



## T.V SRINIVASAN

### ASSOCIATE

TV is an experienced Professional Certified Coach (PCC) with the ICF. He has a strong corporate background in senior leadership positions prior to becoming a coach in 2009. TV's expertise spans individual coaching in business leadership skills and behaviours.

He believes in continuous learning and personal improvement. He loves to sing karaoke and travel to keep up with friendships.

### TESTIMONIALS

"TV is an outstanding coach who brings his personal and professional experience as an international business leader to his engagements. He listened in a way that enabled me to gain my own understanding on just how to best contribute to my current assignment, to project where I want to go and what I need to do to get there."

- **GLOBAL BUSINESS DIRECTOR, CHEMICALS**

"He has successfully coached me and a few young leaders in the business unit I manage for the last 18 months. Specifically, TV helped me improve my delegation of responsibility to leaders on my global leadership team and use differential management / coaching in their development."

- **VICE PRESIDENT, PHARMACEUTICAL**

"Working with TV, I've been able to better balance the priorities of family and work, to more effectively set realistic but aggressive goals for my professional and personal life, and to better manage my stress level."

- **DIRECTOR, MANUFACTURING**

### QUALIFICATIONS & ASSOCIATIONS

Professional Certified Coach (PCC), ICF • Marshall Goldsmith Stakeholder • Centered Coach Certification

### DIAGNOSTICS

Global Leadership Assessment (GLA360)

### COACHING EXPERIENCE

TV has been coaching executives since 2009, both face-to-face and virtually. TV coaches senior executive transitioning, business leaders in leadership skills and behaviours across a broad range of industries including, manufacturing, FMCG, financial, retail, business services, software development and start-ups.

### COACHING STYLE AND APPROACH

TV deploys various coaching styles to meet the counterpart coaching requirements, enabling the counterpart to get clarity in terms of goals, values and needs. TV provides perspective that leads to making changes for the better.

### BUSINESS EXPERIENCE

TV worked for a Fortune 100 MNC in leadership positions in marketing, business development and general management. He spent over 25 years in the Asia Pacific region based in Japan, Singapore, Hong Kong and Taiwan. He established himself as an expert in managing across cultures, business strategy and in successfully operating several joint ventures. TV started mentoring high potential and corporate promotable executives between 2000 and 2008. In 2009, TV undertook ICF affiliated Coach Training to obtain his credentials with ICF. He was credentialed as a Professional Certified Coach in 2012 and currently retains the level.

### AREAS OF EXPERTISE

- Senior level job transitions
- Managing change
- Team performance enhancement
- Personal and team productivity
- Career development and career change
- Transitioning to retirement

### PREVIOUS ENGAGEMENTS

- **VP, Information Technology** – coached to establish a management process to significantly improved business results.
- **Director, Human Resource** – coached counterpart to assist in being able to redefine role and use strengths to maximise impact on organisation.
- **Director, Chemical** – coached counterpart to transition to senior leadership role requiring them to be more strategic.
- **VP, Pharmaceutical, Asia Pacific** – coached counterpart to transition successfully from country level responsibilities to regional, covering several countries and establish sound review processes.
- **Managing Director, Automotive** – coached counterpart in transition to their role from Director Technical to General Management, and to manage the Board.
- **Sales Director, FMCG** – coached counterpart in applying different leadership styles to manage differentially and also in change management.

### LANGUAGES

English • Hindi • Tamil