

# IECL

## COACHING EXPERIENCE

Joanna's international leadership experience in managing cross-functional teams in complex transactions and restructurings as an in-house consultant, together with her knowledge of the neuroscience of communication, makes her an expert in communication and influencing others to achieve results.

Joanna has facilitated peer coaching and leadership programs as well as coached senior executives in the legal, financial, luxury, construction, technology and government sectors in Asia, Europe, and the United States.

# JOANNA CHIN

Joanna is an executive coach and leadership development consultant who focuses on leadership development and communication.

Hong Kong based, Joanna's passion is to drive change in community, particularly in the areas of women in leadership and inclusive leadership. She is also a Keynote speaker.

### TESTIMONIAL

"Joanna's sharp instinct and astute understanding of the corporate world and its dynamics helped me excel in my role and grow beyond the role I was in. She was able to provide tools and techniques which helped me develop resilience. I would highly recommend Joanna to anyone who wants a coach with great EQ!"

- SENIOR VICE PRESIDENT, AVIATION FINANCE INDUSTRY

#### **QUALIFICATIONS & ASSOCIATIONS**

MST (Master degree) in Coaching, University of Cambridge (ongoing) • Professional Certified Coach (PCC), ICF • Certified Organisational Coach, Level Two, IECL • Certified Team Coach, IECL • Certified Coach, Neuroleadership Group • Adjunct Professor, Ivy Business School, Asia • Dispute Resolution Committee Member, ICF Global • "Woman to Watch" 2017, by The Women's Foundation • VP Gender Balance Committee, French Chamber of Commerce, Hong Kong • Certificate in Cognitive Behaviour Theory, Paraprofessional Certificate in Rational Emotive & Cognitive Behaviour Theory • Certificate in In Her Head • Mastery of Deep Facilitation with teams

#### DIAGNOSTICS

TMP • DISC • GlobeSmart • Harrison • Conversation Intelligence

#### COACHING STYLE AND APPROACH

Joanna's coaching approach is process-focused, and outcome driven. In addition, having gone through deep transformational experiences herself, Joanna takes clients on a journey of self-discovery and awareness, identifying mind-sets that prevent them from getting to the next level of success. Using tools, clients are empowered to express their inner thoughts and feelings in ways that strengthen relationships and increase influence with teams and stakeholders. She also brings a deep understanding of the mindsets of different cultures, and facilitates a transformation in thinking, and therefore positive personal change.

#### **BUSINESS EXPERIENCE**

Joanna is qualified as a solicitor in 3 jurisdictions. She started her career as a corporate lawyer working principally in corporate finance and mergers & acquisitions. She worked for Simmons & Simmons in Hong Kong and London, before moving into global/regional in-house legal and consultancy roles in various industries. During the financial crisis of 2008, Joanna was headhunted as legal counsel to lead over 13 countries in the separation of the AIA group from its parent company AIG and AIA's complex pre-IPO restructuring, culminating in the third largest IPO in the world at the time (US\$20.51 billion). She has been the trusted adviser of EXCO and C-Suites

# **AREAS OF EXPERTISE**

- Leadership from managing to inspiring, effective communication, deciphering hidden team dynamics
- Transition in career and mid-life, looking at a purpose-driven life
- Diversity & Inclusion women in leadership, leading a multi-cultural team

#### PREVIOUS ENGAGEMENTS

- CEO, Health Services personal effectiveness, purpose, and vision.
- Regional CFO, Luxury personal effectiveness and communication with regional team.
- Regional General Counsel and Compliance Officer, Banking developing strategies to build up an effective regional team.
- Senior Vice President, Aviation Finance leadership development and emotional intelligence.
- Senior Vice President, Public Relations building gravitas and communication.
- Partner, US Law Firm leadership development.
- Senior Global Partner, Big 4 Accountancy Firm review leadership vision and purpose and emotional intelligence.
- Senior Vice President, US Consultancy Firm executive presence and communication.
- COO, investment banking stakeholder management.