



## TONY SLOMAN

Tony is an accomplished facilitator and coach. He is passionate about developing influential, authentic speakers who can conquer their nerves, engage an audience, and maximise their credibility.

Tony loves spending time with his wife and teenage children, performing, travelling, walking and 'doing breakfast.' He swims throughout the year in his local ocean pool and through mindset alone has conquered his fear of ice-cold water.

### TESTIMONIALS

"Before Xmas I hosted a whole of firm event at our organisation - I used many of the very helpful tips you gave me (including rehearsing!), and it was awesome - I really enjoyed it (no nervous voice cracking) and according to the copious feedback so did everyone else. Super happy."

- COO, FINANCIAL INDUSTRY

"Tony is an incredible teacher and mentor from instilling confidence in the way I present and engage with others not only professionally but also in social environments. I cannot thank Tony enough for his insight, vision and direction."

- MANAGER, SERVICES FIRM

"Thank you for your expert care and coaching over the past 10 weeks. I have noticed a huge shift in how I 'turn up' and the importance of the intra-connection piece to 'why I am in the room.' I have a tangible list of tools to help me through difficult situations and know the key ingredients to position myself as an influential communicator. I will use all I have learnt in this period of deep change and into the future"

- SENIOR LEADER, UNIVERSITY

### QUALIFICATIONS & ASSOCIATIONS

Accredited Coach, Level Three, IECL ▪ Bachelor of Science in Computing, Information Systems and Accountancy, UNSW ▪ Dip. Of Associateship in Professional Acting, Guildhall School of Music & Drama (London) ▪ Cert IV in Assessment and Workplace Training, Macarthur Community College

### COACHING EXPERIENCE

Tony relishes opportunities to facilitate groups and is comfortable coaching at all organisational levels. He has experience in training corporate teams, government departments, the higher education sector, the medical sector, not-for-profits, and SMEs. Tony can bring the most out of counterparts at all levels of experience, and he has had outstanding results in transforming the communication style of executives who tend to be more analytical or introverted.

### COACHING STYLE AND APPROACH

Tony is highly attentive in his approach and places the needs of his counterpart above all else. The space that Tony creates for his counterpart is safe, free of judgement and bias, creative and challenging. Tony has a deep interest in the physiology and psychology of critical communication. He is a great listener, able to 'read' the multiple levels that impact leaders when they are under the spotlight. His learning approach is underpinned by his own unique methodology, through mindfulness, thought leadership, science, psychology, coaching principles, and evidence-based practical application.

### BUSINESS EXPERIENCE

Tony has been leading his own business for over 11 years, he also has 13 years' experience in the financial services sector inside large organisations as a product trainer, business development executive and relationship manager. He developed expertise in risk assessment, leadership, sales, communication skills, IT, financial reporting, legal and administration. Tony has facilitated corporate team-building events, facilitated workshops in emotional intelligence, diversity & inclusion, efficiency and effectiveness, facilitation skills and coaching conversations for frontline leaders.

### AREAS OF EXPERTISE

- Presenting in virtual and face-to-face modes
- Executive presence and personal brand
- Pitching to senior leaders
- How to communicate as the most calm, confident, authentic version of yourself when you are in high-stakes situations
- Overcoming your fear of public speaking
- The 'vocal instrument' - engaging and inspiring an audience by bringing your voice, movement, and body language to life

### PREVIOUS ENGAGEMENTS

- Deputy Vice Chancellor/Professor, University – virtual one-on-one coaching program in 'high-stakes' communication. Transformation of voice, confidence, presence. Counterpart is applying new techniques and a new mindset to a range of scenarios with great success - town hall presentations, high-profile stakeholder engagement, media, and politics.
- Executive Manager, large publicly listed Australian Bank – virtual one-on-one coaching program in 'high-stakes' communication. Focus on transforming highly technical reports to a narrative form, that engage, influence, and inspire senior stakeholders in the bank (including the CEO). Focus on rhythms in speech, body language, and how to 'read' an audience.
- Leadership Team, Law Firm – coached the leadership team in 'high-stakes' communication skills. Shortly after the managing partner presented to the board of an ASX-listed entity and attributed their success to the recent training.