## () factorial

Fast, Simple and Flexible

2023 Media KIT

#### More than a software

#### An HR with more autonomy

Factorial is an all-in-one Human Resources and Personnel Department management solution.

In addition to a 360° technology that saves time and management costs, we focus on what the company has best: people.

We create rich content on and off the platform so managers have more time for their talents and themselves.



#### In the UK and the World

## We're present in more than 10 markets.

Factorial started in Spain in 2016. It's headquarters are located in Barcelona.

Opened additional offices in Brazil, USA and Mexico. Has more than 950 employees all over the world.

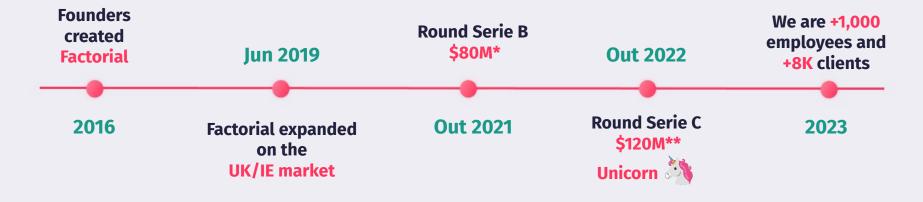
Expanded on the UK&I market in June 2019.

We are the fastest growing market: serving SMEs from all over the UK and Ireland.



## **Our Trajectory**

#### from 80 to +1000 in 7 years



\* Round Series B \*\* Round Series C + Unicorn



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#### A little bit more about Factorial

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## **Top Content**

**From Managers to Managers** 



## **Webinars and Newsletters**

Rich content with industry benchmarks in the UK and Ireland

#### +20

#### Webinars, Workshops, Panel Discussions

#### +5K

#### Attendees of Webinars, Workshops, Panel Discussions

#### +3K Newsletter Subscribers





## **PR and Media**

Our presence in some of the main UK websites

#### **Business Leader**

HSBC set for office downsize – are Canary Wharf's days numbered in a hybrid working world? My Working Day – Bernat Farrero – CEO of Factorial HR unicorn Factorial appoints Rooster to manage UK PR

SME Web How HR can embrace AI without losing its human touch

Just Entrepreneurs Factorial cuts recruitment costs by 30% per hire after unveiling new generative AI solution

HR Director Thinking of quitting? AI knows, and is telling HR

HR Review Jordi Romero: Is your business ready to embrace the four-day week?

and many more ...

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## Comarketing

#### **Personalised Strategies**

The objective is to scale up our marketing actions, diversifying the spaces we want to occupy.

#### Types of initiatives:

- Webinars
- Workshops
- Panel discussions
- Industry events
- Newsletter
- Blog articles
- Free resources

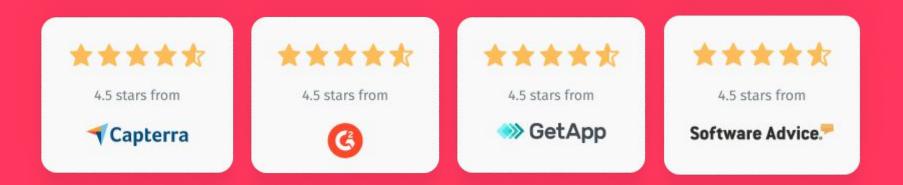
#### Profile of partner companies:

Startups, technology sector, corporate benefits sector, digital innovation sector, business insurance sector, complementary HR services.



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#### **Factorials Ratings and Reviews**



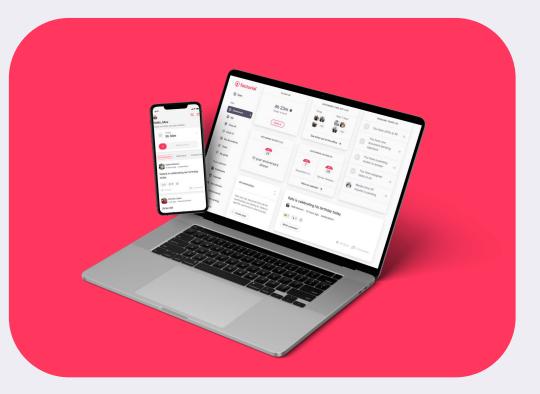
## All in one place

## The fastest, simplest and most flexible HR software

We are a 360° platform focused on people.

With Factorial, managers can access state-of-the-art technology resources and professional content from different areas of Human Resources conveniently and free of charge.

Thus, the day-to-day of HR becomes more productive, with better results in much less time.



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Your HR Solution Fast, Simple, Flexible

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