,253       722,935  | Collection assets                                     |       | 840,894               | 824,755        |
| Software         286         -           Total non-current assets         1,059,172         1,027,902           Total assets         1,079,906         1,055,035           LIABILITIES             Current liabilities         9         6,283         6,299           Total other payables         9         6,283         6,299           Non-current liabilities          22         21           Total non-current liabilities         22         21         21           Total non-current liabilities          6,305         6,320           Net assets         1,073,601         1,048,715         1,048,715           EQUITY           225,348         325,780           Accumulated funds         748,253         722,935         722,935   | Total property, plant and equipment                   |       | 1,041,346             | 1,017,881      |
| Total non-current assets         1,059,172         1,027,902           Total assets         1,079,906         1,055,035           LIABILITIES         Current liabilities         1,059,172         1,055,035           LIABILITIES         Current liabilities         6,283         6,299           Total current liabilities         6,283         6,299           Non-current liabilities         6,283         6,299           Non-current liabilities         722         21           Total non-current liabilities         9         22         21           Total non-current liabilities         6,305         6,320           Net assets         1,073,601         1,048,715           EQUITY         Reserves         325,348         325,780           Accumulated funds         748,253         722,935         722,935  | Intangible assets                                     | 11    |                       |                |
| Total assets         1,079,906         1,055,035           LIABILITIES         Current liabilities         7         7         6,283         6,299           Total current liabilities         9         6,283         6,299         6,283         6,299           Total current liabilities         6,283         6,299         6,283         6,299           Non-current liabilities         7         7         7         6,283         6,299           Non-current liabilities         9         22         21         7<  | Software  |       | 286                   | -              |
| LIABILITIES<br>Current liabilities<br>Trade and other payables 9 6,283 6,299<br>Total current liabilities 6,283 6,299<br>Non-current liabilities<br>Trade and other payables 9 22 21<br>Total non-current liabilities 22 21<br>Total liabilities 6,305 6,320<br>Net assets 1,073,601 1,048,715<br>EQUITY<br>Reserves 325,348 325,780<br>Accumulated funds 748,253 722,935  | Total non-current assets                              |       | 1,059,172             | 1,027,902      |
| Current liabilities96,2836,299Total current liabilities6,2836,299Non-current liabilities7rade and other payables92221Total non-current liabilities222121Total liabilities6,3056,3056,320Net assets1,073,6011,048,715EQUITYReserves325,348325,780Accumulated funds748,253722,935  | Total assets  |       | 1,079,906             | 1,055,035      |
| Trade and other payables         9         6,283         6,299           Total current liabilities         6,283         6,299           Non-current liabilities         9         22         21           Total non-current liabilities         9         22         21           Total liabilities         6,305         6,305         6,320           Net assets         1,073,601         1,048,715           EQUITY         Reserves         325,348         325,780           Accumulated funds         748,253         722,935  | LIABILITIES   |       |                       |                |
| Total current liabilities6,2836,299Non-current liabilities72221Total non-current liabilities92221Total non-current liabilities6,3056,3056,320Net assets1,073,6011,048,715EQUITYReserves325,348325,780Accumulated funds748,253722,935   | Current liabilities                                   |       |                       |                |
| Total current liabilities6,2836,299Non-current liabilities92221Trade and other payables92221Total non-current liabilities6,3056,3056,320Total liabilities6,3056,3201,048,715EQUITYReserves325,348325,780Accumulated funds748,253722,935  | Trade and other payables                              | 9     | 6,283                 | 6,299          |
| Trade and other payables         9         22         21           Total non-current liabilities         22         21           Total liabilities         6,305         6,320           Net assets         1,073,601         1,048,715           EQUITY         325,348         325,780           Accumulated funds         748,253         722,935   |   |       | 6,283                 | 6,299          |
| Total non-current liabilities         22         21           Total liabilities         6,305         6,320           Net assets         1,073,601         1,048,715           EQUITY         Reserves         325,348         325,780           Accumulated funds         748,253         722,935   | Non-current liabilities                               |       |                       |                |
| Total non-current liabilities         22         21           Total liabilities         6,305         6,320           Net assets         1,073,601         1,048,715           EQUITY         Reserves         325,348         325,780           Accumulated funds         748,253         722,935   | Trade and other payables                              | 9     | 22                    | 21             |
| Net assets         1,073,601         1,048,715           EQUITY  |   |       | 22                    | 21             |
| EQUITY         325,348         325,780           Reserves         325,248         325,780           Accumulated funds         748,253         722,935  | Total liabilities                                     |       | 6,305                 | 6,320          |
| Reserves         325,348         325,780           Accumulated funds         748,253         722,935   | Net assets  |       | 1,073,601             | 1,048,715      |
| Reserves         325,348         325,780           Accumulated funds         748,253         722,935   |   |       |                       |                |
| Accumulated funds <b>748,253</b> 722,935   |   |       | 005 0 40              | 005 700        |
|  |   |       |                       |                |
|  |   |       |                       |                |

# ART GALLERY OF NEW SOUTH WALES TRUST Statement of changes in equity

for the year ended 30 June 2011

|                         | Accumulated<br>Funds | Asset<br>Revaluation<br>Reserve | Total<br>Equity |
|-------------------------|----------------------|---------------------------------|-----------------|
|                         | \$'000               | \$'000                          | \$'000          |
| Balance at 1 July 2009  | 699,953              | 325,780                         | 1,025,733       |
| Surplus for the year    | 22,982               | -                               | 22,982          |
| Transfers on disposal   | _                    | -                               | _               |
| Balance at 30 June 2010 | 722,935              | 325,780                         | 1,048,715       |
| Balance at 1 July 2010  | 722,935              | 325,780                         | 1,048,715       |
| Surplus for the year    | 25,199               | -                               | 25,199          |
| Valuation decrement     | _                    | (313)                           | (313)           |
| Transfers on disposal   | 119                  | (119)                           | -               |
| Balance at 30 June 2011 | 748,253              | 325,348                         | 1,073,601       |

# ART GALLERY OF NEW SOUTH WALES TRUST **Statement of cash flows**

for the year ended 30 June 2011

|  |       | <b>2011</b><br>\$'000 | 2010<br>\$'000 |
|--|-------|-----------------------|----------------|
|  | Notes | Group                 | Group          |
| CASH FLOWS FROM OPERATING ACTIVITIES                 |       |                       |                |
| Payments   |       |                       |                |
| Personnel services                                   |       | (21,248)              | (18,854)       |
| Other  |       | (21,915)              | (15,127)       |
| Total payments                                       |       | (43,163)              | (33,981)       |
| Receipts   |       |                       |                |
| Sale of goods and services                           |       | 13,539                | 7,076          |
| Interest received                                    |       | 2,303                 | 1,615          |
| Grants and contributions                             |       | 39,186                | 46,328         |
| Other  |       | 4,569                 | 5,961          |
| Total receipts                                       |       | 59,597                | 60,980         |
| NET CASH FLOWS FROM OPERATING ACTIVITIES             | 14    | 16,434                | 26,999         |
| CASH FLOWS FROM INVESTING ACTIVITIES                 |       |                       |                |
| Proceeds from sale of property, plant and equipment  |       | 1,095                 | 15             |
| Proceeds from sale of investments                    |       | 177                   | -              |
| Purchases of property, plant and equipment           |       | (17,101)              | (32,456)       |
| Purchases of investments                             |       | (7,726)               | (358)          |
| NET CASH FLOWS FROM INVESTING ACTIVITIES             |       | (23,555)              | (32,799)       |
| NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS |       | (7,121)               | (5,800)        |
| Opening cash and cash equivalents                    |       | 24,416                | 30,216         |
| CLOSING CASH AND CASH EQUIVALENTS                    | 4     | 17,295                | 24,416         |

for the year ended 30 June 2011

### **1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

# (a) Reporting entity

The Art Gallery of NSW Trust (the Gallery) as a reporting entity comprises all the activities under the Gallery's control including the Gallery's exhibitions, merchandising, venue hire, and catering as well as the activities of the Australian Institute of Asian Culture and Visual Arts (VisAsia).

Other entities associated with the Gallery but not consolidated include the Art Gallery of NSW Foundation and the Brett Whiteley Foundation.

In the process of preparing the consolidated financial statements for the economic entity consisting of the two entities, all inter-entity transactions and balances have been eliminated. The financial statements of VisAsia are disclosed separately under Note 13.

The Art Gallery of NSW Trust is a statutory body of the NSW State government. The Gallery is a not-for-profit entity (as profit is not its principal objective) and it has no cash generating units. The Group is consolidated as part of the NSW Total State Sector Accounts.

These consolidated financial statements have been authorised for issue by the Board of Trustees on 18 October 2011.

# (b) Basis of preparation

The Gallery's financial statements are a general purpose financial statement, which has been prepared in accordance with:

• applicable Australian Accounting Standards and interpretation

• the requirements for the *Public Finance and Audit Act 1983*, the Public Finance and Audit Regulation 2010; and

• the Treasurer's Directions.

Property, plant and equipment, collection assets, and financial assets at 'fair value through profit or loss' are measured at fair value. Other financial statements items are prepared in accordance with historical cost convention.

Judgments, key assumptions and estimates that management have made are disclosed in the relevant notes to the financial statements.

All amounts are rounded to the nearest one thousand dollars and are expressed in Australian currency.

# (c) Changes to accounting policy

There were no changes to accounting policy this year.

# (d) Statement of compliance

The consolidated financial statements and notes comply with Australian Accounting Standards and interpretations.

### (e) Income recognition

Income is measured at the fair value of the consideration or contribution received or receivable. Additional comments regarding the accounting policies for the recognition of income are discussed below:

# (i) Grants and contributions

Grants and contributions include donations and grants from Department of Communities. Grants and contributions from other bodies (including donations) are generally recognised as income when the Gallery obtains control over the assets comprising the grants / contributions. Control over grants and contributions is normally obtained when the obligations relating to the receipt have been met and, in the case of donations, upon receipt of cash.

# (ii) Sale of goods

Revenue from the sale of goods is recognised as revenue when the Gallery transfers the significant risks and rewards of ownership of the assets.

for the year ended 30 June 2011

#### (iii) Rendering of services

Revenue is recognised when the service is provided. Royalty revenue is recognised in accordance with AASB 118 *Revenue* on an accrual basis in accordance with the substance of the relevant agreement.

# (iv) Investment income

Interest income is recognised using the effective interest method as set out in AASB 139 *Financial Instruments: Recognition and Measurement.* TCorp Hour Glass distributions are recognised in accordance with AASB 118 *Revenue* when the Gallery's right to receive payment is established. The movement in the fair value of the Hour Glass Investment facilities incorporates distributions receivable as well as unrealised movements in fair value and is reported as 'Investment Income'.

## (f) Personnel services and other provisions

#### (i) Personnel services arrangements

All payments to personnel and related obligations have been transferred to the Department of Trade & Investment, Regional Infrastructure and Services (DTIRIS) with effect 01 April 2011 and are classified as "Personnel Services" costs in these financial statements. This is as a result of the restructure of NSW government agencies under the *Public Sector Employment and Management (Departments) Order* 2011.

# (ii) Personnel services - salaries and wages, annual leave, sick leave and on-costs

In accordance with the April 2011 restructure liabilities for personnel services are stated as liabilities to the service providers Communities NSW up to 31 March 2011 and DTIRIS from 01 April to 30 June 2011. Salaries and wages (including non-monetary benefits), annual leave and paid sick leave that fall due wholly within 12 months of the reporting date are recognised and measured in respect of employees' services up to the reporting date at undiscounted amounts based on the amounts expected to be paid when the liabilities are settled.

If applicable, long-term annual leave that is not expected to be taken within twelve months is measured at present value in accordance with AASB 119 *Employee Benefits*. Market yields on government bonds are used to discount long-term annual leave.

Unused non-vesting sick leave does not give rise to a liability, as it is not considered probable that sick leave taken in the future will be greater than the benefits accrued in the future.

The outstanding amounts of payroll tax, workers' compensation insurance premiums and fringe benefits tax, which are consequential to the provision of personnel services by Communities NSW and DTIRIS, are recognised as liabilities and expenses where the personnel services to which they relate have been recognised.

## (iii) Long service leave and superannuation

In the financial statements of Communities NSW and DTIRIS, the liabilities for long service leave and defined benefit superannuation are assumed by the Crown Entity. Consequently the Gallery accounts for the equivalent expense and income in its financial statements to reflect this provision of personnel services.

Long service leave is measured at present value in accordance with AASB 119 *Employee Benefits*. This is based on the application of certain factors, specified by NSW Treasury, to employees with 5 or more years of service, using current rates of pay. These factors were determined based on an actuarial review to approximate present value.

The superannuation expense for the financial year is determined by using the formulae specified in the NSW Treasury circular TC 11-04. The expense for certain superannuation schemes (i.e. Basic Benefit and First State Super), is calculated as a percentage of the employees' salary. For other superannuation schemes (i.e. State Superannuation Scheme and State Authorities Superannuation Scheme), the expense is calculated as a multiple of the employees' superannuation contributions.

for the year ended 30 June 2011

#### (g) Insurance

The Gallery's insurance activities are conducted through the NSW Treasury Managed Fund Scheme of self insurance for Government agencies. The expense (premium) is determined by the Fund Manager based on past claim experience, asset values and risk.

# (h) Accounting for the Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where:

- the amount of GST incurred by the Gallery as a purchaser that is not recoverable from the Australian Taxation Office is recognised as part of the cost of acquisition of an asset or as part of an item of expense: and
- receivables and payables are stated with the amount of GST included.

GST is included on a gross basis in the Statement of Cash Flows as operating cash flows. The GST component of cash flows arising from investing and financing activities are also classified as operating cash flows.

## (i) Acquisitions of assets

The cost method of accounting is used for the initial recording of all acquisitions of assets controlled by the Gallery. Cost is the amount of cash or cash equivalents paid or the fair value of the other consideration given to acquire the asset at the time of its acquisition or construction or where applicable the amount attributed to that asset when initially recognised in accordance with the specific requirements of other Australian Accounting Standards.

Gifts of artworks or works acquired at no cost, or for nominal consideration, are initially recognised at their fair value at the date of acquisition and brought to account as assets and revenues for the period.

Fair value is the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction.

Where payment for an asset is deferred beyond normal credit terms, its cost is the cash price equivalent, i.e. the deferred payment amount is effectively discounted at an asset-specific rate.

#### (j) Capitalisation thresholds

Property, plant and equipment, and intangible assets costing \$5,000 and above individually (or forming part of a network costing more than \$5,000) are capitalised.

# (k) Revaluation of property, plant and equipment

Physical non-current assets are valued in accordance with the "Valuation of Physical Non-Current Assets at Fair Value" Policy and Guidelines Paper (TPP07-1). This policy adopts fair value in accordance with AASB 116 *Property, Plant and Equipment* and AASB 140 *Investment Property.* 

Property, plant and equipment is measured on an existing use basis, where there are no feasible alternative uses in the existing natural, legal, financial and socio-political environment. However, in the limited circumstances where there are feasible alternative uses, assets are valued at their highest and best use.

Fair value of property, plant and equipment is determined based on the best available market evidence, including current market selling prices for the same or similar assets. Where there is no available market evidence, the asset's fair value is measured at its market buying price, the best indicator of which is depreciated replacement cost. The Gallery revalues each class of property, plant and equipment at least every five years or with sufficient regularity to ensure that the carrying amount of each asset in the class does not differ materially from its fair value at reporting date. Details of the last revaluations are shown at Note 10 and were based on independent assessments.

Non-specialised assets with short useful lives are measured at depreciated historical cost, as a surrogate for fair value. When revaluing non-current assets by reference to current prices for assets newer than those being revalued (adjusted to reflect the present condition of the assets), the gross amount and the related accumulated depreciation are separately restated. For other assets, any balances of accumulated depreciation at the revaluation date in respect of those assets are credited to the asset accounts to which they relate. The net asset accounts are then increased or decreased by the revaluation increments or decrements.

# Notes to and forming part of the financial statements

for the year ended 30 June 2011

Revaluation increments are credited directly to the asset revaluation reserve, except that, to the extent that an increment reverses a revaluation decrement in respect of that class of asset previously recognised as an expense in the surplus / deficit, the increment is recognised immediately as revenue in the surplus / deficit. Revaluation decrements are recognised immediately as expenses in the surplus/deficit, except that, to the extent that a credit balance exists in the asset revaluation reserve in respect of the same class of assets, they are debited directly to the asset revaluation reserve. As a not-for-profit entity, revaluation increments and decrements are offset against one another within a class of non-current assets, but not otherwise. Where an asset that has previously been revalued is disposed of, any balance remaining in the asset revaluation reserve to accumulated funds.

# (I) Impairment of property, plant and equipment

As a not-for-profit entity with no cash generating units, the Gallery is effectively exempted from AASB 136 *Impairment of Assets and impairment testing*. This is because AASB 136 modifies the recoverable amount test to the higher of fair value less costs to sell and depreciated replacement cost. This means that, for an asset already measured at fair value, impairment can only arise if selling costs are material. Selling costs are regarded as immaterial.

### (m) Intangible assets

The intangible assets held by the Gallery comprise the website and software for internal use and is recognised at cost.

Intangible assets are subsequently measured at fair value only if there is an active market. As there is no active market for the Gallery's intangible assets the assets are carried at cost less any accumulated amortisation.

The useful life of intangible assets is assessed to be finite. The Gallery's intangible assets are amortised on a straight line basis over three years.

All intangible assets were assessed for impairment as at 30 June 2011. No intangible assets were found to be impaired.

# (n) Assets not able to be reliably measured

The Gallery does not hold any assets other than those recognised in the Statement of Financial Position.

#### (o) Depreciation of property, plant and equipment

Except for certain heritage assets, depreciation is provided for on a straight-line basis for all depreciable assets so as to write off the depreciable amount of each asset as it is consumed over its useful life to the Gallery.

All material separately identifiable component assets are depreciated over their shorter useful lives.

Land is not a depreciable asset. Certain heritage assets have an extremely long useful life, including original art works and collections and heritage buildings because of appropriate curatorial and preservation policies that have been adopted. Depreciation for those items cannot be reliably measured because the useful life and the net amount to be recovered at the end of the useful life cannot be reliably measured. In these cases, depreciation is not recognised. The decision not to recognise depreciation for these assets is reviewed annually.

Depreciation rates for each category of depreciable assets are as follows:

| Plant and equipment     | 7–20% |
|-------------------------|-------|
| Motor vehicles          | 20%   |
| Furniture and fittings  | 20%   |
| Office equipment        | 33%   |
| Computer equipment      | 33%   |
| Catering equipment      | 20%   |
| Other equipment         | 20%   |
| Building infrastructure | 3–7%  |
|                         |       |

These rates are reviewed annually to ensure they reflect the assets' current useful life and residual values.

# (p) Maintenance

Day-to-day servicing costs or maintenance are charged as expenses as incurred, except where they relate to the replacement of a part or component of an asset, in which case the costs are capitalised and depreciated.

for the year ended 30 June 2011

# (q) Leased assets

The Gallery does not have any assets subject to finance leases. Operating lease payments are charged to the Statement of comprehensive income in the periods in which they are incurred.

# (r) Inventories

The Gallery's inventories are held for sale and are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average cost method.

The Gallery does not have any inventories acquired at no cost or for nominal consideration. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

# (s) Financial instruments policies

The Gallery's principal financial instruments policies and the main risks arising from financial instruments are outlined below, together with the Gallery's objectives, policies and processes for measuring and managing risk. Further quantitative and qualitative disclosures are included throughout these financial statements.

These financial instruments arise directly from the Gallery's operations or are required to finance its operations. The Gallery does not enter into or trade financial instruments including derivative financial instruments for speculative purposes.

### (i) Financial instruments

#### (a) Cash and term deposits

Cash comprises cash on hand and bank balances. Interest is earned on daily bank balances and received monthly at the normal commercial rate.

The Gallery has placed funds in bank deposits "at call" or for a fixed term. The interest rate payable is negotiated initially and is fixed for the term of the deposits. These term deposits are usually held to maturity. The fair value includes the interest accrued as at 30 June each year.

# (b) Trade and other receivables

Trade and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These financial assets are recognised initially at fair value, usually based on the transaction cost or face value. Subsequent measurement is at amortised cost using the effective interest method, less an allowance for any impairment of receivables.

All trade debtors are recognised as amounts receivable at balance date. Collectability of trade debtors is reviewed on an ongoing basis. Procedures as established in the NSW Treasurer's Directions are followed to recover outstanding amounts, including letters of demand. Debts which are known to be uncollectible are written off. An allowance for impairment is raised when there is objective evidence that the entity will not be able to collect all amounts due. Any changes are accounted for in the statement of comprehensive income when impaired, derecognised or through the amortisation process. The evidence included past experience and current and expected changes in economic conditions and debtors credit ratings. No interest is earned on trade debtors. The carrying amount approximates fair value. Sales are made on 30 day terms.

Short-term receivables with no stated interest rate are measured at the original invoice amount where the effect of discounting is immaterial.

### (c) Investments

In accordance with the Investment Policy and in line with NSW Treasurer's Direction, the only equity based investments permitted are in TCorp, a government approved investment fund. The Gallery determines the classification of its investments after initial recognition and when allowed and appropriate, re-evaluates this at each financial year end.

*Fair value through profit or loss* – The Gallery investments in TCorp Hour Glass medium and long term facilities are classified as "at fair value through profit or loss" based on its investment strategy. The Gallery's investments are represented by a number of units in managed investments within the facilities. Each facility has different investment horizons and comprises a mix of asset classes appropriate to the investment horizon. The fair value of these investments is determined by reference to quoted current bid prices at the close of business on the Statement of Financial Position date. Any change in unit price impacts directly on profit (rather than equity). The movement in the fair value of the Hour Glass Investment facilities incorporates distributions receivable as well as unrealised movements in fair value and is reported in the line item 'Investment Income'.

for the year ended 30 June 2011

These investments are generally able to be redeemed with 24 hours notice. The value of the investments represents the Gallery's share of the value of the underlying assets of the funds and is stated at fair value, based on the market value.

TCorp appoints and monitors fund managers and establishes and monitors the application of appropriate investment guidelines.

#### (d) Held to maturity investments and available for sale investments

The Gallery does not have any financial assets in these categories.

# (e) Payables

These amounts represent liabilities for goods and services provided to the Gallery and other amounts, including interest. Trade and other payables are recognised initially at fair value usually based on the transaction cost or face value. Subsequent measurement is at amortised cost using the effective interest method. Short-term payables with no stated interest rate are measured at the original invoice amount where the effect of discounting is immaterial.

## (f) Financial guarantees

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantee contracts are recognised as a liability at the time the guarantee is issued and initially measured at fair value, where material. After initial recognition, the liability is measured at the higher of the amount determined in accordance with AASB 137 *Provisions, Contingent Liabilities and Contingent Assets* and the amount initially recognised, less accumulated amortisation, where appropriate.

The Gallery has not granted any financial guarantees. However, refer to Note 18 regarding disclosures on contingent liabilities.

# (ii) Risk management

The Gallery's Investment Policy and its Strategic Risk Management Plan were reviewed by the Finance Committee, the Audit and Risk Management Committee and the Board of Trustees during 2010/11.

The Gallery's Audit and Risk Committee has overall responsibility on behalf of the Board for the establishment and oversight of risk management and reviews and recommends policies for managing each of these risks. Risk management policies are established to identify and analyse the risks faced by the Gallery, to set risk limits and controls and to monitor risks. Compliance with policies relating to financial matters is managed by the Finance Committee and will be reviewed by the Audit and Risk Committee on a periodic basis.

The risk management analysis reviewed the major risks associated with the financial instruments i.e. Credit, Liquidity, Market, Interest rate, Currency and other risks. Risk impact area and implications arising from each risk factor is analysed and a risk rating has been assigned. The likelihood and the consequences of each risk were analysed and the controls and risk mitigation strategies confirmed.

# (a) Credit risk

Credit risk arises when there is the possibility of the Gallery's debtors defaulting on their contractual obligations, resulting in a financial loss to the Gallery. The maximum exposure to credit risk is generally represented by the carrying amount of the financial assets (net of any allowance for impairment).

The Gallery is not materially exposed to concentrations of credit risk to a single trade debtor or group of debtors. NSW Treasurer's Directions are followed to recover outstanding amounts, including letters of demand. The credit risk for trade debtors is the carrying amount (net of any allowance for impairment).

# No collateral is held by the Gallery.

Credit risk associated with the Gallery's financial assets, other than receivables, is managed through the selection of counterparties and establishment of minimum credit rating standards. In accordance with the Gallery's Investment Policy cash and term deposits will only be made in those banks and building societies approved by the Reserve Bank/Australian Prudential Regulatory Authority (APRA) and included in the "AGNSW Approved List" all of which have A ratings or better and no more than 30% of the Gallery's funds or \$6 million (whichever is the smaller) to be invested in any one institution. The Finance Committee during 2009/10 resolved to confine the deposits to the four major banks and this policy remains unchanged.

for the year ended 30 June 2011

Gallery deposits held with NSW TCorp are guaranteed by the State. The value that best represents the maximum credit risk exposure is the fair value.

# (b) Liquidity risk

Liquidity risk is the risk that the Gallery will be unable to meet its payment obligations when they fall due. The Gallery continuously manages risk through monitoring future cash flows and maturities planning to ensure adequate holding of high quality liquid assets.

The Gallery has no loans or overdrafts and no assets have been pledged as collateral. An overdraft facility is not considered necessary as arrangements have been put in place to call in term deposits at short notice if needed. A penalty of reduced interest rate may sometimes be incurred.

The liabilities are recognised for amounts due to be paid in the future for goods or services received, whether or not invoiced. Amounts due to suppliers (which are unsecured) are settled in accordance with the policy set out in NSW Treasurer's Direction 219.01. If trade terms are not specified, payment is made no later than the end of the month following the month in which an invoice or a statement is received.

# (c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The Gallery endeavours to limit the market risk by investing in NSW TCorp funds which provide diversification through asset allocation over a spread of financial assets (cash, bonds, fixed interest securities and equities) over medium and long term investment horizons. NSW TCorp is required to act in the best interests of the unit holders and to administer the investments accordingly. Notwithstanding these controls, market risk is inevitable in the equity markets, which are subject to global volatility.

# (d) Currency risk

The Gallery is exposed to currency risk on purchases made in currencies other than Australian Dollars. The Gallery fully hedges any substantial future foreign currency purchases when contracted. The Gallery uses forward exchange contracts to hedge its currency risk, as soon as the liability arises.

#### (e) Interest rate risk

Interest rate risk is limited as the Gallery only enters into fixed interest terms on its term deposits. The Gallery has no interest bearing liabilities and therefore is not exposed to interest rate risk on borrowings.

#### (iii) Fair value

Financial instruments are measured at amortised cost, with the exception of TCorp Hour Glass facilities, which are carried at fair value. As discussed, the value of the Hour Glass investment is based on the Gallery's share of the value underlying assets of the facility, based on the market value. However, the fair value of the other classes of financial instruments approximates their carrying value.

# (iv) Impairment of financial assets

All financial assets, except those measured at fair value through profit and loss, are subject to an annual review for impairment. An allowance for impairment is established when there is objective evidence that the Gallery will not be able to collect all amounts due.

Any reversals of impairment losses are reversed through the Statement of Comprehensive Income, where there is objective evidence.

#### (v) De-recognition of financial assets and liabilities

A financial asset is de-recognised when the contractual rights to the cash flows from the financial assets expire; or if the Gallery transfers the financial asset:

- Where substantially all the risks and rewards have been transferred; or
- Where the Gallery has not transferred substantially all the risks and rewards, if the entity has not retained control.

Where the Gallery has neither transferred nor retained substantially all the risks and rewards or transferred control, the asset is recognised to the extent of the Gallery's continuing involvement in the asset.

A financial liability is de-recognised when the obligation specified in the contract is discharged or cancelled or expired.

for the year ended 30 June 2011

### (t) Current assets held for resale

Current Assets held for sale are recognised at lower of carrying amount and fair value less costs to sell. These assets are not depreciated while they are held for sale.

# (u) Bequests and special purpose funds

The Gallery receives monies and gifts of works of art. The aggregate of these contributions received for the year has been stated as revenue in the 'Bequest and Special Purpose Funds' Statement of Comprehensive Income in Note 12. These revenues provide for expenditure in the current year and in future years. Any revenues unspent in the current year have been carried forward for appropriate expenditure in future years.

# (v) Trustee benefits

The trustees of the Gallery have not entered into any contract with the Gallery.

# (w) Taxation status

The activities of the Gallery are exempt of income tax. The Gallery is registered for GST purposes and has gift deductible recipient status.

# (x) Services provided at no cost

Where material contributions are made to the Gallery at no charge an expense is recorded in the accounts to reflect activities at the Gallery and is offset by an equivalent revenue entry. Services provided by volunteers are calculated using the actual hours worked at an average museum guide salary rate – refer to note 15.

# Notes to and forming part of the financial statements

for the year ended 30 June 2011

|    |   | 2011   | 2010   |
|----|---|--------|--------|
|    |   | \$'000 | \$'000 |
|    |   | Group  | Group  |
| 2  | REVENUE   |        |        |
| a) | Sale of goods and services  |        |        |
|    | Sale of goods   |        |        |
|    | Merchandise, book and publication sales   | 4,803  | 3,52   |
|    | Rendering of services   |        |        |
|    | Admission fees  | 7,309  | 1,94   |
|    | Venue hire and catering   | 1,355  | 1,19   |
|    | Other   | 565    | 73     |
|    |   | 9,229  | 3,87   |
|    |   | 14,032 | 7,40   |
|    |   |        |        |
| b) | Grants and contributions  |        |        |
|    | From Communities NSW:   | 04.047 | 00.00  |
|    | Recurrent grants  | 24,847 | 20,68  |
|    | Capital grants (1)  | 5,862  | 15,47  |
|    | Personnel services benefits and liabilities provided<br>free of charge by Communities NSW | 1,136  | 1,18   |
|    |   | 31,845 | 37,34  |
|    | From other institutions and individuals:  | ,      | ,      |
|    | Donations – cash (2)  | 6,966  | 8,34   |
|    | Sponsorship – cash  | 1,359  | 1,53   |
|    | Grants – other  | 153    | 29     |
|    | Sponsorship – in kind   | 903    | 40     |
|    | Donations – works of art  | 12,098 | 1,14   |
|    | Value of services provided by volunteers – Note 3(b)                                      | 1,937  | 1,76   |
|    |   | 23,416 | 13,48  |
|    |   | 55,261 | 50,83  |

(1) Capital grants were for the Kaldor Gallery, accessible entrance, building works and plant and equipment.

(2) Donations include funding for acquisition of the Nepalese sculpture and other specific purposes.

These funds are not available for operating activity.

# Notes to and forming part of the financial statements

for the year ended 30 June 2011

|     |   | 2011   | 2010   |
|-----|---|--------|--------|
|     |   | \$'000 | \$'000 |
|     |   | Group  | Group  |
| (c) | Investment and other revenue                    |        |        |
|     | Investment revenue                              |        |        |
|     | TCorp Hour-Glass investment facilities          | 1,113  | 949    |
|     | Interest  | 1,127  | 1,223  |
|     |   | 2,240  | 2,172  |
|     | Workers compensation recovery                   | 5      | 22     |
|     |   | 5      | 22     |
|     | Gain/(loss) on disposal of non-current assets   |        |        |
|     | Proceeds from disposal                          | 1,095  | 15     |
|     | Written down value of assets disposed           | (276)  | (251)  |
|     |   | 819    | (236)  |
|     | Gain/(loss) on disposal of Investments          |        |        |
|     | Proceeds from disposal                          | 177    | -      |
|     | Value of investments disposed                   | (165)  | -      |
|     |   | 12     | -      |
|     |   | 3,076  | 1,958  |
| 3   | EXPENSES  |        |        |
| (a) | Personnel services costs                        |        |        |
|     | Salaries and wages (including recreation leave) | 18,804 | 16,479 |
|     | Superannuation – defined benefit plans *        | 427    | 435    |
|     | Superannuation – defined contribution plans     | 1,394  | 1,252  |
|     | Long service leave *                            | 685    | 729    |
|     | Workers compensation insurance                  | 367    | 105    |
|     | Payroll tax on superannuation *                 | 23     | 25     |
|     | Other payroll tax and fringe benefit tax        | 1,140  | 1,084  |
|     |   | 22,840 | 20,109 |

\* These are provided free of charge by Communities NSW (up to 31 March) and DTIRIS (from 01 April to 30 June). A corresponding amount is also shown as grants and contributions.

There were no personnel services costs capitalised and excluded from above in 2011 (Nil in 2010).

# Notes to and forming part of the financial statements

for the year ended 30 June 2011

|     |   | <b>2011</b><br>\$'000 | 2010<br>\$'000 |
|-----|---|-----------------------|----------------|
|     |   | Group                 | Group          |
| (b) | Other operating expenses  |                       |                |
|     | Auditor's remuneration – audit of the financial statements  | 74                    | 64             |
|     | Cost of sales   | 2,678                 | 2,007          |
|     | Travel and accommodation  | 1,353                 | 667            |
|     | Operating lease rental expense – minimum lease payments   | 136                   | 166            |
|     | Maintenance (refer reconciliation below)  | 728                   | 664            |
|     | Insurance   | 1,350                 | 578            |
|     | Consumables   | 840                   | 718            |
|     | Exhibition fees and related costs   | 1,848                 | 877            |
|     | Fees – general professional   | 1,129                 | 590            |
|     | Freight, packing and storage  | 1,325                 | 966            |
|     | Marketing and promotion   | 2,025                 | 1,127          |
|     | Printing/graphics   | 400                   | 344            |
|     | Property expenses   | 2,295                 | 2,118          |
|     | Value of services provided by volunteers - Note 2(b)  | 1,937                 | 1,767          |
|     | Other   | 1,524                 | 1,237          |
|     |   | 19,642                | 13,890         |
|     | Reconciliation – total maintenance  |                       |                |
|     | Maintenance expense as above  | 728                   | 664            |
|     | Employee related maintenance expense included in Note 3(a)  | 493                   | 433            |
|     | Total maintenance expenses included in Note 3(a) & 3(b)   | 1,221                 | 1,097          |
| (c) | Depreciation and amortisation expense   |                       |                |
|     | Buildings   | 2,573                 | 1,939          |
|     | Plant and equipment   | 2,040                 | 1,276          |
|     | Intangibles   | 75                    | -              |
|     |   | 4,688                 | 3,215          |
| 4   | CURRENT ASSETS – CASH AND CASH EQUIVALENTS  |                       |                |
|     | Cash at bank and on hand  | 875                   | 633            |
|     | Short term deposits   | 16,420                | 23,783         |
|     |   | 17,295                | 24,416         |
|     | For the purpose of the Statement of Cash Flows, cash includes cash at bank, cash<br>on hand and short term deposits. Cash and cash equivalent assets recognised in the<br>Statement of Financial Position are reconciled at the end of the financial year to the<br>Statement of Cash Flows as follows: |                       |                |
|     | Cash and cash equivalents (per Statement of Financial Position)   | 17,295                | 24,416         |
|     | Closing cash and cash equivalents (per Statement of Cash Flows)   | 17,295                | 24,416         |

for the year ended 30 June 2011

|    |  | <b>2011</b><br>\$'000 | 2010<br>\$'000  |
|----|--|-----------------------|-----------------|
|    |  | Group                 | Group           |
| 5  | CURRENT ASSETS – TRADE AND OTHER RECEIVABLES   |                       |                 |
|    | Trade debtors (sale of goods and services)   | 283                   | 493             |
|    | Accrued income   | 300                   | 275             |
|    | Other receivables  | 1,094                 | 659             |
|    | Prepayments  | 851                   | 101             |
|    | Total trade and other receivables  | 2,528                 | 1,528           |
| ;  | CURRENT ASSETS – INVENTORIES   |                       |                 |
|    | Held for resale  |                       |                 |
|    | Stock on hand – at cost  | 911                   | 1,189           |
| ,  | NON-CURRENT ASSETS – FINANCIAL ASSETS AT FAIR VALUE<br>THROUGH PROFIT AND LOSS   |                       |                 |
|    | TCorp Hour-Glass investment – medium-term and long-term facilities   | 17,540                | 10,02           |
| 3  | RESTRICTED ASSETS  |                       |                 |
| •  |  |                       |                 |
|    | Investments in the following are restricted use assets to the extent that they represent<br>bequests and donations held by the Gallery to be used in accordance with the deed<br>of trust or other documents governing these funds (refer also Note 12): |                       |                 |
|    | Bequest and special purpose funds  |                       |                 |
|    | Short-term deposits  | 5,794                 | 15,34           |
|    | TCorp Hour-Glass investment – medium-term and long-term facilities   | 17,540                | 10,02           |
|    |  | 23,334                | 25,368          |
| )  | CURRENT / NON-CURRENT LIABILITIES – TRADE AND OTHER PAYABLES   |                       |                 |
| a) | Non derivative financial liabilities   |                       |                 |
|    | Trade creditors  | 3,692                 | 3,848           |
|    | Capital creditors  | 11                    | 18 <sup>.</sup> |
|    | Creditors personnel services:  |                       |                 |
|    | Accrued personnel services costs   | 470                   | 29              |
|    | Recreation leave   | 1,693                 | 1,574           |
|    | Long service leave on-costs  | 439                   | 42              |
|    |  | 6,305                 | 6,32            |
| b) | Derivative financial liabilities   |                       |                 |
| -1 | Forward exchange contracts used for hedging (less than six months)   |                       |                 |
|    | Outflow  | (707)                 | (53             |
|    | Inflow   | 707                   | 5               |
|    |  | 6,305                 | 6,32            |
|    | Current  | 6,283                 | 6,29            |
|    | Non-current  | 22                    | 2               |
|    |  | 6,305                 | 6,320           |

Carrying amount equates the contractual cash flows

# for the year ended 30 June 2011

# 10 NON-CURRENT ASSETS - PROPERTY, PLANT AND EQUIPMENT

|  |                |                     | Plant and           | Collection       |                |
|--|----------------|---------------------|---------------------|------------------|----------------|
|  | Land<br>\$'000 | Buildings<br>\$'000 | equipment<br>\$'000 | assets<br>\$'000 | Tota<br>\$'000 |
| At 1 July 2009   |                |                     |                     |                  |                |
| Gross carrying amount  | 17,250         | 184,189             | 9,137               | 813,208          | 1,023,784      |
| Accumulated depreciation and impairment  | -              | 25,929              | 7,336               | -                | 33,26          |
| At fair value  | 17,250         | 158,260             | 1,801               | 813,208          | 990,51         |
| At 30 June 2010  |                |                     |                     |                  |                |
| Gross carrying amount  | 17,250         | 196,839             | 14,843              | 824,755          | 1,053,68       |
| Accumulated depreciation and impairment  | -              | 27,868              | 7,938               | -                | 35,80          |
| At fair value  | 17,250         | 168,971             | 6,905               | 824,755          | 1,017,88       |
| At 30 June 2011  |                |                     |                     |                  |                |
| Gross carrying amount  | 17,250         | 207,317             | 15,888              | 840,894          | 1,081,34       |
| Accumulated depreciation and impairment  | -              | 30,441              | 9,562               | -                | 40,00          |
| At fair value  | 17,250         | 176,876             | 6,326               | 840,894          | 1,041,34       |
| Reconciliation   |                |                     |                     |                  |                |
| A reconciliation of the carrying amount of each c<br>end of the each reporting period are set out belo |                | ty, plant anc       | l equipment a       | at the beginr    | ning and       |
| Year ended 30 June 2010  |                |                     |                     |                  |                |
| Fair value at 1 July 2009  | 17,250         | 158,260             | 1,801               | 813,208          | 990,51         |
| Additions/Transfers  | -              | 12,650              | 6,385               | 11,793           | 30,82          |
| Disposals  | _              | -                   | (5)                 | (246)            | (25            |
| Depreciation expense   | _              | (1,939)             | (1,276)             | -                | (3,21          |
| Fair value at 30 June 2010   | 17,250         | 168,971             | 6,905               | 824,755          | 1,017,88       |

| Year ended 30 June 2011                         |          |         |         |         |           |
|---|----------|---------|---------|---------|-----------|
| Fair value at 1 July 2010                       | 17,250   | 168,971 | 6,905   | 824,755 | 1,017,881 |
| Additions/Transfers                             | -        | 10,478  | 1,473   | 16,717  | 28,668    |
| Disposals                                       | -        | -       | (12)    | (265)   | (277)     |
| Depreciation expense                            | -        | (2,573) | (2,040) | -       | (4,613)   |
| Net revaluation increment less revaluation decr | ements – | -       | -       | (313)   | (313)     |
| Fair value at 30 June 2011                      | 17,250   | 176,876 | 6,326   | 840,894 | 1,041,346 |

Land was revalued in 2010 at fair value by a registered valuer from the Land and Property Management Authority. The Gallery's building was revalued in December 2007 at fair value by a senior quantity surveyor from the NSW Department of Commerce.

Library collection was valued in 2011 at fair value by Mr Simon Taaffe, accredited valuer for the Taxation Incentives for the Arts Scheme for Australian books, including artists' books and manuscripts after 1900.

Other art works in the collection were valued in 2007 at fair value by Mr Simon Storey MAVA. The increase in value is recorded in the asset revaluation reserve.

These values do not differ materially from their fair values at reporting date.

for the year ended 30 June 2011

|   |   | 2011     | 2010   |
|---|---|----------|--------|
|   |   | \$'000   | \$'000 |
|   |   | Group    | Group  |
| 1 | NON CURRENT ASSETS - INTANGIBLE ASSETS  |          |        |
|   | Software  |          |        |
|   | At cost (gross carrying amount)   | 361      | -      |
|   | Less: accumulated amortisation  | (75)     | -      |
|   | Net carrying amount   | 286      | -      |
|   |   | 2011     | 2010   |
|   |   | \$'000   | \$'000 |
|   |   | Trust    | Trus   |
| 2 | BEQUESTS AND SPECIAL PURPOSE FUNDS  |          |        |
|   | Included in the total accumulated funds is an amount attributed to the bequests and special purpose funds as follows: |          |        |
|   | Revenue   |          |        |
|   | Sale of goods and services  | 8        | 17     |
|   | Investment revenue  | 1,690    | 1,587  |
|   | Grants and contributions  | 4,451    | 5,641  |
|   | Other revenue   | -        | -      |
|   |   | 6,149    | 7,245  |
|   | Expenditure   |          |        |
|   | Personnel services costs  | 253      | 290    |
|   | Other   | 301      | 267    |
|   |   | 554      | 557    |
|   | Surplus for the year  | 5,595    | 6,688  |
|   | Equity  |          |        |
|   | Opening balance   | 25,368   | 23,850 |
|   | Transfers   | 5,907    | 3,569  |
|   | Acquisitions  | (13,536) | (8,739 |
|   | Surplus for the year  | 5,595    | 6,688  |
|   | Closing balance   | 23,334   | 25,368 |

# 13 THE AUSTRALIAN INSTITUTE OF ASIAN CULTURE AND VISUAL ARTS LTD (VisAsia)

# The Australian Institute of Asian Culture and Visual Arts Ltd (VisAsia)

The principal activities of VisAsia is the raising of funds for the promotion of an understanding and appreciation of Asian Culture through the arts.

Due to the purpose of its operations the operating result, assets and liabilities have been incorporated into the Trust's financial statements.

|                                 | <b>2011</b><br>\$'000<br>VisAsia | 2010<br>\$'000 |
|---------------------------------|----------------------------------|----------------|
| Revenue                         | VISASIa                          | VisAsia        |
|                                 |                                  | 5.4            |
| Interest income                 | 83                               | 54             |
| Donations and sponsorships      | 257                              | 217            |
|                                 | 340                              | 271            |
| Expenses                        |                                  |                |
| Other                           | 20                               | 176            |
| SURPLUS FOR THE YEAR            | 320                              | 95             |
| Other comprehensive income      | -                                | _              |
| TOTAL COMPREHENSIVE INCOME      | 320                              | 95             |
| STATEMENT OF FINANCIAL POSITION |                                  |                |
| Cash and cash equivalents       | 1,608                            | 1,290          |
| Trade and other receivables     | 10                               | 8              |
| Trade and other payables        | (5)                              | (5)            |
| Net assets                      | 1,613                            | 1,293          |
| Accumulated funds               | 1,613                            | 1,293          |
| Total equity                    | 1,613                            | 1,293          |

These amounts, net of inter-entity transactions and balances, have been included within the financial statements of the Group under the corresponding classifications.

for the year ended 30 June 2011

|    |   | <b>2011</b><br>\$'000<br>Group | 2010<br>\$'000<br>Group |
|----|---|--------------------------------|-------------------------|
| 14 | RECONCILIATION OF THE SURPLUS FOR THE YEAR<br>TO NET CASH FLOWS FROM OPERATING ACTIVITIES   |                                |                         |
|    | Surplus for the year  | 25,199                         | 22,982                  |
|    | Net (gain)/loss on sale of non-current assets   | (819)                          | 236                     |
|    | Net (gain)/loss on sale of investments  | (12)                           | -                       |
|    | Depreciation and amortisation   | 4,688                          | 3,215                   |
|    | (Increase)/decrease - other financial assets  | 42                             | (556)                   |
|    | Gifts of works of art   | (12,098)                       | (1,144)                 |
|    | Increase/(decrease) in trade and other payables   | 156                            | 1,919                   |
|    | (Increase)/decrease in trade and other receivables  | (1,000)                        | 569                     |
|    | (Increase)/decrease in inventories  | 278                            | (222)                   |
|    | Net cash flows from operating activities  | 16,434                         | 26,999                  |
| 15 | NON-CASH FINANCING AND INVESTING ACTIVITIES   |                                |                         |
|    | The following non-cash transactions are included in the financial statements for the year   | r.                             |                         |
|    | Donations of assets – brought to account by creating an asset and crediting non cash donations  |                                |                         |
|    | Works of art  | 12,098                         | 1,144                   |
|    | The following items are brought to account as expenses in the income statement<br>and are credited as income in the form of non-cash sponsorships, non-cash donations<br>or services provided free of charge: |                                |                         |
|    | Services provided by volunteers   | 1,937                          | 1,767                   |
|    | Advertising, freight, accommodation, travel, legal fees and similar expenses  | 903                            | 404                     |

# Notes to and forming part of the financial statements

for the year ended 30 June 2011

# **16 FINANCIAL INSTRUMENTS**

The Gallery's principal financial instruments are outlined below.

# (a) Financial instrument categories

|                  |      |                     | <b>2011</b><br>\$'000<br>Group | 2010<br>\$'000<br>Group |
|------------------|------|---------------------|--------------------------------|-------------------------|
| Financial assets | Note | Category            | Carrying<br>Amount             | Carrying<br>Amount      |
| Trade debtors    | 5    | Receivables         | 256                            | 487                     |
|                  |      | Past due < 3 months | 3                              | 6                       |

The Gallery is not materially exposed to concentrations of credit risk to a single trade debtor or group of debtors. The only financial assets that are past due are 'sales of goods and services' category of the financial position. There are no impaired debtors as at 30 June 2011 (2010 nil).

| Derivative financial assets<br>Forward exchange contracts used<br>assets<br>The details of the forward exchange | 0.0                | anding as at reporting date:   | 707                | 53                 |
|---|--------------------|--|--------------------|--------------------|
| Foreign currency forward contract<br>Forward rate (asset)<br>Fair value   | ot - currency Euro |  | 707<br>707         | 53<br>53           |
|   | Note               | Category   | Carrying<br>Amount | Carrying<br>Amount |
| Financial asset at fair value   | 7                  | At fair value through profit<br>or loss designated as such<br>upon initial recognition | 17,540             | 10,021             |

# Term deposits

The securities at balance date were earning an average interest rate of 5.8% (2010 5.7%) and over the year the weighted average interest rate was 6.8% (2010 4.9%) on a weighted average balance of \$16,575,000 (2010 \$25,193,000)

# **TCorp Hour-Glass investment facilities**

The Gallery has investments in the following TCorp's Hour-Glass investment facilities. The Gallery's investments are represented by a number of units in managed investments within the facilities.

|                              |   |                    | <b>2011</b><br>\$'000 | 2010<br>\$'000     |
|------------------------------|---|--------------------|-----------------------|--------------------|
|                              |   |                    | Group                 | Group              |
| Facility                     | Investment sectors  | Investment horizon | Carrying<br>Amount    | Carrying<br>Amount |
| Medium term growth facility  | Cash, Australian bonds<br>Australian and international shares<br>listed property and emerging markets | 3 years to 7 years | 8,505                 | 4,789              |
| Long term<br>growth facility | Cash, Australian bonds<br>Australian and international shares<br>listed property and emerging markets | 7 years and over   | 9,035                 | 5,232              |
| Total                        |   |                    | 17,540                | 10,021             |

The unit price of each facility is equal to the total fair value of net assets held by the facility divided by the total number of units on issue for that facility. Unit prices are calculated and published daily.

# Notes to and forming part of the financial statements

for the year ended 30 June 2011

| 2011   | 2010   |
|--------|--------|
| \$'000 | \$'000 |
| Group  | Group  |

# (b) Interest rate risk

As the Gallery has no debt obligations, interest rate risk is considered minimal. The Gallery's exposure to interest rate risk is set out below:

|     |                             | Change in intere | est rate % |        | Impact on profit & lo | oss/equity   |
|-----|-----------------------------|------------------|------------|--------|-----------------------|--------------|
|     | Cash & cash equivalents     | +/-              | 1.00       |        | 173                   | 244          |
| (c) | Sensitivity analysis        |                  |            |        |                       |              |
|     |                             | Change in        | unit price |        | Impact on p           | rofit / loss |
|     | Medium-term growth facility | +/-              | 7.00       |        | 595                   | 335          |
|     | Long-term growth facility   | +/-              | 15.00      |        | 1,355                 | 785          |
|     | Returns                     |                  | 2011       | 2010   |                       |              |
|     | Medium-term growth facility | Achieved         | 7.13%      | 8.69%  |                       |              |
|     |                             | Benchmark        | 7.06%      | 8.39%  |                       |              |
|     | Long-term growth facility   | Achieved         | 8.51%      | 11.28% |                       |              |
|     |                             | Benchmark        | 8.43%      | 10.86% |                       |              |

# (d) Fair value recognised in the statement of financial position

The Gallery uses the following hierarchy for disclosing the fair value of financial instruments by valuation technique:

Level 1 - Derived from quoted prices in active markets for identical assets / liabilities

Level 2 - Derived from inputs other than quoted prices that are observable directly or indirectly

Level 3 – Derived from valuation techniques that include inputs for the asset / liability not based on observable market data (unobservable inputs)

|                                | _                 | 17,540            | _                 | 17,540                 |
|--------------------------------|-------------------|-------------------|-------------------|------------------------|
| TCorp Hour-Glass investments   | -                 | 17,540            | -                 | 17,540                 |
| Financial assets at fair value |                   |                   |                   |                        |
|                                | Level 1<br>\$'000 | Level 2<br>\$'000 | Level 3<br>\$'000 | 2011<br>Tota<br>\$'000 |
|                                | _                 | 10,021            | -                 | 10,021                 |
| TCorp Hour-Glass investments   | -                 | 10,021            | -                 | 10,02                  |
| Financial assets at fair value |                   |                   |                   |                        |
|                                | \$'000            | \$'000            | \$'000            | \$'000                 |
|                                | Level 1           | Level 2           | Level 3           | 2010<br>Tota           |

(The table above only includes financial assets, as no financial liabilities were measured at fair value in the statement of financial position)

# Notes to and forming part of the financial statements

for the year ended 30 June 2011

|     |  |                         |                |                        | <b>2011</b><br>\$'000<br>Group | 2010<br>\$'000<br>Group |  |
|-----|--|-------------------------|----------------|------------------------|--------------------------------|-------------------------|--|
| (e) | Payables   |                         |                |                        |                                |                         |  |
|     | Non-derivative financial liabili                       | ties                    |                |                        |                                |                         |  |
|     | Trade and other payables – n                           | on-interest bearing     |                |                        | 5,598                          | 6,267                   |  |
|     | The table below summarises                             | the maturity profile of | the Gallery    | 's financial liabiliti | es.                            |                         |  |
|     |  | M                       | aturity Dates  | 3                      |                                |                         |  |
|     |  | < 1 yr                  | 1-5 yrs        | > 5 yrs                |                                |                         |  |
|     | 2010   |                         |                |                        |                                |                         |  |
|     | Payables:  |                         |                |                        |                                |                         |  |
|     | Accrued salaries                                       | 273                     | -              | -                      |                                |                         |  |
|     | Creditors  | 2,326                   | -              | _                      |                                |                         |  |
|     |  | 2,599                   | -              | _                      |                                |                         |  |
|     | 2011   |                         |                |                        |                                |                         |  |
|     | Payables:  |                         |                |                        |                                |                         |  |
|     | Accrued salaries                                       | 446                     | -              | -                      |                                |                         |  |
|     | Creditors  | 2,086                   | -              | -                      |                                |                         |  |
|     |  | 2,532                   | -              | -                      |                                |                         |  |
|     | Derivative financial liabilities                       |                         |                |                        |                                |                         |  |
|     | Forward exchange contracts                             | used for hedging:       |                |                        |                                |                         |  |
|     | Liabilities  |                         |                |                        | 707                            | 53                      |  |
|     | The details of the forward exc                         | hange contract outst    | anding as a    | t reporting date:      |                                |                         |  |
|     | Foreign currency forward contract – currency Euro      |                         |                |                        |                                |                         |  |
|     | Forward rate (liability)                               |                         |                |                        | 707                            | 53                      |  |
|     | Fair value   |                         |                |                        | 707                            | 53                      |  |
|     | The Gallery's net exposure to                          | foreign currency risk   | at balance     | date was \$707,00      | 0.                             |                         |  |
| 17  | POST BALANCE DATE EV                                   | ENTS                    |                |                        |                                |                         |  |
|     | There are no significant post                          | balance events that w   | /ill impact th | ne financial staten    | nents.                         |                         |  |
| 18  | CONTINGENT LIABILITIES                                 | ;                       |                |                        |                                |                         |  |
|     | The Treasury Managed Fund<br>liabilities (2010 – Nil). | normally calculates h   | indsight pre   | miums each year.       | There are no other o           | ontingen                |  |
| 19  | COMMITMENTS FOR EXP                                    | ENDITURE                |                |                        |                                |                         |  |
| (a) | Capital commitments                                    |                         |                |                        |                                |                         |  |
| ~   | There are \$1,161,694 (incl GS                         | T) capital commitme     | nts outstand   | ling as at 30 June     | 2011. (2010 \$544,09           | 93).                    |  |
|     |  | , ,                     |                |                        |                                | -                       |  |

# (b) Other expenditure commitments

There were \$152,801 (incl GST) other expenditure commitments outstanding as at 30 June 2011. (2010 - \$199,350)

for the year ended 30 June 2011

| 2011   | 2010           |
|--------|----------------|
| \$'000 | 2010<br>\$'000 |
| Group  | Group          |

# (c) Operating lease commitments

Future non-cancellable operating lease rentals not provided for and payable:

| Not Later than one year                        | 155 | 76 |
|--|-----|----|
| Later than one year and not later than 5 years | 113 | 6  |
| Total (including GST)                          | 268 | 82 |

The total operating lease commitments above include input tax credits of \$24,360 (2010 \$7,450) that are expected to be recovered from the Australian Taxation Office. There were no other contingents assets as at 30 June 2011.

The Gallery leases a number of industrial units for off site storage. Lease rentals (including GST) are payable to the lessors monthly in advance. Bank guarantees have been given in lieu of security deposits. The lease commitments also include the lease payments of a motor vehicle from State Fleet.

# 20 RESULTS OF FUNDRAISING APPEALS

The Gallery receives many donations of cash and artworks as a result of its day to day activities. In addition, fundraising dinners and other special fundraising events were conducted during the year and the results are as follows:

| Donation – in cash  |         | 59  | 166 |
|---|---------|-----|-----|
| Sponsorship – in cash   |         | 50  | 127 |
| Other fundraising   |         | 63  | 57  |
| Gross income from fundraising                                 | А       | 172 | 350 |
| Cost of fundraising   | В       | 152 | 252 |
| Net surplus from fundraising                                  | С       | 20  | 98  |
| Cost of services provided                                     | D       | 4   | 62  |
| Transferred to accumulated funds                              |         | 16  | 36  |
|   |         | 20  | 98  |
| Cost of fundraising to gross income from fundraising          | B/A     | 88% | 72% |
| Net surplus from fundraising to gross income from fundraising | C/A     | 12% | 28% |
| Cost of services provided to total expenditure                | D/(B+D) | 3%  | 20% |
| Cost of services provided to gross income from fundraising    | D/A     | 2%  | 18% |
|   |         |     |     |

# 21 ACCOUNTING STANDARDS ISSUED BUT NOT YET EFFECTIVE

At reporting date a number of accounting standards adopted by the AASB had been issued but are not yet operative. At present New South Wales Treasury is mandating not to early adopt any of the new Standards/ Interpretations. As such, these new Standards/Interpretations have not been early adopted by the Gallery. It is considered that the implementation of these standards will not have any impact on the Gallery's financial statements.

END OF AUDITED FINANCIAL STATEMENTS

# **GENERAL** ACCESS INFORMATION

# ACCESS

www.artgallery.nsw.gov.au/visit-us

The Gallery is open every day, except Easter Friday and Christmas Day, between 10am and 5pm and until 9pm every Wednesday for Art After Hours. General admission is free. Entry fees apply to some major temporary exhibitions.

# TOURS

www.artgallery.nsw.gov.au/ discover-art/take-a-tour

#### Tours of the Gallery and collections

You can choose from a range of free one-hour public tours, led by our trained volunteer guides. There's no need to book. Just meet at the information desk near the Gallery entrance.

Collection highlights Daily, 11am (except Monday), 1pm, 2pm

Asian galleries Daily, 12 noon

Contemporary collection Daily, 12 noon; Wednesday, 7.15pm

Yiribana Gallery: Aboriginal and Torres Strait Islander art Daily, 1pm

Cantonese language Tuesdays, 11am

Japanese language Fridavs, 11am

Mandarin language Thursdays, 11am

### Auslan language

Last Sunday of every month (except December), 1.30pm, 45 minutes

#### Tours for tots

Tours for 3-5 year olds (accompanied by an adult) are held on the last Tuesday every month, with a different theme each time. Limited numbers so bookings are essential. \$20 per child. Details available on the website or contact public programs: tel (02) 9225 1740 email pp@ag.nsw.gov.au

#### Student groups

Tours for student groups Special tours are available for booked education groups. Details available on the website or contact public programs: tel (02) 9225 1740 email pp@ag.nsw.gov.au

# Personal tours

#### Personal tours for private groups can be booked two weeks in advance. Charges apply.

# Enquiries: (02) 9225 1703 Access program tours

In addition to the monthly Auslan tours above, free Auslan interpreters are available for groups. Free touch tours and audio-described tours are available for people who are blind or vision impaired. Free guided tours of the permanent displays are available for groups with intellectual disabilities. Bookings must be made two weeks in advance. Contact public programs: tel (02) 9225 1740 email pp@ag.nsw.gov.au

#### Audio tours

Audio tours highlighting works in our permanent galleries and some temporary exhibitions are available free on the website. They can also be hired at the Gallery; charges may apply.

# Tours of the exhibitions

There are free guided tours of our temporary exhibitions. Details available on the website or at the Gallerv.

# EXHIBITIONS AND EVENTS

www.artgallery.nsw.gov.au/whats-on Detailed information about exhibitions and events is available on the Gallery's website.

Email newsletters covering exhibitions and events are sent regularly. You can subscribe via our website (www.artgallery.nsw.gov/ artmail) or email artmail@ag.nsw. dov.au

A free regular print publication, Highlights, which lists current exhibitions, key public programs and general visitor information, is available from the Gallerv's information desk, ground level.

# **RESEARCH LIBRARY** AND ARCHIVE

www.artgallery.nsw.gov.au/ research/library

and Archive is open to the public Tuesday to Friday between 10am and 4pm and until 7.30pm each Wednesday (excluding public holidavs and the Christmas-New Year period). Some conditions apply to archive access. Details available on the website or contact the library: tel (02) 9225 1785 email library@ag.nsw.gov.au

# STUDY ROOM

www.artgallery.nsw.gov.au/ venues/study-room

Visit the study room to see works on paper from the Gallery's collection of prints, drawings, photographs and watercolours not currently on display. Open to the public Monday to Friday 10am to 4pm (except public holidays and the Christmas - New Year period). Student groups welcome but there is a limit of 12 people in the room at one time. Bookings preferred. Enquiries: tel (02) 9225 1758.

#### GALLERY SHOP

www.artgallery.nsw.gov.au/ galleryshop

Open daily, 10am to 5pm, Wednesday until 8.45pm, the Gallery Shop offers the finest range of art books in Australia and stocks an extensive range of posters, cards, replicas and giftware. It also specialises in school and library supply. A selected product range is available online. Enquiries: tel (02) 9255 1718 email galleryshop@ag.nsw.gov.au

# CAFE AND RESTAURANT

www.artgallery.nsw.gov.au/food

The cafe, situated on lower level 1, is open daily from 10am to 4.30pm. On Wednesday nights, it remains open until 8.45pm as the ArtBar.

The restaurant, situated on the ground floor, is open for lunch 12 to 3pm and high tea 2 to 4pm daily and also for brunch on weekends from 10 to 11.30am. Restaurant bookings: tel (02) 9225 1819 email restaurant@ag.nsw.gov.au

#### **VENUE HIRE**

www.artgallery.nsw.gov.au/hire The Gallerv has a range of function areas and facilities available, both during and after normal Gallery opening hours. Enquiries: tel (02) 9225 1836 email venues@ag.nsw.gov.au

# VISITORS WITH SPECIAL **NEEDS**

www.artgallery.nsw.gov.au/ special-needs

There are four free dedicated accessible parking spaces at the Gallery: two at the front and two in the rear carpark. The accessible entrance is at the rear. The main entrance, at the front of the Gallery, is via a short flight of stairs; assisted entry is available on request. All areas inside the building can be accessed by ramps and lifts.

The Domain Theatre and Centenary Auditorium have seating spaces designed for wheelchairs. Accessible toilets are located on the upper level, lower level 1 and lower level 3. Wheelchairs are available from the ticketing desk and rear entrance for use within the Gallery without charge.

For those requiring assisted entry, accessible parking or wheelchair access to the Research Library and Archive, we recommend contacting the Gallery before arrival: tel (02) 9225 1775.

Groups of visitors with intellectual disabilities are encouraged to contact the Gallery to discuss their needs: tel (02) 9225 1740 or (02) 9225 1738, email pp@ag.nsw.gov.au

An audio-induction loop is available in the Domain Theatre and Centenary Auditorium and portable FM-transmitter systems can be used for guided tours on request. Auslaninterpreted events for adults and children are held throughout the year. including tours and performances on the last Sunday of each month (except December), and selected Art After Hours events are also Auslan-interpreted. See also Access program tours above.

Where entry fees are charged for major temporary exhibitions, a carer or person who supports a visitor with a disability or who is frail is admitted free upon presentation of a companion card.

The Gallerv's Research Library

# PHOTOGRAPHY

Photography of the collection by members of the public is permitted if no flash or tripods are used. However, photography is not permitted in temporary exhibitions or of photographic works or Aboriginal art, and filming or videorecording is not permitted anywhere within the Gallery. Images of works in the collection for publication or other commercial purposes may be obtained from the Gallery's image reproduction service. Enquiries: www.artgallery. nsw.gov.au/using-images

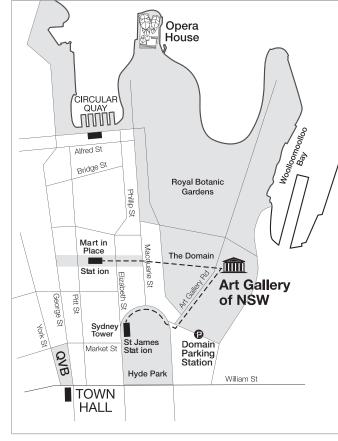
# MEMBERSHIP

www.artgallery.nsw.gov.au/members You are invited to join the Art Gallery Society of NSW and share in the many pleasures of membership. Stay informed about what's on in the Gallery, choose from over 200 special events and enjoy membership privileges and priorities all year long. Enquiries: tel (02) 9225 1878 email info@artgallerysociety.org.au

# **BRETT WHITELEY STUDIO**

#### www.brettwhiteley.org

The Brett Whiteley Studio at 2 Raper Street, Surry Hills, was the workplace and home of Australian artist Brett Whiteley (1939–92) and is now a gallery and studio museum managed by the Art Gallery of NSW. Open to the public Saturdays and Sundays only, 10am to 4pm, except Christmas Day; admission is free. Open on Thursdays and Fridays for education groups; bookings essential and charges apply. Enquiries: tel (02) 9225 1740 or BWS (02) 9225 1881 email brettwhiteleystudio@ag.nsw.gov.au



#### GETTING HERE

www.artgallery.nsw.gov.au/ getting-here

Bus: Bus 441 stops at the Gallery en route to the Queen Victoria Building. The service runs every 20 minutes on weekdays and every 30 minutes on weekends and public holidays. For more details: tel 131 500 or www.131500.info. The Gallery operates a free courtesy minibus 7pm to 9.30pm every Wednesday night. It makes its final run from the Gallery at 9.15pm. The bus loops down past Mrs Macquarie's Chair, then on to the Domain Parking Station, Wilson Parking Station (Sydney Hospital) and Martin Place train station.

**Train:** closest stations are St James and Martin Place. Both are a 10 minute walk.

**Bicycle**: a bike rack is situated at the front entrance.

Parking: There is limited meter parking outside the Gallery and additional meter parking in Mrs Macquarie's Road. The nearby Domain Parking Station is open daily. Have your parking ticket stamped at the Gallery's information desk for a discounted rate.

# CONTACT THE GALLERY

Physical and postal address: Art Gallery of New South Wales Art Gallery Road The Domain Sydney NSW 2000 Australia

# Electronic communications

Administration switchboard (02) 9225 1700

Information desk (02) 9225 1744 Recorded what's on (02) 9225 1790

TTY (02) 9225 1711

Australia-wide toll-free number 1800-NSW-ART (1800-679-278) Fax (02) 9225 1701

Website: www.artgallery.nsw.gov.au Email: artmail@ag.nsw.gov.au

#### Social networking

Facebook: www.facebook.com/ ArtGalleryofNSW

Flickr: www.flickr.com/ photos/31243265@N02/

Twitter: twitter.com/ArtGalleryofNSW

YouTube: www.youtube.com/user/ ArtGalleryNSW

# **INDEX**

Aboriginal and Torres Strait Islander programs and services 99 access 162 accessible entrance ramp 63 access programs 51 adult learning courses and lectures 52 aged and disability programs and services 98 AGNSW contemporary projects 38 AGNSW publications 40 AGNSW publications for sale 95 Andre, Carl 88 Anne Landa Award for Video and New Media Arts 38 Archibald Prize regional tour 56 Archibald, Wynne and Sulman Prizes 30 Art After Class 47, 51, 54 Art After Hours 12, 44, 47, 51 Art Gallery of NSW Foundation 72 Art Gallery Society of NSW 73 art + soul 6, 29 ARTEXPRESS 2011 31 ARTEXPRESS Connects Out West 56 art prize 12, 95 Artside-In! 53 Asian art 31, 86 audience by program 47 Australian art 30, 83 Australian art Indigenous 29 Australian Collection Focus Room 31 awards 41

### B

Bell, Richard 84 benefaction 12 Board of Trustees 66 Brack, John 83 Brett Whiteley Studio 163 building and environmental management 63 business development 73

cafe and restaurant 162 Cameron, Andrew – gift 84 Capon, Edmund 10, 13, 15–19, 74 China 86 Christo 88 collecting 78 collection – gifts 106 collection – loans 111 collection – purchases 103 community 47 Community Ambassadors 49 compliance reporting 125 Conder, Charles 83 conservation 92 contact the gallery 163 contemporary galleries (new) 6, 12, 35, 63 contemporary painting international 88 contents 2 corporate governance 66 corporate plan 2010-15 5

# D

David to Cézanne: master drawings from the Prat Collection, Paris 36 Dawes, Debra 84 de-accessioning 15

Director's statement 15 Ducks and reeds 86

#### F education 53 education resources 41

Eikoh Hosoe: theatre of memory 35 electricity 63 electronic services delivery 101 employee assistance program 76 engaging 42 energy management 63 European prints, drawings and watercolours international 91 Executive 74 exhibitions 12 exhibitions and audience programs 29 exhibitions and events 162 exhibitions listing 97

Fairweather Ian 83 family and childrens programs 49 financial 12 financial commentary 132 financial statements 138 financial summary 134 The First Emperor: China's entombed warriors 6, 32 future exhibitions 39 future vision under development 19

# Gallery shop 162 gas 64 getting here 163 Gladwell, Shaun 84 Gleeson, James 83 Gowing, Jim 84 Gowing, Mollie 6, 15, 84 Grant, Inge 7

highlights 2010–11 16 Homage to the ancestors: ritual art from the Chu kingdom 34 Homage to Rengetsu: Kevin Lincoln and Asian ceramics 32

#### image library 92 India 87

The Indian empire: multiple realities 31 Indigenous arts workers residency program 7, 56 industrial relations 76 insurance 70 internal audits 2010-11 70 international art 35, 87

#### Judd, Donald 88 Justin O'Brien: the sacred music

of colour 31

Kaldor, John - Family Collection 12, 35, 63, 87

# La Perouse shell works 84 Laing, Rosemary 91

Love gift 83

#### The mad square: modernity in German art 1910-37 39

major collection acquisitions 83

management committees 69 masterpiece painting 6 measuring our performance 5, 26, 44, 60, 80 membership 163 Moffatt, Tracey 37 Morimura, Yasumasa 91 motor vehicle fleet 64 multicultural policies and services plan 100

#### Ν Nolan, Sidney 83 NSW Aboriginal visual arts industry introduction program 56

 $\cap$ occupational health and safety 70 Olley, Margaret 10, 19, 20–23 online publications 41 open gallery 53 Open Weekend 16 organisation structure 75, 76 other collection activity 92 other gallery entities 71 other media 41 Outreach Regional NSW 56 overseas travel 102

Passmore, John 83 philanthropy and bequests received 94 photography 163 photography gallery 37 photography international 91 Photography & place: Australian landscape photography 1970s until now 37 photography studio 92 photography symposium 51 Picasso: masterpieces from the Musée National Picasso, Paris 39 The poetry of drawing: pre-Raphaelite designs, studies and watercolours 36 policy development 70 President's foreword 10 primary education programs (YK-6) 53 Prints and Drawings Study Room 63, 92 purpose 5

Rauschenberg, Robert 87 recycled content 64 Reed, Kenneth 37 regional galleries professional development day 56 registration 92 Research library and archive 92, 162 resource recovery initiatives 64 risk management 69 Rondinone, Ugo 88

# S

Schaeffer, John – gift 91 Scully, Sean 88 secondary education programs (Y7-12) 54 Sharad Purnima festival painting 87 sharing 24 Smith, Sam 38 sponsorship 94 staff 16, 76, 118 staff publications, presentations and related activities 121

#### statement of responsibility 69 stewarding 58 strategic direction 5 Study room 162 Sunday concerts 51 Sydney International Art Series 7

teachers professional development 54 tertiary education programs (universities and TAFE) 54 tertiary internships 120 thanks 13, 19 tours 162 Trustee meetings 68

Unryûan Kitamura Tatsuo 86

# V

venue hire 162 Viola, Bill 87 vision 5 visitor numbers 96 visitor with special needs 162 volunteer guides 49 volunteer training 77 volunteers 119

#### W waste 64 water 64

year 10 work experience 54 vear ahead 13 year in brief, highlights 8 vear in brief, performance summary 9