



LORI VANSTON



Lori has been an executive leadership coach and workplace mediator for over 19 years. Lori has coached across corporations, government organisations and not-for-profits.

Lori has a long-held passion for amateur photography and shares a quality photographic collection with her partner. Great food, wine and movies are part of her wind down.

TESTIMONIALS

"Thank you, Lori, for being such a wonderful Coach. I have so valued your support, guidance and light. I have loved our sessions and how you have listened to my 'fast paced' dump of 'where I am at' with no judgement and with quiet perseverance before you deliver your pearls of wisdom in probing challenging questions, hitting right at the heart of matter. Thank you for all you have done for me.

- EXECUTIVE DIRECTOR, FEDERAL GOVERNMENT AUTHORITY

"I have to say a huge thankyou – I was calm, performed very well, gained agreement, and got the decision. Our preparation coach meeting was the key – you are amazing with how you coached me."

- SENIOR MARKETING EXECUTIVE, INVESTMENT

"Thanks Lori – yes, I found much value and clarity of thought though our work together – I couldn't have got where I am without this Coaching.

- SPECIALIST MANAGER, IT

QUALIFICATIONS & ASSOCIATIONS
Accredited Coach, Level Three, IECL ▪ BA (Psych), Dip Ed ▪ Accredited Workplace Mediator, IAMA ▪ Member ICF, AHRI, AIM, IAMA, Resolution Institute of Aust.

DIAGNOSTICS
Human Synergistics LSI, GSI ▪ Hogan 360 ▪ NLP Practitioner

COACHING EXPERIENCE

Lori began her own coaching consultancy in the late 1990's after a successful executive career in manufacturing, finance and luxury goods importing. Lori coaches board members and C-suite executives, mature leaders, and emerging ones across the full industry spectrum of global and national businesses, not-for-profits, and government organisations.

COACHING STYLE AND APPROACH

Lori's style is challenging but caring, diplomatically direct, practical, and positive. She is innovative and creative in each unique engagement, a key foundation is a values-based approach, solutions-oriented methodology, using positive psychology, strength based and narrative reflections.

BUSINESS EXPERIENCE

Lori has held senior executive roles, heading up national learning and development teams in GMH, Colonial Mutual/Colonial/Colonial State Bank and BMW Australia. She has managed national teams across Australia, implementing significant regulatory re-education, being a long-term representative on training industry authorities, an initiator and leader of change management programs, product education and two times designer of new corporate learning facilities. Lori was also joint founder of the innovative and long-lasting Leadership Consortium.

AREAS OF EXPERTISE

- Transformational coaching
- Developmental coaching
- Coaching for effective team performance and conflict management
- Transition coaching for new leaders
- Coaching for enhancing performance and wellbeing
- Coaching as part of leadership development or cultural change programs

PREVIOUS ENGAGEMENTS

- CIO, Global Services – coached high-intellect dynamic executive to build greater strategies to win colleagues over, to manage top priority, huge budget IT investment.
- Senior Execs, Professional Services - coached two counterparts to achieve partnership status.
- CEO, National Energy Authority – coached new to role counterpart for improved confidence, more positive brand and status, greater influence on board, and to achieve contract extension.
- MD A&NZ, Commercial Property – counterpart learned to let go, grew strategic influencing skills, mentored and performance managed sales team.
- Director, State Government – coached to improve influence, manage major change process, grow organisational knowledge base, and own impact.
- Senior Executive, Mining Resources – coached to manage major downsizing of one site and across sector, while maintaining own professional focus and personal wellbeing.
- Dean of School, University – coached to gain role, achieve Professorial status post and three-year contract.