



OSCAR TRIMBOLI

Oscar is a coach and coach supervisor with deep expertise in leading systemic change across industries, including financial services, professional services, and technology organisations.

Oscar lives in Sydney with his wife, where he helps first-time runners and ocean swimmers conquer their fears and contributes to the cure for cancer as part of Can Too, a cancer research charity.

TESTIMONIALS

"Working with Oscar brings results that are beyond expectations and one of the reasons for that is the way in which Oscar works. I find that Oscar challenges me and confronts me and has this intuitive ability to ask the question that needs to be asked instead of the question that I think I want to have asked."

MARKETING DIRECTOR, TECHNOLOGY

"Oscar has brought a unique perspective to the way I think about my business. Oscar helped me create a clear plan for the future and, more importantly, through my new plan in under 12 months I transformed my business and have created a new way to think about growth for me and my organisation. He is careful to listen and challenges me to be the best I can be."

MANAGING DIRECTOR, GLOBAL TECHNOLOGY ORGANISATION

QUALIFICATIONS & ASSOCIATIONS

Professional Certified Coach (PCC), ICF ▪ Accredited Coach, Level Three, IECL ▪ Team Coach Certification, IECL ▪ Coach Supervisor Certification, IECL ▪ Master of Business Administration (Marketing)

DIAGNOSTICS

TLC ▪ HBDI ▪ Hogan Assessment Systems

COACHING EXPERIENCE

Oscar is an experienced coach and coach supervisor with deep expertise in leading systemic change across industries including financial services, media, professional services, internet, software, and technology organisations. He creates his most significant impact when working with boards and executives who are looking to solve complex issues relating to organisational growth locally and globally.

COACHING STYLE AND APPROACH

Oscar's coaching style is challenging and direct. He invites leaders to explore beyond the immediate and obvious. He enjoys working with leaders who are on a quest to bring about sustainable long-term change and impact. Oscar's approach combines theory, neuroscience and his practical experience across many organisations, geographies, and industries.

BUSINESS EXPERIENCE

Oscar is a technology industry veteran with over 30 years' experience in software across sales, marketing, operations and product development at Microsoft, PeopleSoft, and Vodafone. At Microsoft, he led the 5-year journey to move Microsoft Office from DVDs to the Data Centre and their subscription business model. Oscar is the head of coaching faculty for The Marketing Academy Australia, supervising 30 executive coaches.

AREAS OF EXPERTISE

- Coaching in service of leading systemic change
- Coaching for improved influence and impact in global organisations
- Coaching to address leadership influence, style, capability, and presence

PREVIOUS ENGAGEMENTS

- CFO and Chief Actuary, Global Financial Services - coaching to transition their leadership approach during a significant international merger.
- CEO, Technology organisation – coaching through the process sale and integration of the organisation into a global organisation to maximise local and global growth.
- Leadership Team Coaching, Manufacturing - coaching to create leadership team values, vision, and measures of success, to adapt to a tripling of international demand.
- Leadership Team Coaching, Aged Care and Health - coaching to create leadership team values in the context of significant regulatory change.
- Leadership Team Coaching, Higher Education - coaching to create leadership team values, vision, and measures of success in a volatile external marketplace.
- Leadership Team Coaching, Professional Services - coaching to reposition organisation for local and international growth.