

# STYLE GUIDE



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## LOGO

The primary logomark is what defines the very first impression of all 75F materials, from our website to our printed materials and products. It's the most recognizable and unique piece of our entire brand. As such, it should be utilized consistently and respectfully in order to maintain the positive image our brand builds in the community.

Should the Full Color Logo not be usable in a given circumstance or isn't ideal, use the White Logo or One Color as deemed fit.

Use the registered logo (see ®) when the logo is in prominent display and/or is the first instance of the logo and company name being shown in a given document. While there is no legal requirement to use the registered logo, it lends the brand legitimacy to competitors and clients.

**FULL COLOR** 





WHITE LOGO



**ONE COLOR** 





## LIGHT BACKGROUND

WITH LOGO MARK

WITHOUT LOGO MARK







75F

75F

**FULL COLOR** 

ONE COLOR

**GREY** 

**ONE COLOR** 

**GREY** 

## DARK BACKGROUND

WITH LOGO MARK







WITHOUT LOGO MARK

75F

75F

**FULL COLOR** 

ONE COLOR

**GREY** 

**ONE COLOR** 

GREY

## LOGO DO'S & DON'TS

Since the logo in all its forms can manifest itself in many ways and stay in brand, it is important to ensure that any execution of the logo does not degrade the overall brand image. Examples of do's and don'ts are as follows, though not an exclusive list.



When using a portion of the logomark, ensure that enough of the symbol is visible that it is recognizable, though not so much to make the cutoff look like a mistake









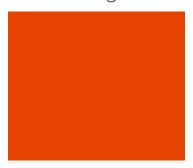
When using the logo in white, never place over a busy background. Instead, place them over an easily legible image or color that won't crowd or confuse the logo.

# COLORS

It's important when bringing color into any materials that they read as consistently as the rest of the brand.

Overall, our brand should always read as sophisticated, upscale, and confident. Official colors are as follows.

# 75F Orange



**PANTONE**SOLID COATED 1665 C

HEX: #e24301 RGB: 226 / 67 / 1 CMYK: 6 / 88 / 100 / 1

## 75F Charcoal



PANTONE SOLID COATED COOL GRAY 11 C

HEX: #55565a RGB: 86 / 86 / 90 CMYK: 76 / 57 / 52 / 29

## **FONTS**

For formal marketing materials, Proxima Nova is used for headers, and Calibri Light is used for body text. All text should be 75F Charcoal – never black (in the case of display materials such as ads or banners, text may also be 75F Orange or white).

It's important that 75F documents maintain a light, airy look. To achieve this, make sure the leading in your body text is at least 2pt greater than your font size, and include full breaks between paragraphs. Avoid having too much text per page.

While body and header sizes may vary between marketing documents, maintain a ratio similar to a header size of 20pt, and a body size of 12pt. For informative documents such as case studies and product introductions, justify text with last line aligned left.

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When documents are opened by end users that don't have the fonts used in the document, formatting changes often occur. This results in a loss of quality and reduces the credibility of our overall brand.

Because of this, Calibri is used as both the body text and header font when creating documents in programs like Microsoft Word, Excel, or PowerPoint where there is potential for the end user to open it in the program it was made in. Here, headers are set at 13pt, with all body text set at 11pt.

## Proxima Nova Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789639

Proxima Nova Semibold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789639

Proxima Nova Light ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789639

Calibri Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789639

Calibri Light
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
0123456789639





# PHOTOGRAPHY

75F photos are warm, bright, candid and inviting. They should be well composed, high resolution, with a strong focal point and a shallow depth of field when featuring people or product. Use in-house photography whenever possible. When choosing stock photos, find photos that match our brand and avoid anything that is overly posed or unnatural.









# ICONOGRAPHY

The following is official 75F icon set. Use icons to compliment major selling points and ideas in 75F literature. Icons can be used in both circle and outline format.





Reduce costs





Zones / DAB





Airflow/quality





Humidity





Save energy









Increase comfort





Daylighting





Self optimizing





Remote management





Scheduling





Easy installation





Data visibility





Industrial





Predictive maintenance





Sustainable





Sensors





Lighting









Facilisight





HVAC





ROI



Rooftop Unit





Refrigeration





Efficient









Restaurants





Intelligent









Retail





Smart Stat





Office





Smart Node

# BRANDED PRODUCT

When branding SWAG and similar products for 75F, think bold and simple. Stick to white, orange, or light grey product with minimal messaging.











# DESIGN EXAMPLES ADS & COVERS

Ads and literature covers for flyers, brochures, etc. should be bold, colorful and with minimal text.



Talk to us: 612-812-0149

www.75f.io



## SAVING ENERGY NEVER FELT BETTER

RETAIL AUTOMATION



75F delivers solutions that predict building automation needs, making retail spaces more energy efficient and cost-effective.

## Is Your Building Smart?



75F offers a smart thermostat that pays you back. Onsite control at your fingertips – plus, manage your buildings remotely with our suite of web and mobile apps.

## DESIGN **EXAMPLES**

## LITERATURE

For literature, note the use of white space, icons, and photo bleeds. Note that even in our case studies, which are data heavy, the overal appearance is light and uncrowded.

## **AMAZING LASH** CASE STUDY

CUSTOMER COMFORT THROUGH ZONE CONTROL FOR FAST GROWING RETAIL SERVICES FRANCHISE



Since 75F has been installed, it really runs itself. I don't feel like I have to oversee it on a daily basis.

Patty C. | Franchise Owner

## THE CHALLENGE

Amazing Lash Studio is a premium salon franchise offering eyelash extensions. A fast-growing retailer, Amazing Lash's current portfolio of 160 locations has an additional 114 future sites planned for immediate expansion. Amazing Lash recently opened two new locations in the Minnesota market, where they have partnered with 75F to install our building automation system.

Since Amazing Lash offers a premium experience with a focus on comfort, they were seeking zoned environmental controls and humidity levels within their studios, which meant the new buildout required zone controls. Large windows in the Amazing Lash lobby area were creating solar gain, with swings in temperature which needed to be balanced. The lash rooms at Amazing Lash function like individual offices, where it's important to be able to finely

### AT A GLANCE

AT A GLANCE	
Example Location Profile	Minnesota
75F® Solutions	75F <sup>®</sup> Outside Air Optimization™ 75F <sup>®</sup> VVT Zoning™
Square Footage	2,400
Rooftop Units	1
Average RTU Size	6 tons
Previous System	New buildout
Zones	5



See more client success stories at 75f.io/casestudie

#### THE 75F SOLUTION

Amazing Lash initially vetted the 75F solution against Carrier®, a major Amazing Lash initially vetted the 73+ solution against Carrier\*, a major provider of heating and air-conditioning systems. They found the 75<sup>2</sup> system to be a significantly better fit and value, both in terms of installation and operational costs. The 75<sup>2</sup> system was designed into the plans by an engineer and bid against by contractors. 75<sup>2</sup> has provided a solution to Amazing Lash which improves the overall use of the building while offering significantly lower operational and installation costs, as compared to traditional zone. systems from larger HVAC suppliers.

A single rooftop unit was already installed, which was fitted with the 75F\* A single Footopy unit was already instancy, winch was intered with the 23 Outside Air Optimization" solution, including sensors, controls and software interface. Outside Air Optimization saves energy by optimizing the amount o outside air allowed into HVAC package units while maintaining high comfor

In addition to Outside Air Optimization, Amazing Lash Implemented 75F\* VAV Zoning® solution with the 75F\* Smart Node® — a multi-purpose terminal equipment controller — and the 75F\* Remote Temperature & Humidity Sensor® (RTH). The Smart Node and RTH communicate and work to continually monitor and control both the temperature and the humidity for each of the five zones at Amazing Lash. Predictive algorithms mean that the system is always working to keep temperatures comfortable and to optimize



#### THE RESULT

Amazing Lash plans to continue working with 75F for a series of retrofits and Amazing Lash plans to continue working with 73th for a series of retrofits and national rollouts. Our innovative technology has dramatically lowered the install costs for HVAC zoned systems. 75ff Facilisipht\*, our suite of web and mobile apps — which is included in all solutions — provides insight into buildings across a portfolio and makes operating multiple locations easy.

Thanks to 75F® VVT Zoning™ and Outside Air Optimization™, Amazing Lash now benefits from precise zone controls which ensure cross-tent temperature and humidity levels across their buildings. Ease of installation by contractor and simple setup made the 75F system a standout choice for Amazing Lash. Dramatically increased comfort and lower operating costs have provided an improved experience for customers and franchisee owners alike.



I'm really excited to have a mobile app to get insight and control the system from home.

Patty C. | Franchise Owner

To learn more about our intelligent building solutions, visit www.75f.io

### 75F for Restaurants

Increase Guest Satisfaction, Employee Productivity & Energy Efficiency

75F utilizes the Internet of Things (IoT) and our proprietary cloud computing algorithms to create systems that predict, monitor and manage the needs of all the restaurants you manage. Whether you are looking to increase energy efficiency, create a comfortable environment for your guests and staff or remotely manage multiple locations, we eliminate inefficiencies and increase your bottom line. 75F is a proud member and sponsor of the national Restauran Facility Management Association, ensuring that restaurants like yours run effectively.

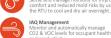


#### Smart Solutions for Restaurants











### How We Make it Possible

75F is reinventing building controls using modern technology, such as cloud computing, wireless networking and mobile apps. 75F offers an easilyinstalled, wireless building automation solution that delivers sophisticated HVAC and lighting control, while reducing HVAC and lighting utility costs by 30-50%. Our system comes in at a fraction of the cost of comparable systems, providing a larger profit margin at a lower price point for you.



75F® Facilisight™, our suite of web and mobile apps, offers a single-pane-of-glass monitoring and management solution for your restaurant's HVAC/R, IAQ, pressure, humidity, lighting and energy management. View real-time temperature and energy status across sites, drill down to zones and equipment for analysis and remote diagnostics and push schedule changes and other updates across sites.



We have employees and vendors telling us that they've never been in restaurants in our company that have been this comfortable.

BRIAN D. | BORDER FOODS FACILITIES DIRECTOR

www.75f.io | @75F\_io | (888) 590-8995

