

# We challenge you to find A Better Service than ours!

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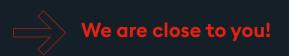
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# WHY IS AB SERVICE DIFFERENT?

# We challenge you to find A Better Service than ours!

Excellence is measured by actions, not promises. We can guarantee you an excellent service, capable of providing nearly 100% plant availability.

This is because we already have the expertise, specialized personnel, means, and technological infrastructure necessary to ensure optimal and consistent plant performance and to intervene promptly and effectively when needed. **Invest in the profitability of your plant!** 







Specialized technicians worldwide

# 35

Service Area Managers who coordinate the activities of the technicians on site.

20 Certified technicians dedicated

exclusively to plant commissioning



### What does it mean?

We guarantee the startup of your plant within the agreed time frame because we can handle many projects simultaneously.

Each technician lives on average two hours away from the plants they maintain.





# **Ve are always operational**



# 24/7

Remote assistance via Control Room



Bases (Italy, Brazil, Poland, Canada) with operators fluent in the local language

1800

Connected plants

20

Technicians on shifts in the Control Room

<u>50</u>

Technicians available worldwide to ensure coverage during weekends and night shifts. A true backup company at your service even during downtime.



## What does it mean?

- → Whether it's day or night, holiday or weekday, we are always ready to intervene! Even on Christmas!
- $\rightarrow\,$  We speak your language and have dedicated an app for you to communicate with us.
- $\rightarrow\,$  The simultaneous presence of multiple operators allows for call routing and remote support or immediate activation of field intervention.

WITHOUT A STRUCTURE LIKE AB SERVICE'S, IT IS IMPOSSIBLE TO GUARANTEE THESE PERFORMANCES!



Despite the availability of many specialized technicians ready to intervene, we believe that prevention is better than cure. We do this using innovative technological tools (IoT) and through a series of scheduled interventions in the field and in the workshop to minimize machine downtime and the resulting consequences.

250 Overhauls scheduled per year 30 Specialized mechanics

Maintenance engineers

# 8.6 GB

data collected daily from 1,800 monitored systems

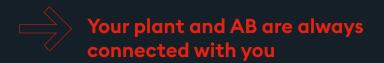
Strong synergy with AB Impianti,

manufacturer of all systems and responsible for their installation and integration



## What does it mean?

- → We know every single bolt of our plants because we design, engineer, produce, and maintain them directly.
- → We receive maintenance schedules from suppliers and optimize them based on our experience.
- → We refine predictive maintenance interventions through Big Data using data from our installations. Projects with AI are already underway.
- $\rightarrow$  We minimize downtime.
- → We share all our knowledge at the group level through technical briefings and alignment moments.



We have developed a dedicated app that collects management, operational, and documentation information for each plant. All of this ensures data security by using the latest technologies and managing authentication through a server dedicated to AB's clients.

## What can you do through the app?

- $\rightarrow$  MONITOR THE OPERATIONAL DATA OF THE PLANT.
- $\rightarrow\,$  RECEIVE USEFUL ALERTS ABOUT ANY ANOMALIES OR MALFUNCTIONS.
- $\rightarrow$  CALL THE CONTROL ROOM WITH A SIMPLE TOUCH.
- $\rightarrow\,$  SEND TECHNICAL ASSISTANCE REQUESTS AND TRACK THE PROGRESS OF THE TICKET.
- $\rightarrow\,$  ACCESS DETAILED REPORTS ON YOUR PLANT'S PERFORMANCE.
- $\rightarrow\,$  ACCESS REPORTS ON THE SYSTEM'S OPERATIONAL AVAILABILITY.
- → QUICKLY ACCESS OIL ANALYSIS RESULTS.
- $\rightarrow\,$  MONITOR BIOGAS ANALYSIS DATA TO ENSURE EFFICIENCY AND COMPLIANCE.
- $\rightarrow\,$  STORE RECORDS OF COMPLETED INTERVENTIONS.
- $\rightarrow\,$  VIEW UPCOMING SCHEDULED INTERVENTIONS.



### What does it mean?

With our app, you will have everything you need to manage your plant at its best, improving communication with our team and optimizing its performance and maintenance. Never stock out!

Central warehouse

# +57M€ The total value of available

spare parts across various warehouses worldwide Warehouse for each foreign branch

At least

## What does it mean?

- → We don't need to order spare parts, we already have them!
- $\rightarrow$  We guarantee urgent deliveries 24/7.

#### ITALY

Orzinuovi, Romanengo, Padova, Bologna, Perugia, Roma, Napoli, Catania

#### **AUSTRALIA** Brisbane

ARGENTINA

#### Rosario

#### BRAZIL

Barueri, Caieiras, Minas do Leão, Nova Iguaçu, Paulínia, Caruaru, Cariacica, Itajaí

CANADA Guelph, Calgary, Edmonton SPAIN Rubí FRANCE Vern Sur Seiche GREECE Lagadas MEXICO Queretaro POLAND Bielsko-Biała, Warsaw ROMANIA Comănesti SERBIA Belgrade UNITED KINGDOM Cannock CALIFORNIA Bakersfield **NEW JERSEY** Roxbury **PUERTO RICO** Caguas



We continue to enrich our expertise beyond the 25 years of experience already acquired.

# Specialist teams for product lines:

# BIOMETHANE

65 certified technicians 3 field service masters

Analysis laboratory

# COGENERATION

215 certified technicians from Innio 5 field service masters 30.000 hours of annual training

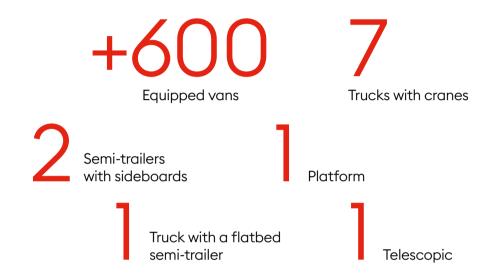
Internal training center with real components for new technicians. Collaborations with universities and technical institute.



## What does it mean?

Our knowledge is shared and up-to-date: all technicians, from the first to the last, possess the skills of the entire Group, including extreme best practices as in the case of large installations in North and South America. We have the means:

# Globally, our total includes:



460 CV DI POTENZA PURA

#FollowTheLeader

IVECO

FN-502R1

TO I CONTRACT OF MANY OF

AB

LNG 460 CV



It might seem obvious, but it's not. Having an adequate number of vehicles available makes a big difference in the readiness of interventions.



# We challenge you to find A Better Service than ours!





watch the video 🜔





# Your achievements are also ours!



### MAGNA GROUP POLYCON INDUSTRIES

Automotive company in Canada





ARIA JEFFERSON TORRESDALE HOSPITAL

Automotive company in Canada





## FEMOGAS S.P.A.

Ariano Biomethane plant to manage and enhance the zootechnical effluents from the farms in the surrounding areas.



watch the video 🜔



## SOCIETÀ AGRICOLA ARCA

Biomethane plant to enhance the olive oil production waste.



These numbers indisputably demonstrate our ability to assist AB customers according to certain quality standards that are irreplaceable for us. We prefer actions over words.



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