



GAYATRI DAS SHARMA

ASSOCIATE

Gayatri has over ten thousand hours of coaching. She has done her Advanced Coaching Certification Level 2 from Columbia University, New York. Gayatri currently lives in Gurugram, India

Gayatri's happy place is when she is surrounded by nature. She is a proud mother of a mature young lady and 2 fur babies. Gayatri has a strong spiritual side to her and it is a journey that she is committed to. She enjoys travelling with her husband and has visited over 20 countries.

TESTIMONIALS

"Gayatri holds space for you like no one else. Her warm, completely attentive listening and small nudges feel so wonderful by themselves that one becomes unaware of how quickly and pleasantly so much journeying has occurred in the session and so much is achieved. Her insightful way of helping you see a completely new picture is marvellous."

- FOUNDER, GO-BIO RETAIL

"Gayatri has helped me navigate through a changing environment and cultural shift. The best part of her coaching is inclusivity and going at the learner's pace. I appreciate her knowledge in the coaching field, and she can zero down to the root causes. Gayatri, I am looking forward to the great mark you will make in field of coaching and mentorship."

- DIRECTOR, SITE OPERATIONS, MARS Inc.

QUALIFICATIONS & ASSOCIATIONS

Advanced Coaching Certification, Columbia University, New York, USA ▪ NLP Practitioner ▪ M.A. International Studies, Jawaharlal Nehru University, New Delhi ▪ Bachelor of Arts (Hons) Economics, Delhi University

DIAGNOSTICS

Certified Professional Behavioral Analyst, TTI International ▪ Certified Professional Values Analyst, TTI International ▪ PTSI Certified, TTI International ▪ KF 360

COACHING EXPERIENCE

Gayatri has been working in coaching and leadership development for over two decades and is committed to enabling leaders to challenge and shift their mindset. Gayatri has lived and worked in India, China and in the USA and believes that it is this exposure and cultural understanding that has given her the ability to identify the underlying motivations, strengths and needs of an individual, thus enhancing her ability to engage with them in a meaningful and effective manner. Gayatri has worked with senior leaders with global responsibilities in organizations with differing ownership patterns, e.g., MNCs to family-run. Her industry and sector experience includes financial services, FMCG, IT & ITES, manufacturing, telecommunications, and hospitality.

COACHING STYLE AND APPROACH

Gayatri strongly believes that simplicity is the highest form of intelligence, and it is this belief that underpins her approach to coaching. She balances creating space to uncover underlying assumptions and beliefs with the need to move forward and action the change. Creating psychological safety enables having open and authentic conversations, which are core to the process of human transformation.

BUSINESS EXPERIENCE

Gayatri is a highly regarded specialist in executive coaching. She has also held senior business roles, including a multi-hat role for one organization - Managing Director of South Asia, and Operations Head for the Asia Pacific Region. Here she was responsible for the P&L and for leading a cross-functional team across multiple geographies. Gayatri has also led large change and leadership programs across APAC. Her work has ranged from developing individuals and teams, to cohorts of leaders in whole organizations.

AREAS OF EXPERTISE

- Coaching to support organisational transformation
- Coaching to enable transition
- Development coaching for building leadership capability
- Nudge coaching, working through problems, challenges, or opportunities
- Group coaching to sustain and embed learning
- Coaching for women leaders and entrepreneurs

PREVIOUS ENGAGEMENTS

- **MD, Global FMCG** – executive coaching for the MD to support transition to new expanded role.
- **Development Coaching, Global Bank** – designed and coached senior leaders across a 12-month leadership development journey.
- **Self-Discover Coaching, Global Telecom** – designed and coached senior leaders on a self-discovery journey.
- **Transition Coaching** – lead coach for team of coaches providing tailored coaching to support senior leaders transition into new, significantly expanded enterprise-wide roles.
- **Women entrepreneurs Indian School of Business** - coaching of women entrepreneurs as a part of a leadership journey.

LANGUAGES

English ▪ Hindi