



MURRAY WRIGHT

Murray is an experienced accredited coach working with individuals and teams. He worked in senior leadership roles in hospitality, tertiary education, and consulting prior to becoming a coach in 2007.

Outside of work, Murray enjoys cooking, gardening, camping, and birdwatching.

“I’ve made great improvements across personal and professional relationships thanks to Murray’s insights. He has provided me the thoughts, tools and frameworks that not just build my leadership skills, but enable me to be cognisant for myself to be my own coach”

- COMMERCIAL DIRECTOR FOOD RETAIL

“Murray was able to help me find the root of an issue that has plagued me for all of my career. With Murray’s assistance I was able to turn around my approach completely and have used this for every high stakes engagement since.”

- A/DIRECTOR, ABORIGINAL HOUSING OFFICE

“This was a facilitated journey of self-discovery, true team building and applied learning which has resulted in growth of us as individuals, as a team and as a business.”

- PRESIDENT - PACIFIC, ENVIRONMENTAL MANUFACTURING

QUALIFICATIONS & ASSOCIATIONS

Accredited Coach, Level Three, IECL • Human Systems and Organisational Constellations • Mental Health First Aid

DIAGNOSTICS

Human Synergistics LSI, GSI, LI • The Leadership Circle • LCP • HBDI • DiSC • Team Connect 360 • GLWS Hogan 360

COACHING EXPERIENCE

Murray works one-on-one with senior leaders, emerging leaders and teams supporting them to build better relationships, grow influence, and develop the skills and practices to be able to adapt quickly and deliver results. He works across various sectors including hospitality, real estate, telecommunications, recruitment, FMCG, retail, tertiary education, insurance, property services, utilities, construction, government and not-for-profit.

COACHING STYLE AND APPROACH

Murray brings presence and commitment to building relationships, adopting a systemic approach to gain a new perspective and deeper insight as a starting point to meaningful work. His work is dynamic and underpinned by contemporary approaches including systems work, narrative coaching, and mindfulness. It is very much about working on real issues and learning in the moment.

BUSINESS EXPERIENCE

Murray has worked in Europe, the Middle East, South-East Asia and Australia in hotels, tertiary education, and consulting. His Group GM roles for Australian hotel chains required management of difficult stakeholder relationships as well as driving change in culture and ways of operating as part of transition. He continues to consult to hotel owners.

AREAS OF EXPERTISE

- Connecting to personal values and purpose to lift confidence and leadership presence
- Creating the shift to strategic thinking and developing relationships and influence at higher levels in the organisation
- Communicating a clear vision, establishing priorities, and bringing focus for self and team to deliver results
- Setting expectations, having the important conversations, and delivering results
- Bringing teams together to build a collective purpose and way of working that empowers the wider team, lifts engagement and performance.

PREVIOUS ENGAGEMENTS

- COO NFP - preparing for transition to CEO, shifted from operational to a more strategic view, lifting understanding, engagement, and influence across the organisation. Structures and practices in place to delegate more and maintain own energy and focus.
- Service Lead, Financial Services - move from problem solver to strategic lead lifting team capability, strengthening peer relationships to collaborate and deliver agreed on solutions quicker. Lift presence, trust, and influence at next level above direct manager.
- IT Platforms team, Financial Services - shift from individual silos to collective leadership, focus on strategic outcomes and strengthening relationships with key stakeholders to broaden perspectives, lift collaboration and influence and get more done as a team, faster freeing up team leader to focus on next level strategy.
- Director HR, Online Retailer - transitioning from regional to global role with complex reporting and stakeholder needs. Clarified the key relationships and shift in approach needed with a plan to develop them and work through the complexity.