



# BUSINESS AND PARTNERSHIP MANAGER

## Who we are

Codam is a new and innovative coding college in the heart of Amsterdam. We aim to offer quality learning to our students and to create the next generation of software engineers and digital visionaries. Everyone from 18 to 30 years old is welcome to apply as a student, we offer our programme free of charge, and no qualifications or diploma are required.

We believe in equal opportunity and education as an engine for social mobility, we give young people a better chance of maximizing their potential. Codam's education model is based on peer-to-peer learning. Students will learn through doing and solving problems with their peers, in a college with 24/7 access.

Codam is looking for a Business and Partnership Manager who will be responsible for building and maintaining all partnerships, for example with (internship) companies and other educational institutions.

## Key responsibilities

- Manage all external contacts with companies and other educational institutions. Actively seek new contacts, meet with potential partners, set up partnerships when relevant and maintain the relationships.
- Organize events on a regular basis, such as Hackathons, conferences, Meetups, workshops. Speakers and themes must be as diverse as possible, and of course in line with Codam's values and goals.
- Actively seek new internships and job offers for our students, ensure that students have access to internship and job offers and ease communication between students and companies.
- Create collaboration between Codam and other schools in Amsterdam and surrounding. Together with the Head of Studies, create partnerships and special entrepreneurship courses.

## Who we are looking for

- Experienced with partnership management, with a broad network in tech, education, start-ups.
- Experienced with organizing and planning events.
- Proficient in Dutch and English language.
- Creative; new ideas to organize fun, innovative and inclusive events.
- Experienced with different CMS tools to structure contacts and partnerships.

## What we offer

- Full time job (40 hours)
- Start as soon as possible

So if you are open, easy to communicate with and enjoy to make new contacts, then come and join the Codam team in this unique and exiting adventure.

Please send your application letter and resume to Roos Peters at [roos.peters@codam.nl](mailto:roos.peters@codam.nl).