

The future of graphite

#### Annual General Meeting Presentation

Shaun Verner, Managing Director and CEO

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#### Safety, our people, our community and our environment

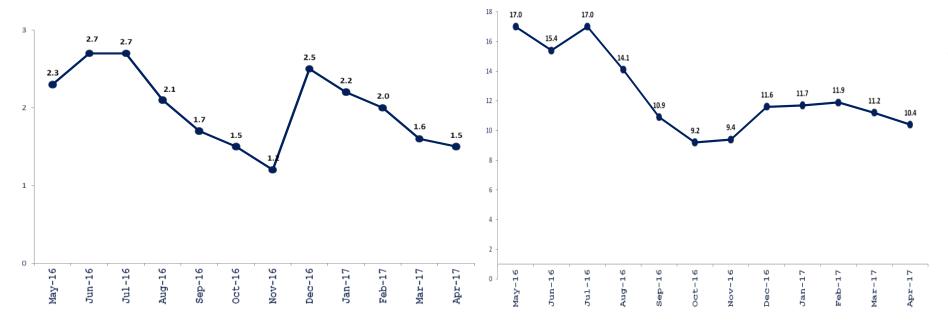


National Women's Day celebrations at (left) and critical risk management training at Balama (right)



## **Safety – Our highest priority**

TRIFR = 1.5 (target = 2) Zero recordable injuries in 2017. 



All Injury Frequency Rate (AIFR) - 12mma

Total Recordable Injury Frequency Rate (TRIFR) – 12mma

2 million hours Lost Time Injury Free. 

Minor first aid injuries associated with light abrasions to hands and legs are most commonly reported injury (non-recordable). 



### **Our People**

- □ Strengthened our Executive ranks
- Darrin Strange (Chief Operating Officer) and his team are laser focused on delivery of the Balama Project
- □ In Mozambique:
  - Currently at over 90% local Mozambican employees
  - Approximately 70% from the eight local  $\succ$ host communities
  - 23% female employees  $\succ$





### **Our Communities – 8 Host Communities around Balama**

- Integrally engaged in our development
- Treated with respect
- Given the strongest opportunities to share in personal, social and economic development from our work

#### **Examples:**

- Local Development Agreement delivering  $\succ$ social progress
- Resettlement action plan
- Finalising a MOU to establish a Balama  $\succ$ Training Centre in H2 2017 that will provide training opportunities for at least 500 people from local communities over the next 5 years



Awards night for the completion of training for Balama process plant shift workers



### **Sustainability & Environment**

□ Remain committed to respecting and taking care of our environmental footprint

- □ No significant environmental incidents last quarter
- □ Completed baseline surveys:
  - Flora and fauna
  - Radiation
  - > Fisheries
- □ All results are in line with our Environmental License and International Standards



### **Key strategic objectives**

Construction completion, commissioning and ramp up at Balama

Executing proprietary market analysis and implementing the sales and marketing plan

Further developing and executing the Battery Anode Material strategy

- Maintaining balance sheet strength
- Executive and professional recruitment

Significant progress made on all objectives.



#### **Balama Project update**

- Currently, the Balama Project is approaching 80% complete
- Capital budget remains at US\$193 million plus a project contingency of US\$7 million
- Commissioning activities have commenced
- Production ramp up volumes expected to be 140kt to 160kt of flake graphite concentrate in the first 12 months of production
- 250kt to 300kt of production in the second year
- Water Pipeline Construction Agreement granted and construction has commenced
- Mining Agreement continues to progress through government approval channels with no issues or changes identified





Ore bin (top) and primary mill and flotation (bottom)



### **BAM Project update**

Initial BAM team mobilised to Louisiana under Chief Operating Officer – BAM Project, Paul Jahn

- Finalising site lease for the Qualification Plant in Louisiana; environmental permitting progressing well concurrently
- Front End Engineering Design (FEED) is complete, transitioning to detailed engineering design with a US firm
- Qualification Plant on target for production in Q1 2018
- Commercial Plant planning for 2019 is on schedule, with additional commercial options developed before the Bankable Feasibility Study (BFS)
- China Pilot Plant will be relocated to Perth in mid CY 2017
- MOU in place, contract under negotiation with Cadenza Innovation in the United States for a long term product testing and development partnership, focussed on the development of advanced BAM products



### **Commercial developments**

- Deep market analysis, segmentation, value-in-use analysis and product placement planning
- Implemented an integrated sales and operations planning process, carefully balancing production with demand in the traditional and BAM markets
- Comprehensive (mine to port) logistics contract signed with Grindrod, a major African logistics provider, covering the full domestic logistics requirement
- Multiple large scale sales initiatives and negotiations have been progressed including:
  - MOU with BTR New Energy Materials, the world's largest battery anode manufacturer
  - Finalisation of a Statement of Sales Intent (SSI) with an European trader consortium for a minimum of 15kt to 25kt per annum for 5 years
  - Operationalisation of existing offtake agreements and MOUs with Chalieco, Marubeni, Hiller Carbon and other traditional market customers
  - Toll processing options developed to produce spherical graphite using Syrah flake in China, targeting earlier  $\geq$ entry into this market
  - Conditional SSI signed with a major anode producer for battery grade spherical graphite  $\geq$



### **Our Financial Position remains strong**

US\$135 million in cash reserves as at the end of March 2017

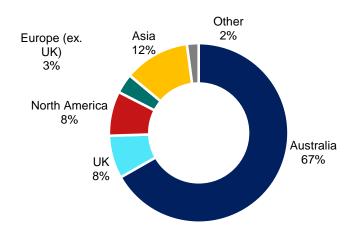
□ Total cash spend on the Balama Project of US\$138 million with further commitments of US\$30 million as at the end of March 2017, bringing total cash spend and commitments to US\$168 million

Fully funded to deliver the Balama Project and well advanced on a US\$50 million working capital debt facility



### **Investor Relations**

- Actively marketing to a wider potential shareholder base
- □ Lots of interest
- □ Short selling:
  - Very active in recent months  $\geq$
  - Very disappointing
  - Conducted discussions with the relevant >authorities
  - Most effective way to neutralise the shorts is to >deliver on our objectives



Geographic analysis of investors, April 2017 (Source: Orient Capital Pty Ltd)



### **Acknowledging our People**

I am extremely proud of our people and watching them work together as a team across Australia, Mozambigue, the United States and United Arab Emirates to make this project a reality has impressed me greatly.

I would like to thank all of our employees for their strong commitment to Working Safely at all times as no job is worth risking harm to ourselves or to others.

I would like to acknowledge the diverse workforce that we have created and will continue to establish as it affords a richness of ideas and effective problem solving that have been critical to Project Development activities.

Our people and the relationships they have forged with key stakeholders have played a significant role in getting us to where we are today.

Thank you to all involved.



# Conclusion

- Syrah is the only major natural graphite development project in construction globally, and is fully funded for production of graphite concentrate from Balama in only a few months' time
- We have an extraordinary deposit with almost 60 years mine life as the largest natural graphite producer globally
- □ We have a world class tier 1 asset by any measure size, quality, life, expandability
- Our grade advantage is significant. It requires less work and lower cost to produce high carbon content concentrate, which will over time attract a premium price
- We are positioned and will remain in the lowest quartile of the cost curve
- And we are advancing our downstream BAM project to capitalise on the available margins and exponential growth in the global battery market
- In doing so we are deeply commercially engaged with the major consumers in the traditional and downstream markets building baseload contractual relationships – including that with BTR, the world's largest battery anode manufacturer

