



JON PASSARO

Jon focuses on working with individuals and teams in demanding, high-pressure environments, often in an international and multilingual context. His coaching work is informed by his previous career as a lawyer in top international law firms and as in-house legal counsel at an intergovernmental organisation.

A dual French/US national, Jon is a passionate skier in the winter, avid runner in the summer, and a committed yogi and reader of literary fiction in all seasons.

TESTIMONIALS

"Before working with Jon, I was constantly asking myself: am I capable of doing this? Is this ok? I felt stuck. Jon helped me to become more confident at work, and to identify what I am comfortable doing and what is a bit of a stretch but still within my reach."

- COMMUNICATIONS OFFICER,
INTERGOVERNMENTAL ORGANISATION

"Since I have started working with Jon, I have not only been promoted twice; I have renewed my enjoyment in my job and my motivation to continue in it. I feel more confident that if I want to take on more responsibility, I would enjoy that and would be able to find a path to get there."

- CHIEF OF MEDICINE, HEALTHCARE

QUALIFICATIONS & ASSOCIATIONS

Professional Certified Coach (PCC), ICF ▪ Accredited Coach, Level Three, IECL ▪ Juris Doctor, Harvard Law School ▪ MPhil, Medieval English Literature, University of Cambridge (Magdalene College) ▪ BA, Philosophy and English Literature, University of Pennsylvania



COACHING EXPERIENCE

Jon works with emerging and senior leaders in fast-paced, high-pressure environments to build self-confidence, raise self-awareness and improve communication with colleagues and stakeholders. His clients typically work on multinational, cross-cultural teams with a global reach. Jon also has experience coaching teams to align priorities and streamline processes in order to manage heavy workloads and competing demands.

COACHING STYLE AND APPROACH

Jon's no-nonsense, direct approach to coaching is informed by his background as a lawyer; it is balanced out by his warm and approachable demeanour that quickly puts people at ease. He is driven by the observation that powerful change happens when we take the time to understand our current situation and learn new ways of understanding what got us there, instead of simply racing on to the next emergency.

BUSINESS EXPERIENCE

As an international arbitration lawyer at two leading global law firms, Jon worked on cross-border teams advising clients in North America, Europe, the Middle East, and Asia on geopolitically sensitive disputes ranging into the billions of dollars. He then moved to the in-house legal team at the OECD, where he advised on intellectual property issues, commercial transactions, and partnerships with governments.

AREAS OF EXPERTISE

- Developmental coaching for increased self-confidence and motivation
- Transition coaching for emerging leaders and leaders in transition
- Coaching for enhancing performance and wellbeing.
- Coaching for improved communication across industries, disciplines, and cultures

PREVIOUS ENGAGEMENTS

- Chief Technology Officer, Food and Beverage Industry - transitioning to a new role in a new industry; developing leadership style; cross-cultural communication; managing a cross-border, hybrid team..
- Chief of Medicine at a major hospital - breaking down silos to pursue transversal projects and meet ambitious financial and patient-care KPIs.
- Partner at a top-ranked Continental European law firm - improving self-confidence and networking skills; developing a growth strategy for her practice group.
- Senior Barrister (King's Counsel) at the English bar - developing a growth strategy and business plan for ensuring long-term sustainability of practice.
- Senior Associate at a top-ranked UK law firm - developing managerial, technical, stress-management and client relations skills to prepare for transition to partnership.

LANGUAGES

English ▪ French