

Washington  
**STATE FAIR**  
"Four BIG Weekends!!!!"

Dear Potential Vendor,

Thank you for expressing your interest in exhibiting at the 2020 Washington State Fair scheduled for September 4<sup>th</sup> – September 27. We have planned an exciting fun-packed 20 days of entertainment, rides, food, exhibits and more. Each Tuesday **and the first Wednesday**, the fairgrounds will be closed to the public to give vendors the opportunity to rest, relax, and refresh. Vendors will be allowed limited access so that they may restock their booths.

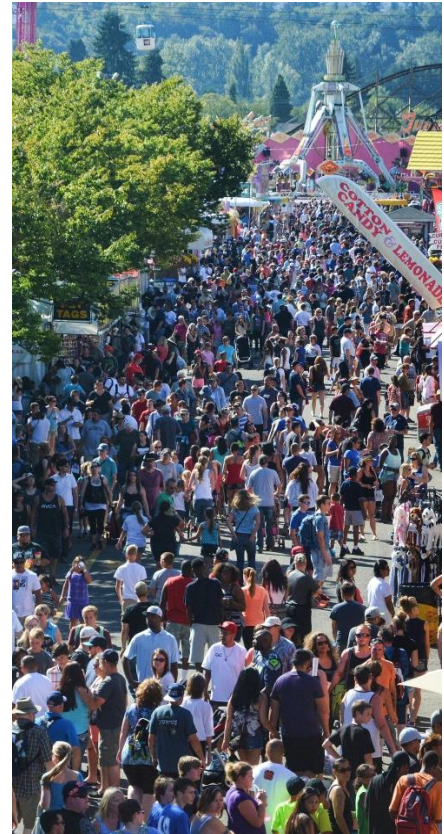
There is an Application Fee of \$100 for each 10 x 10 space applied for. Application will NOT be processed unless the appropriate fees (*see rate sheet*) are included with the application. This application fee applies towards your booth fee (*see rate sheet*), but is non-refundable in the event you decide to cancel that booth. *If not selected to participate in the 2020 Washington State Fair, your application fee will be refunded.*

Please return your application for the Washington State Fair as soon as possible. If you are selected to participate in this event you will be issued a license agreement and payment schedule. We require fifty percent (50%) of the deposit to be paid within 30 days of the contract being issued, with the remaining balance due **July 1<sup>st</sup>**. Failure to adhere to the payment schedule may forfeit your contract and any funds already paid. Contracts issued after July 1<sup>st</sup> require full payment with returned contract.

**WE NEED YOUR HELP!** As you are filling out your application, please include a product listing, pictures or brochures of the products (*including Brand name*) you intend to sell or display. These product listings are extremely important; we develop a product listing that identifies each exhibitor, so we can refer the public (*your customers*) to your booth. A product listing also helps us reduce duplications or over-saturation of the market area. Please keep in mind that we do not guarantee exclusivity for any products exhibited at the fair. If the product listings, pictures, or brochures are not included, we will consider the application incomplete. Incomplete applications may not be considered.

**The following products are NOT being solicited or given consideration at this time even if they have been allowed in the past: Tens Units, Massagers, Hair curling irons or products, Skin Creams or Facial products, Mattresses, Psychics, Palm Readers, Tarot Card Readers; Henna, Temporary Tattoo, Airbrush, Face Painters; African or South American Clothing or Jewelry; Gaming or Amusement vendors.**

• MORE •



Vendors that are overly aggressive and do not stay within the assigned booth space, may be removed from the remainder of the fair with any fees paid forfeit and non-refundable.

Some product categories may be transferred to the Sponsorship Department for their consideration.

General Liability Insurance for \$1,000,000 per occurrence, \$3,000,000 aggregate and product liability limit is included in the booth fee. The following products and/or services will be required to provide a certificate of insurance with the same limits naming the Western Washington Fair Association as additionally insured: *permanent tattoos, henna tattoos, body piercing & massages; wheelchair/stroller rentals; medical/dental services/screenings/testing; climbing walls; herbal supplements, weight loss/stop smoking patches/pills, auto or auto parts, inflatable amusements; amusement rides/devices.* Booth fees are as published even if you have your own or are required to supply insurance.

Please note that there may be large exhibits or activities placed outside of buildings or in specific areas such as Showplace Way & Grand Avenue or at the South end of Grandstands. These exhibits are important to the overall presentation of the Fair. We thank you for your understanding and cooperation.

For your convenience, we have included:

Application (must use back to list products)  
2020 Rate Schedule

Building Maps are available on-line at: <https://www.thefair.com/get-involved/vendor-info>

Return your application to:

**Washington State Fair**

**Vendor Services**

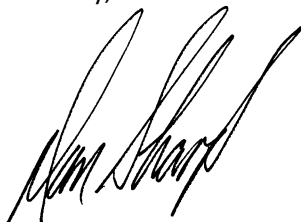
110 9<sup>th</sup> Avenue SW  
Puyallup, WA 98371-0162

or by fax to: Fax: (253) 841-5390

or email to: [kim@thefair.com](mailto:kim@thefair.com) , [carissas@thefair.com](mailto:carissas@thefair.com) or [vendorservices@thefair.com](mailto:vendorservices@thefair.com)

Again, thank you for your interest in participating in the 2020 Washington State Fair. If you have any questions, feel free to contact us at (253) 845-1771.

Sincerely,



**Dan Sharp, CFE**

**Vendor Services Manager**

Washington State Fair  
110 9th Avenue SW  
Puyallup, WA 98371-0162  
253 841-5390 fax

[dan@thefair.com](mailto:dan@thefair.com)     [www.thefair.com](http://www.thefair.com)

**Washington State Spring Fair** April 16 – 19, 2020

**Washington State Fair** September 4 - 27, 2020 (Closed Tuesdays & Sept. 4)

**"Four Big Weekends!!!!"**