



JULIE LINES

Combining advanced coaching qualifications with an MBA and a highly successful 25-year career in higher education management, Julie is a highly qualified and experienced executive coach. Julie is driven by the desire to create 'better leaders for a better world'. She has a passion for enhancing leadership capability in others, for improved performance and wellbeing. Her client testimonials reflect she is a highly empathetic and supportive coach who can stretch and challenge her clients.

TESTIMONIALS

"It is not an exaggeration to say that one session with Julie accomplishes more than a year of working alone!"
- DEPUTY HEAD OF SCHOOL, AUSTRALIAN UNIVERSITY

"You have this great ability to crack my head open and sort through the mess to enable me to find moments of clarity, awareness and decision."
- FINANCE MANAGER, DEPARTMENT OF DEFENCE

"With Julie's support I have been able to reflect on how I respond as a leader and identify and develop those areas which can be strengthened."
- DEPUTY PRINCIPAL, HIGH SCHOOL

"She [Julie] helped me identify critical issues that I needed to address personally, as well as the issues that were affecting my working relationship with my teams."
- AUSTRALIAN HEAD, INTERNATIONAL UNIVERSITY

QUALIFICATIONS & ASSOCIATIONS
Professional Certified Coach (PCC), ICF ▪ Professional Executive Coach (PEC), Association for Coaching (AC) ▪ Qualified Coaching Supervisor, Oxford Brookes University ▪ Accredited Coach, Level Three, IECL ▪ Master of Business Administration (MBA) & Bachelor of Arts (Sociology), University of Queensland ▪ Senior Management Development Program, Mount Eliza Business School

DIAGNOSTICS
CINERGY Conflict Coach ▪ PRINT ▪ MHFA
▪ Hogan ▪ Hogan360

COACHING EXPERIENCE

With more than 1500 hours of coaching experience, Julie has coached leaders from a wide range of public and private industry sectors such as higher education, secondary education, government, Defence and Defence Industries.

Julie is a Professional Certified Coach (PCC) with the ICF, a Professional Executive Coach (PEC) with the Association for Coaching, an ICF registered Mentor Coach and a qualified Coaching Supervisor through Oxford Brookes University. She is a member of the IECL Faculty, facilitating coach training programs and an experienced facilitator of leadership development programs.

COACHING STYLE AND APPROACH

Julie works with clients to identify key strengths and target the areas for growth that will make the biggest difference to their leadership or improve their wellbeing - so they can be at their best more often. She loves working with leaders who are transitioning to, or preparing to transition to, more senior roles and supporting them to develop the skills they need to face challenges in a complex environment. Julie fosters impactful leadership by enabling her clients to develop better relationships with their teams and key stakeholders, to in-turn create impactful outcomes for their organisations.

BUSINESS EXPERIENCE

With 25+ years of experience in the education sector and more than a decade of that spent in senior management roles, Julie has extensive experience working at both strategic and operational levels. She has led teams of varying sizes and held executive roles, managing complex functional areas, and working closely with senior members of the ADO at the Australian Defence Force Academy.

AREAS OF EXPERTISE

- Career direction, vision, and legacy
- Impactful influencing
- Building trust and connection
- Embracing uncomfortable conversations
- Confidence, resilience, and self-care

PREVIOUS ENGAGEMENTS

- Pro-Vice-Chancellor, Higher Education – developmental coaching to build leadership capability in preparation for an expanded role. The client was able to leverage their unique leadership strengths and attributes to navigate complexity.
- Senior Defence Scientist, Australian Defence Organisation – skills coaching around difficult conversations, managing behavioural issues and poor performance within the team. The client was more impactful in their new role, which involved leading significant change.
- Program Manager, Health Not-for-Profit – developmental coaching to grow emotional intelligence and acquire new skills in emotional agility. The client returned to a challenging role with improved interpersonal skills and greater wellbeing.
- Deputy Principal, Education – developmental coaching to shift mindset and behaviour, as part of preparing for a role at the next level. The client was successful in securing a role as Principal.
- Professor and Centre Director, Higher Education – developmental coaching to manage workload and mitigate burnout. The client made significant changes and improved their work-life integration.
- Finance Manager, Department of Defence – skills coaching to enhance productivity and performance. The client implemented new strategies to manage expectations and delegate effectively.