



## Senior Salesforce Software Engineer

Remote (within 2 time zones of London, UK)

### Who are we?

m3ter's Pricing Operations Platform helps B2B software scale-ups manage complex pricing by calculating error-free bills and sending them to your finance systems, so you can eliminate billing headaches and revenue leakage.

The shift towards usage-based pricing (UBP) is gaining momentum among B2B software companies, as it more accurately captures their true value. This transition demands innovative operational and go-to-market strategies that are data-driven and challenging to implement. m3ter is at the forefront of offering these essential pricing and billing capabilities.

The genesis of m3ter is rooted in our founders' successful deployment of UBP at their previous startup, which was subsequently acquired by Amazon. Their experience at AWS further exposed them to the best-in-class tooling for UBP. To date, the business has secured over \$31.5 million in funding from top-tier VCs and is experiencing rapid growth.

Embracing a 'remote-first' approach, m3ter is expanding its global footprint. The product teams are based across Europe, with a centre of gravity in the UK. The majority of our customers are modern, fast-growing B2B SaaS providers based in the USA and Europe.

### Generic Expectations

Salesforce is a challenging and unique ecosystem. Apex, AppExchange, PBOs and other organisations and licence management are a very specific stack, and sometimes overly complex as well. As a Salesforce partner, m3ter needs help to build and grow a presence in this world.

The m3ter Product Group is divided into cross-disciplined Squad's, each owning one or more customer challenges. Each Squad owns their service(s) end-to-end. We operate in a "You Build It, You Run It" model.

As a Salesforce Software Development Engineer you will be responsible for taking full ownership of an idea through to production deployment including development, testing, release, maintenance and monitoring.

### Key Job Responsibilities

As a Senior Salesforce Software Engineer at m3ter you will:

- Work alongside the Product team to help shape the direction of m3ter's Managed Package, contributing to its architectural design and core functionality implementation.
- When applicable, analyse and understand our customers' implementations in order to identify gaps and design solutions for those.
- Design and maintain the data synchronisation mechanisms between m3ter and Salesforce, optimising for what m3ter manages best in class and what Salesforce offers out of the box.

- Keeping up-to-date with the latest relevant updates & functionalities released by Salesforce.
- Understand your squad's architecture in detail and make technical trade-offs between short-term squad needs and long-term business needs.
- Influence your squad's software architecture and likely influence related teams architecture too.
- Mentor junior software engineers in all aspects of their engineering duties.

### **Basic Qualifications**

- Bachelors in Computer Science or Engineering, or equivalent experience.
- 3+ years experience working on large scale code bases for web services, applications or other software components.
- Understanding of Salesforce product ecosystem and its solutions, particularly Salesforce Sales Cloud.
- Administrator & Platform Developer (PD) I certifications are required.
- Experience with Salesforce AppExchange and general 2nd-generation package management, including support and pushing updates.
- Hands-on experience designing and maintaining Connected Apps.
- 3+ years experience with APEX.
- 1+ years of experience on Lightning-based development.
- Proficiency in Salesforce software engineering best practices for the full software development life cycle, including coding standards, source control, test class development, sandbox management, and Salesforce environment promotion best-practices.
- Experience in communicating with peers, technical teams, and senior leadership to collect requirements & describe software product features, technical designs, and product strategy.
- Experience with distributed (multi-tiered) systems.
- Strong sense of ownership, urgency, and drive.

### **Preferred Qualifications.**

- Experience with Salesforce Revenue Cloud (CPQ, Billing)
- Experience with Salesforce Flows and/or OmniStudio.
- Experience in AWS or other cloud technologies.
- Platform Developer II certification is a nice-to-have.
- Domain experience in usage rating and billing software space is valued.
- Demonstrated leadership abilities in an engineering environment in driving operational excellence and security best practices.

### **What's in it for you?**

Influence, trust, and impact inside a well-funded scale-up that's on a rocketship trajectory.

Working alongside other talented, experienced, and friendly folk who are keen to have impact too – great people to learn from and work with.

Competitive salary and meaningful stock options, and the freedom and flexibility of a 'remote first' organization.

**Basic salary: TBD**

**Closing date:** 1st October 2024

m<sup>3</sup>ter is committed to Equal Employment Opportunity through attracting and retaining a complementary team of employees and building an inclusive environment for all.