



**NUT & DRIED FRUIT
MANUFACTURING
IS HARD.**

**FORMIC
MAKES IT
EASIER.**

Automate Your Nut
or Dried Fruit Line
for \$0 in CapEx,
Deployed in Weeks.

Produce **MORE**.
Deliver **MORE**.
Retain **MORE**.
Do **MORE**.

Spend **LESS**.
Delay **LESS**.
Retrain **LESS**.
Worry **LESS**.

FORMIC

FULL SERVICE AUTOMATION

Formic has delivered fully managed automation systems to hundreds of manufacturers like you.

\$0 CapEx, invest capital elsewhere

Deployment in weeks, not months

Monthly or annual agreements

24/7 support & full maintenance included

Equipment swaps & upgrades

Contracted performance & production SLAs

Production optimization software included

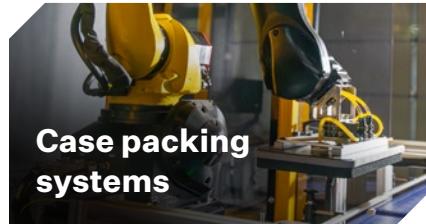
Cancel anytime

THE COMPLETE PACKAGE:

Equipment & Systems

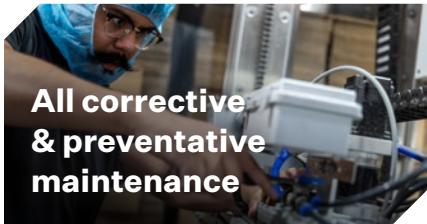


Industrial & cobot palletizers

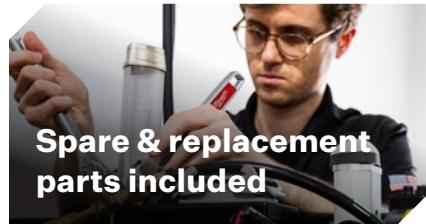


Case packing systems

Parts & Service



All corrective & preventative maintenance



Spare & replacement parts included

Technology & Software



NUT & DRIED FRUIT MANUFACTURERS ASK...

- ✓ **How fast can we get the line running?** In just a few days.
- ✓ **Do we need to stop production during installation?** Generally no. If so, minimal disruption.
- ✓ **Can the system handle different case sizes & shapes?** Yes, it's a system scoped for your line.
- ✓ **How do we track production & downtime?** Real-time insights with Formic Production Intelligence (FPI).
- ✓ **What's included in support & maintenance?** 24/7 service, preventative & corrective maintenance, and all spare parts.
- ✓ **Can we upgrade or swap equipment later?** Absolutely. Full flexibility with no long-term agreements required.

Mariani
EST. · FAMILY · 1906

CRUNCHING CAPACITY: MARIANI PACKING AUTOMATED WITH \$0 CAPEX

Problem: Aging workforce and manual palletizing created safety risks, productivity bottlenecks, and maintenance pressure.

Solution: Automated palletizing enhanced safety, flexibility, and production stability.

Metrics at a Glance:

► Ergonomic Injuries:

Eliminated — saving ~\$50–\$100K/year

► Turnover & Absences:

Eliminated — saving ~\$100K-200K/year

► SKU changeovers:

Reduced to 0 minutes

► Throughput:

Increased production capacity

► Flexibility:

Handles multiple case sizes & packaging types

► Reliability:

24/7 uptime with proactive maintenance

► Overtime Costs:

Reduced to 0

► Deployment:

Running in days, not weeks

Scan and see the rest of the story



With Formic Automation across one shift, Mariani Packing has achieved:

3.2 MILLION
pounds of dried fruit produced

322K+
cases stacked

4K+
pallets shipped

\$300K
savings per system

ZERO
rehiring costs

ZERO
HEADACHES

“When you look at our injury accidents, a lot are related to the aging workforce. Automation had a huge impact in mitigating those injuries.”

— Jesus Ceja, Director at Mariani

DON'T WAIT. AUTOMATE.

Act today to benefit tomorrow.



Reduce overtime & eliminate labor gaps:
100% Capacity, 1st 2nd and 3rd shift



Protect employees from ergonomic injuries:
zero bending, zero lifting, zero twisting injuries



Increase throughput & line capacity:
2–3x faster than manual stacking

AUTOMATE NOW INDUSTRIAL PALLETIZER

Sealed RSCs (corrugated cases)

Case dimensions up to 24" x 16" x 15"

Cases up to 40 lbs

Stack height up to 95"

Feed rates up to 10 cases/min

Annual and monthly agreements available

AUTOMATE NOW COBOT PALLETIZER

Sealed RSCs (corrugated cases)

Case dimensions up to 24" x 16" x 15"

Cases up to 35 lbs

Stack height up to 70"

Feed rates up to 6 cases/min

On your floor in as little as 8 weeks

AUTOMATE NOW TOP LOAD RIGID CASE PACKER

Rigid packing types: jars, cartons, canisters, cans, cups, bottles, bowls, tubs, clamshells

Unit weights up to 20 lbs

Pack rates up to 100 units/min

8' x 8' x 7' compact footprint

Installed & running on your line in 2 days

**THE FINANCIALLY
ACCESSIBLE, FULLY
SUPPORTED, AND
FLEXIBLE WAY TO MAKE
AUTOMATION EASY.**



**Scan Here to
Automate
NOW**

FORMIC

More production, less downtime. Get started today.
sales@formic.co • 775-436-7642 • formic.co