ART GALLERY OF NEW SOUTH WALES FINANCIAL STATEMENTS 09-10

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FINANCIAL COMMENTARY

FINANCIAL PERFORMANCE

The Gallery had an excellent year, with most of its programs yielding strong results. The overall financial surplus for the year was \$23 million. This net surplus includes capital grants and donations which are committed to acquire works of art and/or for capital projects and reported in the Statement of financial position in accordance with accounting standards. Thus the financial surplus does not represent surplus cash available to the Gallery for operational requirements. The operating net surplus for the year was \$0.563 million, which was \$1.2 million better than budget, mainly due to exhibitions and venue hire income being higher than anticipated.

The following factors contributed to the overall financial surplus:

- Donations received from individuals, the Art Gallery of NSW Foundation, the Art Gallery Society of NSW and corporate contributors for the major acquisitions. This year, a donation of \$4.5 million was received from the Gleeson O'Keefe Foundation for the purchase of Sidney Nolan's painting First-class marksman from his iconic Ned Kelly series. The previous financial year included \$16.2 million in donations for the Paul Cézanne painting Bords de la Marne, resulting in a one-off material increase in income. Donations are recorded as income for accounting purposes.
- This year, the net overall earnings for exhibitions, the Gallery Shop and venue hire was \$1.7 million. This assisted in offsetting the core operating deficit, which was mainly due to the impact of 4% salary increases granted by the NSW government. Although exhibition income was higher than budgeted, the exhibition program generated more income in 2008–09 than in 2009–10, mainly due to revenue from the previous year's major shows *Monet and the Impressionists* and *The lost Buddhas*.
- In July 2009, the final 4% instalment of the current Crown Employees (Public Sector Salaries 2008) Award was paid to staff employed at the Gallery.

• The Gallery holds some of its bequests and special funds in the NSW government TCorp medium- and long-term investment facilities. The performance of this portfolio improved this year.

NSW GOVERNMENT CONTRIBUTION

The NSW government's recurrent contribution comprised 49% of our operating revenues in 2009–10. However, the inclusion of the NSW government's capital contribution for the off-site storage facility and other building works increases the government contribution to 62% of total revenues.

DONATIONS, BEQUESTS AND TAXATION INCENTIVES

During the year, the Gallery acquired over \$11.8 million of artworks, of which \$1.1 million was gifts of artworks. As mentioned above, this was made possible by the substantial contribution this year from donors and benefactors, particularly for the Sidney Nolan painting. Donations were also received in support of various initiatives, such as scholarships, prizes and research. The Australian government's Cultural Gifts Program is an incentive for artists and donors to provide gifts of artworks to the Gallery. These contributions are a significant resource for the acquisition of artworks and for special projects that would not otherwise have been feasible.

Subject to the conditions of individual bequests, a component of the donations may be preserved as a capital base. There are currently 91 individual bequests and special fund accounts, many of which date back several decades. At the end of June 2010, the total amount of bequests and special funds was \$25.3 million, much of which was given to the Gallery for specific purposes (primarily art acquisitions and other projects such as art prizes and awards).

FINANCIAL STEWARDSHIP

The Gallery applies rigorous budgetary and expenditure control to ensure stewardship of assets, cash flow management and revenue enhancement. The Gallery's accounting and management reporting system enables us to produce timely reports on a cost centre and business activity level, so that management, the Board of Trustees and the NSW government can monitor financial aspects of the Gallery and direct resources in a timely and effective manner. The overall salaries expenditure increased by only 0.36% over the previous year, despite passing on the 4% pay increase. This effective constraint on expenditure was a result

of the introduction by management this year of stricter control mechanisms for human resources recruitment.

FIXED ASSETS

The Gallery has \$1.049 billion in net assets, comprising \$825 million in artworks and the library collection, \$186 million in land and building and \$44 million in other minor assets, offset by \$6 million of liabilities. A significant new building asset brought to account this year was the purpose-built collection store at Lilyfield.

INVESTMENTS

The Gallery's policy is to invest its bequests and special funds in a portfolio comprising term deposits and TCorp's Hour-Glass investment facilities - in particular, the medium- and long-term growth facilities. These investments are in accordance with NSW Treasury requirements under the Public Authorities (Financial Arrangements) Act 1987, which confines investments to term deposits with approved banks and financial institutions and TCorp, the NSW government investment facility. In the past two years, the Gallery's Finance Committee has decided to restrict investment of non-capital funds to the four major banks. This policy will be reviewed annually.

A large proportion of funds (\$24.4 million, 71% as at 30 June 2010) is held in cash, which enabled us to achieve a better rate of 4.9% pa (weighted average) on bank deposits compared with the TCorp benchmark of 4.46%. The equity investment returns during 2009-10 also improved compared to the previous year, producing a positive return of 8.69% on TCorp's medium-term facility (compared with the benchmark of 8.39%) but an increase of 11.28% on TCorp's long-term facility (compared with the benchmark of 10.86%). The benchmarks quoted are sourced from the TCorp Hour-Glass Facility Performance Summary for June 2010.

COMMERCIAL SERVICES

Our visitors continue to enjoy the visitor facilities of the Gallery, including the Gallery Shop, food and beverage services, and venue hire functions, which complement their arts experience.

The Gallery Shop provides high-quality art books, catalogues and merchandise, such as prints and posters, relating to the Gallery's collection and temporary exhibitions. The largest art museum bookstore in Australia, the shop made around \$3.5 million in sales this year.

The food and beverage services provided for visitors include a cafe and restaurant as well as a kiosk in the Art Gallery Society's members lounge. The Gallery also makes its function spaces available for hire by corporate guests, with 282 events held in 2009–10.

LOOKING FORWARD

Again in 20010-11, the Gallery will have a busy capital works building program as outlined in another parts of this report - see building and environmental management in the Stewarding section. The Gallery will continue to work around these building activities to operate its annual program of exhibitions and events; however, a reduction in visitor numbers is expected as a result, which will therefore restrict the Gallery's capacity to earn revenue from our commercial activities. Nevertheless, the Gallery is committed to maintaining a high level of performance and will work towards improving the delivery of cultural services to the NSW community and beyond.

The Gallery has estimated the 2010-11 core operations budget to be in deficit, mainly due to the legacy of four previous years' Public Sector Salaries Award increases which were only partially funded by the NSW government. The expected deficit will be significantly less than in previous years due to the Gallery's success in securing an increase to its annual base funding from NSW government of \$3 million. The 2010-11 operating budget, after commercial activity, is estimated to be in surplus. Those funds are used to enhance the Gallery's collection. The Gallery will continue to monitor its expenditure and implement more cost-saving strategies, despite this increase in funding.

The budget summary below is in accordance with the NSW government's 2010–11 budget. This differs slightly from internal budgets, which have more stringent targets.

BUDGET SUMMARY FOR 2009-10

Revenue	\$m
NSW government funding – recurrent	24.8
NSW government funding – capital	5.9
Other revenue	25.3
	56.0
Expenditure	
Personnel	20.0
Insurance	0.5
Depreciation	2.4
Other operating	26.9
	49.8
Surplus	6.2

Note: The figures quoted in the financial commentary have not been subject to audit.

FINANCIAL SUMMARY

	UNIT	2005–06	2006–07	2007–08	2008–09	2009–10	Five-year total	Average p.a.
Total visitors - incl touring/studio	\$'m	1.69	1.30	1.35	1.54	1.28	5.88	1.18
	<u> </u>							
Artworks purchased	\$'m	\$7.7	\$4.7	\$12.4	\$17.2	\$10.7	\$42.0	\$8.4
Donations of artworks	\$'m	\$2.2	\$2.7	\$1.7	\$1.4	\$1.1	\$8.0	\$1.6
Total works of art acquired	\$'m	\$9.9	\$7.4	\$14.1	\$18.6	\$11.8	\$50.0	\$10.0
Exhibition admission revenue	\$'m	\$3.8	\$1.9	\$2.6	\$4.8	\$1.9	\$13.1	\$2.6
Merchandise, books and publication sales	\$'m	\$5.2	\$4.0	\$4.5	\$5.0	\$3.5	\$18.7	\$3.7
Other services/activities	\$'m	\$2.7	\$1.9	\$2.4	\$4.4	\$5.7	\$11.4	\$2.3
Bequests and special funds	\$'m	\$11.3	\$16.0	\$10.1	\$19.0	\$9.5	\$56.4	\$11.3
Other grants and contributions/other misc	\$'m	\$4.6	\$5.7	\$3.4	\$3.7	\$2.2	\$20.7	\$4.1
Total revenue from exhibitions, visitor services and benefaction	\$'m	\$27.5	\$29.5	\$23.1	\$36.9	\$22.8	\$120.3	\$24.1
Personnel expenses		\$17.9	\$17.3	\$19.1	\$20.0	<u>\$20.1</u>	\$74.3	\$14.9
Depreciation		\$2.2	\$2.1	\$2.1	\$2.1	\$3.2	\$8.5	\$1.7
Insurance		\$1.7	\$3.3	\$0.5	\$0.6	\$0.6	\$6.1	\$1.2
Other operating expenses		\$12.5	\$14.2	\$17.8	\$14.3	\$13.3	\$58.8	\$11.8
Total operating expenses	\$'m	\$34.3	\$36.9	\$39.5	\$37.0	\$37.2	\$147.7	\$29.5
Recurrent appropriation	\$'m	\$18.3	\$21.4	\$19.6	\$20.5	\$20.7	\$79.8	<u>\$16.0</u>
Liabilities assumed by government	\$'m	\$0.8	\$1.1	\$1.0	\$1.3	\$1.2	\$4.1	\$0.8
Capital appropriation/other	\$'m	\$1.8	\$5.4	\$13.6	\$5.8	\$15.5	\$26.5	\$5.3
Total govt grants	\$'m	\$20.8	\$27.9	\$34.2	\$27.6	\$37.3	\$110.5	\$22.1
	V	+	 			40.10		
Total revenue	\$'m	\$48.4	\$57.4	\$57.3	\$64.5	\$60.2	\$227.5	\$45.5
Govt's recurrent contribution as a % of operating revenues		41%	43%	47%	37%	49%	42%	42%
Govt contribution as % of total revenue		43%	49%	60%	43%	62%	49%	49%
Net surplus	\$'m	\$14.1	\$20.5	\$17.7	\$27.5	\$23.0	\$79.8	\$16.0
Employees – effective full time (FTE)	umber	203	210	208	220	236		
Average salary per head (FTE)	\$'000	\$85	\$83	\$87	\$85	\$89		
Net cash flows	\$'m	\$5.5	\$4.6	\$13.8	-\$5.1	-\$5.8		
Net assets	\$'m	\$786.4	\$953.8	\$998.2	\$1,025.7	\$1,048.7		

Data in this table has not been subject to audit

GPO BOX 12 Sydney NSW 2001

INDEPENDENT AUDITOR'S REPORT

The Art Gallery of New South Wales Trust

To Members of the New South Wales Parliament

I have audited the accompanying financial statements of The Art Gallery of New South Wales Trust (the Trust), which comprises the statement of financial position as at 30 June 2010, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, a summary of significant accounting policies and other explanatory notes.

Auditor's Opinion

In my opinion, the financial statements:

- present fairly, in all material respects, the financial position of the Trust as at 30 June 2010, and its financial performance for the year then ended in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations)
- are in accordance with section 41B of the *Public Finance and Audit Act 1983* (the PF&A Act) and the Public Finance and Audit Regulation 2010

My opinion should be read in conjunction with the rest of this report.

The Trustee's Responsibility for the Financial Statements

The Trustees are responsible for the preparation and fair presentation of the financial statements in accordance with Australian Accounting Standards (including the Australian Accounting Interpretations) and the PF&A Act. This responsibility includes establishing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. These Auditing Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the Trust's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Trustees, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does *not* provide assurance:

- about the future viability of the Trust
- that it has carried out its activities effectively, efficiently and economically
- about the effectiveness of its internal controls.

Independence

In conducting this audit, the Audit Office of New South Wales has complied with the independence requirements of the Australian Auditing Standards and other relevant ethical requirements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies, but precluding the provision of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South Wales are not compromised in their role by the possibility of losing clients or income.

Steven Martin

Director, Financial Audit Services

20 October 2010

SYDNEY

Statutory financial statements

For the year ended 30 June 2010

START OF AUDITED FINANCIAL STATEMENTS

STATEMENT IN ACCORDANCE WITH SECTION 41C(1C) OF THE PUBLIC FINANCE AND AUDIT ACT, 1983

Pursuant to Section 41C (1C) of the *Public Finance and Audit Act 1983*, and the *Charitable Fundraising Act 1991*, and in accordance with a resolution of the Board of Trustees of the Art Gallery of New South Wales Trust, we state that:

- (a) The accompanying financial statements have been prepared in accordance with the provisions of the *Public Finance and Audit Act 1983*, the Public Finance and Audit Regulation 2010, applicable Australian Accounting Standards and the Treasurer's Directions;
- (b) In our opinion, the financial statements and notes thereto exhibit a true and fair view of the financial position as at 30 June 2010 and the financial performance for the year then ended;
- (c) The provisions of the *Charitable Fundraising Act 1991*, the regulations under the Act and the conditions attached to the Trust have been complied with;
- (d) In our opinion, the financial statements gives a true and fair view of all income and expenditure with respect to fundraising appeals;
- (e) The statement of financial position gives a true and fair view of the state of affairs of the Trust with respect to fundraising appeals; and
- (f) The internal controls exercised by the Trust are appropriate and effective in accounting for all income received and applied by the Trust from any of its fundraising appeals.

Further, we are not aware of any circumstances which would render any particulars included in the financial statements misleading or inaccurate.

S Lowy

President

D Baffsky Chairman

Onamian

Audit and Risk Committee

E G Capon Director

J Wicks

Assistant Director

Fianance and Resources

Dated: 19 October 2010

Statement of comprehensive income

For the year ended 30 June 2010

		2010 \$'000	2009 \$'000
	Notes	Group	Group
Revenue			
Sale of goods and services	2(a)	7,406	11,515
Grants and contributions	2(b)	50,832	51,043
Investment and other revenue	2(c)	1,958	1,996
Total revenue		60,196	64,554
Expenses			
Operating expenses			
Personnel services costs	3(a)	20,109	20,036
Other operating expenses	3(b)	13,890	14,832
Depreciation	3(c)	3,215	2,141
Total expenses		37,214	37,009
SURPLUS FOR THE YEAR*		22,982	27,545
Other comprehensive income			
Net increase in property, plant and equipment asset revaluation reserve			
Transferred to surplus on disposal		-	287
Other comprehensive income for the year		-	287
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		22,982	27,832

^{*}The surplus for the year includes capital grants and donations, hence this amount is not available to fund the operating activities of the Gallery. Further information is available in Note 2b.

Statement of financial position

As at 30 June 2010

		2010	2009
		\$'000	\$'000
	Notes	Group	Group
ASSETS			
Current assets			
Cash and cash equivalents	4	24,416	30,216
Trade and other receivables	5	1,528	2,097
Inventories	6	1,189	967
Total current assets		27,133	33,280
Non-current assets			
Financial assets at fair value through profit or loss	7	10,021	9,107
Property plant and equipment	10		
Land		17,250	17,250
Buildings		168,971	158,260
Plant and equipment		6,905	1,801
Collection assets		824,755	813,208
Total property, plant and equipment		1,017,881	990,519
Total non-current assets		1,027,902	999,626
Total assets		1,055,035	1,032,906
LIADIUTIC			
LIABILITIES Current liabilities			
	0	6 200	7 151
Trade and other payables Total current liabilities	9	6,299 6,299	7,154
Total current liabilities		6,299	7,154
Non-current liabilities			
Trade and other payables	9	21	19
Total non-current liabilities		21	19
Total liabilities		6,320	7,173
Net assets		1,048,715	1,025,733
EQUITY			005 700
Reserves		325,780	325,780
Accumulated funds		722,935	699,953
Total equity		1,048,715	1,025,733

Statement of changes in equity

For the year ended 30 June 2010

	Accumulated Funds \$'000	Asset Revaluation Reserve \$'000	Total Equity \$'000
Balance at 1 July 2008	672,121	326,067	998,188
Surplus for the year	27,545	_	27,545
Transfers on disposal	287	(287)	-
Balance at 30 June 2009	699,953	325,780	1,025,733
Balance at 1 July 2009	699,953	325,780	1,025,733
Surplus for the year	22,982	_	22,982
Balance at 30 June 2010	722,935	325,780	1,048,715

Statement of cash flows

For the year ended 30 June 2010

		2010 \$'000	2009 \$'000
	Notes	Group	Group
CASH FLOWS FROM OPERATING ACTIVITIES			
Payments			
Personnel services		(18,854)	(18,588)
Other		(15,127)	(16,837)
Total payments		(33,981)	(35,425)
Receipts			
Sale of goods and services		7,076	11,459
Interest received		1,615	2,617
Grants and contributions		46.328	46.057
Other		5.961	3.428
Total receipts		60,980	63,561
NET CASH FLOWS FROM OPERATING ACTIVITIES	13	26,999	28,136
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of property, plant and equipment		15	1,054
Purchases of property, plant and equipment		(32,456)	(33,854)
Purchases of investments		(358)	(503)
NET CASH FLOWS FROM INVESTING ACTIVITIES		(32,799)	(33,303)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS		(5,800)	(5,167)
Opening cash and cash equivalents		30,216	35,383
CLOSING CASH AND CASH EQUIVALENTS	4	24,416	30,216

for the year ended 30 June 2010

1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Reporting entity

The Art Gallery of NSW Trust (the Gallery) as a reporting entity comprises all the activities under the Gallery's control including the Gallery's exhibitions, merchandising, venue hire, and catering as well as the activities of the Australian Institute of Asian Culture and Visual Arts (VisAsia).

Other entities associated with the Gallery but not consolidated include the Art Gallery of NSW Foundation and the Brett Whiteley Foundation.

In the process of preparing the consolidated financial statements for the economic entity consisting of the two entities, all inter-entity transactions and balances have been eliminated. The financial statements of VisAsia are disclosed separately under Note 12.

The Art Gallery of NSW Trust is a statutory body of the NSW State government. The Gallery is a not-for-profit entity (as profit is not its principal objective) and it has no cash generating units. The Group is consolidated as part of the NSW Total State Sector Accounts.

These consolidated financial statements have been authorised for issue by the Board of Trustees on 19 October 2010.

(b) Basis of preparation

The Gallery's financial statements are a general purpose financial statement, which has been prepared in accordance with:

- applicable Australian Accounting Standards and interpretation
- the requirements for the *Public Finance and Audit Act 1983*, the Public Finance and Audit Regulation 2010; and
- the Treasurer's Directions.

Property, plant and equipment, collection assets, and financial assets at 'fair value through profit or loss' are measured at fair value. Other financial statements items are prepared in accordance with historical cost convention.

Judgements, key assumptions and estimates that management have made are disclosed in the relevant notes to the financial statements.

All amounts are rounded to the nearest one thousand dollars and are expressed in Australian currency.

(c) Changes to accounting policy

There were no changes to accounting policy this year.

(d) Statement of compliance

The consolidated financial statements and notes comply with Australian Accounting Standards and interpretations.

The Group has adopted all of the new and revised standards and interpretations issued by the Australian Accounting Standards Board (AASB) that are relevant to its operations which became mandatory with the NSW Treasury Circular 10/08.

The following is an explanation of the impact the adoption of these Standards and Interpretations has had on the financial statements of the Gallery.

AASB 101: Presentation of Financial Statements

In September 2007, the AASB revised AASB 101 and as a result there have been changes to the presentation and disclosure of certain information within the financial statements. Below is an overview of key changes and the impact on the Gallery's financial statements.

for the year ended 30 June 2010

Disclosure impact

Terminology changes: The revised version of AASB 101 contains a number of terminology changes, including the amendments of the names of the primary financial statements.

Reporting changes in equity: The revised AASB 101 requires all changes in equity arising from transactions with owners in their capacity as owners to be presented separately from the non-owner changes in equity.

Statement of Comprehensive Income: The revised AASB 101 requires all income and expenses to be presented either in one statement – the 'Statement of Comprehensive Income' or two statements a separate 'Income statement' and a 'Statement of Comprehensive Income'. The previous version of AASB 101 required only the presentation of a single Income Statement.

The Gallery's financial statements now contain a 'Statement of Comprehensive Income'.

Other comprehensive income: The revised version of AASB 101 introduces the concept of 'other comprehensive income' which comprises of income and expense that are not recognised in profit or loss as required by other Australian Accounting Standards. Items of other comprehensive income are to be disclosed in the statement of comprehensive income. Entities are required to disclose income tax relating to each component of other comprehensive income. The previous version of AASB 101 did not contain an equivalent concept.

(e) Income recognition

Income is measured at the fair value of the consideration or contribution received or receivable. Additional comments regarding the accounting policies for the recognition of income are discussed below:

(i) Grants and contributions

Grants and contributions include donations and grants from Department of Communities. Grants and contributions from other bodies (including donations) are generally recognised as income when the Gallery obtains control over the assets comprising the grants / contributions. Control over grants and contributions is normally obtained when the obligations relating to the receipt have been met and, in the case of donations, upon receipt of cash.

(ii) Sale of goods

Revenue from the sale of goods is recognised as revenue when the Gallery transfers the significant risks and rewards of ownership of the assets.

(iii) Rendering of services

Revenue is recognised when the service is provided. Royalty revenue is recognised in accordance with AASB 118 Revenue on an accrual basis in accordance with the substance of the relevant agreement.

(iv) Investment income

Interest income is recognised using the effective interest method as set out in AASB 139 Financial Instruments: Recognition and Measurement. TCorp Hour-Glass distributions are recognised in accordance with AASB 118 Revenue when the Gallery's right to receive payment is established. The movement in the fair value of the Hour-Glass investment facilities incorporates distributions receivable as well as unrealised movements in fair value and is reported as 'Investment Income'.

(f) Personnel services and other provisions

(i) Personnel services arrangements

The Gallery and Department of Arts, Sports and Recreation (DASR) entered into a Memorandum of Understanding effective from 1 July 2006 which sets out the arrangements for employment and payment of staff working at the Art Gallery of NSW who are considered employees of the DASR. As a result of the restructure of NSW government agencies in July 2009, the Department of Communities NSW now has responsibility for providing personnel services to the Gallery. All payments to personnel and related obligations are done in the Communities NSW name and ABN and are classified as 'Personnel Services' costs in these financial statements.

for the year ended 30 June 2010

(ii) Personnel services - salaries and wages, annual leave, sick leave and on-costs

Based on the memorandum of understanding with Communities NSW, liabilities for personnel services are stated as liabilities to the service provider Communities NSW. Salaries and wages (including non-monetary benefits), annual leave and paid sick leave that fall due wholly within 12 months of the reporting date are recognised and measured in respect of employees' services up to the reporting date at undiscounted amounts based on the amounts expected to be paid when the liabilities are settled.

If applicable, long-term annual leave that is not expected to be taken within twelve months is measured at present value in accordance with AASB 119 Employee Benefits. Market yields on government bonds are used to discount long-term annual leave.

Unused non-vesting sick leave does not give rise to a liability, as it is not considered probable that sick leave taken in the future will be greater than the benefits accrued in the future.

The outstanding amounts of payroll tax, workers' compensation insurance premiums and fringe benefits tax, which are consequential to the provision of personnel services by Communities NSW, are recognised as liabilities and expenses where the personnel services to which they relate have been recognised.

(iii) Long service leave and superannuation

In the financial statements of Communities NSW, the liabilities for long service leave and defined benefit superannuation are assumed by the Crown Entity. Consequently the Gallery accounts for the equivalent expense and income in its financial statements to reflect this provision of personnel services.

Long service leave is measured at present value in accordance with AASB 119 Employee Benefits. This is based on the application of certain factors, specified by NSW Treasury, to employees with five or more years of service, using current rates of pay. These factors were determined based on an actuarial review to approximate present value.

The superannuation expense for the financial year is determined by using the formulae specified in the NSW Treasury circular TC 09-1. The expense for certain superannuation schemes (i.e. Basic Benefit and First State Super), is calculated as a percentage of the employees' salary. For other superannuation schemes (i.e. State Superannuation Scheme and State Authorities Superannuation Scheme), the expense is calculated as a multiple of the employees' superannuation contributions.

(g) Insurance

The Gallery's insurance activities are conducted through the NSW Treasury Managed Fund Scheme of self insurance for Government agencies. The expense (premium) is determined by the Fund Manager based on past claim experience, asset values and risk.

(h) Accounting for the Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where:

- the amount of GST incurred by the Gallery as a purchaser that is not recoverable from the Australian Taxation Office is recognised as part of the cost of acquisition of an asset or as part of an item of expense: and
- receivables and payables are stated with the amount of GST included.

GST is included on a gross basis in the Statement of Cash Flows as operating cash flows. The GST component of cash flows arising from investing and financing activities are also classified as operating cash flows.

(i) Acquisitions of assets

The cost method of accounting is used for the initial recording of all acquisitions of assets controlled by the Gallery. Cost is the amount of cash or cash equivalents paid or the fair value of the other consideration given to acquire the asset at the time of its acquisition or construction or where applicable the amount attributed to that asset when initially recognised in accordance with the specific requirements of other Australian Accounting Standards.

Gifts of artworks or works acquired at no cost, or for nominal consideration, are initially recognised at their fair value at the date of acquisition and brought to account as assets and revenues for the period.

Fair value is the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction.

Where payment for an asset is deferred beyond normal credit terms, its cost is the cash price equivalent, i.e. the deferred payment amount is effectively discounted at an asset-specific rate.

for the year ended 30 June 2010

(j) Capitalisation thresholds

Property, plant and equipment, and intangible assets costing \$5,000 and above individually (or forming part of a network costing more than \$5,000) are capitalised.

(k) Revaluation of property, plant and equipment

Physical non-current assets are valued in accordance with the 'Valuation of Physical Non-Current Assets at Fair Value' Policy and Guidelines Paper (TPP07-1). This policy adopts fair value in accordance with AASB 116 Property, Plant and Equipment and AASB 140 Investment Property.

Property, plant and equipment is measured on an existing use basis, where there are no feasible alternative uses in the existing natural, legal, financial and socio-political environment. However, in the limited circumstances where there are feasible alternative uses, assets are valued at their highest and best use.

Fair value of property, plant and equipment is determined based on the best available market evidence, including current market selling prices for the same or similar assets. Where there is no available market evidence, the asset's fair value is measured at its market buying price, the best indicator of which is depreciated replacement cost. The Gallery revalues each class of property, plant and equipment at least every five years or with sufficient regularity to ensure that the carrying amount of each asset in the class does not differ materially from its fair value at reporting date. Details of the last revaluations are shown at Note 10 and were based on independent assessments.

Non-specialised assets with short useful lives are measured at depreciated historical cost, as a surrogate for fair value. When revaluing non-current assets by reference to current prices for assets newer than those being revalued (adjusted to reflect the present condition of the assets), the gross amount and the related accumulated depreciation are separately restated. For other assets, any balances of accumulated depreciation at the revaluation date in respect of those assets are credited to the asset accounts to which they relate. The net asset accounts are then increased or decreased by the revaluation increments or decrements.

Revaluation increments are credited directly to the asset revaluation reserve, except that, to the extent that an increment reverses a revaluation decrement in respect of that class of asset previously recognised as an expense in the surplus / deficit, the increment is recognised immediately as revenue in the surplus / deficit. Revaluation decrements are recognised immediately as expenses in the surplus/deficit, except that, to the extent that a credit balance exists in the asset revaluation reserve in respect of the same class of assets, they are debited directly to the asset revaluation reserve. As a not-for-profit entity, revaluation increments and decrements are offset against one another within a class of non-current assets, but not otherwise. Where an asset that has previously been revalued is disposed of, any balance remaining in the asset revaluation reserve in respect of that asset is transferred to accumulated funds.

(I) Impairment of property, plant and equipment

As a not-for-profit entity with no cash generating units, the Gallery is effectively exempted from AASB 136 Impairment of Assets and impairment testing. This is because AASB 136 modifies the recoverable amount test to the higher of fair value less costs to sell and depreciated replacement cost. This means that, for an asset already measured at fair value, impairment can only arise if selling costs are material. Selling costs are regarded as immaterial.

(m) Assets not able to be reliably measured

The Gallery does not hold any assets other than those recognised in the Statement of Financial Position.

for the year ended 30 June 2010

(n) Depreciation of property, plant and equipment

Except for certain heritage assets, depreciation is provided for on a straight-line basis for all depreciable assets so as to write off the depreciable amount of each asset as it is consumed over its useful life to the Gallery.

All material separately identifiable component assets are depreciated over their shorter useful lives.

Land is not a depreciable asset. Certain heritage assets have an extremely long useful life, including original art works and collections and heritage buildings because of appropriate curatorial and preservation policies that are been adopted. Depreciation for those items cannot be reliably measured because the useful life and the net amount to be recovered at the end of the useful life cannot be reliably measured. In these cases, depreciation is not recognised. The decision not to recognise depreciation for these assets is reviewed annually.

Depreciation rates for each category of depreciable assets are as follows:

Plant and Equipment	7–20%
Motor Vehicles	20%
Furniture and Fittings	20%
Office Equipment	33%
Computer Equipment	33%
Catering Equipment	20%
Other Equipment	20%
Building Infrastructure	3–7%

These rates are reviewed annually to ensure they reflect the assets' current useful life and residual values.

(o) Maintenance

Day-to-day servicing costs or maintenance are charged as expenses as incurred, except where they relate to the replacement of a part or component of an asset, in which case the costs are capitalised and depreciated.

(p) Leased assets

The Gallery does not have any assets subject to finance leases. Operating lease payments are charged to the Statement of comprehensive income in the periods in which they are incurred.

(a) Inventories

The Gallery's inventories are held for sale and are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average cost method.

The Gallery does not have any inventories acquired at no cost or for nominal consideration. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

(r) Financial instruments policies

The Gallery's principal financial instruments policies and the main risks arising from financial instruments are outlined below, together with the Gallery's objectives, policies and processes for measuring and managing risk. Further quantitative and qualitative disclosures are included throughout this financial report.

These financial instruments arise directly from the Gallery's operations or are required to finance its operations. The Gallery does not enter into or trade financial instruments including derivative financial instruments for speculative purposes.

(i) Financial instruments

(a) Cash and term deposits

Cash comprises cash on hand and bank balances. Interest is earned on daily bank balances and received monthly at the normal commercial rate.

The Gallery has placed funds in bank deposits 'at call' or for a fixed term. The interest rate payable is negotiated initially and is fixed for the term of the deposits. These term deposits are usually held to maturity. The fair value includes the interest accrued as at 30 June each year.

ART GALLERY OF NEW SOUTH WALES TRUST

Notes to and forming part of the financial statements

for the year ended 30 June 2010

(b) Trade and other receivables

Trade and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These financial assets are recognised initially at fair value, usually based on the transaction cost or face value. Subsequent measurement is at amortised cost using the effective interest method, less an allowance for any impairment of receivables.

All trade debtors are recognised as amounts receivable at balance date. Collectability of trade debtors is reviewed on an ongoing basis. Procedures as established in the NSW Treasurer's Directions are followed to recover outstanding amounts, including letters of demand. Debts which are known to be uncollectible are written off. An allowance for impairment is raised when there is objective evidence that the entity will not be able to collect all amounts due. Any changes are accounted for in the Statement of Comprehensive Income when impaired, derecognised or through the amortisation process. The evidence included past experience and current and expected changes in economic conditions and debtors credit ratings. No interest is earned on trade debtors. The carrying amount approximates fair value. Sales are made on 30 day terms.

Short-term receivables with no stated interest rate are measured at the original invoice amount where the effect of discounting is immaterial.

(c) Investments

In accordance with the Investment Policy and in line with NSW Treasurer's Direction, the only equity based investments permitted are in TCorp, a government approved investment fund. The Gallery determines the classification of its investments after initial recognition and when allowed and appropriate, re-evaluates this at each financial year end.

Fair value through profit or loss – The Gallery investments in TCorp Hour-Glass medium and long term facilities are classified as 'at fair value through profit or loss' based on its investment strategy. The Gallery's investments are represented by a number of units in managed investments within the facilities. Each facility has different investment horizons and comprises a mix of asset classes appropriate to the investment horizon. The fair value of these investments is determined by reference to quoted current bid prices at the close of business on the Statement of Financial Position date. Any change in unit price impacts directly on profit (rather than equity). The movement in the fair value of the Hour-Glass investment facilities incorporates distributions receivable as well as unrealised movements in fair value and is reported in the line item 'Investment Income'.

These investments are generally able to be redeemed with 24 hours notice. The value of the investments represents the Gallery's share of the value of the underlying assets of the funds and is stated at fair value, based on the market value.

TCorp appoints and monitors fund managers and establishes and monitors the application of appropriate investment guidelines.

(d) Held to maturity investments and available for sale investments

The Gallery does not have any financial assets in these categories.

(e) Payables

These amounts represent liabilities for goods and services provided to the Gallery and other amounts, including interest. Trade and other payables are recognised initially at fair value usually based on the transaction cost or face value. Subsequent measurement is at amortised cost using the effective interest method. Short-term payables with no stated interest rate are measured at the original invoice amount where the effect of discounting is immaterial.

(f) Financial guarantees

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantee contracts are recognised as a liability at the time the guarantee is issued and initially measured at fair value, where material. After initial recognition, the liability is measured at the higher of the amount determined in accordance with AASB 137 Provisions, Contingent Liabilities and Contingent Assets and the amount initially recognised, less accumulated amortisation, where appropriate.

The Gallery has not granted any financial guarantees. However, refer Note 17 regarding disclosures on contingent liabilities.

for the year ended 30 June 2010

(ii) Risk management

The Gallery's Investment Policy and its Financial Management Risk Analysis were endorsed by the Finance and Audit Committee, the Risk Management Committee and the Board of Trustees during 2009–10. The policy is reviewed annually by the Risk Management Committee.

In June 2010, these two committees were restructured. The Finance and Audit Committee is now known as the Finance Committee. This Committee is responsible for budgets, management accounts and investments. The Risk Management Committee is known as the Audit and Risk Committee and takes on a broader role which includes audit.

The Gallery's Audit and Risk Committee has overall responsibility on behalf of the Board for the establishment and oversight of risk management and reviews and recommends policies for managing each of these risks. Risk management policies are established to identify and analyse the risks faced by the Gallery, to set risk limits and controls and to monitor risks. Compliance with policies relating to financial matters is managed by the Finance Committee and reviewed by the Audit and Risk Committee on a periodic basis.

The risk management analysis reviewed the major risks associated with the financial instruments i.e. Credit, Liquidity, Market, Interest rate, Currency and other risks. Risk impact area and implications arising from each risk factor is analysed and a risk rating has been assigned. The likelihood and the consequences of each risk were analysed and the controls and risk mitigation strategies confirmed.

(a) Credit risk

Credit risk arises when there is the possibility of the Gallery's debtors defaulting on their contractual obligations, resulting in a financial loss to the Gallery. The maximum exposure to credit risk is generally represented by the carrying amount of the financial assets (net of any allowance for impairment).

The Gallery is not materially exposed to concentrations of credit risk to a single trade debtor or group of debtors. NSW Treasurer's Directions are followed to recover outstanding amounts, including letters of demand. The credit risk for trade debtors is the carrying amount (net of any allowance for impairment).

No collateral is held by the Gallery.

Credit risk associated with the Gallery's financial assets, other than receivables, is managed through the selection of counterparties and establishment of minimum credit rating standards. In accordance with the Gallery's Investment Policy cash and term deposits will only be made in those banks and building societies approved by the Reserve Bank/Australian Prudential Regulatory Authority (APRA) and included in the 'AGNSW Approved List' all of which have A ratings or better and no more than 30% of the Gallery's funds or \$6 million (whichever is the smaller) to be invested in any one institution. The Finance and Audit Committee during 2009–10 resolved to confine the deposits to the four major banks.

Gallery deposits held with NSW TCorp are guaranteed by the State. The value that best represents the maximum credit risk exposure is the fair value.

(b) Liquidity risk

Liquidity risk is the risk that the Gallery will be unable to meet its payment obligations when they fall due. The Gallery continuously manages risk through monitoring future cash flows and maturities planning to ensure adequate holding of high quality liquid assets.

The Gallery has no loans or overdrafts and no assets have been pledged as collateral. An overdraft facility is not considered necessary as arrangements have been put in place to call in term deposits at short notice if needed. A penalty of reduced interest rate may sometimes be incurred.

The liabilities are recognised for amounts due to be paid in the future for goods or services received, whether or not invoiced. Amounts due to suppliers (which are unsecured) are settled in accordance with the policy set out in NSW Treasurer's Direction 219.01. If trade terms are not specified, payment is made no later than the end of the month following the month in which an invoice or a statement is received.

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices.

The Gallery endeavours to limit the market risk by investing in NSW TCorp funds which provide diversification through asset allocation over a spread of financial assets (cash, bonds, fixed interest securities and equities) over medium and long term investment horizons. NSW TCorp is required to act in the best interest of the unit

for the year ended 30 June 2010

holders and to administer the investments accordingly. Notwithstanding these controls, market risk is inevitable in the equity markets, which is subject to global volatility.

(d) Currency risk

The Galley is exposed to currency risk on purchases made in currencies other than Australian Dollars. The Gallery fully hedges any substantial future foreign currency purchases when contracted. The Gallery uses forward exchange contracts to hedge its currency risk, as soon as the liability arises.

(e) Interest rate risk

Interest rate risk is limited as the Gallery only enters into fixed interest terms on its term deposits. The Gallery has no interest bearing liabilities and therefore is not exposed to interest rate risk on borrowings.

(iii) Fair value

Financial instruments are measured at amortised cost, with the exception of TCorp Hour-Glass facilities, which are carried at fair value. As discussed, the value of the Hour-Glass investment is based on the Gallery's share of the value underlying assets of the facility, based on the market value. However, the fair value of the other classes of financial instruments approximates their carrying value.

(iv) Impairment of financial assets

All financial assets, except those measured at fair value through profit and loss, are subject to an annual review for impairment. An allowance for impairment is established when there is objective evidence that the Gallery will not be able to collect all amounts due.

Any reversals of impairment losses are reversed through the Statement of Comprehensive Income, where there is objective evidence.

(v) De-recognition of financial assets and liabilities

A financial asset is de-recognised when the contractual rights to the cash flows from the financial assets expire; or if the Gallery transfers the financial asset:

- Where substantially all the risks and rewards have been transferred; or
- Where the Gallery has not transferred substantially all the risks and rewards, if the entity has not retained control

Where the Gallery has neither transferred nor retained substantially all the risks and rewards or transferred control, the asset is recognised to the extent of the Gallery's continuing involvement in the asset.

A financial liability is de-recognised when the obligation specified in the contract is discharged or cancelled or expired

(s) Current assets held for resale

Current Assets held for sale are recognised at lower of carrying amount and fair value less costs to sell. These assets are not depreciated while they are held for sale.

(t) Bequests and special purpose funds

The Gallery receives monies and gifts of works of art. The aggregate of these contributions received for the year has been stated as revenue in the 'Bequest and Special Purpose Funds' Statement of Comprehensive Income in Note 11. These revenues provide for expenditure in the current year and in future years. Any revenues unspent in the current year have been carried forward for appropriate expenditure in future years.

(u) Trustee benefits

The trustees of the Gallery have not entered into any contract with the Gallery.

(v) Taxation status

The activities of the Gallery are exempt of income tax. The Gallery is registered for GST purposes and has gift deductible recipient status.

(w) Services provided at no cost

Where material contributions are made to the Gallery at no charge an expense is recorded in the accounts to reflect activities at the Gallery and is offset by an equivalent revenue entry. Services provided by volunteers are calculated using the actual hours worked at an average museum guide salary rate – refer to Note 14.

		2010 \$'000	2009 \$'000
		Group	Group
2	REVENUE		
(a)	Sale of goods and services		
	Sale of goods		
	Merchandise, book and publication sales	3,527	4,955
	Rendering of services		
	Admission fees	1,946	4,809
	Venue hire and catering	1,197	1,216
	Other	736	535
		3,879	6,560
		7,406	11,515
(h)	Grants and contributions		
(5)	From Communities NSW:		
	Recurrent grants (1)	20,686	20,555
	Capital grants	15,470	5,770
	Personnel services benefits and liabilities provided	.0,0	0,770
	free of charge by Communities NSW	1,189	1,297
		37,345	27,622
	From other institutions and individuals:		
	Donations – cash (2)	8,349	17,415
	Sponsorship – cash	1,532	1,636
	Grants – other	291	681
	Sponsorship – in kind	404	674
	Donations – works of art	1,144	1,419
	Value of services provided by volunteers – Note 3(b)	1,767	1,596
		13,487	23,421
		50,832	51,043
	(1) Capital grants were for the collection store, building works and plant and equi (2) Donations include funding for acquisition of the Nolan painting, Nepalese scul specific purposes. These funds are not available for operating activity.		
(c)	Investment and other revenue		
	Investment revenue		
	TCorp Hour-Glass investment facilities	949	(507)
	Interest	1,223	1,960
		2,172	1,453
	Workers compensation recovery	22	13
		22	13
	Gain/(loss) on disposal of non-current assets		
	Proceeds from disposal	15	1,054
	Written down value of assets disposed	(251)	(524)
		(236)	530
		1,958	1,996

for the year ended 30 June 2010

	2010 \$'000 Group	2009 \$'000 Group
3 EXPENSES		
(a) Personnel services costs		
Salaries and wages (including recreation leave)	16,479	16,026
Superannuation – defined benefit plans *	435	442
Superannuation – defined contribution plans	1,252	1,247
Long service leave *	729	829
Workers' compensation insurance	105	326
Payroll tax on superannuation *	25	26
Other payroll tax and fringe benefit tax	1,084	1,140
	20,109	20,036

^{*} These are provided free of charge by Communities NSW and a corresponding amount is also shown as grants and contributions.

There were no personnel services costs capitalised and excluded from above in 2010 (\$601,735 in 2009).

	·	· ,	,
(b)	Other operating expenses		
	Auditor's remuneration – audit of the financial statements	64	62
	Cost of sales	2,007	2,671
	Travel and accommodation	667	813
	Operating lease rental expense – minimum lease payments	166	191
	Maintenance (refer reconciliation below)	664	444
	Insurance	578	638
	Consumables	718	677
	Exhibition fees and related costs	877	1,610
	Fees – general professional	590	520
	Freight, packing and storage	966	1,073
	Marketing and promotion	1,127	1,179
	Printing/graphics	344	466
	Property expenses	2,118	1,627
	Value of services provided by volunteers – Note 2(b)	1,767	1,596
	Other	1,237	1,265
		13,890	14,832
	Reconciliation – total maintenance		
	Maintenance expense as above	664	444
	Employee related maintenance expense included in Note 3(a)	433	388
	Total maintenance expenses included in Note 3(a) & 3(b)	1,097	832
(c)	Depreciation expense		
	Buildings	1,939	1,510
	Plant and equipment	1,276	631
		3,215	2,141

for the year ended 30 June 2010

		2010	2009
		\$'000	\$'000
_		Group	Group
4	CURRENT ASSETS - CASH AND CASH EQUIVALENTS		
	Cash at bank and on hand	633	2,486
	Short term deposits	23,783	27,730
		24,416	30,216
	For the purpose of the Statement of Cash Flows, cash includes cash at bank, cash on hand and short term deposits. Cash and cash equivalent assets recognised in the Statement of Financial Position are reconciled at end of the financial year to the Statement of Cash Flows as follows:		
	Cash and cash equivalents (per Statement of Financial Position)	24,416	30,216
	Closing cash and cash equivalents (per Statement of Cash Flows)	24,416	30,216
5	CURRENT ASSETS – TRADE AND OTHER RECEIVABLES		
	Trade debtors (sale of goods and services)	493	227
	Accrued income	275	263
	Other receivables	659	1,061
	Prepayments	101	546
	Total trade and other receivables	1,528	2,097
6	CURRENT ASSETS - INVENTORIES		
	Held for resale		
	Stock on hand – at cost	1,189	967
7	NON-CURRENT ASSETS – FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS		
	TCorp Hour-Glass investment – medium-term and long-term facilities	10,021	9,107
8	RESTRICTED ASSETS		
	Investments in the following are restricted use assets to the extent that they represent bequests and donations held by the Gallery to be used in accordance with the deed of trust or other documents governing these funds (refer also Note 11):		
	Bequest and special purpose funds		
	Short-term deposits	15,347	14,743
	TCorp Hour-Glass investment – medium-term and long-term facilities	10,021	9,107
		25,368	23,850

for the year ended 30 June 2010

		2010 \$'000 Group	2009 \$'000 Group
9	CURRENT / NON-CURRENT LIABILITIES – TRADE AND OTHER PAYABLES	Стоир	Стопр
(a)	Non derivative financial liabilities		
	Trade creditors	3,848	2,134
	Capital creditors	181	2,953
	Creditors personnel services:		
	Accrued personnel services costs	291	236
	Recreation leave	1,574	1,463
	Long service leave on-costs	426	387
		6,320	7,173
(b)	Derivative financial liabilities		
	Forward exchange contracts used for hedging (less than six months)		
	Outflow	(53)	-
	Inflow	53	-
		6,320	7,173
	Current	6,299	7,154
	Non-current	21	19
		6,320	7,173

Carrying amount equates the contractual cash flows

10	NON-CURRENT ASSETS - PROPERTY, PLANT	AND EC	UIPMENT			
		Land	D. Stationer	Plant and	Collection	Tabel
		Land \$'000	Buildings \$'000	equipment \$'000	assets \$'000	Total \$'000
	At 1 July 2008					
	Gross carrying amount	17,250	168,785	9,005	795,023	990,063
	Accumulated depreciation and impairment	-	25,430	7,504	-	32,934
	At fair value	17,250	143,355	1,501	795,023	957,129
	At 30 June 2009					
	Gross carrying amount	17,250	184,189	9,137	813,208	1,023,784
	Accumulated depreciation and impairment	_	25,929	7,336	_	33,265
	At fair value	17,250	158,260	1,801	813,208	990,519
	At 30 June 2010	47.050	400.000	44040	004 755	4 050 007
	Gross carrying amount	17,250	196,839	14,843	824,755	1,053,687
	Accumulated depreciation and impairment At fair value	17,250	27,868 168,971	7,938 6,905	824,755	35,806 1,017,881
	At fall value	17,250	100,971	0,905	024,755	1,017,001
	Reconciliation					
	A reconciliation of the carrying amount of each class end of the each reporting period are set out below:	s of prope	rty, plant and	equipment a	at the beginn	ning and
	Year ended 30 June 2009					
	Fair value at 1 July 2008	17,250	143,355	1,501	795,023	957,129
	Additions/Transfers	-	16,479	952	18,624	36,055
	Disposals	-	(64)	(21)	(439)	(524)
	Depreciation expense	-	(1,510)	(631)	-	(2,141)
	Fair value at 30 June 2009	17,250	158,260	1,801	813,208	990,519
	Year ended 30 June 2010					
	Fair value at 1 July 2009	17,250	158,260	1,801	813,208	990,519
	Additions/Transfers	-	12,650	6,385	11,793	30,828
	Disposals	-	-	(5)	(246)	(251)
	Depreciation expense	_	(1,939)	(1,276)	-	(3,215)
	Fair value at 30 June 2010	17,250	168,971	6,905	824,755	1,017,881

Land was revalued in 2010 at fair value by a registered valuer from the Land and Property Management Authority. The Gallery's building was revalued in December 2007 at fair value by a senior quantity surveyor from the NSW Department of Commerce.

Library collection was valued in 2006 at fair value by Mr Simon Taaffe, accredited valuer for the Taxation Incentives for the Arts Scheme for Australian books, including artists' books and manuscripts after 1900.

Other art works in the collection were valued in 2007 at fair value by Mr Simon Storey MAVA. The increase in value is recorded in the asset revaluation reserve.

These values do not differ materially from their fair values at reporting date.

for the year ended 30 June 2010

		2010	2009
		\$'000	\$'000
		Trust	Trust
11	BEQUESTS AND SPECIAL PURPOSE FUNDS		
	Included in the total accumulated funds is an amount attributed to the bequests and special purpose funds as follows:		
	Revenue		
	Sale of goods and services	17	18
	Investment revenue	1,587	230
	Grants and contributions	5,641	18,871
	Other revenue	-	1,010
		7,245	20,129
	Expenditure		
	Personnel services costs	290	296
	Other	267	368
		557	664
	Surplus for the year	6,688	19,465
	Equity		
	Opening balance	23,850	23,188
	Transfers	3,569	166
	Acquisitions	(8,739)	(18,969)
	Surplus for the year	6,688	19,465
	Closing balance	25,368	23,850

for the year ended 30 June 2010

12 THE AUSTRALIAN INSTITUTE OF ASIAN CULTURE AND VISUAL ARTS LTD (VisAsia)

The Australian Institute of Asian Culture and Visual Arts Ltd (VisAsia)

The principal activities of VisAsia is the raising of funds for the promotion of an understanding and appreciation of Asian Culture through the arts.

Due to the purpose of its operations the operating result, assets and liabilities have been incorporated into the Trust's financial statements.

	2010	2009
	\$'000 VisAsia	\$'000 VisAsia
	VISASIA	VISASIA
Revenue		
Interest income	54	63
Donations and sponsorships	217	182
	271	245
Expenses		
Other	176	215
SURPLUS FOR THE YEAR	95	30
Other comprehensive income	-	-
TOTAL COMPREHENSIVE INCOME	95	30
STATEMENT OF FINANCIAL POSITION		
Cash and cash equivalents	1,290	1,198
Trade and other receivables	8	6
Trade and other payables	(5)	(6)
Net assets	1,293	1,198
Accumulated funds	1,293	1,198
Total equity	1,293	1,198

These amounts, net of inter-entity transactions and balances, have been included within the financial statements of the Group under the corresponding classifications.

for the year ended 30 June 2010

		2010 \$'000 Group	2009 \$'000 Group
13	RECONCILIATION OF THE SURPLUS FOR THE YEAR TO NET CASH FLOWS FROM OPERATING ACTIVITIES		
	Surplus for the year	22,982	27,545
	Net (gain)/loss on sale of non-current assets	236	(530)
	Depreciation	3,215	2,141
	(Increase)/decrease – other financial assets	(556)	1,013
	Gifts of works of art	(1,144)	(1,419)
	Increase/(decrease) in trade and other payables	1,919	(598)
	(Increase)/decrease in trade and other receivables	569	(292)
	(Increase)/decrease in inventories	(222)	276
	Net cash flows from operating activities	26,999	28,136
14	NON-CASH FINANCING AND INVESTING ACTIVITIES		
	The following non-cash transactions are included in the financial statements for the year	:	
	Donations of assets – brought to account by creating an asset and crediting non cash donations		
	Works of art	1,144	1,419
	The following items are brought to account as expenses in the income statement and are credited as income in the form of non-cash sponsorships, non-cash donations or services provided free of charge:		
	Services provided by volunteers	1,767	1,596
	Advertising, freight, accommodation, travel, legal fees and similar expenses	404	674

for the year ended 30 June 2010

15 FINANCIAL INSTRUMENTS

The Gallery's principal financial instruments are outlined below.

(a) Financial instrument categories

			2010 \$'000 Group	2009 \$'000 Group
Financial assets	Note	Category	Carrying Amount	Carrying Amount
Trade debtors	5	Receivables	487	221
		Past due < 3 months	6	6

The Gallery is not materially exposed to concentrations of credit risk to a single trade debtor or group of debtors. The only financial assets that are past due are 'sales of goods and services' category of the financial position. There are no impaired debtors as at 30 June 2010 (2009 nil).

Carrying Financial assets	Note	Category	Carrying Amount	Amount
Financial asset at fair value	7	At fair value through profit	10,021	9,107
or loss designate	ed as such			
upon initial r	recognition			

Term deposits

The securities at balance date were earning an average interest rate of 5.7% (2009 3.4%) and over the year the weighted average interest rate was 4.9% (2009 6.1%) on a weighted average balance of \$25,193,000 (2009 \$32,395,000)

TCorp Hour-Glass investment facilities

The Gallery has investments in the following TCorp's Hour-Glass investment facilities. The Gallery's investments are represented by a number of units in managed investments within the facilities.

			2010 \$'000 Group	2009 \$'000 Group
Facility	Investment sectors	Investment horizon	Carrying Amount	Carrying Amount
•	Cash, money market instruments, Australian and international bonds ands 2009 only), listed property nternational shares	3 years to 7 years	4,789	4,405
•	Cash, money market instruments, Australian and international bonds ands 2009 only), listed property nternational shares	7 years and over	5,232	4,702
Total			10,021	9,107

The unit price of each facility is equal to the total fair value of net assets held by the facility divided by the total number of units on issue for that facility. Unit prices are calculated and published daily.

for the year ended 30 June 2010

15 FINANCIAL INSTRUMENTS (continued)

(b) Interest rate risk

As the Gallery has no debt obligations, interest rate risk is considered minimal. The Gallery's exposure to interest rate risk is set out below:

		Change in interest rate %	Impact on profit & loss/equity
	Cash & cash equivalents	+/-	1.00 244 302
(c)	Sensitivity analysis		
		Change in unit price Impact on profit / lo	

	Change in unit price		Impact on	profit / loss
Medium-term growth facility	+/-	7.00	335	309
Long-term growth facility	+/-	15.00	785	705
Returns			%	
Medium-term growth facility		Achieved Benchmark	8.69% 8.39%	-0.57% -0.79%
Long-term growth facility		Achieved Benchmark	11.28% 10.86%	-10.27% -10.51%

(d) Fair value recognised in the statement of financial position

The Gallery uses the following hierarchy for disclosing the fair value of financial instruments by valuation technique:

- Level 1 Derived from quoted prices in active markets for identical assets / liabilities
- Level 2 Derived from inputs other than quoted prices that are observable directly or indirectly
- Level 3 Derived from valuation techniques that include inputs for the asset / liability not based on observable market data (unobservable inputs)

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Financial assets at fair value				
TCorp Hour-Glass investments	-	10,021	-	10,021
	-	10,021	-	10,021

	(The table above only includes financial assets, as no financial liabilities were measure statement of financial position)	ed at fair value	in the
		2010	2009
		\$'000	\$'000
		Group	Group
(e)	Payables		
	Non-derivative financial liabilities		
	Trade and other payables – non-interest bearing	6,267	7,173

for the year ended 30 June 2010

The table below summarises the maturity profile of the Gallery's financial liabilities.

		Maturity Dates	
	< 1 yr	1-5 yrs	> 5 yrs
2010			
Payables:			
Accrued salaries	273	-	-
	2,326	-	-
	2,599	-	-
2009			
Payables:			
Accrued salaries	236	-	-
Creditors	3,741	-	-
	3,977	-	-
		2010	2009
		\$'000	\$'000
		Group	Group
Derivative financial liabilities			
Forward exchange contracts used for hedging:			
Liabilities		53	-
The details of the forward exchange contract outstanding as	at reporting date:		
Foreign currency forward contract – currency Euro			
Forward rate (liability)		53	-
Fair value		53	_
The Gallery's net exposure to foreign currency risk at balance	e date was \$53,000.		

The dallery's het exposure to foreign currency hisk at balance date was w

16 POST BALANCE DATE EVENTS

There are no significant post balance events that will impact the financial statements.

17 CONTINGENT LIABILITIES

The Treasury Managed Fund normally calculates hindsight premiums each year. There are no other contingent liabilities (2009 – Nil).

18 COMMITMENTS FOR EXPENDITURE

(a) Capital commitments

There are \$544,093 (incl GST) capital commitments outstanding as at 30 June 2010 (2009 \$9,898,261).

(b) Other expenditure commitments

There were \$199,350 (incl GST) other expenditure commitments outstanding as at 30 June 2010 (2009 - Nil).

for the year ended 30 June 2010

(c) Operating lease commitments

Future non-cancellable operating lease rentals not provided for and payable:

	2010 \$'000 Group	2009 \$'000 Group
Not Later than one year	76	160
Later than one year and not later than 5 years	6	85
Total (including GST)	82	245

The total operating lease commitments above include input tax credits of \$7,450 (2009 \$22,270) that are expected to be recovered from the Australian Taxation Office. There were no other contingents assets as at 30 June 2010.

The Gallery leases a number of industrial units for off site storage. Lease rentals (including GST) are payable to the lessors monthly in advance. Bank guarantees have been given in lieu of security deposits.

The lease commitments also include the lease payments of a motor vehicle from State Fleet.

19 RESULTS OF FUNDRAISING APPEALS

The Gallery receives many donations of cash and artworks as a result of its day to day activities. In addition, fundraising dinners and other special fundraising events were conducted during the year and the results are as follows:

		2010 \$'000 Group	2009 \$'000 Group
Donation – in cash		166	3,885
Sponsorship – in cash		127	211
Other fundraising		57	147
Gross income from fundraising	Α	350	4,243
Cost of fundraising	В	252	359
Net surplus from fundraising	С	98	3,884
Cost of services provided	D	62	2,760
Transferred to accumulated funds		36	1,124
		98	3,884
Cost of fundraising to gross income from fundraising	B/A	72%	8%
Net surplus from fundraising to gross income from fundraising	C/A	28%	92%
Cost of services provided to total expenditure	D/(B+D)	20%	88%
Cost of services provided to gross income from fundraising	D/A	18%	65%

20 ACCOUNTING STANDARDS ISSUED BUT NOT YET EFFECTIVE

At reporting date a number of accounting standards adopted by the AASB had been issued but are not yet operative. At present New South Wales Treasury is mandating not to early adopt any of the new Standards/Interpretations as per Treasury Circular TC 10/08. As such, these new Standards/Interpretations have not been early adopted by the Gallery.

It is considered that the implementation of these standards will not have any impact on the Gallery's financial statements.

END OF AUDITED FINANCIAL STATEMENTS

GENERAL ACCESS INFORMATION

ACCESS

www.artgallery.nsw.gov.au/visit-us

The Gallery is open every day, except Easter Friday and Christmas Day, between 10am and 5pm and until 9pm every Wednesday for Art After Hours. General admission is free. Entry fees apply to some major temporary exhibitions.

TOURS

www.artgallery.nsw.gov.au/discoverart/take-a-tour

Tours of the Gallery and collections

You can choose from a range of free one-hour public tours, led by our trained volunteer guides. There's no need to book. Just meet at the information desk near the Gallery entrance.

Collection highlights Tuesdays to Sundays, 11am, 1pm, 2pm

Asian galleries Daily, 12 noon

Contemporary collection

Wednesdays, Fridays, Sundays, 12 noon

Yiribana Gallery: Aboriginal and Torres Strait Islander art Tuesdays to Sundays, 11am

Cantonese language

Tuesdays, 11am

Japanese language Fridays, 11am

Mandarin language

Thursdays, 11am Auslan language

Last Sunday of every month (except December), 1.30pm, 45 minutes

Tours for tots

Tours for 3–5 year olds (accompanied by an adult) are held on one Tuesday every month, with a different theme each time. Limited numbers so bookings essential. \$15 per child. Details available on the website or contact Public Programs: tel (02) 9217 1740 email pp@ag.nsw.gov.au.

Tours for student groups

Special tours are available for booked education groups. Details available on the website or contact Public Programs: tel (02) 9217 1740 email pp@ag.nsw.gov.au.

Personal tours

Personal tours for private groups can be booked two weeks in advance. Charges apply. Enquiries: (02) 9225 1703.

Access program tours

In addition to the monthly Auslan tours above, free Auslan interpreters are available for groups who are deaf. Free touch tours and audiodescribed tours are available for people who are blind or vision impaired. Free guided tours of the permanent displays are available for groups with intellectual disabilities. Bookings must be made two weeks in advance. Contact Public Programs: tel (02) 9217 1740 email pp@ag.nsw.gov.au.

Audio tours

Audio tours highlighting works in our permanent galleries and some temporary exhibitions are available free on the website. They can also be hired at the Gallery; charges may apply.

Tours of the exhibitions

There are free guided tours of our temporary exhibitions. Details available on the website or at the Gallery.

EXHIBITIONS AND EVENTS

www.artgallery.nsw.gov.au/exhibitions-and-events

Detailed information about exhibitions and events is available from the Gallery's website.

Email newsletters covering exhibitions and events are sent regularly. You can subscribe via our website or email artmail@ag.nsw. gov.au.

A free regular print publication, Highlights, which lists current exhibitions, key public programs and general visitor information, is available from the Gallery.

RESEARCH LIBRARY

www.artgallery.nsw.gov.au/research

The Gallery's research library and archive is open to the public Tuesday to Friday between 10am and 4pm and until 7.30pm each Wednesday night (excluding public holidays and the Christmas–New Year period). Some conditions apply to archive access. Details available on the website or contact the library: tel (02) 9225 1785 email library@ag.nsw.gov.au

STUDY ROOM

www.artgallery.nsw.gov.au/research

Visit the study room to see works on paper from the Gallery's collection of prints, drawings, photographs and watercolours that are not currently on display. Open to the public Monday to Friday 10am to 4pm (except public holidays and the Christmas–New Year period). Student groups welcome but there is a limit of 12 people in the room at one time. Bookings preferred. Enquiries: tel (02) 9225 1758.

GALLERY SHOP

www.artgallery.nsw.gov.au/shop

Open daily, 10am to 5pm, Wednesday night until 8.45pm, the Gallery Shop offers the finest range of art books in Australia and stocks an extensive range of art posters, cards, replicas and giftware. It also specialises in school and library supply. A selected product range is available online. Enquiries: tel (02) 9255 1718 email galleryshop@ag.nsw.gov.au.

CAFE AND RESTAURANT

www.artgallery.nsw.gov.au/visit-us/plan-your-visit/facilities

The cafe, situated on lower level 1, is open daily from 10am to 4.30pm. On Wednesday nights, it remains open until 8.45pm as the ArtBar.

The restaurant, situated on the ground floor, is open for lunch 12 to 3pm and high tea 2 to 4pm daily and also for brunch on weekends from 10 to 11.30am. Restaurant bookings: tel (02) 9225 1819 email restaurant@ag.nsw.gov.au.

/FNUF HIRE

www.artgallery.nsw.gov.au/visit-us/plan-your-visit/facilities

The Gallery has a range of function areas and facilities available, both during and after normal Gallery opening hours. Enquiries: tel (02) 9225 1836 email venues@ag.nsw.gov.au.

VISITORS WITH SPECIAL NEEDS

www.artgallery.nsw.gov.au/visit-us/specific-requirements/visit-with-special-needs

There are four free dedicated disabled parking spaces at the Gallery: two at the front and two in the rear carpark. The wheelchair entrance is at the rear. The main entrance, at the front of the Gallery, is via a short flight of stairs; assisted entry is available on request. All areas inside the building can be accessed by ramps and lifts.

The Domain Theatre and Centenary Auditorium have seating spaces designed for wheelchairs. Wheelchairaccessible toilets are located on the upper level, lower level 1 and lower level 3. Wheelchairs are available at the information desk and rear entrance for use within the Gallery without charge.

For those requiring assisted entry, disabled parking or wheelchair access to the research library and archive, we recommend contacting the Gallery before arrival: tel (02) 9225 1775.

Groups of visitors with intellectual disabilities are encouraged to contact the Gallery to discuss their needs: tel (02) 9217 1740 or 9225 1738, email pp@ag.nsw.gov.au

An audio-induction loop is available in the Domain Theatre and Centenary Auditorium and portable FM-transmitter system can be used for guided tours on request. Auslaninterpreted events for adults and children are held throughout the year, including tours and performances on the last Sunday of each month (except December), and selected Art After Hours events are also Auslan-interpreted. See also Access program tours above.

Where entry fees are charged for major temporary exhibitions, helpers accompanying visitors with disabilities are admitted free upon presentation of their companion card.

PHOTOGRAPHY

Photography of the collection by members of the public is permitted if no flash or tripods are used. However, photos are not permitted in temporary exhibitions or of photographic works or Aboriginal art, and filming or videorecording is not permitted anywhere within the Gallery. Images of works in the collection for publication or other commercial purposes may be obtained from the Gallery's image reproduction service. Enquiries: www.artgallery.nsw.gov.au/research/ artwork/using-images-of-thecollection

MEMBERSHIP

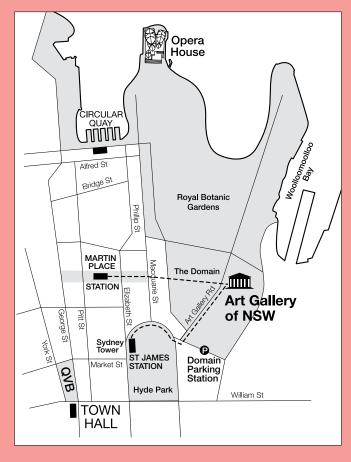
www.artgallery.nsw.gov.au/members

You are invited to join the Art Gallery Society of NSW and share in the many pleasures of membership. Stay informed about what's on in the Gallery, choose from over 200 special events and enjoy membership privileges and priorities all year long. Enquiries: tel (02) 9225 1878 email info@artgallerysociety.org.au.

BRETT WHITELEY STUDIC

www.brettwhiteley.org

The Brett Whiteley Studio at 2
Raper Street, Surry Hills, was the
workplace and home of Australian
artist Brett Whiteley (1939–1992) and
is now a gallery and studio museum
managed by the Art Gallery of NSW.
Open to the public Saturdays and
Sundays, 10am to 4pm, except
Christmas Day; admission is free.
Open on Thursdays and Fridays
for education groups; bookings
essential and charges apply.
Enquiries: tel (02) 9225 1740 email
brettwhiteleystudio@ag.nsw.gov.au.



GETTING HERE

www.artgallery.nsw.gov.au/ visit-us/plan-your-visit/getting-here

Bus: Bus 441 stops at the Gallery en route to the Queen Victoria Building. The service runs every 20 minutes on weekdays and every 30 minutes on weekends and public holidays. For more details: tel 131 500 or www.131500.info. The Gallery is also on the Sydney Explorer bus route - stop 6. A free courtesy minibus operates 7pm to 9.30pm every Wednesday night. It makes its final run from the Gallery at 9.15pm. The bus loops down past Mrs Macquarie's Chair, then on to the Domain Parking Station, Wilson Parking Station (Sydney Hospital)

and Martin Place train station.

Train: closest stations are St James and Martin Place. Both are a 10-minute walk.

Bicycle: bike racks are situated on either side of the front entrance.

Parking: There is limited meter parking outside the Gallery and additional meter parking in Mrs Macquarie's Road. The nearby Domain Parking Station is open daily. Have your parking ticket stamped at the Gallery's information desk for a discounted rate.

CONTACT THE GALLERY

Physical and postal address: Art Gallery of New South Wales Art Gallery Road The Domain Sydney NSW 2000 Australia

Electronic communications

Administration switchboard (02) 9225 1700

Information desk (02) 9225 1744 Recorded what's on (02) 9225 1790

TTY (02) 9225 1711

Australia-wide toll-free number 1800-NSW-ART (1800-679-278)

Fax (02) 9225 1701

Website: www.artgallery.nsw.gov.au Email: artmail@ag.nsw.gov.au

Social networking

Facebook: www.facebook.com/ ArtGalleryofNSW

Flickr: www.flickr.com/ photos/31243265@N02/

Twitter: twitter.com/ArtGalleryofNSW YouTube: www.youtube.com/user/

ArtGalleryNSW

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