

# **KLEM HEDENIG**

Klem is an experienced and qualified coach. He has a strong background in private industry and held key positions in the public sector. Klem's expertise spans individual, group, and team coaching.

Klem has lived and worked in the Northern Territory for over 30 years. Klem often travels to remote parts of the Territory to enjoy the beauty of the landscape and to fish for Barramundi.

## **TESTIMONIALS**

"Klem, thank you for your work with the executive team. The feedback we received was overwhelmingly positive. I am aware that engineers and mining executives are not the easiest group of people to work with. You managed the project with unobtrusive excellence."

- HR MANAGER, MINING

"I see things differently now and I know we will be ok. Thank you so much.
- CEO, TOURISM

"You showed the way on how to bring about change and to get managers to have a greater focus on clients rather than just following (often outdated) processes. Our staff seem to embrace the new philosophy as it allows them to be more flexible to meet client demands."

- DIRECTOR, GOVERNMENT

QUALIFICATIONS & ASSOCIATIONS

Accredited Coach, Level Three, IECL = Certified Coach

Supervisor, IECL = MBA. = B.Ed. = Dip.Ed. = Dip.

Hypnosis. = Trade Cert.

DIAGNOSTICS
TMS • TMP 360



#### COACHING EXPERIENCE

Klem has been successfully delivering executive, management and conflict coaching services for private sector organisations, whole of NT government and commonwealth, local government, non-government and indigenous organisations across all regions in the Northern Territory. Klem's coaching engagements are with a range of diverse companies, across all leadership roles.

# COACHING STYLE AND APPROACH

Klem prefers the holistic, empowerment and resilience approach to individual and group coaching. He uses the talents, skills and strengths of individuals to help them steer through the complexities of today's business environment. Klem assists counterparts to align personal with organisational values to optimise achievement. Klem customises his coaching programs to fit organisational and individual needs.

# **BUSINESS EXPERIENCE**

Klem was employed in executive positions in the service industry in Australia and overseas, was a lecturer in management and head of department at Charles Darwin University before embarking on his coaching career in 2003. Klem also held a position of manager of learning and development for a private organisation for 8 years. Klem always had a strong interest in developing people at any stage of their career.

## AREAS OF EXPERTISE

Much of Klem's coaching work is developmental. He helps counterparts to grow professionally and personally. Klem assists his counterparts to identify and remove obstacles which impede their development. He inspires counterparts to take ownership of their own change management strategy and plan.

# PREVIOUS ENGAGEMENTS

- CEO, Tourism coached counterpart through organisational turmoil to restructure, rebrand and reinvigorate the organisation. Coached counterpart to manage high range stress levels in the organisation.
- Manager, Mining delivered developmental and change management coaching program to the executive team to assist in the restructure of the organisation. Helped the team to develop strategies to minimise resistance to change.
- Executive, Government designed and delivered leadership development programs followed by individual coaching for the leadership group. The focus of coaching was to move the department from a process focus to a client attentive organisation.
- Leaders, Government developed and delivered an internal learning framework. For two years Klem delivered over 80 coaching hours and other services throughout the NT.
- Technical Executives, Media delivered management and conflict coaching.
- National Not-for Profit organisation delivering coaching and training services.