



Information for Potential Food Vendor at the Washington State Fair Puyallup, Washington

Thank you for expressing an interest in providing food services at the Washington State Fair. The Fair provides the opportunity to serve over one million guests annually.

If you are selected to participate in the Washington State Fair, you will be joining an established "Fair Family" that has been working together well over 120 years. Selection of potential vendors depends upon space availability, menu offerings, and experience in providing quality food service at fairs & festivals. The Washington State Fair enjoys a vendor return rate of over 98 to 100% annually.

If you decide to apply for the opportunity to participate in the Washington State Fair in the future, send a proposal outlining experience at other fairs/festivals, size of space required, complete ownership disclosure, credit references, proposed menu (*don't need pricing at this time*), and photos of the booth including signage. For your convenience an application is attached. Your application will be kept on-file for three (3) years in the event an opening becomes available.

A few things that you should know:

1. The Food Vendor pays to the fair a minimum deposit versus a percentage of gross sales (less sales tax). Currently the following percentages apply:
 - 24% - General food, soft drinks, water
 - 27% - Espresso, specialty drinks
 - 31% - Ice Cream products, dessert items, donuts
2. Each sale transaction must be recorded using a cash register. The Fair reads the register tapes daily. Over-rings and/or voids are NOT allowed. These are the sales records used to calculate the percentage of sales due to the Fair. Payment to the Fair must be made on a daily basis.
3. The Food Vendor is responsible for and must supply working electrical meters. Natural gas is available at most locations through PSE. (*Propane is not allowed*). There are water and sewer connections throughout the fairgrounds.
4. Each Food Vendor is supplied with adequate admission passes for their workers.
5. The fair reserves the right to limit menu items offered. With the exception of scones, corn dogs and cotton candy there are no exclusive items allowed. All beverages (*carbonated and non-carbonated*) must be purchased from the on-site Coca-Cola distributor.
6. Mandatory Hours of Operation

Sunday before Labor Day	9:30 am – 10:30 pm
Labor Day	9:30 am – 9:30 pm
Each Tuesday	CLOSED
First Wednesday	CLOSED
Fridays.....	10:30 am – 10:30 pm
Saturdays	9:30 am – 10:30 pm
Sundays.....	9:30 am – 9:30 pm
Monday, Wednesday, & Thursday	10:30 am – 9:30 pm

Fairgrounds will be open to the public one-half (1/2) hour before buildings
Food Vendors are encouraged to be open beyond these hours, when there are patrons on the grounds
7. Sales Tax rate for Washington State Fair is **9.9%**, use location code **2771** when reporting sales.

We hope you find this information useful. If you have any further questions feel free to contact:

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