



The leading provider of ground
segment for Newspace Missions.



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CEO and Founder

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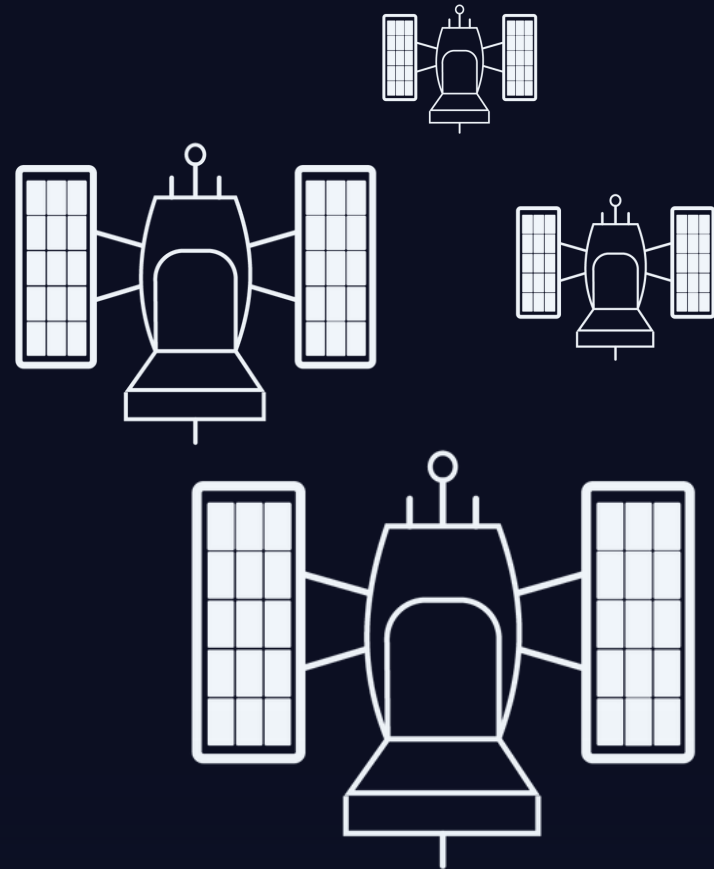
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COO and Co-founder

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Paradigm Shift

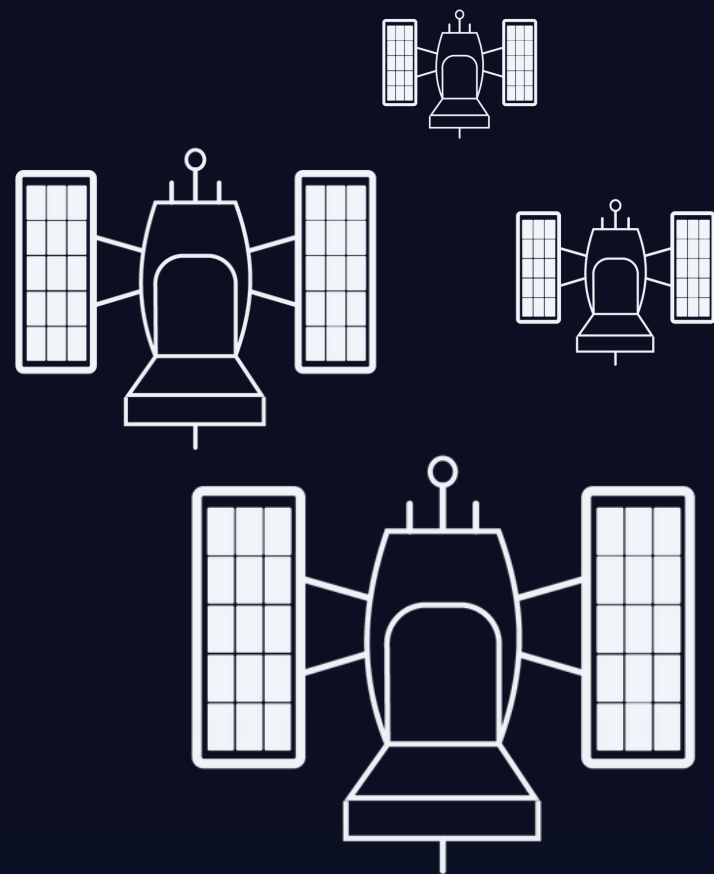


Legacy Space

€50-300 mn

Up to 2021: 4800 satellites

Paradigm Shift



Legacy Space

€50-300 mn

Up to 2021: 4800 satellites



New Space

€0.5-5 mn

Until 2030: 30,000 satellites

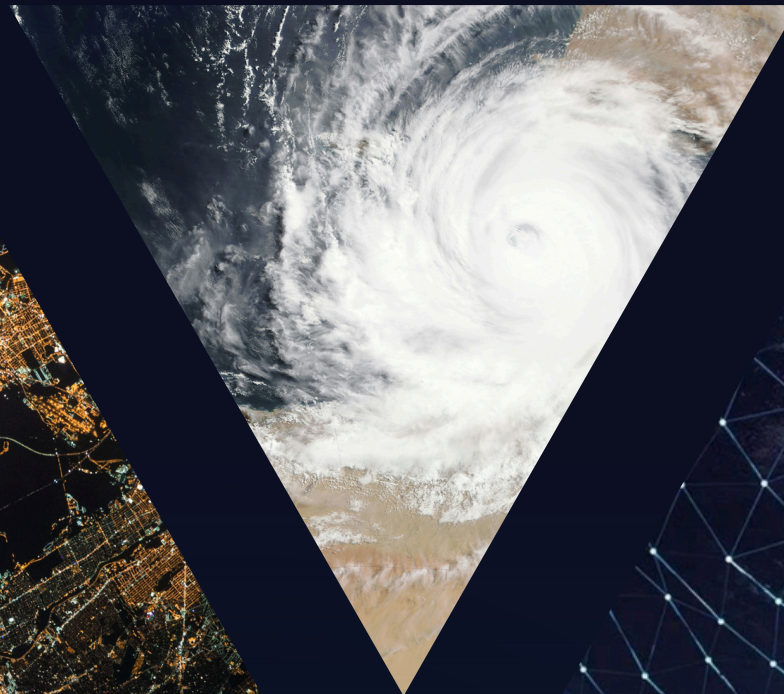
Market Drivers

Weather & Science

Internet of Things



Earth Observation

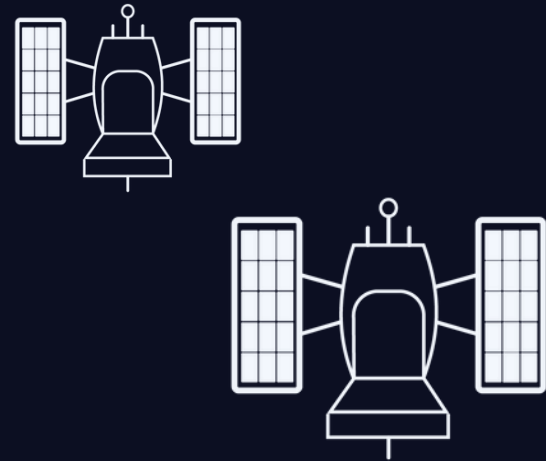


Communication



Problem

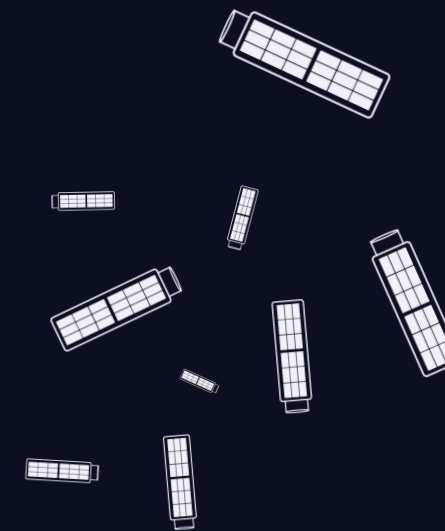
€50-300 mn



Legacy Space

€2 mn

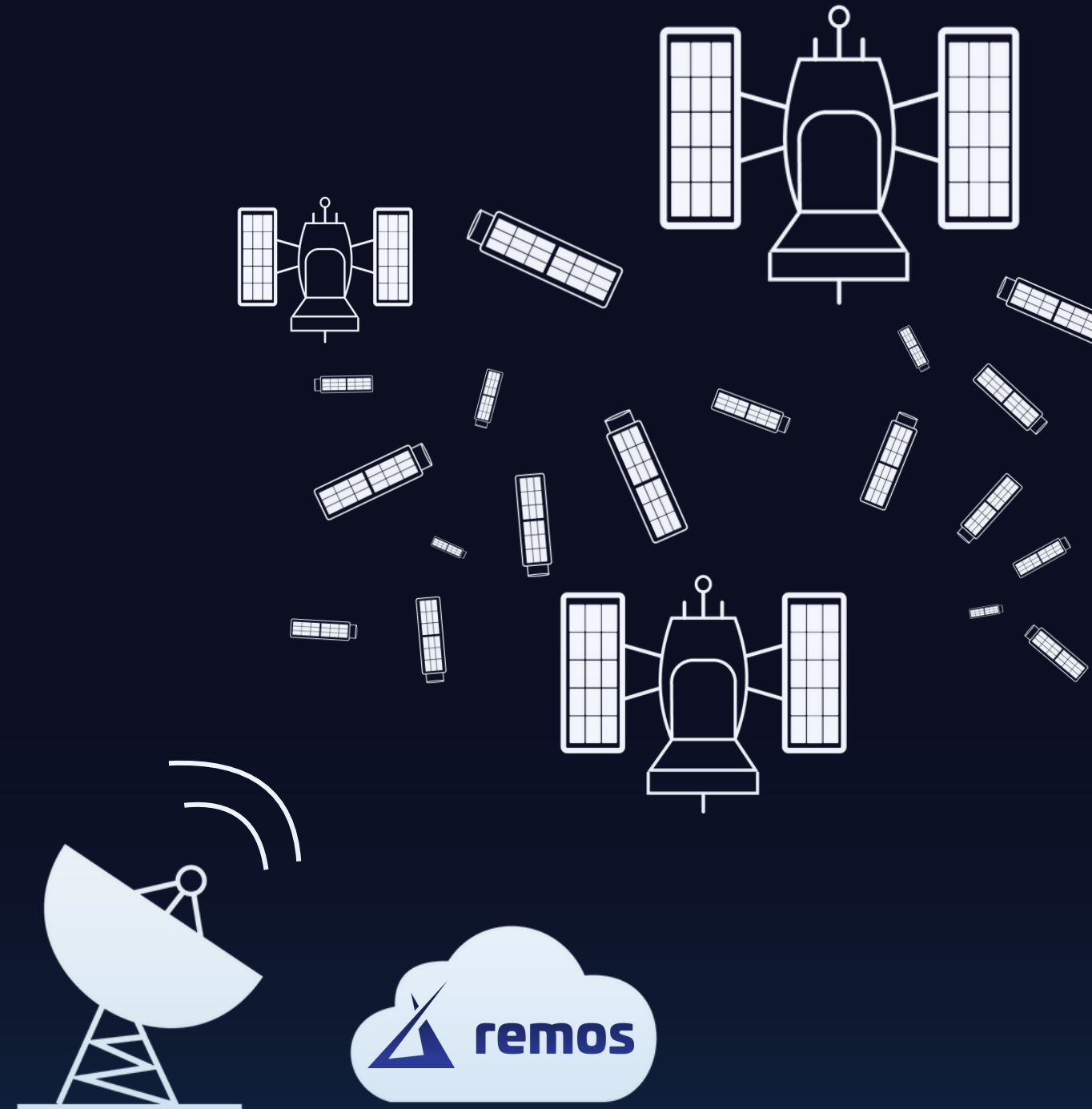
€0.5 - 5mn



New Space

<80%

Solution



Our solution

Complete Integrated solution
to simplify mission control
operations

Easy to Integrate with a
single REST API for control
and a Streaming API
for telemetry

Low learning curve

**Compatible with different
satellites** - no vendor lock-in



Modem

Antenna controller

Scheduler

Sequencing

Diagnostics

API

MCS



- Dashboard
- Groundstation
- Satellite
- Real time

Antenna

Connected

Azimuth

Elevation

RF Chain

Disconnected

Channel 1

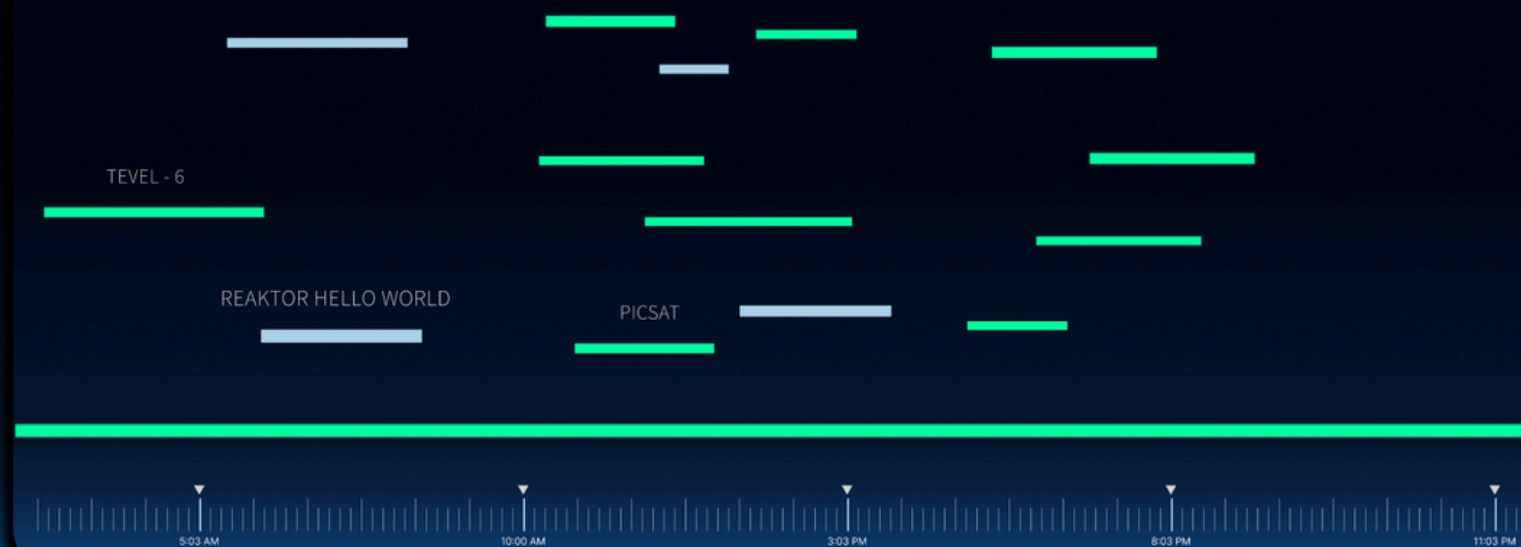
Channel 2

HPA 1

HPA 2



Pass scheduler



INSPIRESAT
ID Number: 51657
Next pass: 08:05:37

AOS 2022 - 09 - 14 22:31:49

LOS 2022 - 09 - 14 22:41:54

Maximum Elevation 63.4103°

DURATION 00:10:05

Competitors

					
Price					
Single API for control					
All in one software					
Multiple Satellite Support					
					
	Legacy Space		Smallsat Vendors		

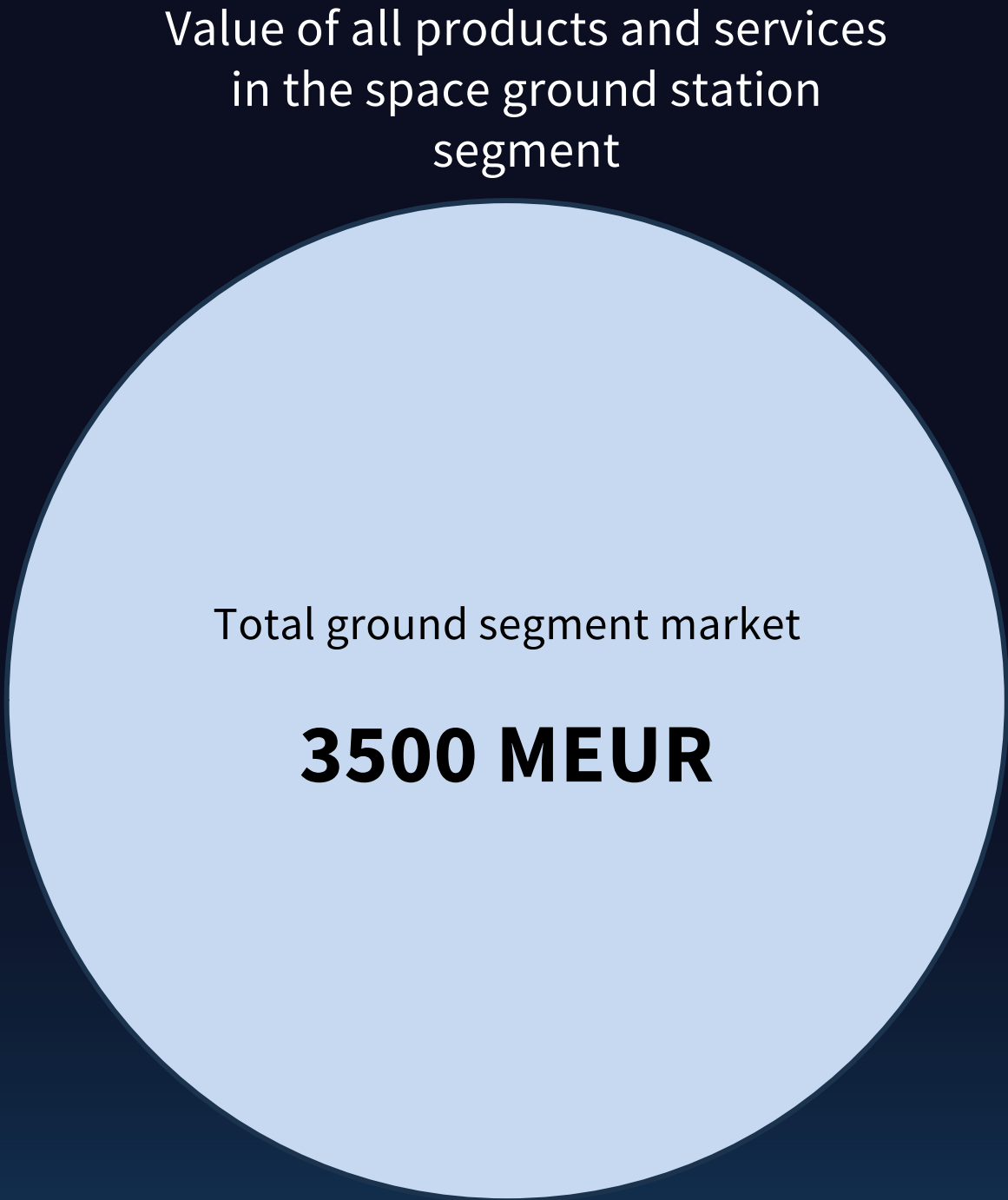
We aim to capture 3% of the market by 2031

Generating ~13.4 MEUR annually

Our business opportunity - current portfolio of software-defined baseband solutions sold to new and retrofitted ground stations

There are 50,000 ground stations in the world
20% needs retrofit/upgrade every year
1500 new ground station being built each year

Estimated achievable market capture - 20% of the relevant market



3% of the relevant market



Our offers



Perpetual Modem

PC + Digitizer + SW

€24-40k

20% yearly Support



Perpetual GS

Antenna + PC + Digitizer + SW

€60-300k

20% yearly Support

amazon

Azure



License

SW only, need own
infrastructure or public cloud

€7-12k / year

Traction

€2.5 Mn
RFQ Stage



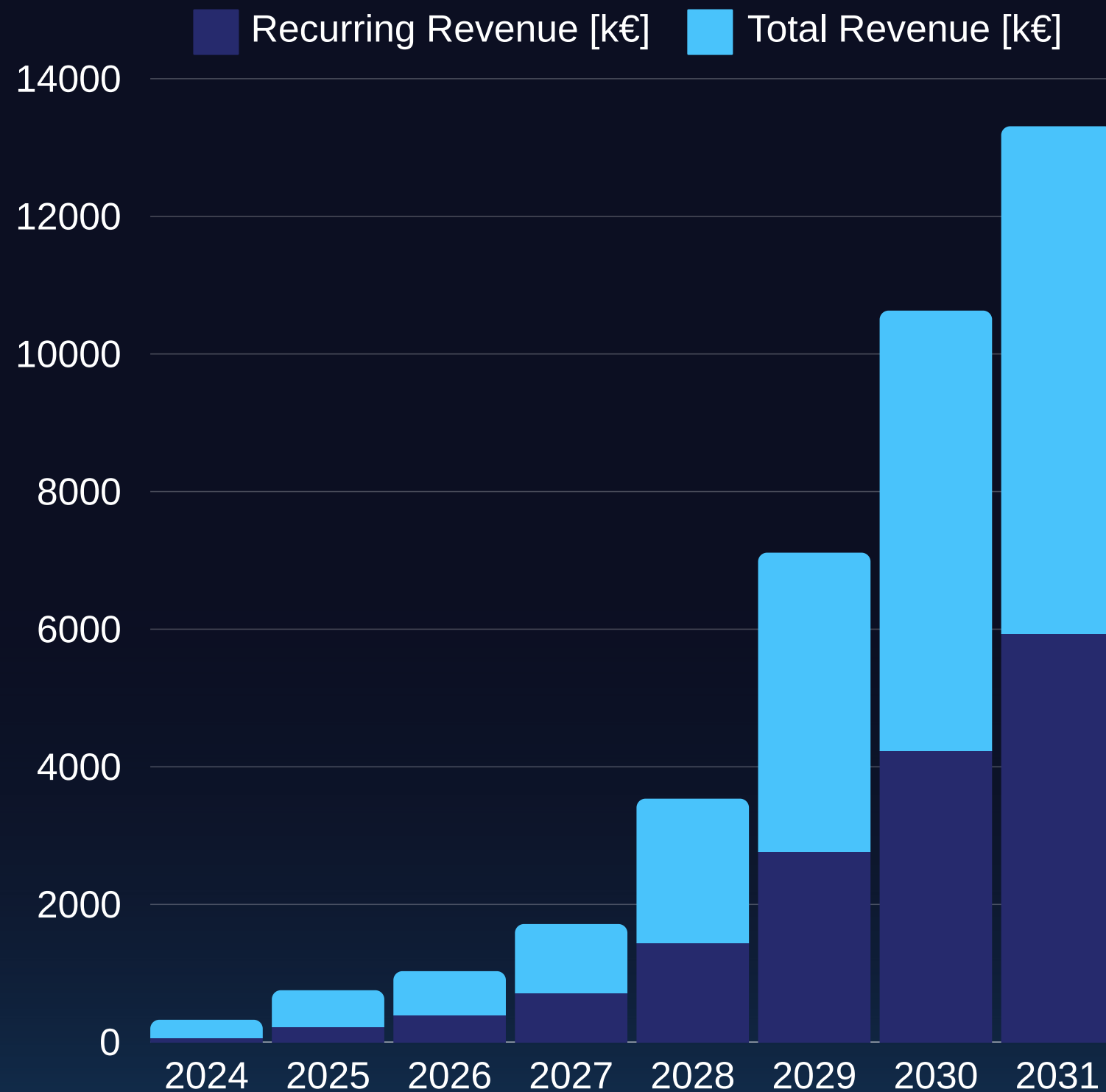
€500 K
Late Stage



€370 K
19 Contracts closed
13 Companies
9 Countries



Financial projections & Capital need



- €0.7 Mn capital raise end of 2024
- We aim to reach sales of 13M EUR by 2031. Please note, that 45% of this will be recurring revenue.
- Capital will mainly be used to scale up sales
- Current runway is 12 months without any new sales.

Meet our team

Full time



Dr Moses Browne
CEO
Ph.D in SDR for Satellite
ground operations at Swedish
Space Corporation



Petter Lindberg
COO
Msc in Space Engineering

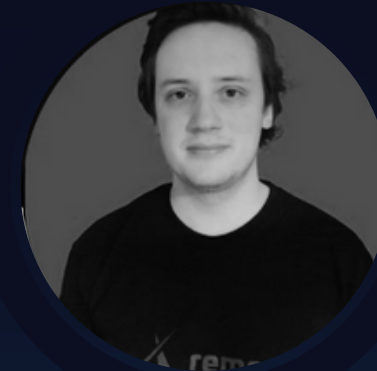
Part time



Thilini Wijewarna
CCO
Msc in international
business



Indunil Basnayake
Business administrator
Msc in international business



Ivar Gruneau
Software developer
Msc in Computer science

Meet our board



Stefan Gardefjord
Former CEO Swedish
Space Corporation



Marcus Friman
Co-founder of Netrounds



Christer Andersson
Space and Military Earth
Observation Expert



Mustapha Elriz
Founder of Satconsult



Emma Hansson
Head of Incubation
ABI

Why Remos will win this race

- Very specific knowledge - not a lot of people who know how to build this
 - LTU only space University in Sweden
 - Dr. Moses was hired by SSC to find a solution
- Remos have come the furthest, other tried and failed
 - Terma
 - Invested €3 Mn, now looking to acquire us instead
 - Contec
 - Using our solution instead
 - Approached by several national space agencies
 - Spain
 - Germany
 - South Korea
- Other Startups only competition at the moment
- Selected by EU commission as top 20 startups in the space industry



Association

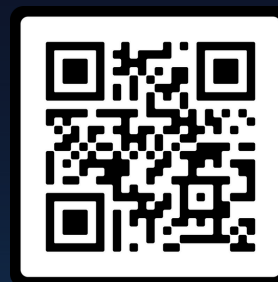


CASSINI
Business Accelerator



Thank you!

Closing date: End of 2024



SCAN ME

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