75F University

Essential certifications for the master 75F Partner.

SALES ENGINEER

CERTIFIED INSTALLER

CERTIFIED INSTALLER II
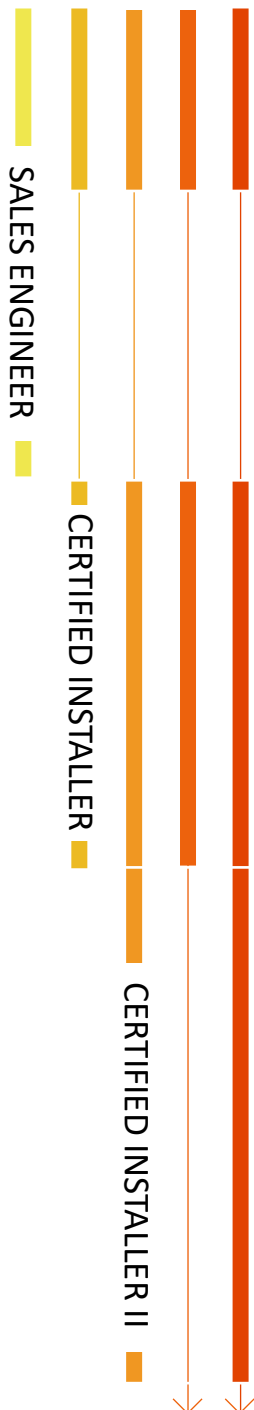
Introduction to 75F Products & Services — Free

— Learn the basics of 75F products and services in this one-hour virtual course. Free to all new partners and open without registration.

Selling 75F — Free

— Understand the 75F value proposition, basic estimation and specification, where to find sales and technical resources, and more.

— Quick 1 hour course with everything you need to know to sell 75F today

Installer Level I — Free

— Arm yourself with all the fundamentals of installing and wirelessly connecting a 75F job. By the end of this course, installers are 60% of the way to a fully commissioned install.

— Four hours, held virtually.

— Includes $75 to the Swag Store.

— Includes a test and is required prior to a first 75F install.

Installer Level II — Free

— Learn how to commission 90% of installs with an end-to-end explanation of the entire 75F out-of-the-box platform.

— Travel to 75F's HQ in Minneapolis for this 12-hour course and stay at discounted hotels nearby. Enjoy waived course fees and a cultural introduction to the Land of 10,000 Lakes.

— Earn your team a 75F Installer certification and access to extended Facilisight tools, including remote reconfigurations, audit trails, custom heatmaps and global widgets, and energy configurations.

— Earn an exemption from the remote commissioning fee

Application Fundamentals — $500

- Learn the fundamentals of 75F's control algorithms and open the window to tuning your 75F system.
- 20 hours, held virtually.
- Installers must pass a course exam before taking the integrator class.

Integration at 75F — $2500

- Become a certified 75F Integrator and learn how to use the 75F data pump and Niagara driver for connecting 75F into a custom BAS control system. Installers must have an existing Niagara N4 certification.
- Eight hours virtually and 16 hours in person.
- Installing teams who complete this course may purchase 75F Axiom and 75F Control Panels with Custom Packages, add data pumps, and access Site Manager, Alerts Configuration Builder, summary tables, and custom parameters not available to the public or market.
- Elite Partner qualified.

CERTIFIED IINTEGRATOR

Meet Your Instructor

Joe Pattenaude brings over 15 years of experience leading technical operations teams specializing in smart building technology, energy management, and customer service. At 75F, Joe oversees the company's customer support, managed services, and customer success teams, ensuring seamless deployments and maximum value realization through advanced IoT-based building solutions.

Joe Pattenaude
Director, Support Operations

75F