



# PARTNERSHIP BUILDER

Would you like to work at a young foundation that is disrupting the educational model in the Netherlands? Are you someone that loves to network, connect companies and people together and do you want to keep growing?

Codam is looking for someone passionate about building relations and partnerships for the purpose of providing the youth of today with the tools and skills of the world of tomorrow. Are you open, curious and ready to make new friends? Then come and join us in this unique and exiting adventure.

## What we offer you

- Part of a small team that is on a mission to disrupt the educational model in the Netherlands.
- Opportunity to grow and learn the tricks of building partnerships on the job.
- Working in the heart of Amsterdam, on a state-of-the-art campus surrounded by students.
- Full time job (40 hours), starting as soon as possible.
- Salary indication: 38k per year including holiday allowance.

## What you will be doing

- Managing all external contacts with companies and other educational institutions. Actively seek new contacts, meet with potential partners, set up partnerships when relevant and maintain the relationships.
- Organize events on a regular basis, such as Hackathons, conferences, Meetups, workshops. Speakers and themes must be as diverse as possible, and of course in line with Codam's values and goals.
- Actively seek new internships and job offers for our students, ensure that students have access to internship and job offers and ease communication between students and companies.
- Create collaboration between Codam and other schools in Amsterdam and surrounding. Together with the Head of Studies, create partnerships and special entrepreneurship courses.

## What makes us happy

- Positive attitude, pro-active and eager to meet and connect with people.
- Experience with building and maintaining relationships.
- Work experience with partnerships or account management, new business or sales is a plus.
- Structured and creative event planner.
- Proficient in Dutch and English language.

## Who we are

Codam is a new and innovative coding college in the heart of Amsterdam. We aim to offer quality learning to our students and to create the next generation of software engineers and digital visionaries. Everyone from 18 to 30 years old is welcome to apply as a student, we offer our programme free of charge, and no qualifications or diploma are required.

We believe in equal opportunity and education as an engine for social mobility, we give young people a better chance of maximizing their potential. Codam's education model is based on peer-to-peer learning. Students will learn through doing and solving problems with their peers, in a college with 24/7 access.

## Next steps

If you recognize yourself in this description, do not hesitate to contact us. Roos will be happy to answer questions and is looking forward to meeting the potential Head of Partnerships at Codam!

Contact: Roos Peters, Head of Administration, 06-20986923

Apply by sending your application letter and resume to [roos.peters@codam.nl](mailto:roos.peters@codam.nl)