

## Syrah Resources and Graphite Market

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**Corporate Background** 



## Syrah Resources: Only major new supplier of natural graphite

#### **Operations**

- First production November 2017
- Customer shipments commenced January 2018
- First revenue received February 2018

#### Global supplier of flake graphite

- Sales agreements with global customer base
- Exposure to high growth markets graphite is key component in Li-Ion battery anodes
- Diversified end markets including battery & industrial ٠
- First significant graphite exporter to China ٠

#### Largest natural graphite producer

- Balama Tier 1 asset: 17% grade, LoM > 50 years, 350ktpa capacity
- Targeting first quartile cash costs
- Market share ~40% by 2020

#### Value accretive strategy

- Aim to be the first integrated battery anode material producer outside China
- Optionality to expand Balama production
- One of the largest vanadium deposits in the world





## Q1 2018 Highlights

Health, Safety	- Strong safety record continues with Total Recordable Injury Frequency Rate (TRIFR) of 0.8
and Community	<ul> <li>President of Mozambique, His Excellency Mr Filipe Nyusi, officially opening the Balama Graphite Operation at an onsite inauguration in April</li> </ul>
Balama Graphite Operation	- Fines dryer repaired and operational post quarter end, ahead of schedule
	<ul> <li>Q1 production of 11.2kt. Production below plan, current production rates improving with increased recoveries, plant throughput and stability to deliver significant uplift in daily production</li> </ul>
	- Plant consistently producing carbon grade >95% and particle size distribution within specification
	- Targeting lower end of 2018 production guidance of 160,000 to 180,000 tonnes <sup>1</sup>
	<ul> <li>Cost base well positioned for C1 production costs <us\$400 2018<="" by="" end="" li="" of="" t=""> </us\$400></li></ul>
Sales and Marketing	- Sales and qualification shipments commenced in January to all major customer markets
	<ul> <li>Positive qualification feedback from &gt; 20 customers across industrial and battery markets</li> </ul>
	- Additional spot and term sales contracts settled in Q1, further contract negotiations well advanced
	- Basket price impacted by qualification shipments, higher fines production and China pricing
	- Higher basket price expected in H2 2018 given full sales and production profile, product consistency and grade premium
Battery Anode Material (BAM) Project	- BAM site Letter of Intent to purchase an industrial site in Vidalia, Louisiana with strong local community support
	- Positive results from testing reconfirm Syrah's BAM products have essential core properties required by global battery industry
	- Targeting production of first purified spherical graphite by end 2018
	- Feasibility study to determine size and economics of potential larger commercial facility to be completed by end Q3 2018
Finance	- Cash on hand US\$80.5m as at 31 March 2018
	- Forecast cash balance end Q2 2018 ~US\$55m
	- Timing of BAM major capital expenditure post site selection will be made in conjunction with Balama cash flow profile

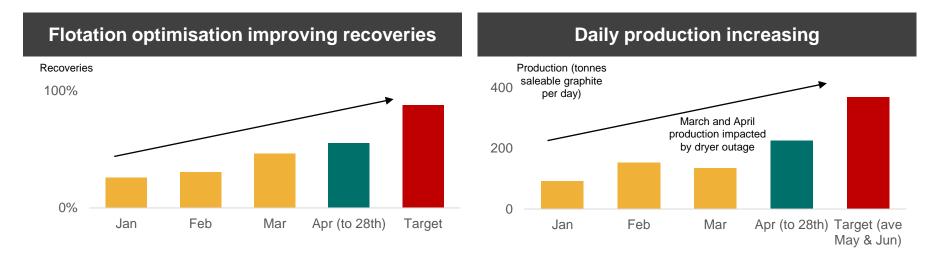
(1) Refer to ASX announcements titled "Syrah finalises Balama Graphite study and declares maiden ore reserve" released on 29 May 2015, "Syrah increases Balama Reserves and awards Laboratory Contract" released on 15 November 2016. All material assumptions underpinning the production target in these announcements continue to apply and have not materially changed.



## **Balama Graphite Operation: Production rates improving**

#### 2018 Production target of 160kt – 180kt

- Targeting lower end of guidance 160kt to 180kt<sup>1</sup>
- Planned production ramp up 25% H1, 75% H2 Q2 and H2 profiles broadly similar to original plan
- Operating costs in line with expectations, well positioned to achieve C1 <US\$400/t<sup>2</sup> by end 2018
- Strong plant throughput performance post dryer repair, combined with continued improvement in graphite recoveries and improved plant stability positions the operation well for continued progressive production ramp up, with maximum daily production achieved in April of 470 tonnes

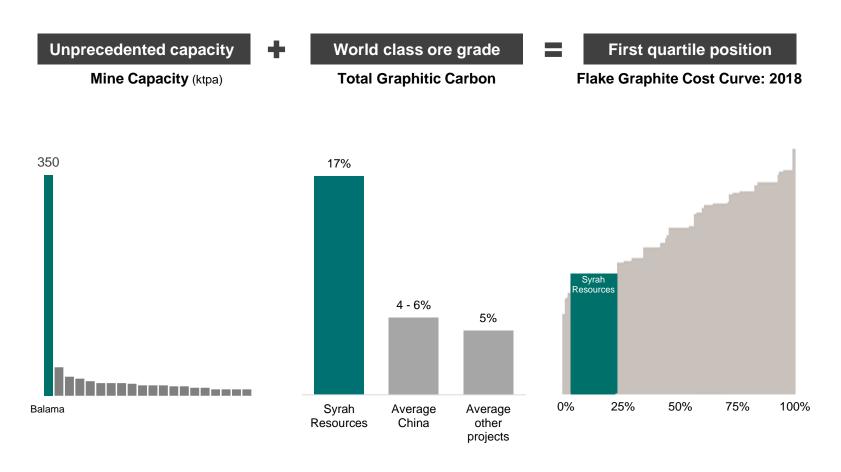


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 (2) C1 each exercise contract (COR Part of Nearly and Laboratory Contract, and the second se



(2) C1 cash operating costs (FOB Port of Nacala, excluding government royalties and taxes)

Largest capacity, high consistent quality, and a long life asset enables Syrah Resources to be the global graphite leader





# Balama is a tier 1 asset – simplicity and scale give access to market share without complexity

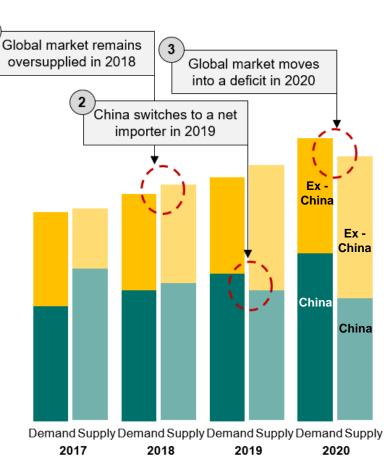


**Graphite Market** 



# China and the global flake graphite market is moving towards a supply deficit in the near term





#### Supply

- Majority of incremental global supply is from Syrah Resources before 2021
- China's higher cost supply to rationalise over the coming years due to resource depletion and environmental pressures; stabilises thereafter

#### Demand

- Almost all incremental demand growth comes from the lithium ion battery sector in the short and long term
- Other applications such as expandable and shapes are high value per tonne but low volume markets

#### Trade

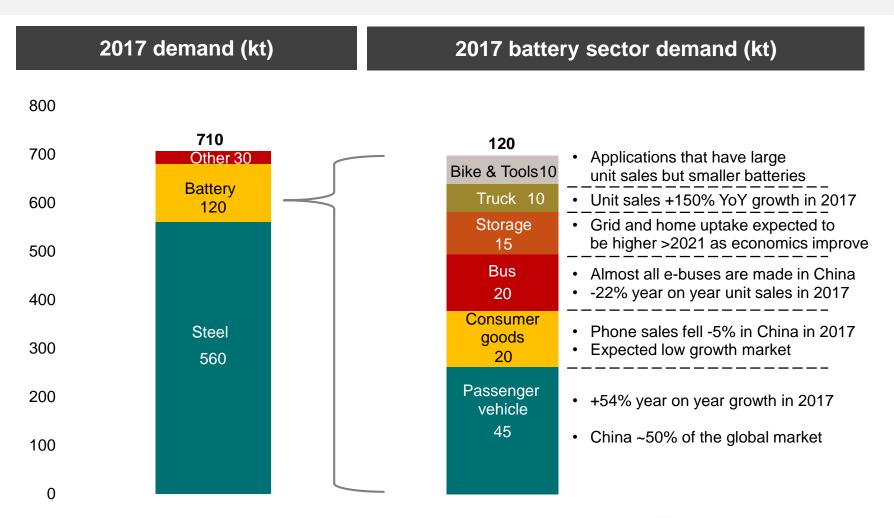
- Global trade flows will structurally change as China moves to a net importer in 2019/20 as Chinese anode production grows
- Ex-China users currently sourcing graphite from China will require additional sources of supply

#### Price

Syrah expects China's movement from a net exporter to importer to support prices



## Steel remains a major market; lithium ion battery demand the fastest growing demand sector for graphite



Source: Syrah Resources internal supply and demand model, CEIC, World Steel Association

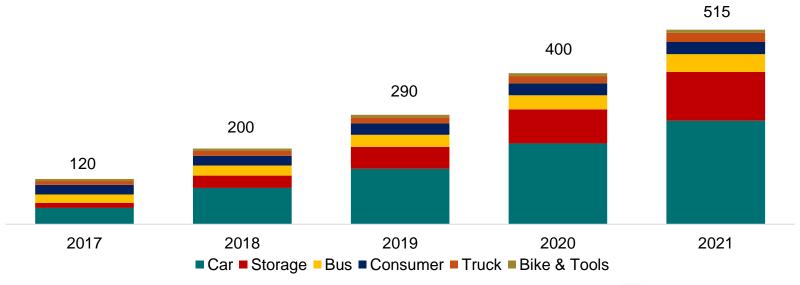


## Natural flake graphite market outlook: Battery sector

Rapid growth of lithium ion battery market expected

- Syrah estimates an increase in demand of nearly 400kt from the battery sector between 2017 and 2021, to ٠ ~500kt
- Assume an electric vehicle penetration rate of 5.5% (global) and 9% (China) to reach 2021 demand forecast ٠
- Expect lithium ion batteries used for energy storage to be a major market after 2021 ٠

#### Lithium ion battery demand by end use application (kt)

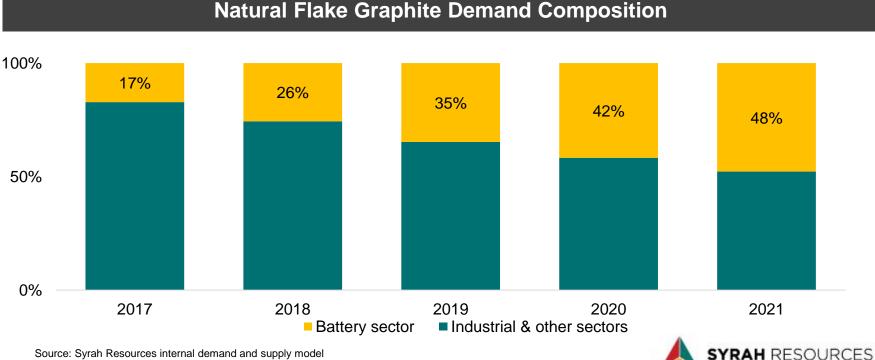




Source: Syrah Resources internal demand and supply model

## Natural flake graphite is transforming into a commodity driven by lithium ion battery demand

- Natural graphite market is structurally shifting from a market influenced by industrial applications towards one that ٠ is driven by applications using lithium ion batteries
- Demand for flake graphite from the lithium ion battery sector expected to be near 50% in 2021, from 26% in 2018 ٠
- Other markets such as expandable applications are high value per tonne, but remain small volume applications ٠ (<30kt in 2017)



Source: Syrah Resources internal demand and supply model

## Downstream strategy to produce spherical graphite is driven by an opportunity to be the first major and integrated producer outside China

#### Anode supply chain Natural Flake Graphite Electric Vehicle Battery Anode Material Anode Battery Factory kt, supply composition kt, capacity composition GWh, capacity composition GWh, capacity composition GWh, demand composition 100% Korea Other Syrah Syrah USA USA Resources Resources / Europe (Mozambigue) 75% (USA) Japan Korea Japan Europe Other -USA We expect greater Brazil EÙ 50% diversification to occur over time China China China China China 25% 0% 2017 2022 2017 2017 2017 2022 2017 2022 2022 2022 Hitachi Chemical Panasonic LG Chem Option under RI 北京波车 🌔 Key development posco SAMSUNG players CATL CHEMTECH 🕖 I M E R Y S Supply chain Syrah decreases raw Low level of High level of Reduced diversification without High level of material supply risk diversification diversification risk Syrah's BAM products diversification

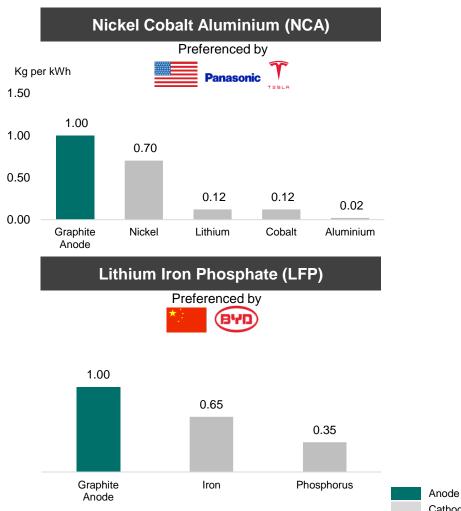


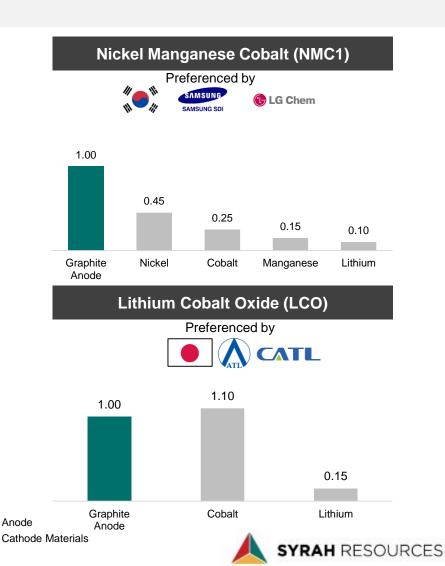
## Syrah's downstream strategy continues to target first spherical production in 2018

Downstream strategy checklist			
2016	2017	2018	
Downstream strategy communicated to the market	Agreement with Cadenza for testing and research	Testing and benchmarking results released	
USA and Louisiana selected as location	Engineering design begins and long lead items ordered	Site selection finalised	
Customer discussions commenced	Ongoing customer specification and volume research	Customer and partner discussions continuing Feasibility study Due by end of Q	
Marubeni offtake agreement signed	Product roadmap development	First production Due by end of 20	



# Graphite anode mass in lithium ion battery is consistent and largely agnostic of cathode chemistry





Source: Syrah Resources

Each kg of natural graphite anode material requires >2kg of natural flake graphite

(1) NMC 523 Chemistry

## Syrah establishing solid foundation as only major new supplier of graphite to battery market

#### Summary

- Syrah remains the only major new supplier of flake graphite to world's lithium ion battery market
- The largest, one of the lowest cost and highest quality producers of natural flake graphite in the world
- Will establish a position in the battery supply chain through value added processing of graphite for anode materials
- Sales agreements with industrial and battery market customers
- Natural graphite market is moving towards a deficit as Syrah ramps up production
- Strong demand profile outlook for natural graphite from lithium ion batteries expected to structurally change the market







